



The Heat's On

Gathering at the Torrence Oil Heat display at the Royal Oak Home show are (left to right) H. Lloyd Clawson, of Royal Oak; Frank Van Doren, of Torrence Oil Heating, Birmingham; and James Covert, Royal Oak superintendent of schools and president of the Royal Oak Rotary which sponsored the show.

Development Sets First

Concord Green, a development of 49 early American colonials, has become the first residential community to feature both underground wiring for telephone and electric lines in the Birmingham-Bloomfield area.

The development, located off Eastway and Long Lake Roads, was started last fall on a 29-acre plot just north of Bloomfield Hills. We decided to go into the extra cost of trenching the entire area and burying all the electric

wires and cable when we found that telephone and electric poles would mar the beauty of the community," said Joe Baranska, sales manager for Wm. J. Dulte, Inc., builders of the development.

WORKING HAND and hand with the utility companies, nearly 6,000 feet of cabling was laid. Both electric and telephone cables share a single trench.

In addition to preserving the community's natural beauty, a lot of the hazards connected with exposed wires have been eliminated, according to James Fessler, Michigan Bell representative, and power failures due to storms are a thing of the past.

12 Auto Salesmen Honored by Ford

Twelve Ford salesmen from Harold Turner, Inc., Birmingham, will be presented Ford Motor Co.'s 2000-500 Club award at a banquet in Detroit, March 22, honoring high-ranking Ford dealership car and truck salesmen of 1960 in Ford division's Detroit sales district.

The local Ford salesmen are Gerald H. Goff, Walter Dakouan, John D. Kale, Tom Durie, Bert D. Wood, G. Mills, L. Turner, H. Lowe, Fred Mooaheh, Roy L. Ameli, H. Kincannon and R. Haley.

Crysler Corp. Promotes Hanway

W. C. Hanway, Jr., 1530 Kensington, Bloomfield Hills, has been named assistant director of fleet sales for Chrysler Motors Corp.

Hanway formerly was in charge of truck sales activities for the Dodge division of Chrysler.

He joined the Fargo division in 1958, serving in the Detroit fleet sales office until 1959 and the Chicago fleet sales office until 1961.

IN 1946, Hanway rejoined the Fargo division as assistant regional manager in New York and in 1948 was promoted to regional manager. From 1952 to 1957 he was vice president of the Fargo division and then was appointed national fleet sales manager.

He became Dodge truck sales manager in January, 1959.

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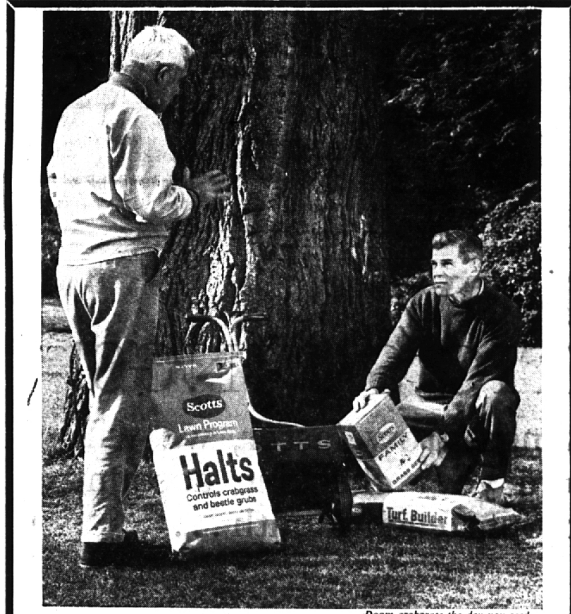
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