### **Birmingham Customers Will Benefit** From Summer Storage of Natural Gas

a spectacular move to reinthe natural gas supply of
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Billion Feet More Gas

Billion Feet More Gas

The L200 railroad tank cars in
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arriving between Dec. 1 and April
1 will bring the equivalent of an
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Reniember, anything on wheels a potential danger — an automobile, a train, a bicycle — watch ut for all of them. Slow down at all intersections — allow down at all intersections — all in

Rebuked

A Quaker, while taking a walk along an English road, was ac"Guvinor," said the wanderer,
"This ain"t the road to London, it?"
"Priend," quoth the Quaker, the said to the said

SUBURBAN WINDOW CLEANERS ARTHUR ZETTEL 1619 Cole Birmingham Phone 2106

DR. H. E. JONES

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Take It Easy, Ladies



iix, playing the role of Babe Ruth in the for Babe Ruth Story," referees a wrestling match female grapplers Maxine Gates, center, 22t Smith, a mere 130. Ruth once reffed such a bout, so this seene goes into the script.

Mrs. Alvin Lambert at Bloomfield Hills

#### WEGENER'S WINE SHOP

255 PIERCE Across from City Hall

## BEER — WINE — CHAMPAGNE MIXERS — FANCY FOODS **CLASSWARE**

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# Can Trust A&P...

"We live in a pretty nice neighborhood. We aren't rich, and neither are many of our neighbors. Our income is what might be called 'comfortable' and we have most of the things we really want as well as some money in the bank, and we've never cashed our war bonds."

"We've come along in the world from a modest start not by skimping but by trying to spend wisely what we've had to spend and I've noticed that most folks who have a little something are folks who believe in getting their

"I do all my shopping for food at A&P. I do it

"I can trust them to buy the best that the market affords and to guard its quality and freshness until I

"For instance, when they mark eggs 'Grade A' I know they'll be 'Grade A' when I buy them (Grade A eggs, you know, will be B or C if they stand around the store too long or aren't properly refrigerated)."

"When I buy a steak at A&P I know it's heef from

a grain fed steer, expertly selected in the first place, and trimmed closely to give me my money's worth in meat, without too much fat and bone."

"I know that I can trust their fruits and vegetables to be fresh and crisp-not leftovers from the day before,"

"I can trust A&P's advertising to be straightforward and frank. When they list the price of cauliflower, I know I can select the best head in the bin for that price. There's never a 'We're-sorry-there-are-no-more-left-at-that-price, how about one of these for more.' And when they advertise hamburger at thus and so, that's the price of their best hamburger, not of a second 'come on' grade."

"I trust their prices throughout the store and know I wouldn't save by shopping around the town:"

"I don't mean that someone doesn't have a 'special' on something some time at a lower price than A&P. I mean that when I do all my shopping there, week in and week out, I'll save money and have the best that money

"Yes, I can trust A&P ... and it's a mighty comfortable feeling."



# Around the Cracker Barrel

Had a visit from a Pessimist today. He didn't know he belonged to that group of men who could see trouble lurking behind every tree, and catastrophe behind every wall. He thought himself a real conservative, who thought things through, whose conclusions were based on all the facts. But he was just a Pessimist, and I felt sorry for him.

We are on the verge of a great upheaval, he said, where values of all sorts will be swept away. The only thing which can prevent a real blow-up is another war. He had everything figured out so that you and I were in for years of trouble and poverty, whether we kept out of or got into war. Everything he owned was in order for whatever would come; he owned nothing speculative; he was taking no chances.

There is no chance for an orderly retreat from this inflation, he told me. There never has been an orderly retreat; it was always bedlam. Even Napoleon, the master strategist of them all, could not conduct an orderly retreat from Moscow. His armies fled in mass hysteria. That's what we'll all face soon . . This was the tenor of his argument, and you've all heard the same stuff before.

And as he walked out of the store I couldn't help but think of another character who had made an impression upon me as a boy. He was some sort of a relative of my Father's, was an oil speculator in Texas. He came to our home in Detroit in about 1914 in a big Locomobile. You who are older will remember this big car with the huge wheels. He received three speeding tickets for doing 50 miles an hour on Woodward Avenue, all of which he tore up. He told the cops his car wouldn't go any slower, and this after he had given them a terrific chase for many blocks.

He was a big, powerful man, with a great chuckle. He firmly believed there was oil under every inch of Texas soil, especially under soil where he owned the top leases. He was a millionaire two or three different times, but in between was in debt. I can't even remember whether or not he died rich or poor. But I do remember what a wonderful time had, with what enthusiasm he went at things, and how often he was right.

My father used to tell how he spread the reputation of the "typical American" in Europe. Had quite a fling in Monte Carlo, and after he found that he couldn't beat the wheel, he tried to organize a syndicate to take over the joint. His motto always was, "If you can't beat them, join 'em."

And I wondered, when my Pessimist friend left, which kind of man had the fullest life. And I wondered whether this country was built by those careful calculators, who moved not for fear of failure. I wondered where we'd be today if we all tried to take care of our own, regardless of our responsibilities to others.

And then a third character crept into my reverie. He's a younger man who believes there is no opportunity for youth. The day when a man can own his own business is gone, he recently told me. You can't beat the big corporations.

Well, by this time the store was crowded with customers, and I went to wait on them. They were wonderful people. They were laughing, kidding me about the fact that we had no cheese, and were accepting iced coffee as a substitute. Many were going on vacations. They needed this and they needed that. Some of the things we had; some we didn't. So on these later items we told 'em to go to Mulholland's, or Peck's, or Kay Baum's.

They kept coming and going all afternoon. They all had needs to be filled. They didn't expect you to be able to work miracles, but they did really appreciate it when you had alacks shortened in a few hours. And I began to wonder just what the total needs of all these people really are. How much we all need to live, how much help, how much service, how much of everything. And there is no answer to such a question. And there is no doubt that the man who gets this business is the man who earns the right to it.

So, whether you're running a store, a factory, an insurance agency, or what not, there is no limit to the needs you can fill. Even if our Pessimist friend is partly right, what do we need to worry about? There are always rocks in every path, hurdles in every race. Obstacles are to be overcome; they cannot become our Masters.

wercome; they cannot become our Masters.

We've had a wonderful time during these hirst three months in the Village Store. It's been so much fun that the hard work—and obstacles—haven't seemed to amount to much. Sure, we've bought some stuff we'd have been better off without, we've bought too much of this, and too little of that. We've been criticized for staying open on Wednesday afternoons, but not by our customers. We've been kidded about our advertising, by professionals as well as amateurs. We've been asked why we didn't do this, and why we didn't stock that. It seemed that every man in Birmingham had to have extra long pajamas—Longjams, they're called—until we got them in. Now, those long boys have disappeared. And so it goes.

We've tried our first sale. I guess it will still be going on when this paper is published. We gave some real, honest values in merchandise on which we were over-stocked. Nothing bought for the sale, just rock bottom prices on first rate merchandise. I didn't know how to advertise a sale, so I just listed a lot of stuff under that big word "sale". That word is magic. People swarmed in, and last Saturday got up near the volume before Father's Day.

Well, my friends, the Village Store is the wrong habitat for the Pessimists. But you Optimists, you who are full of dreams of great days ahead, this is the place for you. The world is full of opportunity for men of vision, and Birmingham is just dripping with it.

So come in with your pipe dreams. There may be more to them than you think. There can be no room for pessimism when plans are being made for the future. There are great days ahead for those who believe. And so endeth this week's sermon.

ROSS S. CAMPBELL,

PROMITE THE PARTY

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Campbell's Village Ftore

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Birmingham Michigan

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