#### Dear Jack:

"Since you asked about exclusive listing, Jack, I'll give you my advice. The right time to list your property exclusively with us is NOW—before you try to sell it any other way."

"Why is that?" Jack inquired.

"Whey is that?" Jacke inquired.
"There are several reasons." I replied. "The biggest reason though, is that it results in a quicker sale. The ideal time to promote the property is while it is still FRESH to the public. No merchant, whether he is solling house, used cars, or crackers, likes to push a SHOP, house, and he will be a supposed to the public. The property which has been on the market a long time."

"I know that's true," Jack said, "but is there any other

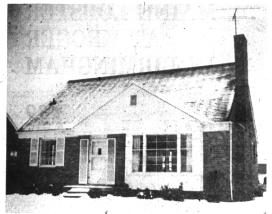
"That makes sense," Jack volunteered. "Get started on it TODAY."

### B. F. CHAMBERLAIN CO. Real Estate MI. 6-1500

420 S. Woodward, Birmingham



## LIVE HERE!



Clean as a pin, this attractive colonial bungalow offers comfortable, economical living. With a kitchen by Youngstown you enjoy automatic dishwashing and waste disposal. Two bedrooms and filled both down—plus an additional room and bath ready for finishing up. (Why not "do it yourself"?) Extras include aluminum combination storms, water softener, carpets and drapes. Full basement, of course. Call us for your personal inspection—do it now!

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Beautiful custom 4 bedroom, 21/2 bath brick home in Beverly Hills on half acre.

Living room 16 x 21
Dining room 11 x 14
Panelled Den: 11 x 13/6
Spacious Breakfast Room

The finished Recreation Room with custom built bar, parquet floor and fireplace emphasizes the luxury appeal of this home.

There are numerous inclusions, such as complete wall to wall carpeting in all rooms, storms and screens, some awnings—just move in and place your furniture.

And the price is just \$37,000.00

CHARLES J.

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THE BIRMINGHAM ECCENTRIC

### **BOWLING SCORES**

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Attractively remodeled . . . completely up-to-date 30-foot Living Room . . . huge fireplace . . . separate Dining Room with sunny bay 2 Bedrooms and 2 Baths on first floor ... 2 bedrooms and Bath upstairs

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7 box stalls for horses . . . tack and Recreation Room Kennels . . . chicken pens . . . room for other activities, too!

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. 5 rolling, scenic acres . . . specimen evergreens . . . stately trees

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in modest circumstance, always have available to them the services of this organization. If you need to consider housing or discuss real estate matters, you should each the best coursel available.



Here is a fine Colonial home in excellent condition. 1950-built, you'll find it answers your housing problem so very nicely, and it's gracious too.

Mahogany panelled library. Bookcases. Porch. Breakfast space in kitchen. Disposal.

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