









AN EXTERIOR VIEW of the new MacManus, John lams office building in Bloomfield Hills, into which





Ever Ask Yourself . . .

## WHAT'S A BARGAIN?

... OFTEN, it can be the reward of split second judgment exercised by the experienced breeder of thoroughbred horses, or the authority on antiques or fine paintings, on the basis of his thorough knowledge of these very special fields. The carefully timed bid, voiced with clarity when a masterpiece is on the block and you are wise enough to recognize it, can send the auctioneer's hammer smashing home with a bargain for you.

... BUT THIS PRINCIPLE doesn't apply when you are looking for good values for your money in terms of every day living. Good clothes for the family, furniture for the home, are hardly items you would expect to choose wisely under any kind of pressure buying.

... THE BEST BARGAINS in everyday living will be found right here in Birming ham in stores managed by businessmen you have known for  $\boldsymbol{\alpha}$  long time, who depend for their living on serving you well: in stores stocked with the best and most famous goods our country produces, displayed conveniently for you to choose from at leisure, and offered at prices that stand up against those anywhere in this trading area.



## Birmingham is a Low Pressure Town

. . . YOUR SATISFACTION is of first concern to your Birmingham merchants. Birmingham's well-stocked and modern stores are at your service every day. The service and merchandise are up-todate and Birmingham's stores have time to serve you, to see that you find and can buy without pressure the goods you want and need. A compact shopping district, friendly, courteous merchants help make shopping in Birmingham pleasant and rewarding.