

Wanted Sales Representatives

(BIRMINGHAM-BLOOMFIELD RESIDENTS PREFERRED) WALSH, JAMES & WASEY CO. DETROIT - BIRMINGHAM - BLOOMFIELD HILLS See James S. Hassberger or Robert R. Allen At Birmingham Branch Office: 217 South Woodward Ave. Phone 78

The Good MAXWELL Club Coupe

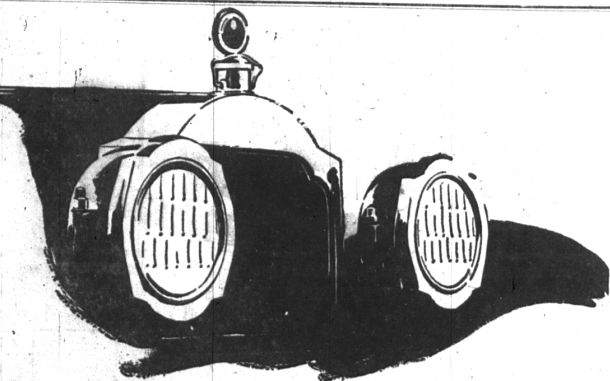
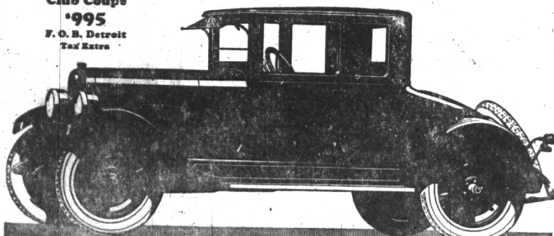
The Basis For Wise Motor Car Buying

Let us tell you how the good Maxwell is made. Learn about its skillful design, the care that is lavished to secure quality of materials and precision of all working parts—in short how goodness is built into it for the sake of long life and low costs.

Get these vital facts before you select a car this spring—open or enclosed. Then you'll be able to buy wisely.

WURSTER-STAPLETON, Local Dealers 129 W. MAPLE PHONE 674

Club Coupe '995 F. O. B. Detroit Tax Extra



Only Packard can build a Packard

Some Packard Facts Which Are Known Wherever Fine Cars Are Appreciated

MATERIALS Nothing can be better or finer than in the Packard. We submit Packard materials to comparison with any motor car on earth. Packard has only one standard—the best that money can buy and experience can select.

WORKMANSHIP For 24 years Packard has had but one policy—to build as finely as human skill and the best machinery can build. It is recognized by engineers, manufacturers and laymen alike that Packard leads in fine manufacturing.

DESIGN For years Packard has set the pace in motor car development. The beauty and distinctiveness of Packard are traditional. There is, in Packard, an inherent exclusiveness that no duplication of mere dimension can ever equal.

FOUR-WHEEL SERVICE BRAKES; 2 AD-DITIONAL REAR WHEEL BRAKES—A TOTAL OF SIX—ON ALL PACKARD CARS

EVANS-JACKSON MOTOR CO. 119 SOUTH WOODWARD AVE. Birmingham Michigan Phone 301

PACKARD

A SATISFIED PATRON BUYS AN AUTOMOBILE

"To sell an article of real value, whether it be a box of matches or an automobile, and actually to have your customer come to you and thank you for the service you performed, is the acme of business success," declared C. R. Evans of the Evans-Jackson Motor Co., local Dodge dealers. "Last fall we sold a Dodge to J. Watkins, who motored with the family to Florida for the winter, with a speedometer that registered over 6000 miles. Mr. Watkins returned home last Saturday, reporting that he had never had to put a wrench on his car during the entire trip. He said that he came to a life of sand in the south where automobiles were being pulled through with horses, but that his car went right along without outside assistance."

OBITUARY

Mrs. Henrietta Darrow Mrs. Henrietta Darrow, of the age of 89 years, died at the home of her granddaughter, Mrs. H. George Field, Saturday during the night, from pressure to the heart caused by indigestion. Mrs. Darrow was born in Saratoga Springs, N. Y. in 1843 and in 1868 came to Detroit to live with an uncle, James B. Wayne. For the past 20 years Mrs. Darrow had made her home with Mr. and Mrs. H. George Field on Brookside Drive.

The services were conducted by Rev. F. G. Gustafson of the church of the New Jerusalem of Detroit, in whose church Mrs. Darrow had been a life-long member. The funeral was held Monday at the Daines and Bell chapel with interment in Elmwood cemetery.

Mrs. Louisa Wooster Mrs. Louisa Wooster, widow of the late Alvin Wooster, died April 14 at the home of a brother, V. N. Denison on Lone Pine road. Mrs. Denison was 85 years of age and had been blind for many years. The immediate cause of her death was acute bronchitis, which she had suffered for eight days. She was born in Royal Oak township and had spent all of her life in and around Birmingham. The funeral was held Wednesday afternoon at 2 o'clock from the Daines and Bell chapel with interment in the Oakwood cemetery. Rev. W. C. McKnight of the First Presbyterian church officiated. Mrs. Wooster is survived by one brother, Victor N. Denison, at whose home on Lone Pine road she had lived for several years prior to her death.

Waste of Time.

It would be interesting to try a little of this trouble-making drug in the water cooler used by auto salesmen.

Borrowed Trouble.

People who borrow trouble are always anxious to turn it over to others.

SHOPPING NEWS WITH THE MERCHANTS OF BIRMINGHAM

NEW DELIVERY TRUCK

The Quality Grocery Company on West Maple avenue has, during its short period of existence, learned to know what the people of Birmingham desire for their tables and it is with that thought in mind that they are purchasing. They believe in having their customers satisfied and do their utmost to this end. Their added new delivery truck eliminates the necessity of the busy woman leaving the house to do her shopping as an order placed over the telephone will be brought to the home within a very short space of time. The truck which has an enclosed body incloses clean, sanitary service. Their telephone number are 820 and 821.

SEND GREETINGS TO THEM

At Easter time just as at Christmas time, a custom has been established where people remember their loved ones. It is not carried out in such a large scale as for the winter holiday but with as much fervor. Candy, in appropriate Easter wrappings has been selected by many as tokens for their wife, daughter, or sweetheart. Hammett's at 125 North Woodward avenue, carries a full and complete line of the finest of the Easter gift boxes, both large and small. They also have Easter favors and decorations for the table. See them.

ARE THEY ON A DIET?

To the housewife who has someone of her family on a diet there is a constant worry as to where she shall get some article of food. The Mine's Grocery Company on South Woodward avenue, who carry only quality food products is prepared to meet these people and satisfy their demands. Your grocery order taken care of by telephone as well as if you were personally supervising your shopping. Telephone numbers, their numbers are 645, 646, 647.

NO SOILED CLOTHES

Since there has been a demand created for the use of disc wheels, the Nash has prepared to meet this

de-sire by supplying the finest type of wheel at a very nominal cost. Included in the set also is the Nash Self-mounting Carrier. The carrier permits ease in the operation of tire changing and protects your clothes from soiling. There is a straight lift, the strong lifter arm shouldering nearly all the weight. In order to demount the tire and wheel, it is only necessary to remove the back plate and let the balanced wheel slide on the bar swiftly and promptly to the ground. Bell Bros. are the local Nash dealers, who will glad to have you call. They are located on East Maple avenue.

MODERN FURNITURE

Money saved in buying furniture is a real saving because the furniture is one of the large items in household furnishings. Our method of selling modern furniture saves the purchaser the overhead expense of the dealer. We have had very satisfactory results since we started selling new as well as antique furniture. We apply a similar method in the sale of rugs either domestic or oriental. There is no "catch" about our plan, only good business for the customer as well as a small profit in Birmingham instead of a large one elsewhere, according to H. Grosvenor, Field of The Furniture Shop.

NEW IMPROVEMENTS AND MANY SALES ARE REPORTED

New improvements and many sales are reported in the Quanton Lake Estates Development. According to J. N. Haslerger of the Walsh, James & Wasey Company, "the paving of the Quanton Lake Subdivision will commence next week. The contract was let last Friday to the Knapp Company of Monroe. All other improvements are now in. The sales in the different subdivisions owned by the Walsh, James & Wasey Co. have been very large since the first of March. I predict that the Quanton Lake Subdivision will be sold out by July 1 as over \$250,000 in building sites have been sold since March 1."

On the Week's new Records

De Luca and Galli-Curci Contribute

The weekly record releases are like the news columns—they are all things to us men. We personally never risk omitting the hearing of a single record, so fearful are we of missing something particularly appealing to us.

This week Giuseppe De Luca sings two melodies you might live a lifetime without hearing, were they not made available to us all on a single record. And you must appreciate what you might have missed when you hear this superb record of the lament of the quivering Heav'ly Priest, "Dolora,"—"Se veduto' azzoi"—(The Art. "Avegl") and "De mortal splendor of Art from an almost obscure opera, "Benevento Celice". Definitions of art are, after all, purely personal constructions. "None will want to analyze Galli-Curci's two new records. It is sufficient to hear and to enjoy the artistry of singing two songs that need no explanation—"Silver Threads among the Gold"—"The Old Sweet Song." The orchestral accompaniment of the second is worth hearing in itself.

Indian Melody Sung by Baker

The development of a national art seeks material of native origin for its inspiration. This week Elmer Baker sings a song built on an American Indian theme, lovely to hear in itself, and interesting as an example of homogeneous music. "Fulda Lou" has the short snappy phrases and simple turns of melody characteristic of its source. Its companion number—"At Evening, is not of Indian derivation, but pleasing in combination. A mixed measure of the kind we like is "Hula Lou" and "Hula Lou" is Marcia Froot's fine contrast, with

"What's Today Got to Do With Tomorrow" by Portess Quartet on the other side. The solo is a waltz, the quartet number in fox trot time.

The Brox Sisters in Repertoire

Nettley, Dagmar and Lorraine since they sang their first Victor Record this week, displaying their own happy style in two songs of their own—"Lullaby" and "Over Me Up With the Sunshine of Virginia." You hear them at their best on these records. From a vocal trio we proceed to a quartet, of rather, a series of short duets by Alma Howard and Laura Littlefield. They are primarily educational in intent, actually charming in effect. Add to your collection of overtures by studying this week Offenbach's brilliant prelude to "Princess of Souda." It is gorgeously and an incidental departure in the shape of a fine waltz in the second act. You probably know it. You'll know it better after hearing this record a few times.

Paul Whiteman Makes a Waltz

When Paul Whiteman plays a waltz we're willing to stand in line for a chance to hear it. This week he records a colorful three-step, "What'll I Do," a title the answer to which is obvious if you dance. "Lullaby" which the Whiteman men play on the other side is a fox-trot, previously mentioned. The "Embaladers make a riotous record—"After the Storm," with the real thing in a more gloriously featured, "Hula Lou" on the other side is also a fox-trot, with Frank Ferrara at the guitar.



NASH LEADS THE WORLD IN MOTOR CAR VALUE

THE NASH

5-passenger 6-cylinder TOURING Easy-riding comfort ASK ANY OWNER—Then See

BELL BROS.

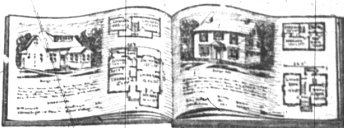
122 East Maple Ave. Phone 709

A Fountain of Youth

Beauty linked with power that stays young—that's the Willys-Knight! The quiet Willys-Knight sleeve-valve engine improves with use—a fountain of thrills and satisfactions. In ten years we have never known a Willys-Knight engine to wear out! Touring \$1195, Coupe-Sedan Standard \$1450, 5-pass. Standard Sedan, now \$1695, l. o. b. Toledo.

WILLYS-KNIGHT

BOUGHNER BROS. GARAGE Local Distributors PHONE 70 Birmingham, Mich.



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Building Service

will prove to him. The necessity of his preparing pencil sketches for his client, is eliminated. If any change is desired from that which is shown—the same may be easily and quickly taken care of thru our Architectural Bureau. All blueprints are without charge when the materials are furnished by us. The material lists are accurate and on file in our office.

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