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Birmingham Eccentric

It is an established fact that the merchant who really wants to render his patrons a service ADVERTISES his merchandise consistently. A glance through the advertising pages of THE ECCENTRIC each week will bear out this fact.

"For a Bigger and Better Birmingham"

FORTY-SIXTH YEAR—NO. 24. BIRMINGHAM, OAKLAND COUNTY, MICHIGAN, WEDNESDAY, OCTOBER 10, 1923. \$1.50 PER YEAR—SINGLE COPIES 5c

Farmers' Special Edition

FARMERS TO BENEFIT \$50,000 PLAN

SELL TO CONSUMER === NO MIDDLEMAN

Treasurer of Mich. Dairy & Farm Produce Co. Rose From Ranks

JARVIS STANTON ATTRACTED TO FARMER BECAUSE OF HIS OWN EARLY STRUGGLES TO MAKE A LIVING—HAS HAD WIDE EXPERIENCE

Born nearly fifty years ago in Nashville, Michigan, Mr. Stanton's career emphasizes the saying that "you cannot keep a good man down." At the early age of thirteen he was taken from school and set plowing summer fallow, only to learn immediately that troubles never come singly. Enterprisingly, he investigated the anatomy of his team caused a tumble over a stoney hillside, with resultant breakage of three of the young farmer's ribs. Two weeks convalescence on the farm following, and once more he was sent back to the plow. A Saturday afternoon excursion to town offered the frail lad an opportunity to escape temporarily from his serfdom.

A train for Detroit carrying and hauling four feet lengths of wood for use in the railroad locomotive was at the station which the future treasurer of the Michigan Dairy and Farm Produce Company promptly boarded. For three weeks thereafter his waking hours were employed in loading these four feet lengths of wood into a box car at the farm. At fourteen, with shattered health from excessive manual labor, he was forced to obtain less arduous duties and found employment at the local post office at a princely salary of \$100 per annum. Two years as a clerk in a hardware store followed, and here his energies were employed blacking stoves, assembling agricultural implements, with the usual heavy work incidental to this position. In Stanton's boyhood had little of the sunshine of joyous youth and was well calculated to embitter the future of a less cheerful and less optimistic lad.

At the age of eighteen, the future capitalist, having scraped together a fund of two hundred dollars by selling the Detroit News to a list of subscribers during the evening hours in his home town, was enabled to buy his time and go back to school. Truly a commendable investment and ambition! In three years he graduated from High School, his completed in that time an English Scientific four-year course. Three years teaching High School work followed, but although agreeable from a constitutional point of view, it was very far from being successful from a pecuniary standpoint, so he removed to Chicago and entered into mercantile pursuits.

JARVIS STANTON T. R. Often Sought Aid For the Farmers

FORMER PRESIDENT DECLARED FARMER MUST COMBINE OR BE FORCED OUT

Combination and co-operation are the hope of the American farmer, Assistant Secretary Roosevelt, of the navy department, declared Tuesday, September 12, 1923, in an address at the New York state fair. The government's part in aiding the small individual has passed, he said, and is confined to legalizing fullest co-operation, and assisting it through the federal agencies of information, and in extending credit facilities "where it serves some practical purpose."

"In my opinion," Mr. Roosevelt said, "the farmer has not kept step with the times. The day of the small individual has passed. Economy and efficiency are vital to success, and it is automatic that either in buying or selling, if you deal in bulk, you can deal to your advantage."

"There is one way, and one way only that the farmer can meet this condition. He must combine himself. If he does not combine and cooperate with his brother farmer, he will unquestionably be forced under. The proof of this is every where around us."

Mr. Roosevelt's advice is endorsed 100% by the Michigan Dairy and Farm Produce Company. In fact it

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ANDRUS REMAINS AT HELM OF BIRMINGHAM CREAMERY



FRED J. ANDRUS

HARDING BOOSTED FARMER COMBINE

Claimed Government Aid Helpless Without Co-operation of the Farmers

The late President Harding in commenting on the fact that the value of farm products had been cut down 60% in three years, while the cost of living to consumers of farm products had been reduced not more than 15%, said:

"In the long run, Government aid would market their produce see if our plan a wonderful chance to obtain a fairer profit on the things farmers shall be organized and alive

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B'HAM DAIRY CO. ISSOLD TO NEW MICHIGAN FIRM

Dairy and Farm Produce Co. Sign Final Papers Last Monday

PULLIN WILL MANAGE Village On Way To Becoming Dairy Center For This Section Of State

The Birmingham Dairy, formerly owned by George F. Pullin, passed into the hands of the Michigan Dairy & Farm Produce Co. Monday last week, and thus was completed the second step of bringing together the farmer and the consumer. Mr. Pullin will remain in charge as resident manager. The acquisition of the Birmingham Dairy to their organization makes the Michigan Dairy & Farm Produce Co. the owner of two going concerns that have been established successfully for many years in Birmingham. Two weeks ago the Birmingham Creamery & Ice Manufacturing Co. passed into the hands of the concern which Monday took over Mr. Pullin's property.

"Our plan to bring closer together the producer and the consumer is meeting with great success," declared Gideon T. Bryce, Romeo farmer, who is president of the Michigan Dairy & Farm Produce Co., this week. "Everywhere that we have presented our plan to eliminate the middleman or distributor in the sale of farm products we have been graciously received. Farmers who have long felt the need of an organization that would market their produce see in our plan a wonderful chance to obtain a fairer profit on the things farmers shall be organized and alive

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RETAINED AS MANAGER OF BIRMINGHAM DAIRY



GEORGE F. PULLIN

I.O.O.F. CARNIVAL GOING FULL BLAST

Week Of Frolic And Fun Started Last Monday; Thousands In Attendance

Starting last Monday, the Odd Fellows Carnival is well under way with hundreds in attendance each day. Not only the Carnival grounds, which are on Pierce street, but Birmingham in entirety is decorated with gay bunting and American flags. The Odd Fellows have spared neither time, money nor effort in preparation for their big event, and as a consequence the crowds that are swarming to the grounds from throughout Oakland and Wayne counties are greeted with an entertainment the size and quality of

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Michigan Dairy and Farm Produce Co. Is Formed To Unite Consumer, Producer

GIDEON T. BRYCE, A ROMEO FARMER, ORGANIZED NEW COMPANY IN SPRING OF 1921 AND WAS ELECTED TO ITS PRESIDENCY

In the Spring of 1921, a group of farmers met in a farmhouse in Romeo, Michigan. Alert, capable 100% American farmers, representative of millions just like them. A Romeo farmer, Gideon T. Bryce, had convened this meeting. These men looked at existing conditions and peered into the future. As inevitable as death they saw ruin facing them and their families unless these conditions could be changed for the better. Like the sword of Damocles, they saw the inevitable mortgage hanging over the majority of the farmers, crushing out the joy of future achievement. They talked of their boys in the factories who had to abandon their heritage of the farm because their fathers could not afford to pay them an honest wage. They discussed the ever-increasing taxes, and looked over the long list of farmers who had to go into debt to meet these taxes. They spoke softly, yet grimly, of the host of farmers' wives grown prematurely old in trying to encompass a man's work to the end that they might enable their husbands to hold their heads above water. And they noted with concern, that literally millions of the farms had been abandoned to the weeds and the mortgages, because their owners could no longer keep the hopeless fight.

They saw clearly that only when the farmer was in a position to command adequate prices for his milk and other farm produce, could he hope to win his financial salvation, with all that this implied. They also saw that notwithstanding the starvation prices they were receiving as compensation for their investment and labor, the consumer was meanwhile groaning under a toll of prices for the necessities of life which could not be justified.

The solution of the problem was simple, namely, to unite producers and consumers in a body strong enough to carry through the ideal of selling direct from one to the other. But it remained to find the man big enough and strong enough to blaze the trail and trample the many difficulties and setbacks.

Such a man was found in Gideon T. Bryce, a farmer and dairyman living at Romeo, Michigan—the man who had converted the meeting.

For seven years he had held position as President of the Romeo Milk Local of the Michigan Producers' Association, which furnishes milk to the City of Detroit, and he enjoys today the unbounded confidence of his brother farmers.

A man of dominating presence, in the prime of life, virile and active, Mr. Bryce was an ideal selection. A forcible debater, an eloquent speaker, possessed of high commercial attainments and unwavering determination, he threw himself into the fight and there was more than justification of the predictions of his friends.

Leading dairymen and farmers were interviewed, scores of public meetings were called and held and committees formed in the counties of Lecky, Macomb, Lapeer, St. Clair and Oakland.

There are about 9,000 dairy farms within a 70 mile radius of Detroit and it is estimated that Mr. Bryce has addressed at least 60% of this number. Each meeting pledged itself to support the Company and this remarkable record indicates what the reception will be among the farmers here and yet heard Mr. Bryce expound the policy of the Michigan Dairy and Farm Produce Company.

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BIRMINGHAM DAIRY WHICH HAS BEEN PURCHASED BY MICHIGAN DAIRY AND FARM PRODUCE CO.



GIDEON T. BRYCE

Mr. Bryce, who has a farm at Romeo, Mich., is president of the Michigan Dairy and Farm Produce Company which has just purchased the Birmingham Creamery and Ice Manufacturing Company, and the Birmingham Dairy.

Mr. Bryce has been recently elected to head the Detroit Drove No. 1052 of the Order of the Star of the World as Exalted Director. This is a distinguished honor for Mr. Bryce, of Detroit has the largest Drove in the Order, its membership totaling about 5,000.

BRISBANE PLEADS FOR ALL FARMERS

"Take Care Of Farmers; Keep Them Satisfied," Advises Famous Writer

Arthur Brisbane, Editor of the "New York American" and one of the most brilliant journalists of the present day, wrote on February 12th, 1923, "Here is Lincoln's birthday country, take care of the Farmers, keep them satisfied. Make farming more profitable and a purchase. And in a striking article Mr. Brisbane said in part, 'Stability is in the farm'

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