

## Finishes Basic At Ft. Wood, Mo.

James J. Kraus, son of Mr. and Mrs. Mark R. Kraus, 700 Williamsbury road, Birmingham, winds up his basic training today at Ft. Leonard Wood, Mo.

Kraus, a 1958 graduate of Denison university, Granville, Ohio, was employed by R. O. Olson Associates, Detroit, before entering service in March.

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## They Set a Fine Example

The Birmingham Community House Fund Drive, while several thousand dollars short of its \$60,000 goal, certainly would be "well over the top" if adult contributors would show the enthusiasm of the two second grade Harlan school youngsters pictured above. Barbara McNaughton, (left) 8, of 2920 W. Big Beaver road, Troy, and Susan Chamberlin, 7, of 4539 Burnley drive, Bloomfield township, built a model of the Community House as a class project. They personally visited the Community House, spending several hours in research to make sure that every tree was in its proper location.

## Return of a Salesman A Perennial Problem

The Birmingham Police department and chamber of commerce joined this week to warn the citizens against a harmful perennial—certain species of door-to-door salesmen. It is the fraudulent variety "that come with the grass, the buds and the leaves every spring," according to Police Chief Ralph W. Moxley.

"Distinguishing marks are: the 'foot-in-the-door' approach, the plea for sympathy, abusiveness or even implied threats."

The chief was quick to point out that there are many reputable salesmen who have established routes in the area. They have been licensed by the city.

"I'M TALKING about the transient who will probably never come this way again. 'Magazine salesmen are the worst offenders," he said.

Some of these claim that profits from their sales go toward the rehabilitation of veterans. Moxley labeled these "completely false." No magazine salesmen are authorized to use any veterans' group's name.

"The contest" is frequently used. The salesman claims to be in one, he observed. The "hard luck" story is another gimmick that is generally false, the chief said.

CHAMBER OF COMMERCE manager Charles Mortensen pointed out that "an association of these salesmen has outlawed the sympathy or hard-luck approach."

"Beware of shrubbery or roofing salesmen if they have no 'reasonable equipment'—if they drive

trucks with no names on the door," Mortensen went on.

The shrubbery salesman who claims he just finished a job in the neighborhood and has dirt or shrubs left over, the "mower-mover" salesman, the demand for advance payment, are tip-offs, Mortensen pointed out.

NEVER PAY until you have the product and are satisfied," he said. Moxley told of the woman who had just spent eight dollars on a subscription, realized she had been duped, and called the police station.

"But by then there wasn't a thing we could do." The salesman and the money were gone.

Many housewives buy magazines, he said, just to get rid of obnoxious salesmen, or through fear.

## OTHO O. CORSAUT III Marine Finishes Combat Training

CAMP PENDLETON, Calif. — Marine Pvt. Otho O. Corsaut III, son of Mr. and Mrs. O. O. Corsaut, Jr. of 32170 Lahser, Southfield township finished four weeks of individual combat training May 6 at the Marine Corps Base, Camp Pendleton, Calif.

The course includes the latest infantry tactics, first aid, demolitions, field fortifications and advanced schooling on weapons.

The unlicensed salesman can be charged with violation of a city ordinance.

"The average housewife doesn't want to be rude," Moxley said, "but this is one time when she just might have to be."

## Indians, Inflation Senior Men Topics

Mayan Indians and inflation will occupy the interests of the Senior Men's club at tomorrow's meeting. An illustrated talk on the Mayan Indian of today, will be followed by T. George King's moderating of a discussion of inflation.

Mrs. Raymond Reilly showed a movie last week and told the group of life in Russia. American citizens would do well to become better acquainted with the Russian citizen—a much different person from the Russian politician—she told them.

## Elected Officer Of WSU Press Club

Birmingham Eccentric Managing Editor George Wm. Averill has been elected second vice president of the Wayne state university press club, composed of Michigan weekly newspapers.

Organized last year, the new president is Wesley Willett of Associated Newspapers, Wayne. First vice president is John Parks of the Highland Park.

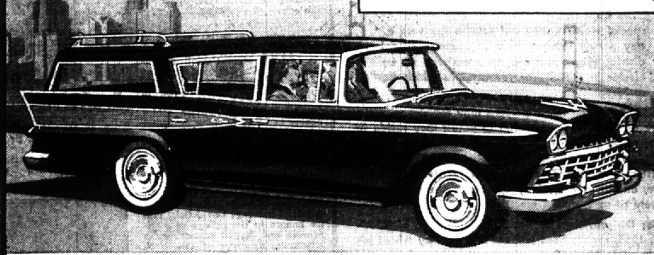
At its annual meeting May 8, the group heard a panel discussion on newspaper promotion ideas. Following luncheon, additional ideas were outlined by promotion managers of the three Detroit dailies—Fred Lowe of the Free Press, J. Albert of The News, and James Stower of the Times.

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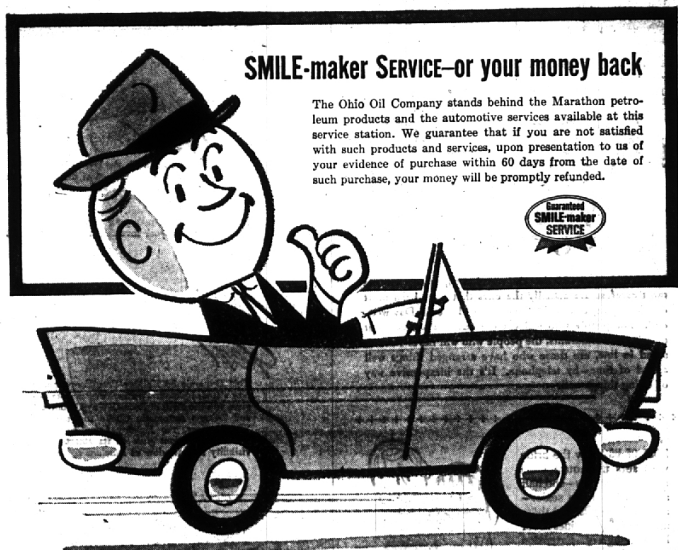
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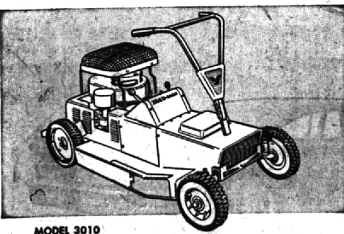


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