



**B'ham Real Estate Board Elects Pierce President**

Recently-elected officers of the Birmingham Real Estate Board are actively engaged in their new duties after having taken office on Dec. 1.

Fred W. Pierce of Fred Pierce, Inc., 640-N. Woodward, Birmingham, is the newly-elected president. He has served on the board since 1953 and has been in the real estate business in Birmingham for the past 15 years.

Pierce also is a member of the Detroit Real Estate Board, the Economic Club of Detroit, the Birmingham Chamber of Commerce and the Exchange Club of Birmingham. He has extensive experience in urban renewal and residential and commercial appraisal work.

OTHER OFFICERS on the Birmingham board are Rudolph F. Ranke of Max Brock Inc. vice president; J. W. Robert Keating of the Howard T. Keating Co., secretary; and Robert Etter of Berndt, Etter, Van Maaren Inc., treasurer. Ranke has served on the board of directors since 1959 and has been a broker and partner of Max Brock Inc. since 1957. Keating has served as a salesman representative on the board. He has been in real estate for the past 12 years and associated with the Keating company since 1953.

Etter has been an active member of the real estate board for the past 10 years and is presently vice president of Berndt, Etter and Van Maaren Inc.

OTHER BROKER members on the board include: Harold Ander-

son of Snyder, Kinney & Bennett; James Gillon of Gillon Real Estate Co.; Calvin Chamberlain of Chamberlain Real Estate Co.; and Clarence Chohst of Snyder Kinney & Bennett.

Salesmen representatives on the board are Philip Hall of Hall and Young Inc., and Robert Keating of the Howard T. Keating Co.

The Birmingham board is a part of the National Association of Real Estate Boards and "dedicates itself to maintaining a uniform code of ethics in all real estate activities, and toward a cooperative professional attitude on the part of its members."

No matter what you have to sell, Birmingham Eccentric classified ads will do the best job for you. The cost is low, they are easily prepared and usually bring desired results.

**Prescription for Profit: A Want Ad by phone or mail.**

**Plant a Tree!**

We Have: LARGE Birch, Red Maples 5-10 ft. Pines and Spruce

All phases Tree Work & Landscape Construction Stone Walls, Patios R. A. No steps

**JOHNOT TREE SERVICE**

Graduate Forester MSU MA 6-7111 W. Bloomfield

*Be Prepared... Order Now!*  
**UNDERGROUND TYPE**

**FALLOUT SHELTER**

BUILT TO CIVIL DEFENSE SPECIFICATIONS ENTIRELY REINFORCED CONCRETE CONSTRUCTION INCLUDES VENTILATOR BLOWER AND FILTER EMERGENCY EQUIPMENT AND PROVISIONS AVAILABLE Complete Family Shelter Open for Inspection in Grosse Pointe. By Appointment Only

WA 3-7691—After Hours Call TU 2-7691

**WM. T. KRIEGHOFF CO.**

General Contractors 4845 Bellevue, Detroit 7, Mich.

**WATER SOFTENERS**

REYNOLDS Fully-Automatic Water Conditioners (Patented) soften more water and remove more iron, for less operating cost, than any other water softener on the market.

Your present softener can probably be converted into a Reynolds Automatic. Investigation—No obligation

Factory sales, installation, and service (We service all makes)

**REYNOLDS**

Water Conditioning Company

Michigan's oldest and largest water conditioning company... since 1931

12100 Cleveland, Detroit 4, Mich.

WEster 3-3800

Priced Right and Fully Guaranteed

**NATIONALLY ADVERTISED TOP QUALITY GIFT HEADQUARTERS**

**TOYS BIG DISCOUNTS**

**RACE-O-RAMA!**

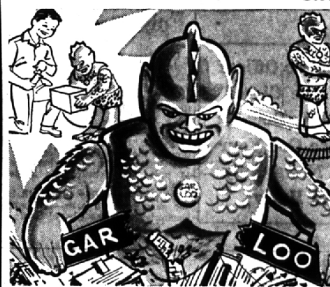
**MODEL HO ROAD RACING AND RAILROAD TRAIN SET**

Newest of all Hobbies—set that nothing can beat for thrills, chills and spills! There's a complete 4 1/2" x 50" layout with mounted railroad track and roadway crossing; 3 Car HO Train with Locomotive, 2 Race Cars, 2 Speed Controls and Hook-up Wire. Models that are so real you'll feel you're "behind the wheel" of the cars to beat the train to the crossing—or slow down for it to pass; or that you're the train "engineer" and can "pour it on" and let the car "drivers" do the worrying. Or, you can race the cars against each other.

**And all this fun for only 39.88**



**POWER PACK** 1 amp with speed control, forward and reversing switch, 8 DC and 1 AC outlets for only **5.95**



**THE GREAT GARLOO** ..... discount price **11.99**  
**3 KEYS TO TREASURE** ..... discount price **5.55**  
and many others all at discount prices

**LIGHTS Metalic Trees** From **2.95**

**15 light outdoor set** ..... 3.49  
**Set for indoors** ..... complete **1.29**  
Complete stock of bulbs... all sizes—all colors

**Metal no-tip stands** ..... 2.98  
**Electric rotating colored flood lights** ..... 4.95

Canadian Flyer

**ICE SKATES**

Hard toe hockeya... mounted on strong well-braced welt seven shoes. **8.95**

Boys or Girls Junior size Ice Skates... pair **4.88**

**FIGURE SKATES**

White Elk leather tops, hollow ground tempered steel blades... pair **8.95**

- DOLLS
- GAMES
- BIKES
- AUTOS
- WAGONS
- TOOLS
- AUTO ACCESSORIES
- HOUSE WARES
- SLEDS

**20" LOG GRATE**

Strongly built... ready to place in your fireplace. Regular **3.49**



**SOLID BRASS LOG BASKET**

Regular **10.95** **6.99**  
Black and Brass Regular **7.95**



- Log or Wood Grate
- 3/4" Heavy Cast Iron Bars
- 20" REG. **10.95**
- 20" REG. **12.95**
- 24" REG. **11.95**
- 24" REG. **14.50**
- 28" REG. **12.95**
- 28" REG. **15.85**
- 32" REG. **13.95**
- 32" REG. **16.95**

**Coal or Wood Grate**

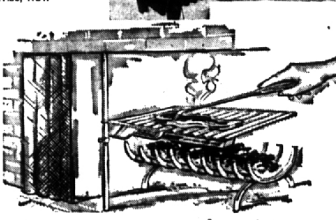
Made of Durable Cast Iron

- 20" REG. **11.95**
- 20" REG. **13.95**
- 24" REG. **12.95**
- 24" REG. **13.95**
- 28" REG. **14.95**
- 28" REG. **17.95**
- 32" REG. **15.95**
- 32" REG. **18.95**



**Cast Iron Coal or Wood Grate**

- 24" REG. NOW **8.95**
- 24" REG. NOW **9.95**
- 28" REG. NOW **10.95**
- 28" REG. NOW **14.95**
- 30" REG. NOW **14.95**
- 30" REG. NOW **17.95**



**Convert your Fireplace into a wonderful Grill in just seconds with a DRIP-LESS GRILLADIER**

- Easy to install
- No flare up
- Dripless cooking right in your own fireplace...
- Safe... Easily dismounted when not in use

**Only 9.95**

**WANT A GOOD FIRE?**  
In your fireplace... buy the new fuel **PAK-A-FIRE**  
One log will last 3 hours without attention... Clean and easy to handle  
**98c per log—case of 6, 5.55**

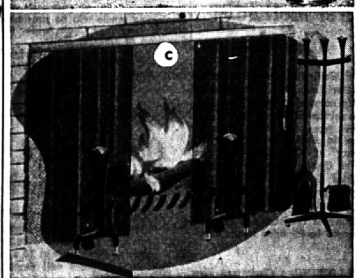
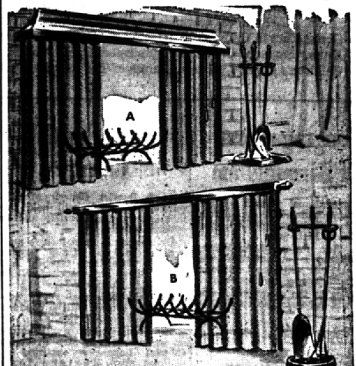
**OPEN SUNDAYS 10 to 4**

**FEDERAL HARDWARE SUPPLY**

**11 SOUTHFIELD at 12 Mile**  
KE 7-8130 — EL 6-7300 OPEN EVERY EVENING TILL 9 P. M.

*Fleetscreen®*  
**FIREPLACE CURTAINS**

make fine gifts...  
**CUSTOM BUILT**  
**24 to 48 Hour**  
**Guaranteed Delivery**

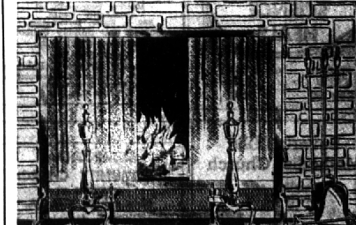


**YOU CHOOSE THE STYLE... WE BUILD IT TO THE EXACT SIZE IN OUR OWN FACTORY**

A. The graceful "Hooded" design, solid brass or black hood with spark-proof curtain, creates a spacious look, custom cut to size from **29.95**

B. "The Decorator" quickly and permanently attached to your fireplace, smooth operating curtain... your choice of many bar designs, custom built to your specifications from **19.95**

C. "Recessed style" with satin black or brass face bar with spark-proof black curtain. We build to exact size and measurements. sizes to 36" REG. 24.95 sizes to 42" REG. 29.95 sizes to 48" REG. 34.95 sizes to 54" REG. 39.95 sizes to 60" REG. 44.95



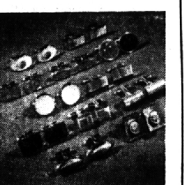
**SAVE \$30.00**  
On This Sparkling  
**7 Piece Ensemble**  
For Your Fireplace  
Complete Set As Shown  
Reg. Price 79.95  
**49.95 ONLY**

It's the very newest from our collection of Fireplace Fashions... here's authentic, decorator-approved styling for your fireplace. Smooth operating curtains glide open or closed at a touch... no moving or lifting necessary... take advantage of this outstanding value.

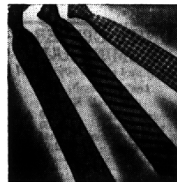
**GIFT HINTS for HIM**



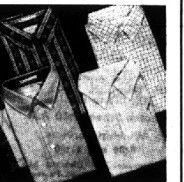
**STETSON HATS**  
Give him a Stetson Hat gift certificate... attractively boxed with miniature hat.  
From **\$11.95**



**CUFF LINKS**  
For connoisseurs: uniquely designed assortment in polished steel, silver or set with precious stones.  
From **\$3.50**



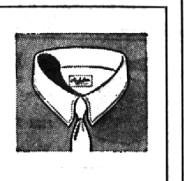
**TIES**  
From our very carefully chosen collection of today's most-wanted colors and patterns by Master John. \$6 and \$8.50.  
OTHERS FROM **\$2.50**



**SPORT SHIRTS**  
Easy care, drip-dry fabrics in solids and patterns. Smartly styled, comfortably cut.  
From **\$5**



**ANKLETS**  
Comfort, long wear and washability. In laces, woods and wool blends. New preferred colors.  
From **\$1**



**SHIRTS**  
Most complete selection of the popular, most-wanted Grip Tab collar, short point collar with snap-closure tab.  
**\$5 and \$5.95**

General Gift Certificates Issued in Any Amount

**Dickinson's**

Wabek Building Birmingham

Saginaw at Lawrence Pontiac