

Mr. Marden's Uplift Talks

By ORRISON SWETT MARDEN

SELF-CONFIDENCE AS A SUCCESS ASSET.

"P"EDDLER "em as though they were apples," said an editor to a trembling, nervous man who offered him his manuscript with an air of a convict about to receive a death sentence. "If one man does not want your apples another will be afraid of milk or anybody else."

Carry yourself with a self-confident air, as though you really believed in yourself, and you will not only impress others with a belief in your ability, but you will also come to believe in yourself.

A keen observer can pick out a successful man on the street by the way he carries himself. If he is a leader, every step, every movement indicates that there is assurance in his bearing. He walks as if he were marching on himself, as if he believed in his ability to do things, to bring about results. His self-confident air is an index of the success he has attained.

Men and women who succeed in their undertakings are those who set their faces toward their goal and stoutly affirm and reaffirm their confidence in their ability to reach it. There is everything in keeping one's self up to the success standard and maintaining in all things an air of certainty one's confidence in his power to accomplish the work undertaken.

On the other hand, it is easy to pick out a failure. There is a certain air of victory in his step, his uncertain gait indicates lack of confidence in himself; his dress, his bearing, every point toward him betrays his shiftness in pictured in every movement of his body.

There is nothing uncertain, nothing negative in the makeup of the successful man. He is positive, he has his backbone. He does not need bolstering up; he can stand alone. It is not so much what he says as what he does say, his very silence carries power.

You feel that there is a large reserve bank of everything he says or does.

It is wonderful what a power self-confidence has to marshal all the faculties and unite their strength in one mighty cable. No matter how many talents a man may possess, if he is lacking in self-confidence he can never use them to the best advantage; he cannot unify their action and harness their power so as to bring them to bear effectively upon any one thing.

Never permit anyone (or anything) to undermine your self-confidence. Never admit to yourself, even in thought, that there may be a possibility of your failure. This constant affirmation, this persistent dwelling upon the positive, the plus, phase of success, and never admitting the negative, will tend to strengthen, to render impregnable, the great purpose, the one unwavering aim, which brings victory.

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Don't Worry Camp.

Opportunity to go is a reward for good conduct.

In time, it is believed, the camp will not only be self-sufficient, but also self-supporting. The men who are to be paid for without cost to the state. The success of this experiment will not only mean a revolution in penology, but be a cause for rejoicing to the taxpayer.

Every human being who goes wrong should have a chance to redeem himself, to try again, and to have an opportunity that is favorable. He ought not to be put in an environment where everything around him suggests the crime he has committed. He ought to be put in an environment where he can develop the evil thing in him, the love of revenge, bitterness, hatred and all the good. He ought to be in an environment which would help him to forget the bad, which would only suggest the good, the pure, the clean, which would suggest his divinity, not his beastly, stupid nature, which would hold out hope of another chance—a chance to make good.

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SPECIAL CARE NECESSARY FOR FALL PIGS

Five Little Motherless Piggies Brought Up on the Bottle.

September and October is the fall (arrowing) season. The little pigs very long into existence now are very significant animals, but will be expected to help out in paying expenses next spring; consequently proper management is necessary, otherwise they will fall short just at the time you are expecting them to count.

The first few days the sow and her litter should be closely confined in warm, sunny quarters until each little pig gains its strength and is able to battle for its existence among the other more sturdy brothers and sisters.

Many little pigs are delicate for a few days, but if they are given a little special care just at the proper time they will commence to grow with very little loss of weight.

If the litter consists of eight or ten and they grow very rapidly there is a very good reason for it. The mother pig is usually a good mother, but unless she is very liberally fed she will fall off in flesh very rapidly.

The sow must be fed liberally on milk-making and nourishing feeds, such as shorts, corn, peas, etc. fed in an appetizing manner.

Any feed that overheats the blood of the sow, such as too liberal feeding of rice or barley, will also have the same effect on the youngsters that are being nourished by her.

Feeds that make the sow constipated or cause her to scur will also affect her youngsters in a similar way.

You do not want a lot of little fat chunks, but you want vigorous growth and muscular pluck that is building up a frame on which to lay fat when the time comes for fattening.

Teach my little pigs not to depend entirely upon their mother, but as long as possible, I partition off a little pen, giving a hole through which they can see and smell their mother, but not touch her.

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RECENT DIRECTORS IN LINCOLN NATIONAL LIFE INSURANCE COMPANY.

20 MILLION DOLLAR COMPANY

New Directors to Look After Interests of 7,000 Michigan Policyholders.

Port Wayne, Indiana, Sept. 29.—Edwin Denby of Detroit, Albert B. Steiner of Bad Axe, Henry E. Morton of Muskegon, Henry C. Loyridge of Coldwater and Burr S. Stratton of Lansing were today elected directors of The Lincoln National Life Insurance Co. of this city, which has over twenty million dollars of life insurance in force.

Mr. Denby served three terms in Congress. He is a banker and controller of the well-known law firm of Chamberlain, May, Denby and Webster. He is also a director of the Denby Motor Co. of Detroit, a Director of the National Bank of Commerce and Treasurer of the Hupp Motor Car Co.

Mr. Steiner was formerly Treasurer of State. He is a banker and controller about a dozen banks in the Thumb District. He is also a director in the Merchants National Bank of Detroit.

Mr. Morton is president of the Meriton Manufacturing Co., manufacturers of large machinery, and President of the Savings Bank at Muskegon Heights.

Mr. Loyridge is one of the prominent attorneys of Southern Michigan and a local director.

Mr. Stratton is one of the leading life insurance men of the State and is General Agent at Lansing of the Lincoln Life.

All these gentlemen were formerly stockholders in the Michigan State Life Insurance Co. of Detroit, which was liquidated this last summer with the Lincoln Co. Both companies were splendid life insurance organizations and the consolidation, which was made under the supervision and approval of the Insurance Commissioners of both Michigan and Indiana, has made the Lincoln Life one of the greatest companies in the middle West.

It is interesting to read the comments of the leading insurance journals of the country upon the success of the Lincoln Life.

"The Lincoln National is one of the companies that has elicited the admiration of the insurance writers, owing to the high character of its management. It has kept aloof from all schemes and pitfalls, desiring to develop along national lines. Its work at the home office and in the field has often been commended on, and is responsible for much of the respectability and high standing of the directors comprise men of high standing and integrity, who are interested in the work of the company."

"Arthur C. Hall, ex-president of any general manager, is a man of keen ability, splendid character and extended experience. Franklin B. Mead, secretary, is a man of the highest national, is one of the foremost actuaries in the country, and has done such original work in his line."

THE POPULAR MEXICAN DISH

As Delicious as it is made in Old Mexico

Libby's Chili Con Carne

The most successful combination of meat and beans ever made.

Libby's Chili Con Carne is a delicious and healthy dish. It is made with the finest ingredients and is a favorite with all who enjoy a good meal.

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CARING FOR HOGS AT VACCINATION

Good Serum Properly Used Has Saved Millions of Dollars' Worth of Swine.

By H. P. HOSKINS, University Farm.

Bad results sometimes follow improper or careless methods of handling and feeding, both prior to and after vaccination.

Provide a box or cage, in which to keep the pigs moderately for 24 hours before vaccination. Do not fast them, as this will cause them to be wild and hard to handle.

The hogs should be kept in a clean dry place before vaccination. It is better both for the hogs and for the persons who are to handle them.

If possible, group the hogs according to size. This will lessen the chances for error in estimating the doses of serum to be given.

Place the bottles of serum and virus disinfectants, syringes, etc., where they will be convenient but not likely to be used.

It is even more important that the hogs be kept clean and dry after vaccination, to reduce to a minimum the chances for infecting the needle wounds.

PROVIDE COMFORTS FOR THE POULTRY

Few Suggestions Which Cannot Fail to Be of Much Assistance to Any Farmer.

Economy of floor space, simplicity of construction, convenience in handling the fowls which means a saving of labor are the essentials to be observed in the arrangement of the interior of the hen house.

Roosts located in the warmest part of the house, generally as far as possible from the front, are the most satisfactory. Generally, they are placed in rows, but they may be placed in a circle.

Roosts should be simple in construction, easy to handle and firm. Poles may be used to advantage, provided they are of high diameter.

By raising the height of the droppings beds is often made easier. When hens are apt to perch on the droppings bed, they are encouraged to use the scratching floor by raising the roosts.

The height of the roosts from the floor depends largely upon the breed of fowl and upon the height of the birds. For heavy breeds, two to three feet is as high as the bird can safely perch.

For lighter breeds four or even five feet is practicable. Eight to ten inches of rooting space should be allowed for each bird.

The use of the droppings platform is strongly advocated because it increases the size of the scratching floor and also because the manure is easily saved in this way.

COMBINING FEEDING CROPS

We need to make a special study of combining our feeding crops if we would realize an increased profit from feeding them on our own farms.

To make a fetch of our manure crop and conduct unprofitable stock feeding can never work out as a safe principle in farm management.

Good serum properly used is very reliable and has saved thousands of millions of dollars, but large quantities of impotent or contaminated serum have been used in many states with bad results.

There is no known cure or preventive treatment by ordinary medicines that can be recommended for hog cholera. Disinfectants properly used in sufficient strength may have some value in preventing cholera simply by destroying the virus on floors, troughs, etc.

Quantity of Hay. The quantity of hay in a mow can only be approximately ascertained by measurement. It is not a satisfactory method to weigh the hay, but when used the rule of measurement should be definitely understood by both parties when the deal is being made.

The old rule is as follows: Good timothy hay, well cured, cubic feet per ton; partly stacked, 400 to 450 cubic feet per ton. The conditions named above should call for an estimate of 350 cubic feet per ton.

WHY NOT TRY POPHAM'S ASTHMA MEDICINE

Why not try Popham's Asthma Medicine? It is a powerful and effective remedy for all forms of asthma, cough, and bronchitis.

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RUB-NO-MORE

is the slogan of the up-to-date woman. She uses RUB-NO-MORE WASHING POWDER because it cleans clothes quickly without rubbing and disinfects them at the same time.

RUB-NO-MORE WASHING POWDER is a sudacious dirt-remover. It cleans your dishes, sinks, toilets and even your milk cracks. It kills germs. It does not scratch or wear.

RUB-NO-MORE WASHING POWDER. RUB-NO-MORE Washing Powder. Carbo Napha Soap. The Five Cents—All Grocers.

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RE-ESTABLISHING YOUR BOWELS

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