# New Auto Garage

113 BROWNELL STREET

### W. J. Thornton

I AM glad to announce that I have opened a general garage at 113 Brownell St., and will be at that place to welcome my old patrons and extend the same good service and courtesy to new ones.

W. J. THORNTON AUTO GARAGE

For quick service phone 87

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VALUE OF AUTO DOLLAR GREATER THAN IN 1913

How would you like a finish on your next car that retains its beauty indefinitely?

Oakland's special, permanent Duco finish keeps its rich appearance in spite of sun, mud or rough usage.;

BLOOMFIELD OAK, AND SALES and SERVICE 119 N. WOOD VARD PHONE 550 ;

PRODUCT of GENERAL MOTORS

#### DODGE BROTHERS MOTOR CAR

OVER ONE MILLION BUILT

\_90% STILL IN SERVICE

Old dependability and long service with new beauty and new comfort in the latest models.

EVANS-JACKSON MOTOR CO. 119 SOUTH WOODWARD AVE.

Have you ordered

. Phone 301 Birmingham

Michigan

Last year 350,000 buyers

Insure yourself against delay this spring by placing your

order for a Ford Car now.

See the Nearest

Authorized Ford Dealer

waited for delivery.

## Are We Extravagant?

Here are some costs on Studebaker cars-Would you have us cut thein down?

E are lavish on Studebaker cars. For some features we pay three and four times what they need cost.

Here are some of those costs which affect you. Tell us—would you want any one reduced?

Our prices on high-grade Sixes run from \$1025 to \$2685. They stand at bottom in the fine-car field, despite these extra costs. All because the demand requires 150,000 cars per year. But they could be lower if we cut these costs. Would you have us do it?

Engineering-\$500,000

Engineering—S5(0,000
Our engineering departments cost
us \$500,000 yearly.
Our Department of Research and Experiment
employs 125 skilled men.
It spends vast sums in
analyses and tests.
Our Bureau of Methods and Standards fixes
every formula, every requirement. It makes
500,000 tests per year to
maintain our high standards.

we make 30,000 in-We make 30,000 in-spections on every Stude-baker car during manu-facture before it goes out of the factory. We em-ploy 1,200 men to/do that. Those are heavy costs. But remember how they are divided — by 150,000 cars per year. They form but a trifle per car.

\$50,000,000 in plants

We have invested \$50,-000,000 in modern plants and equip-ment. \$8,000,000 in drop forge plants. \$10,000,000 in body plants — as the only way to do Studebaker coach work.

These plants are equipped with 12,500 up-to-date machines, many of

12,300 up-to-date machines, many them very expensive.

But consider the alternative.

Profits to other makers. We save up to \$300 for you by building Studebaker bodies in our own body-plants.

On some steels we pay a bonus of 15% to the maker. Just to get our

5-Pass. 112" W. B. 40 H. P Touring
Roadster (3-Pass.)
Coupe-Roadster (2-Pass.)
Coupe (5-Pass.)

formulas exact. We could save that extra on "commercial runs."

We are one of the very few builders, either in Europe or America, using crankshatts machined on all surfaces. It costs us \$600,000 a year to give you this, But if results in that smoothness of operation, that lack of vibration which characterizes only the most expensive cars.

Every Studebaker car is Timkenequipped. The Special-Six and the Big-Six have more Timken bearings than any car selling under \$5.600 in America. The Light-Six more than any competitive car within \$1,500 of its price.

The many extras on our large closed cars would cost much if you bought them. The nickel-plated bumpers, the extra disc wheels and cord tires, the steel trynk, the courtesy light, motometer, etc.

Extras to our men

We pay the highest labor scale. hen we add extras to it.

Men who are with us five years or over ggt \10% of their year's wages in an anniversary check. Those an-niversary checks last year cost us \$1.300,000.

After two years all employes get a
week of vacation with
pay. That cost us last
year \$225,000.

year \$\times 25,000.
Old employes who retire get pensions.
All this to keep men with us while they grow more and more efficient.
To make them happy, so they do their best.

This is all paid by peo-ple who buy Studebaker cars. But we figure that each such dollar saveus five dollars. Don't you agree with us?

car value

You

The object is to give you the utmost in car yalue. You will find we do that if you make comparisons. It any Studefind scores of ways in which it essels any rival car.

That is when in the force of the control of

That is why, in the fine-car field, the Studebaker leads. The demand has almost trebled in the past three years. These cars have become the sensation of Motordom. On some of these models we have never yet been able to meet the demand.

We spend money lavishly build without regard to cost. But, in our quantity production, we still bring costs to bottom.

You should learn what these things mean to you before you buy a car.

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7	-Pa	ss.	126"	w,	B. 60	H.	P.
Tourin	er.					-4	\$1750.00
Speeds		15	Pass.)	-	-	-	1835.00
Coupe	(5-	Par	ss.) ·		-	-	2495.00
Sedan	,,,,	-	-				2685.00

WURSTER - STAPLETON, Local Dealers Sales Room-129 WEST MAPLE

PHONE 674

Motor Company

Don't Buy a Fine Car until you see the leaders Studebakers hold the top-place in the

fine-car field today.

Last year, 145,167 people chose them against all rivals. They paid \$201,000,000

against all rivals. They paid \$201,000,000 for them.

For 72 years the Studebaker name has seven from the utmost in quality. It will never stand for less.

Today there are assets of \$90,000,000 staked on the Studebaker cars.

Don't pay \$1,000 or more for a car without knowing what Studebaker offers. You will find here some scores of advantages. Learn what they mean to you.

We upholster our closed models in the finest Chase Mohair. Cotton or ordinary wool, or a combination of both, would enable us to reduce our price from \$100 to \$150 per car. But we would thus sacrifice Studebaker quality and reputation.

Other costly extras Our bodies are finished with 18 operations, including 15 coats of paint and varnish. We use real leather upholstery. We could cut the price of our open models \$25.00 were we willing to use imitation instead of genuine leather.

15% extra on steel

LIGHT-SIX

(All prices f. o. b) factory. Terms to meet your co

Service Garage-Pierce and Lincoln

THE WORLD'S LARGEST PRODUCER OF QUALITY AUTOMOBILE