



**Fastest Selling Organization!!!**

"It does make a difference who sells your home . . . when you place your home with Elmer M. Clark, Inc., you are dealing with the Detroit area's largest user of classified ads; and of course you want your home aggressively advertised to bring the right buyer—and the right price! Remember, your home will be presented and discussed at weekly sales meetings, and shown to prospective buyers . . . so do it quickly—Contact the Elmer M. Clark organization today! NOW!

# WANT TO SELL YOUR HOME?

## THEN ACT TODAY

—Without Delay!!

It's Easy... Telephone

# LI.5-9100



*Folks:*  
Every assistance will be given . . . you'll receive proper counsel in mortgage refinancing and advice and help in establishing the proper selling price . . . and you pay nothing till a satisfactory sale has been made!

*Elmer M. Clark*

**STAFFED by 36 CAPABLE**

**SALESPEOPLE ALWAYS READY TO HELP WITH YOUR PROBLEM!**

Phone Now!  
Today!

**ELMER M. CLARK INC.**

**MICHIGAN'S LEADING REALTOR**

WOODWARD at 13 1/2 MI. RD.

LI.5-9100

**WE SPECIALIZE IN IMPROVED AND VACANT PROPERTY . . .**

Over a quarter century of experience takes you into Birmingham, Bloomfield Hills, Huntington Woods, Royal Oak, Berkley, Beverly Hills, Ferndale, Rochester and Troy Township.

2 OTHER LOCATIONS . . . 18603 WYOMING 2 BLOCKS OFF 7-MI. RD. — 15744 W. 7-MI. RD. CORNER FORRER

### 8 GOOD REASONS FOR LISTING WITH ELMER M. CLARK

1. MAKES THE SELLER and ELMER M. CLARK Partners in the sale.
2. GIVES THE PROPERTY preferential rating in ELMER M. CLARK'S promotional plan.
3. CONCENTRATES THE SELLING POWER of ELMER M. CLARK'S whole organization behind the property.
4. RELIEVES THE SELLER of the annoyances of having to deal with many people.
5. MAKES IT POSSIBLE for ELMER M. CLARK to spend considerable money and effort in promoting the sale of the listing.
6. IS THE GREATEST GUARANTEE a seller can have that a top price will be obtained.
7. PERMITS ELMER M. CLARK to invite sales co-operation from other Realtors. Since he will share in the commission no matter who among the cooperating Realtors sell the property, it is to his interests to hasten the sale.
8. ELIMINATES THE POSSIBILITY of ever getting into a situation where more than one commission might have to be paid.

### You're Invited to Visit Our Office . . .

Here is my personal invitation that you visit our spacious quarters as my guest . . . After twenty-five years in the Real Estate business in Detroit, Birmingham and Bloomfield sections I feel there are many friends, people I have dealt with over the years, whose acquaintance I would like to renew!

*William Blazo, SALES MANAGER*

