To know that a competent, understanding organization will take care of all details of the funeral service and burial is of inestimable comfort in time of sorrow.

Kimball-Bailey

FUNERAL DIRECTORS

STARS OF RADIOLAND



Tom Breen studied radio engineering at the University of Minnesota. Left the control board to pinch hit for the station and has been and has been preparation of his work and equally at home doing classical, sports and popular programs. And when Tom isn't on the air, he's up in it, for aviation is his hobby.

.. the advertisement created an unusual response"

BIRMINGHAM DEPARTMENT STORE

April 15, 1931

Mr. Paul N. Averill, Adv. Mgr. Birmingham Boochtric Birmingham, Michigan

Doubtiess you will be interested to know the reaction of my recent four page advertisement oovering the thirty-fourth annitiesment oovering the Birmingham Department versary sale of The Birmingham Department Store. Dear Mr. Averill:

I am pleased to advise you that the advertisement created an unusual response and tisement created an unusual response and many favorable somments. From the direct many favorable somments as the remarks I commendatory, and enthusiastic remarks I feel that it have this store the advertise-feel that it have this from the davertise-prestige. The results from the most gratiment in actual sales, has been most gratifying.

Proper credit, of course, must be given to the genuine values this store has offered and the service it renders. However, and the service it entitled to and simmingham Excentric is entitled to the spontaneous is receiving due credit for the spontaneous reception the sale is receiving.

I want to take this opportunity of expressing my gratitude for the co-operation of your and your organization.

with best wishes, I am,

Yours very truly, THE BIRMINGHAM DEPARTMENT STORE P. E. Davidson

LED/CC

THE ABOVE letter is a merchant's unsolicited opinion of the value of advertising in The Bir-mingham Eccentric, Michigan's largest weekly newspaper. Mr. Davidson is a firm believer in the consistent use of newspaper advertising and finds this newspaper valuable in maintaining his busi-ness volume in these days of measured buying.

The unexcelled quality of The Birmingham Eccentric makes it welcome in Birmingham homes. It in a mexicine quanty of the biningnam accentric makes it wereone in Biningnam nomes. It is read from front page to back page. This high degree of reader interest is the reason for the success of its advertising columns.

Consistent advertisers in The Birmingham Eccentric testify to Mr. Davidson's judgment of this

89% Circulation In Birmingham

Week in and week out 89% of the homes in Birmingham proper receive a copy of The Birmingham Eccentric. This is PAID circulation, reaches the reader at the same time each week, enters the home as a welcomed guest, and STAYS in the home accessible to all, for an average of three days!

83% Circulation in Bloomfield Township

In the thirty-six square miles comprising Bloomfield Township served by five rural mail routes, The Birmingham Eccentric enters 83% of the homes. This is PAID circulation with 100% reader interest.

12,000 Readers Every Week

The Birmingham Eccentric

11/2-lb. Loaf



COUNTRY CLUB

4 pkgs. 19c

Peanut

Chocolate

Del Monte Peaches Sliced 2 No. 1 250

Sandwich Spread Lee. Jar 23c	
Philadelphia 2 Pkgs. 25c	Shrimp Tin 15c
Country Chib Maraschine	Grapetruit Hearts can 15c
Mazola Oil Pint 29c	Ravenna Fingers Lb. 19c
French Jar 25c	Rice 3 Lbs. 19c
Mustard Jar 13c	Pures 5c

Del Monte Pears, In Heavy Syrup 2 No. 2 390

Tomatoes



COUNTRY CLUB SALAD

DRESSING 2 12-oz. 39c

Gold Nut, Tasty, or Golden Nut

YOUR DOLLAR BUYS MORE AT A KROGER STORE