

# WHO MAKES GOOD ?

---on the Goods that Go Wrong

NO man-made product can be unfailingly perfect. The best of manufacturers at times have sub-standard products; the keenest merchants make errors of judgment in buying; unforeseen defects will creep into goods, unintentional mistakes will occur.

And it is just such things that give your local merchant the opportunity to show his fairness and eagerness to make good—to rectify and satisfy the unguarded customer.

But what chance have you on the "come back" with the transient trader who is here today and gone tomorrow?

His goods may go wrong too. From the very nature of his "one-time" transactions quality may not be so strictly safeguarded. And when his goods go wrong as they are more apt to do than the careful merchant, where's your redress?

You can't go back and meet him "face to face"—he's gone. You can't find him and he surely won't seek you.



## Some of the Standard Brands of Merchandise We Carry

- |  |   |
|--|---|
| <ul style="list-style-type: none"> <li>Carter's Knit Underwear</li> <li>Dunford Health Underwear</li> <li>Hansen Gloves</li> <li>Kayser Gloves</li> <li>Onyx Pointex Hosiery</li> <li>Holeproof Silk Hosiery</li> <li>Rollins Silk Hosiery</li> <li>American Lady Corsets</li> <li>Jackson's College Girl Corsets</li> <li>Bradley Sweaters</li> <li>Signal Shirts</li> <li>Racine Lumber Jackets</li> <li>Lee Play Suits</li> </ul> | <ul style="list-style-type: none"> <li>Belding Silks</li> <li>Minneapolis Knit Underwear for Boys and Girls</li> <li>Vanity Fair Silk Underwear</li> <li>Royal Society Art Goods and Glasses</li> <li>Kukernick Bloomers and Combinations</li> <li>Peter Pan Gingham</li> <li>Manchester Percales</li> <li>Rayola Cloth for Slips</li> <li>VanHensen Collars</li> <li>Arrow Collars</li> <li>Hickok Belts</li> <li>Carhartt's Overalls</li> </ul> |
|--|---|

Cotton and All Wool Blankets  
Real Irish Laces - Real Filet Laces

**F. J. Mulholland Co.**

119 N. WOODWARD

PHONE 425

L. C. Davidson  
**BIRMINGHAM DEPARTMENT STORE**  
*Birmingham's Foremost Store*

*Our Idea of Making Good---*

"YOUR MONEY cheerfully refunded if not satisfied."

*L. C. Davidson*



Cross marks the spot where the peddler WAS - - -



## Pay Promptly and Succeed!

Prompt payment of bills is one of the cornerstones of success and a good credit record is the passport to financial independence. Make your credit record a "credit" to you—use it as a stepping-stone to bigger things. Make your credit an asset rather than a liability.

Keep your credit record clear! Protect your credit and it will protect you.

*Pay Your Bills Promptly or as Agreed*

**E. W. Lackie, Manager**  
First National Bank Bldg.



### The Very Last Word

in Millinery is to be found right here in Birmingham. High Crown Hats, small Brims, oddly crushed into bewitching shapes. Antelope Felt, Velour and Velvet fashion there and in most cases they are simply trimmed with ribbon or gleaming jeweled pins.

— \$ —  
**IRENE HAT SHOP**  
109 West Maple  
Phone 519-J



**Have your printing done here in Birmingham**

By the  
**BIRMINGHAM ECCENTRIC PRINT SHOP**

"Everything Printed—From a Calling Card to a Dictionary"

## The Safe Way Is the Sure Way

SUCCESS is more often achieved through the regular dollar by dollar accumulation of savings than by "inside tips" and big deals.

The safe way is the only sure way to gain financial independence. Come in and talk to us about the sure way.

**First State Savings Bank**  
Birmingham, Mich.

Have You Ever Sent Away For Candy ? ? ? ?

Have You Ever Sent Away For the Second Box ? ? ? ?

Have You Ever Tried Our Home-Made Candies ? ? ? ?

Have You Ever Come Back For a Second Box ? ? ? ?

OF COURSE YOU HAVE!

**HAMMELEF'S**

125 N. WOODWARD

PHONE 725

## Plenty of Opportunities Right Here in Birmingham

YOU don't have to go away to find opportunity. There are plenty of good opportunities right here in Birmingham.

Let the First National Bank work with you in the development of some of these home-grown possibilities.

You will find us always ready to serve you. Come in!

**First National Bank**

Birmingham, Michigan

**DRUGS**

**Shain's**

Prescriptions

Prescriptions

**Kelsey's**

**DRUGS**

**DRUGS**

**Wilson's**

Prescriptions

**First State Savings Bank**  
Birmingham, Mich.