## How Special Sales in the City Help Us

You know there are a lot of peops who are wanting a piece more than the people of the

usappointed. Now, they had exceed to urchase, and they feel badly bout nut doing so. At last someone mentions D. K. Smith. of toyal Oak, who claims to sell for unch less than anyone sier; so ut there they go, as a last re-ort.

out there they go, as a last resort.

There they find what they have been looking for good Furniture at prices they feel willing to pay, and they buy. This is the reason that the more "special sales" there are, the bigger business we do. You would be surprised if I should tell you the high-class firms whose "special sales" have helped our business in this way.

Dealers who have a splendid reputation for always selling at tow prices, even when not having sales, and yet people buy of us. Our prices are away under these "special-sale" prices are says under these "special-sale" prices are found in our stock. It's all good honest goods at prices below all others.

## D. K. SMITH

Royal Oak and Highland Park



YOUR WEDDING DAY.

BORROWING JEWELRY.

MAN WHO IS TOO SWEET.

noon next, the ormosemulas following, which be best man with the bride's father coming after and the ushers last. The FOUND GEM AFTER 30 YEARS redding except the clergyman's fee. Diamond is Discovered in Toe of Old

A diamond lost more than thirty years ago in her former homestead in Harwichport, Mass., was recently found in the toe of an old shoe buried DRROWING\_INVELEX.

South the control of the control

National Thrift Day

Saturday, February 3

The Dollar and the wal

Wonderful Wager

Royal Theatre

Saturday,

2 Complete Shows in Afternoon

First Show commences at 2 o/clock

All who can should come to an afternoon program Seats will be crowded in the evening.

2 Complete Shows in the Evening First Show commences at 7 o'clock

EXTRA GOOD

This Show is indorsed by the State, and is of especial interest. Every citizen of Birmingham should see it.

All seats in the afternoon, 10 cents All seats in the evening,

Erwin & Smith

Fresh and Salt Meats Poultry, Etc.

ALL VEGETABLES IN SEASON

Great care is exercised buying only the choicest animals and meats and our customers can feel that they are always getting the best in the market.

Our deliveries are prompt. We solicit a share of your patronage.

ERWIN & SMITH

For Good School Shoes For Boys and Girls

Fit your Boys and Girls out with our Sturdy School Shoes and note the difference in satisfactory wear. We're showing an excellent line of smart styles that is sure to please every youngster. Let

Henry W. Pauli

Now is the Time to Buy that Piano or Player-Piano!



Special Piano Bargains

\$325 Harvard Piano Beautiful Fumed Oak Case, Modern's Every Respect only

\$350 Sterling Riano Fumed Oak, Fine Condition, Rare Value

CLEARANCE



Special Easy Sale Terms

We remove every possible objection your purchase. Tell us what you can afford

A Year's Free Exchange Trial on the Piano You" Purchase

Salesrooms in the Huston Block.

Birmingha