



New Development Opens

A new 126-home development constructed by Mac-C. Inc. opened in Bloomfield Township last week. Called Adams Square, the \$4,500,000 development is patterned after Colonial Massachusetts. The homes featured

Gleaner Life Reports 56% Sales Climb

Gleaner Life Insurance Society, headquartered at 1600 N. Woodward Ave., Birmingham, has reported a 56 per cent increase in sales for the first eight months of 1963 over the same period last year.

John W. Dressler, 5477 Van Ness, Bloomfield Hills, field superintendent, announced that the net gain in life insurance in force for the first eight months of this year is double the increase over the same period in 1962.

Gleaner Life's total life insurance in force is now more than \$65 million.

HE EXPLAINED the record sales were due to "both an increase in manpower and because of recently-introduced products." Gleaner Life now operates in six states: Michigan, Ohio, Illinois, Indiana, Iowa and Nebraska.

R. G. Ransford, 1711 Cedar Hill Drive, Bloomfield Township, president, reported that the society is planning its biennial convention which will be held at the Hilton Inn, North Aurora, Ill., Oct. 18-20. About 300 delegates, members and guests are expected to attend.

Mewhort Is Elected To Bank Presidency

Roland A. Mewhort, 21083 Chestnutfield, Birmingham, has been elected president of Manufacturers National Bank of Detroit. Formerly executive vice president, he succeeds Arthur J. Fishman, who becomes chairman of the executive committee.

William A. Mayberry continues as chairman of the board and chief executive officer. The bank also announced the election of John C. Calhoun, 31700 Bellvue Trail, Birmingham, as executive vice president and a director, stepping up from senior vice president.

MEWHORT HAS been with Manufacturers since it was founded. He became an officer in 1945, moved up to senior vice president in 1956, and executive vice president and a director in 1959.

A graduate of the University of Wisconsin School of Banking, Mewhort is a director of Tecumseh Products Corp., Auto Glass Manu-



Farms Estates Shows 3 Model Home Styles

Birmingham Farms Country Estates, on Saint Auburn off 14 Mile Road just west of Telegraph, announces the premiere opening of custom design three, four and five bedroom colonial, tri-level and ranch homes.

This community of homes priced from \$29,900 is located near schools, shopping and churches of all faiths.

Each estate has 2,000 or more square feet of living area set on a lot with a minimum 100-foot frontage.

ALL HOMES include an oversized two-car garage, built-in kitchen with dishwasher and a separate paneled family room with fireplace. Both the exterior and interior design of each home is individualized to suit the desires of each buyer.

The model estates now open were built by Town Acres Building Co.



MEWHORT CALHOUN

facturing Co. and the Detroit Athletic Club. He is a trustee of the Detroit Country Day School. Calhoun also joined Manufacturers when it was formed. He was named an officer of the bank in 1941 and later served as vice president, cashier and secretary of the board of directors.

He became senior vice president in charge of the bank's operations in 1956. He has his LL.B. degree from the Detroit College of Law.

Agency Opens New Offices In Chicago

MacMasius, John & Adams, Inc. of Bloomfield Hills today opened new Chicago offices with a series of receptions for clients, trade representatives and local dignitaries and the prediction by Ernest A. Jones, president, that the Chicago business of his agency will "more than double" in the next two years. Current MJ&A Chicago billings are in excess of \$9 million up nearly 50 per cent since MJ&A acquired the George H. Hartman agency in May. The Chicago staff has been increased 40 per cent in that time, Jones said.

THE GROWTH in business and staff prompted the move to the Apollo Savings Building, 430 North Michigan Ave., where the agency occupies the entire seventh floor which was expressly designed for its needs.

When Jones became president of MJ&A in 1955, the entire agency had \$38 million in business spread over 19 accounts. Today it is billing at a \$62 million rate and has 93 domestic accounts. Jones has projected total agency billings at \$100 million by 1965.

Birmingham Realtor To Teach at Oakland

Real estate law courses in finance and appraisal will be offered this fall at Oakland University. Classes start the week of September 30. Roger Blackwood of H. P. Holmes Inc., Birmingham, will teach commercial appraisal technique.

Advanced registration is required and can be made by contacting the Division of Continuing Education, Oakland University, 338-7211, Extension 2147.



WILLIAM B. RAMSEY

Former AMC Official Runs Salt Lake Firm

William B. Ramsey of Birmingham, former director of government and fleet sales for American Motors Corp., has been named a vice president, director and general manager of Security Leasing Co. of Salt Lake City.

Ramsey joined American Motors in 1951, and organized the company's government and fleet sales department in 1954. From 1935 to 1942 he operated his own automobile dealership in Columbus, Ohio.

Attends Convention

Henry W. Price, 2781 Brady Lane, Bloomfield Hills, division agency manager for the Farmers Underwriter Association of Los Angeles, attended the company's Topper Club convention at the Maxwellton Braes Country Club, Wis. this week.

HEADQUARTERS FOR HUNTERS.

CAMOUFLAGE HUNTING SUITS

- 2-Piece
- Impregnable water-repellent finish
- Fast Colors
- Extra-large Pockets
- 8 oz. 100% Cotton Drill
- 5-color Camouflage Combination
- Button Front

\$6.95 Set

All Rubber—Full Lace

BOOTS \$6.88

15" Imp.

2-Pc. Rubber **RAINSUIT**

RUBBERIZED CLOTH WATERPROOF

Full Zipper—OD Color **\$4.88** Imp.

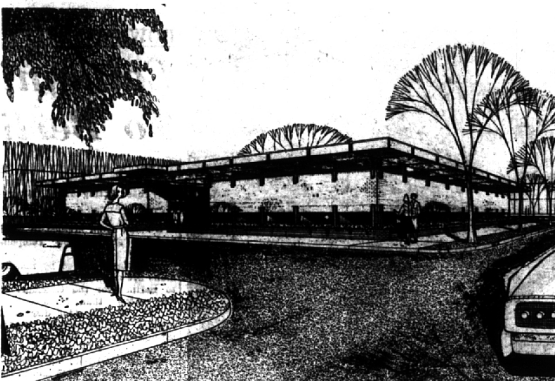
THE SURPLUS SHACK

2923 N. WOODWARD (Between 15th and 13 Mile)

LI 9-9803

OPEN MON., WED., THURS., FRI., SAT. TILL 9

We Give 2% Green Stamps



Building Nears Completion

The Hunter Boulevard Professional Building, now nearing completion, is located in Birmingham on Chestnut Street just off Hunter Boulevard. Medical and dental space will be provided together with parking lot adjacent to downtown facilities. The lower level is half a flight down from the lobby, the

upper level half a flight up. Entrance to the lobby is through a landscaped court, individual suites look out on this court. Managers of the building are Smith-Bishop and Co. Architects for the project are Begrow & Brown, of Bloomfield Hills.

Bedell's Hosts Restaurant Men at Dinner

J. W. Putsch of Seattle, Wash., president of the National Restaurant Association, was honored at a dinner Sept. 12 at Bedell's Restaurant, 2385 Woodward Ave., Bloomfield Township.

This was the first time the national president had been in the Birmingham-Bloomfield area, according to Wenzell Hartge of Bedell's.

ALSO ATTENDING were three past presidents of the National Restaurant Association, Henry Montague; Joseph Schenkel; and Frederick Simonsen, former owner of Greenfield's Restaurant in Detroit.

Another guest was George Kurz, president of the Michigan Restaurant Association.

New Beverly Hills Bank Gets Manager



JOHN J. SMITH

The manager of Public Bank's new Beverly Hills office at Thirteenth Mile and Southfield will be John J. Smith, who has been manager of the bank's temporary office in Beverly Hills for more than a year.

He has been associated with Public Bank since 1960 and has been in the banking business for 17 years.

THE BANK, which will open this month, will have eight tellers and two drive-in windows, a night depository, safe deposit boxes and a furnished lounge area.

Smith once played professional football for the Detroit Lions, and played baseball for a Detroit Tiger farm club in Williamsport. He and his family live in Pontiac.

Edison Promotes Planning Executive

Detroit Edison Co. has appointed J.J. Douglas Elliott, director of administrative systems planning, to assistant general accountant. Elliott, of 1412 Echo Lane,

Bloomfield Hills, holds the company's Alex Dow Award for distinguished service. He has been with Detroit Edison since 1933.

HELP WANTED?

CHECKING ACCOUNTS

Pay bills the easy business way. 20 checks just \$2.50 with your name imprinted free.

AUTO LOANS

Pick your car. Money available in 3 hours or less. Low bank rates. All arrangements can be made with your dealer.

BUSINESS LOANS

Expanding? Modernizing? Let us help you. We have the money plus more than 100 years' experience in business counseling.

SAVINGS ACCOUNTS

Two plans. Take your choice. Earn 4% in a Special Thrift Account or 3 1/2% in a Regular Account.

PERSONAL LOANS

Money to consolidate debts, for vacation delays, emergencies. No real tape rates. Your loan at low bank rates.

TRUST SERVICE

One of the largest, most experienced departments in the United States. Phone for an appointment at your convenience.

HOME IMPROVEMENT LOANS

Money for any kind of home modernization. Pay action. Low bank rates. Up to 5 years to pay.

BOAT LOANS

Have your dealer call loans for boats or accessories.

come to the bank where you get action

pbi Free Placement Service

A free and permanent placement service is available to all PBI graduates. Although no school can guarantee employment the student who acceptably completes a course of study can be reasonably sure of finding satisfactory employment. A high recommendation, possible because of outstanding work at school, considerably improves the employment chances of a graduate.

PBI graduates are corporate officers, administrative assistants, secretaries, accountants, supervisors, etc., in all areas of business. Among the employers of Institute graduates are many former students.

Pontiac Business Institute

18 W. Lawrence FE 3-7028

Accredited by the Accrediting Commission for Business Schools, Washington, D. C.

Bham Accountant Serves on Foundation

The cornerstone was laid this week for the Robert S. May Law Library at the University of Cincinnati. The building is being built with funds from the Robert S. May Testamentary Trust.

A Birmingham accountant, Hugh A. White, is one of the trustees of the fund which is named for the late lawyer who died in 1960.

Talks to Accountants

Rodney Craighead of Birmingham, vice president, of the commercial loan department of the Detroit Bank & Trust Co., addressed the Detroit chapter of the Michigan Association of Certified Public Accountants last night. His topic was "The Bank, the Borrower and the CPA."

Wigs 'n Things

91 W. Long Lake Rd. Bloomfield Hills, Mich. 647-3549

Men's Toupees by private appointment