



Local Thespians Meet To Cast Mystery Play

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COMPLETE INSURANCE **PROGRAMS** ARRANGED

Elbow Room

Planned with 50 feet between homes, these spacious split-levels are located in Sacred Heart Parish, Bloomfeld Township, and the scenic North Adams area. REDUCED \$5000 to \$20,900, each home has a 150 x 150 ft. lat, blacktop roads and drive, and concrete walks. An open-feeling 15½ x 21 ft. living room fearures both studio ceilings and a "gather-round" freplace. There are 3 excellent bedrooms, sparkling tile both plus lav., and a 20 ft. family room for leisure hours. Adding to your complete enjoyment are the convanient kitchen built-ins, a first floor utility room, and a basement shop area for Dad. With other models from \$17,900 to \$31,400, drive out \$51. or \$5un. from 1-5 P. M. Model pictured at 1197 Winchcombe, Chapel Hills Estates, at the corner of Adams Rd. and South Blvd.

Double Treat

A pleasing, well-planned, and immaculate Colonial Ranch PLUS the year-round fun of a gently rolling 2 acre site and private beach privileges on nearby WING

LAKE.

A fireplace beckons warmly in the spacious living room. There is a separate dining room, relaxing family room with sliding doors to a pario area, and cheerful kitchen with all built-ins. Three bedrooms are served by 2 colorful tiled baths, the master both an unusual swinken stall shower.

STEAL A STEP on Spring and call today for an appointment \$21,500.

HALL & YOUNG

217 pierce st., birmingham midwest 4-7803 and mi 4-3610 mar. 1, 1962 THE BIRMINGHAM (MICH.) ECCENTRIC 3-E
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THE BIRMINGHAM (MICH.) ECCENTRIC 3-E

Mar. 1. 1962

Home Owners Name New Board Members

son, Will Oliver and S. G. Lucas.
SOUTHGAITE — Starring in an event at Southfield High School recently were a number of students extended the starting in a starting in a starting in a starting in the starti

Talk, Movies Will Highlight PTA Meeting

Dr. Charles F. Payton, Royal Oak celistrician, will be the featured peaker at the next Greenfield peaker at the next Greenfield meeting stated for March 7 and smeeting should be prepared to answer. Achould be prepared to answer and stated for the state of the

a question and answer period.

THE FOLDWING have been picked for the proposal state of referred of the ferended P.T.A. for the coming 1962-03 school year:

President, Leon C. Ricelli, father vice-president, Mrs. John Simmers. Armand Ferrand has been nominated for the position of teacher treasurer, and Mrs. Ray S. Jacobs for secretary. Any other nominations for these posts will be account of the contract of the position of the

West Bloomfield Makes Spring Plans For Township Hall

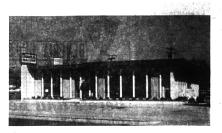
WEST BLOOMFIELD—Bloom-field Township Hall will get some freshening up this spring. The township board voted at its menting last week to have the menting last week to have the stiff of the state of the state of the 1455. To augment cleaning facilities, the board also authorized its, the board also authorized mentions of a floor-cleaning machine that the state of the state of the state of the state of the Redecorating the auditorium be-came necessary after leaks in its reof caused damage. A contract form of pepulis was made several months 450.

Dr. Fink to Speak

BLOOMFIELD NORTH — Moday evening, March 5, a ment health program will be present by the Conant School PTO at 7:5 p.m. Dr. L. Jerome Fink will 1 he guest speaker, his topic, "Cr

There IS a Difference!

It takes courage to Dare to Be Different! In the brief resume' that follows, we hope to point up why "There Is A Difference" in our ability to serve you.



A Worthy Goal

We are resolute in our objective to provide the most reliable and complete Real Estate Service available in this country's finest residential suburb, Birmingham - Bloomfield.

Our Record

Since coming to Birmingham seven years ago the Chamberlain Real Estate Company has grown from a two-room operation in a since dismantled home at 420 S. Woodward into one of the most modern facilities in the business at 975 S. Hunter Blvd. The sales organization has increased to 17 full time salesmen who participated in almost Six Million (\$6,000,000.00) Dollars in residential sales in 1961.

Recruitment and Training

This company has demonstrated it is possible to recruit extremely high type salesmen and train them under close supervision to become top-flight producers. Like others who have learned to roll with the times, we hire no salesmen who have left a competing firm in the same community. We interview from 15 to 20 applicants for each man added to the force. The new trainee must follow a rigid program of orientation and instruction in company policies and procedures. If after six months or a year he fails to show the expected degree of aptitude or proves not to be amenable to a continuous instruction program he is dismissed. This method of upgrading has produced a sales force that has grown stronger with each passing year.

Trades Create Sales!

As a progressive firm we have felt the very real need for an easier way for a family to upgrade itself without risking undue financial, physical, or mental discomfort. Through our trade-in program we have effected over \$500,000.00 in residential sales that otherwise 'would not have been' in the past few months. Many have learned to respect appraisals that are backed up with dollars! We offer such service daily. May we help you?

Leadership . . .



Calvin M. Chamberlain





The Chamberlain Real Estate Company feels that the residential Real Estate business is ideally suited to take advantage of the assets— Energy, Enthusiasm and Youth. Rich in experience for their years, the Officers of this firm believe we are living in a world of change. In order to better cope with expected change and to achieve intelligent flexibility, there is generally a 'Chamberlain Man' at Real Estate training meetings, be they near or far. Yes, "There Is A Difference" in our ability to satisfy your Real Estate needs. Call Us Today.

CHAMBERLAIN CO. REALTORS

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