



Beautiful, SWEET-Toned, Well-Known
PIANOS and PLAYER-PIANOS
 Many of them practically same as new, going now in our 16th ANNUAL SALE OF SUMMER RENTAL INSTRUMENTS.
Away Below Regular Price
 Sale stock also includes a number of brand new instruments at important reductions.

The greater part of the rental Pianos were selected from our own matchless lines—their use by music lovers during the season has not harmed them; and before being offered for sale each one is carefully adjusted and tuned—in appearance, in tone, in service, and the satisfaction they give, many of them are practically the same as if new, removed from the factory. You buy now at the price they sold at last spring—LESS EVERY DOLLAR RENTAL WE HAVE RECEIVED. With these return rental Pianos we also offer at startling reductions the exchanged instruments which have been accumulating on our floor; also showmen and sample Pianos and Player-Pianos in our stock. Our clearance prices present, in every case, a substantial saving—a saving that the careful buyer can ill afford not to take advantage of!

| | | | | | |
|-------|-------|-------|-------|-------|-------|
| \$143 | \$242 | \$138 | \$97 | \$277 | \$185 |
| \$198 | \$149 | \$262 | \$168 | \$87 | Etc. |

—Are some of the prices at which these instruments are offered. Among the Pianos from which you select in this Sale stock are KNAKE, WERNER, HUNT, INGTON, GRINNELL BROS., WOODWARD, STEINWAY, STERLING, MENDELSSOHN, WESNER BROS., VOSE, and other noted makes. Original prices were \$250, \$275, \$300, and up to \$600. You'll find that many of these prices are practically cut in two.

Let us explain our FREE-EXCHANGE TRIAL PRIVILEGE. It applies to each and every one of these Pianos, and its protection which means nothing less than complete satisfaction!

PLAYER-PIANOS AT \$365, \$495, \$415, \$385, etc.

Original prices, \$500, \$550, \$600, etc. Choice of Stock "Pianos," GRINNELL BROS., ABOLIAN, STUYVESANT, PLATONIA, TECHNOLOGIA, etc. instruments which, in most cases, can scarcely be told from new. Possessing beautiful tone, and giving to every one the ability to immediately play the music they love, purchase of one of these Player-Pianos brings to each one of your family a world of enjoyment—and no matter which of the sale specials you select, you secure an extraordinary bargain.

Not only low prices and great out-and-out savings on these Pianos and Player-Pianos, but CONVENIENT PAYMENTS, as well.

Write for complete descriptive list of bargains if not convenient to visit our warehouses immediately—but come if at all possible, and at once.

GRINNELL BROS.

OPEN EVENINGS DURING SALE.
 26 Stores, Headquarters, Detroit, 213-217 Woodward Ave.
 Many just such Remarkable Bargains at our
 PONTIAC STORE, 73 NORTH SAGINAW ST.

CHINESE BECOME SOCIAL PIONEERS

Men and Women Form Good Fellowship Club Together Under Y. W. C. A. Leadership.

The Good Fellowship Club has made its appearance in society in Hing Hai, China.

It began with the desire of a progressive young Chinese doctor to give his countrymen, especially the Christians, some beautiful form of social intercourse.

Channels for a good, clean, social life among Chinese people are very limited. Until recently, becoming a Christian often meant cutting oneself off from ones friends and relatives, also from feast days and festivals. As for loud meetings of men and women, well, such a thing was never heard of in decent society.

The young doctor's plan of having a club where men and their wives might come together to enjoy a good time with each other was disapproved and scoffed at. However, a few people agreed to be pioneers in the cause of social intercourse, and Y. W. C. A. members agreed to help make the club successful.

At first the meetings of the club were held at the homes of the members. It began with a dinner, then a social hour, and then a game. The first meeting was held on Tuesday evening at the home of the young doctor's wife. The women began to play cards, and the men to play dominoes. The young doctor's plan of having a club where men and their wives might come together to enjoy a good time with each other was disapproved and scoffed at. However, a few people agreed to be pioneers in the cause of social intercourse, and Y. W. C. A. members agreed to help make the club successful.

The membership grew. The club began to spread. At first the meetings were held at the homes of the members. It began with a dinner, then a social hour, and then a game. The first meeting was held on Tuesday evening at the home of the young doctor's wife. The women began to play cards, and the men to play dominoes. The young doctor's plan of having a club where men and their wives might come together to enjoy a good time with each other was disapproved and scoffed at. However, a few people agreed to be pioneers in the cause of social intercourse, and Y. W. C. A. members agreed to help make the club successful.

The club's success is due to the leadership of the young doctor and his wife. They have been able to bring together men and women of different backgrounds and social classes. The club has become a place where people can enjoy a good time together and get to know each other better. The young doctor and his wife have been instrumental in making the club a success.

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LOCAL NOTES.

Mr. W. C. A. Secures New Site for Girls' Physical Training School.

A new home has been found for the Physical Training School which the Young Women's Christian Association has opened for native girls in Shanghai, China.

The school, while in the country, is not far distant from the National Headquarters of the Y. W. C. A. in Shanghai nor far from the local Y. W. C. A. The grounds consist of a "park" which means approximately six acres, and are divided by a private road. A thorough residence already on the grounds will be used by the American teachers, while native buildings on the other side will furnish living quarters and classrooms for the 35 students.

The grounds boast a garden, tennis courts and an athletic field.

First Use of Toilet Vinegar.

Perhaps the ladies who use toilet vinegar would like to know the origin of the story runs like this: During the great plague that visited Marsabit and four highways who had formed a gang invited an American visitor by means of which they could rid the dead and dying without any fear of infection. This vinegar was for a long time known in France under the name of "Vinaigre de quatre Vierge" and eventually became toilet vinegar.

Check-Book Prestige

The financial prestige that accompanies the payment of all obligations and current bills by check is worth obtaining, regardless of the number or size of your financial transactions.

PAYING BILLS BY CHECK is a safe guard for every expenditure, identifies you with a Bank, denotes established credit, and your cancelled checks become receipts for permanent reference.

Clients of the First State Savings Bank find it convenient and practical to deposit their funds and pay necessary expenses with checks. The remaining cash is easily converted into a Savings Account to earn 4 per cent interest.

A growing Savings Account is one of the many rewards to follow a check-book prestige.

Capital \$200,000.00 Surplus and Profits \$100,000.00

THE PONTIAC SAVINGS BANK

Pontiac Michigan

Every real advantage that a Bank can offer its patrons is assured our customers.

PROMPTNESS in transaction of business
 ABSOLUTE SAFETY
 UNFAILING COURTESY
 HELPFUL MANAGEMENT

This Bank pays 4 per cent, compounded semi-annually, and invites you to open an account with \$1.00 or more.

S. E. BEACH, Pres. CRAMER SMITH, Vice-Pres.
 C. J. MERZ, Cashier. F. A. VAN WAGONER, Ass't Cash.
 L. C. CRANDALL, Assistant Cashier.

DEVELOPING ANY SIZE ROLL 10 BLACKS (SLOWING) DETROIT

Keeps Your Stove Shining Bright

Give a brilliant glossy shine that does not rub or dirt off. Cleans metal, tin, iron. That lasts four times as long as any other.

Black Silk Stove Polish

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ARE YOU DOING ALL YOU CAN?

Are you exerting yourself to the utmost to make your farming—your business—your productivities 100 per cent efficient?

Do you need money, advice or help to enlarge your activities in these lines?

This Bank stands ready to encourage to the utmost all legitimate production.

"A BANK FOR ALL THE PEOPLE"

THE FIRST NATIONAL BANK

BIRMINGHAM, MEMBER FEDERAL RESERVE BANK, MICHIGAN

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First State Savings Bank

Birmingham, Michigan
 Member Federal Reserve Bank

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THE PEOPLES STATE BANK OF REDFORD

BANK OF REDFORD
 REDFORD MICHIGAN

Friendly Co-Operation

We never lose sight of the fact that a Bank's growth depends upon the growth of its depositors.

You will find the executives of this Bank thoroughly equipped to give you complete service and worth-while co-operation.

Our friendly service makes banking a pleasure. Come in any time.

Attend the D.B.U.

for a thorough up-to-date Business Training. A good position is assured every D.B.U. graduate—over \$1000 a year. Opportunities open to work for room and board while attending. Write for Bulletin "B."

DETROIT BUSINESS UNIVERSITY
 61-69 WEST GRAND STREET
 DETROIT

Established 1850 Accredited

Forcunners of Sickness.

Indigestion and constipation are the forerunners of half the ailments of mankind. When food is properly digested, you are free from indigestion, gas, flatulency, acid indigestion, and stomach-ached tongue. Foley's Cathartic Tablets help cleanse the bowels, strengthen the stomach and invigorate the liver. Sold everywhere.

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All Kinds of Wood Working and Band Sawing

HORSE-SHOEING AND REPAIR WORK A SPECIALTY

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