VARIOUS ITEMS

Erwin & Smith

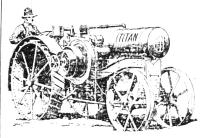
Are Ready to Serve You at

120 West Maple Everything in the Line of

Fish Every Friday

No Camouflage in This Price

We have reduced the Titan 10-20 price \$225. You can now get the world's standard 3-plow tractor for \$1,000. \$1,000



THERE is no "joker" in this price. We are not telling you one story in this advertisement and then leaving it for our dealers to break the sad news that the advertised price won't buy a tractor unless you pay extrafor a lot of necessary features. The Titan dealer won't charge you extra for "starting and service" before he can deliver the tractor. He won't show you a machine stripped of many essential parts—belt pulley, fenders, platform, governor, drawbar, tools—and then tell you that you can have these things by paying extra for them. The Titan at this advertised price is a complete 3-plow kerosene tractor. HERE is no "joker" in this price. We are is a complete 3-plow kerosene tractor.

Then there is another thing. We are not experimenting at your expense when we sell you a T-tan 10-20. There is real farm machine and tractor manufacturing ing experience back of it. We have been in the farm machine business for 88 years and have been supplying tractors for 14 years. Not mother company in the world knows the farmer's power and machine requirements as the Harvester organization does.

Would you entrust your bank account to a man who had never had any experience in handling money? Will you risk your farm profits in a tractor built by designers whose knowledge of farming is limited to books and a drawing board? It will pay you to think about these things when you buy your tractor.

Starting and Instruction Service

INTERNATIONAL HARVESTER COMPANY

When you buy a TITAN the original price includes:

Friction Clutch Pulley



Throttle Governor





