

First-Half Net At Detroit Bank Tops Last Year's

The Detroit Bank and Trust Co. with four offices in Birmingham and one in Franklin, announced net operating earnings for the first six

months of 1961 were \$5,253,456, equal to \$2.86 a share. This compares with \$3,190,682 or \$2.82 a share for the first half of 1960. The announcement was made by Joseph M. Dodge, chairman, and Raymond F. Perrine, of Bloomfield Hills, president.

Total deposits were \$906,227,909 on June 30, 1961, a gain of \$30,655,941 over a year ago. Demand deposits rose to \$486,587,897. Savings and time deposits increased to \$419,340,011. Total loans were \$438,717,824 down from \$450,038,700 a year ago. Loans and discounts were \$281,945,445, compared to \$305,379,190 at the same time in 1960; and real estate loans were \$156,772,379, up from \$146,059,509 on June 30, 1960.

Total capital funds, including general reserves, were \$846,702,237, showing an increase of \$5,681,205 from June 30, 1960.

APTITUDE TESTS

enable you to learn the kind of work in which you can best succeed, the studies best for you. For men, women, boys and girls. Vocation Counseling Institute Daniel L. Beck, Director 722 E. Thacker Bldg. 2 Bks. N. of Grand Circus Park, Past 151, yrs. in Macabees Bldg.

Higgins and Frank

Semi-Annual SALE

Men's Clothing & Accessories

- Neckwear • Walk Shorts
 - Shirts • Beach Wear
 - Sport Shirts • Straw Hats
- 1/3 Off**

Selected Groups From Our Regular Stock

MEN'S SUMMER SUITS

Cool, wrinkle resistant blends. Dacron and wool, dacron and rayon, dacron and cotton, mohairs. No charge for alterations.

20% Off

Selected Groups of Boys' Clothing and furnishings

1/3 Off

Higgins and Frank

OF BIRMINGHAM, MICHIGAN

268 W. MAPLE RD. Parking in rear of store

SUMMER HOURS 9:30 to 5:30 DAILY

VISIT OUR BOYS' DEPT. ON THE LOWER LEVEL



Shell Service

John Heller, (left), Shell Oil Co. service station dealer at 2005 Fourteen Mile, Birmingham, receives a special bronze plaque from District Sales Manager D. W. Nolf. The award was presented in recognition of Heller's 10 years of business association with the company.

Hutcherson Heads Jered Sales Dept.

Appointment of W. W. Hutcherson as Manager of Industrial Sales and Service, Jered Equipment Co., has been announced by E. R. Davies, president of the Birmingham firm.



HUTCHERSON

A graduate of the University of Michigan in metallurgical engineering, Hutcherson has been active in the development and marketing of various machine tool components and controls for the past 15 years. Jered Equipment Co.—a subsidiary of Jered Industries, Inc.—specializes in the design and fabrication of automated inspection, assembly and testing machines for the automotive, aircraft, appliance and electrical control industries.

Dr. Wood Attends Osteopath Meeting

Dr. John P. Wood, 206 Wabash Building, Birmingham, served as an alternate in the House of Delegates of the American Osteopathic Association at its annual business session in Chicago, July 9-12.

The 151-member House of Delegates is the policy making body of the osteopathic profession. The House will study professional relations with allied health agencies, the expansion of osteopathic educational facilities and hospitals and medical health insurance plans.

New Insurance Firm Plans Sales Seminar

Executive staff members of the newly-formed Independent Security Life Insurance Co. of Grand Rapids held a sales seminar at Cranbrook House last week.

The company recently was authorized to offer 1,000,000 shares of stock at \$2.50 per share. Executive staff members attending were Robert J. Ross of Birmingham; George Hesel, Flint;

John T. Tompkins, Mt. Clemens; Edward W. Ostendorf and Robert C. Taylor, Berkley; Paul Anthony Klorik, Fraser; Charles W. Lynch, Jr. and Thomas J. Lynch, Royal Oak; Mrs. Richard M. Berg, Clawson; and Jerome H. Kitchen, Jr. and Jerry Y. York, Detroit.

A similar meeting for executive staff members in western Michigan will be scheduled at a later date.

COTTAGE SPECIALS

TILE SALE

SANDRAN
SCRUBBLESS VINYL FLOOR COVERING
New Beautiful Patterns—Also

- VINYL FORECAST
- MANITEX
- BIRD VINYL

from **79¢** 5¹/₂ Yd.
6-Ft. 9-Ft. 12-Ft.

LIFE-TIME STYRENE PLASTIC

WALL TILE

2 FOR 1¢

RANDOM COLORS

We specialize in **FORMICA**

- ARMSTRONG'S TESSERA
- TUB ENCLOSURES
- LIGHT FIXTURES
- MIRRORS
- MEDICINE CABINETS—ETC.

Real **CORK TILE**
Many styles as low as **7¢** ea.

Inset **LINOLEUM Tile 10¢**

New! Heat-Resistant Design

WE DON'T OR WE WILL—FREE ESTIMATES
"OUR PERSONAL ATTENTION—THAT'S THE DIFFERENCE"

FAIR-WAY TILE & SUPPLY

21 E. 14 Mile, At Main Minn. Tues. Wed. 9-6

Clawson
Thurs. Fri. Sat. 9-6
JU 8-4429

Clearance of men's

- Summer Suits
- Sport Coats
- Trousers

20% off

by Style-Mart & Andover

Jayson

BOX SALE
Long & Short Sleeve

\$4.00 Short Sleeve Shirts
Box of 4 **\$12.80**

\$5.00 Dress Shirts
Box of 4 **\$16.00**

Peck's

Men's Wear
108 South Woodward
Midwest 4-7724



Wise man... happy family!

It's their first ride together in their first Cadillac—and we've seen it happen so many times we can tell you in advance what it's going to be like.

First, there will be that wonderful sense of comfort and contentment as they settle back into those deep cushions and stretch out in the luxury of space around them.

Indeed, it's quite a thrill to take your place in the "car of cars"—and ride where the world's renowned families ride.

And then, of course, they will discover the magic of a Cadillac in motion! Smooth, soundless and substantial—it takes the road like nothing else on wheels. The car is so flawless in operation and so silent in motion that they can whisper if they wish. And they will ride secure in the knowledge that they are accompanied by every proven safeguard.

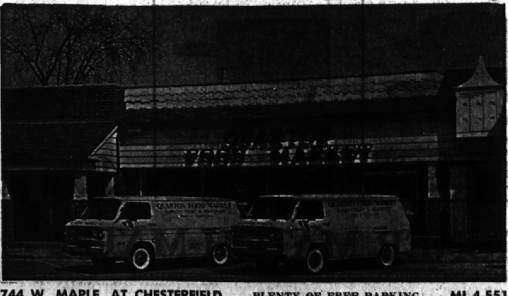
And through it all, the man at the wheel will enjoy a very special satisfaction. For he knows that he has introduced his family to the myriad joys of Cadillac ownership at the most advantageous moment of all. A Cadillac's purchase price is surprisingly modest. The cost of operating it and maintaining it is also rewardingly low. And Cadillac's resale value continues to occupy the summit position.

So if you're a man with a practical bent—and a family you delight in providing the best—come see us soon.

VISIT YOUR LOCAL AUTHORIZED CADILLAC DEALER
WILSON PONTIAC-CADILLAC, INC.
1350 NORTH WOODWARD • MI 4-1930

QUARTON QUALITY MARKET INVITES YOUR PATRONAGE

- We Offer
- One Stop Food Shopping
 - Free Delivery in the Birmingham Area
 - Complete Imported & Party Food Dept.
 - Convenient Charge Accounts
 - Expert Food Counseling
 - Service Meat Department, featuring aged beef and User's Milwaukee sausage
 - Courteous & experienced telephone Order service
- JUST CALL MI 4-5510



1744 W. MAPLE, AT CHESTERFIELD PLENTY OF FREE PARKING MI 4-5510