BIRMINGHAM

No factories, no congested tenements swarming with undesirable citizens, no possible contingency whereby the value of real estate can deteriorate. No strikes, no riots, no danger of women or children being molested upon our streets, night or day.

BETTER

Than city conditions are the advantages we offer you. Pure air, pure water, best schools, best location between Detroit and Pontiac, best suburban-car service out of the city, best and lowest rates of fare.

BIRMINGHAM

Is 300 feet above the Detroit River, is now constructing a most excellent system of sewers, is an ideal home-builder's village with none of the disadvantages of the big, crowded, unhealthy city; and the great big out-of-doors smiling and beckoning to you just at the end of every street and

BEST

Of all, the people who wish to take advantage of the very favorable conditions now existing can do so at little expense by buying Lots now, in WHITEHEAD & MITCHELL'S NEW BIRMINGHAM HEIGHTS SUBDIVISION, right on the banks of the newly-proposed beautiful little lake, which is sure to come next year. Hadn't you heard about it? Well, just go ask Whitehead, at the First National Bank. Buy Lots now for $500 and upward on very easy terms. Sure to double in price when the lake is established next spring.

PARTNERS FOR LIFE

By GEORGE ELMER COBB.

"Things look pretty dubious, you see" observed Lawyer Bailey.

"There is no doubt that my father's business is in a critical condition. Well, I am here to mend it."

"I hope you do and you look as if you are going to give the experiment a good, hard try," observed the attorney with an admiring glance at the clear-faced, supple-limbed young man before him.

Percival Deane had been called from the midst of splendid attainments at college to realize the true nobility of a self-sacrificing father. Deane & Marvin had been to the son a synonym for stability and profit. It was an old firm manufacturing business and although Percival had known that it had got somewhat behind the times, he had never mistrusted that it had been narrowly grazing the edge of ruin for many months.

"The situation is easily told," said Mr. Bailey. "Two years ago your father's partner, Mr. Marvin, induced him to agree to investigate a chance to purchase a Peruvian concession to cost $30,000. This they had every assurance could be sold within a year at an enormous advance. Nearly all the capital of the firm was turned into cash. Mr. Marvin departed on his mission. He wired from San Francisco and since that time not a word has been received from him."

"They think he was murdered—robbed."

"That's the only way they can explain this unaccountable silence," agreed the lawyer. "Cramped for capital, your father has seen the business fairly go to pieces. He kept the true state of affairs from you. He has even paid Mrs. Marvin the old liberal drawing account of her husband. She has a daughter, Elsie, just finishing her education. Poor woman! it was a severe blow when your father broke down physically and mentally and she learned the bitter truth as to how affairs stand."

Percival Deane figuratively took off his coat and started in to make time and ability count. The first thing he did was to send his father and a

"But We Must Not Be Thus Privileged."

trained nurse to a southern health resort, as suggested by the family physician. At the end of a week he had the muddled affairs of the firm on a tangible basis.

"It doesn't look very promising," he told himself. "The factory can do no new work until the debts are paid off and some fresh capital secured. There is, however, a big stock of foundry and machine shop supplies on hand. If this could be sold off it would bring in a large aggregate amount. I have a plan to create a demand."

Deane & Marvin owned exclusive models and patterns of a large number of utilities in requirement daily all over the country. The young man directed a circular to all of the old patrons of the firm. He stated the conditions truthfully, offered a reduction in price and hoped for the best.

It was Saturday evening when he paid a visit to Mrs. Marvin. He had known her casually for years, but since being away at school had not seen her often.

"We shall be able to pay you quite a weekly allowance, Mrs. Marvin," he stated cheerily, "and when I get things straightened around I hope to be able to give you the regular amount you have heretofore received."

"You are most kind and considerate," declared Mrs. Marvin. "I have felt that as my husband took away with him the greater part of the capital of the firm I could scarcely expect anything from the business."

"You shall receive a share as long as the business lasts," insisted Percival. "It is my father's wish and my own as well. I understand that your daughter is within a year of completing her education. We must see that there is no break in that—"

"But there will be. I am not going back to school," broke in a new voice and Elsie Marvin entered the room.

Her beauty, the fascinating influence of her charming face made Percival doubt if this was the child he had played with years in the past. A glance from her beautiful eyes gave a new inspiration to the occasion.

"I could not think of being a burden on your father and yourself, two of the noblest, most unselfish gentlemen I have ever known," she said definitely. "No, mother, the school dream is over. I shall go to work."

"But what at, my child?" inquired her mother solicitously.

"Oh, I can surely fill in somewhere. In the old busy days of the factory you had some one to keep the books and take charge of the office, Mr. Deane. Can I not be of some service there now?"

Had she been a stranger, he would have said no. As he reflected how that lovely presence would be a constant comfort and encouragement, Percival said yes, and so it was arranged.

How harmoniously they worked together that first week! What a joy it was mutually to feel that they were merging their exertions for the sake of their dear ones! Percival attended to the packing and crating of articles ordered. Elsie did all the billing and correspondence. Often she insisted on aiding Percival at his work. Her soft silky hair sweeping his face, her perfumed breath, the touch of her fairy hands would send a rare thrill to his soul. He could scarcely control the impulse to take her in his arms and tell her how he loved her.

Then came to Percival Deane the disappointment of his life. A young man came to the village. For two days he was almost constantly with Elsie. It was whispered about the village that he was the brother of Elsie's closest school friend and her fiance.

Elsie came back to work more shy and self conscious than before. She was still kindly and helpful, but there seemed to be a barrier now between them. One day she came to where Percival was busy.

"Mr. Deane," she said, "I find that while you have been sending mother a regular allowance, you do not draw any money yourself."

"Oh, that's all right," insisted Percival brightly. "I will take my share when the collections come in."

"But we must not be thus privileged."

"I—I fancied perhaps you particularly needed your allowance—just now."

"Why, what do you mean?" inquired Elsie innocently.

"I heard you might leave here. That is, I fancied—well, as you are engaged—"

"Engaged?" repeated Elsie vaguely. "Oh, you mean to my recent visitor?" and she burst into a merry laugh. "He was a very good friend, but anything farther than that was never possible with me and utterly out of the question with him—when he learned how poor I was."

"Yes," observed Percival, "we are both poor."

"But, oh! so glad to share that poverty cheerfully, almost happy—"

"You say that!" cried Percival, unable to restrain his fervent emotions, and her downcast eyes, her blushing face told him that his love was returned.

One evening a pale, travel-worn man came to the Marvin home—the missing partner. What a story he had to tell of adventure, imprisonment, escape, the $30,000 safely hidden, the final investment and—wealth!

What a reunion it was, when Mr. Deane was called home to learn the joyful news! What glowing prospects presented for the partners—and Elsie and Percival partners for life!

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ASSERTS FLOWERS FEEL PAIN

French Scientist, After a Series of Experiments, Is Most Positive in His Opinion.

Can flowers feel pain? This is a question to which French physiologists are giving attention at the present time.

M. L. Chassaigne believes that they can and do. His opinion is based on interesting experiments. Taking a mimosa plant, he exposed it to the action of heat. The leaves writhed as if in pain. A simple mechanical effect, say the skeptics; a proof of sensibility, says M. Chassaigne, since it does not take place if the mimosa be anesthetized.

If the vase containing the mimosa is placed in a glass globe with a piece of cotton impregnated with chloroform or any other volatile anesthetic for half an hour, the foliage becomes wilted and the plant has all the appearances of being in a deep sleep. If it be now subjected to the action of heat it remains unaffected.

M. Chassaigne has repeated the same experiment with many different kinds of plants, but always with the same result. "It is maintained," he says, "that plants do not suffer pain because they have no nerves.

"Many physiologists hold that nerves are but the extension of protoplasm, modified and adapted to fulfill the required function. Hence the protoplasm of plants can perfectly well act as a rudimentary nervous system."

Blood Covenant.

In the legendary lore of the Norseland there is reference to blood covenanting. Odin was the god of light, of power, of knowledge and of war, while Lok was the discordant and corrupting divinity, symbolizing sin, shrewdness, deceit, treachery and malice, yet at one time they were in the sacred union of blood friendship, having mingled their blood in a bowl and drunk together.

Another of the methods by which the rite of blood friendship was observed in the Norseland was by causing the blood of the two covenanting persons to interflow from their pierced hands while they lay together underneath a lifted sod. Thus in one of the Icelandic sages we read of Thornstein, the heroic son of Viking, making blood friendship with Arganityr Jarl of the Orkneys. They opened a vein in the hollow of their hands, crept beneath the sod and solemnly swore each of them should avenge the other if either should be slain. There are other examples of blood covenanting in the Norse sagas, and traces of the custom creep out in our own folklore tales.

That Labeled Trunk.

A New York woman had just returned from a trip around the world. The trunk which she took with her was naturally covered with labels from the different hotels, steamships and expresses which she had visited or used, and, though it had been an unusually expensive and very strong trunk, it was somewhat in need of repair by the time she landed in this city. She accordingly sent it to the place where she had bought it and asked how much it would cost to have it put in good order.

Imagine her surprise to receive a letter from the firm, telling her that a thorough rehabilitation of the trunk would cost a certain moderate sum; "but," the letter concluded, "if you will give us the trunk, we shall be glad to give you in return a new one exactly like it." If you walk up Broadway you may see that much belabeled trunk in some show window, as an advertisement of what a certain firm's trunks can stand.—Leslie's.

REAL ESTATE EXCHANGE

Of WHITEHEAD & MITCHELL

The following is a partial list of Farms, City and Village Lots, and Real Estate generally which we have for sale. As our list is constantly changing, we request that parties will write us if they do not see what they want in this list.

No. 1.

Fine residence practically new, 7 rooms, bath, toilet, furnace, electric light, lot 112 ft. front, 300 ft. deep, good barn, city water, 3 blocks to electric. Terms to suit.

No. 2.

Vacant lot in Buell addition fronting on Woodward and electric. Fine building site cheap.

No. 4.

Vacant lot on Willow avenue, 100 ft. front, 300 ft. deep, city water, fine lot of berries.

No. 5.

One thousand dollars cash and the balance on easy terms will buy 6 acres of excellent land on electric in Royal Oak village. Excellent for platting, 1,200 berries, 34 grapes, pretty little lake from which $250 worth of ice was harvested last season, ten cents and forty minutes to city hall, Detroit. Don't delay.

No. 6.

Here it is! Nine-room two-story cottage just finished, in fine location, lot 56x133, bath, toilet, furnace, electric light, five minutes walk from electric, good neighborhood, high and dry, $3,600. There now!

No. 7.

Delightful Maple avenue residence, 4 rooms, bath, toilet, furnace, electric light, 140 ft. front, 206 ft. deep, 2 blocks from electric, fine locality, price right and terms easy.

No. 8.

Eight rooms, 1 1-2 story cottage, hot water heater, bath, toilet, hot and cold water, barn, lot 40x103, two blocks from electric and $2,600 cash will buy it.

No. 10.

Two and one-half story residence on Maple avenue, 12 rooms, furnace, city water, good barn, electric light, fine shade, about half an acre of land with fruit and the desirable qualities of one of the finest homes in Birmingham. Two blocks from electric. Look it over, come across with a reasonable offer for cash and you'll see us help you get it.

No. 11.

Seven-room bungalow, latest improved, bath, toilet, furnace, hot and cold water, electric light, good big lot 60x180, nice barn, sewer, no better locality in town, 3 blocks from electric, 2 blocks from school, nice, new, cozy home for $3,800. Take it away on easy terms and be happy.

No. 13.

Modern two-story frame dwelling with all the conveniences in Rochester, Mich., lot 60x120 with good barn, in good residence portion, buildings insured for $2,000, three blocks from electric, and $1,100 above the mortgage will buy it.

No. 14.

Now listen. Prettiest little farm in seven states. Just outside village of Birmingham, 19 acres, 3 blocks from electric, 1-4 acre of berries, 3 buildings including barn, chicken house and fine, modern 7-room dwelling, with city water and all conveniences such as bath, toilet, furnace, electric light. Ideal place for city man with ideas regarding a little farm on the side. And we can assure you that the price and terms won't frighten you if you mean business. No? Well; you just ask Whitehead and see.

No. 15.

Here's another. House and store in pleasant little country village three miles from electric. An acre and a quarter of good land. Six room two-story house with cellar, well, cistern, and barn; all in good shape. Fine chance for some one with small means, to make a good living and something besides in a country trade in rich farming community, and the terms are so easy that they won't worry you and the price is only $1,400. Just scrape together enough to buy a small general stock and there you are.

No. 16.

Right in the central part of the village and valuable for business or residence. Lot 43x80, good comfortable, old-fashioned house, will rent for $20 per month, but bless your heart, the land without any house at all is worth more than we are asking for it. If you're from Missouri, you are just the fellow we want. Come on and we'll show you.

No. 17.

Lot in Campbell's sub-division, 60x120, new house, nice neighborhood, city water, furnace, etc., $3,300. Terms so easy that you can't help pay for it. If you just pay a little more than rent would come to. Then you would soon have a home of your own.

No. 19.

Good house and lot on Highland avenue in the bustling village of Highland Park, house insured for 1,500. Will exchange for small farm property or $2,900 will buy it.

No. 20.

Farm of 147 acres in Oakland township, 135 cleared, 15 acres oak timber, house and barn, price $45 per acre, one-half cash, balance on easy terms.

No. 21.

Good farm of 154 acres in Orion township, 70 acres under plow and balance in young growing timber, two miles from Orion village, half mile from D. U. R. house and barn, all kinds of soil. Will exchange for house and lot in Royal Oak or Birmingham, or will sell for $45 per acre on easy terms.

No. 22.

Good cotage on Watkins street, full basement, barn, chicken house, lot 60x178, some fruit trees, wants to sell bad enough to let it go for $1,500.

No. 26.

Here's another $2,500 home on Willita near electric, eighty feet front and 103 deep, seven room house, good cellar, beautiful maples shade the premises, and it is true that you couldn't build the house for the price asked. One of the many good things in our list, if not the best.

No. 27.

Forty acres on D. U. R., gravelly loam, good natural drainage, seven fine building sites, flowing well can be obtained where desirable, 17 miles from Detroit, just the place for subdividing into the small farms every one is crazy about just now, and $200 per acre will buy it if you come quick with cash.

No. 30.

Yep; here's your chicken farm! seven and one-half acres on electric about 2 miles from Detroit, 10 room house, bath, toilet, furnace, grate, electric lights, flowing well, barn, chicken houses, 60 fine fruit trees just coming into bearing and $5,900 will buy it.

No. 31.

Ten minutes walk from electric, cement walk from Woodward, 3 2-3 acres with small buildings, (you would want to build anynow, and the buildings are not considered in the price,) just outside village limits, finest location, $3,000.

No. 33.

Five acres vacant on Willow avenue, just outside corporation, 15 minutes walk from car, cement walk, fine for platting, will sell all for $600 per acre or any part of it to suit. Will sell lots 60x135 from $2.00 per front foot up, according to location.

No. 34.

Excellent farm of 160 acres on New State road, 20 acres orchard, 15 acres timber, buildings insured for $5,000, only 3 1-2 miles from electric, will sell eighty acres without buildings separately if desired. Farms in this locality have sold within the past six months for $300 per acre cash, but you can buy this one for much less.

No. 37.

Now, here's a farm for $75 per acre and of course you will say it must be a poor one to sell for that, in these times of high prices. Now just to show you how easily you can be mistaken. Listen to this: One hundred and sixty acres, fine, productive land in good locality with comfortable buildings, barns rebuilt and a mile of new wire fences, 2 miles from electric and nice country village, 80 acres heavy loam and 80 lighter sandy loam. Pretty little creek runs through the lovely meadows. There; we knew you would be interested. Detroit 15 miles.

No. 39.

If you could hear of a good farm of about 70 acres for $2,500 you'd sit up and begin to reach for things, what? Well, here you are. 10 acres orchard, fair farm house, new cement barn, 1,000 peaches, rolling land, large pit of first class gravel, a little over a mile from electric. Huh! That gravel pit will pay for the whole outfit in two years. Fact.

No. 40.

Southfield farm of 36 acres, new 8-room house, 2 barns and chicken house; all buildings in first class shape, stream runs through middle of farm, 2 acres orchard, no waste land, 3 miles from electric, $90 per acre or will exchange for Birmingham improved.

No. 43.

Sixteen acres in high state of cultivation, good 9-room house which needs but little expenditure to make modern improved, barn and chicken house, wire fences, good drainage, pretty little wood lot six acres, fine old maple, walnut, elm, etc., Birmingham one mile, quarter mile to little River Rouge, ten minutes (auto) to electric. The price is—say, we don't tell you right out in public. If we did everybody would want it at once; but it's right. What? Is that so? Well, now you just ask Whitehead.

No. 44.

Seven-room bungalow, vitrified brick veneer, 1 1-2 stories, toilet, bath, Pen-Insular furnace with hot-water coil, city water, electric light, Cabot shingle stain, all new and up-to-the-minute in every particular, first class construction of A1 material throughout and located in the new Birmingham Heights, 1-2 block from electric on Woodward.

No. 46.

A bully good Troy farm of 130 acres lying on both sides of the Pontiac line electric, 8-room house in fine shape and five other ample and first class buildings, flowing well furnishes enough water to supply a dozen such farms, best new Page wire fences, 6 acres good orchard, cow barn for 23 head with cement floor and stanchions, school 1 rod, churches and stores 1 mile, 17 acres beautiful woods, hickory and walnut, no waste land, no foul seed, price is low enough to be very attractive and 25 per cent of purchase price will swing it.

No. 46.

Modern two-story home in the very best residence portion of the village, about 1 1-2 acres of land, 13 rooms, 2 toilets, bath, furnace, barn, fruit, everything to make it comfortable and convenient, all buildings comparitively new. Will exchange for good farm of 100 acres or more, within a mile or two of the electric, either line, or will sell for $7,000 on easy terms.

No. 48

Two story frame dwelling, modern in every particular; bath, toilet, furnace, electric light; built 1911; finished in natural oak; good shade, fine shrubbery, two blocks from electric, in best residence section; lot 88x90; $4,000, terms easy and—well, we dassent print it. Just ask Whitehead.

No. 49

Fine farm of 120 acres just over the county line in Redford township, less than a mile from electric, nine miles from Detroit; 12 acres orchard; three buildings, ten room house; rich soil, well drained, good wire fences. Would be cheap at $200 an acre, but—whisper! $125 per acre will buy it. Now don't blame us if this is sold when you get around to ask about it.

No. 51

It seems hardly probable, but it is barely possible that you do not see anything in this confusion to suit you. Well, listen! Just come and pay $25 dollars down and select your lot from those not already sold in Birmingham Heights, and pay the balance in monthly payments on the easiest terms you could ask. City water, electric lights, cement walks, and the most desirable building sites in Beautiful Birmingham. Then build a house to suit your own tastes and be happy. Come on! We'll help you!

No. 52.

One of the very best and most productive farms in this locality. 150 acres; well fenced, no waste land, 5 buildings, 2 houses, larger residence ten rooms, good road, only forty rods from electric, entire farm under high state of cultivation, excellent drainage. 10 miles from Detroit, 2 1-2 from Birmingham. If you want one of the best and cheapest bargains on our list, just ask about this number.

No. 54.

Two-story, frame, modern, new and complete with every convenience, nine rooms, insured for $2,000, lot 65x170 on north side of one of our best residence streets, and you can buy it on a contract for $4,000 with small payment down and balance on easy monthly payments.

No. 55.

Eighty acre farm 2 1-2 miles from electric, sandy loam, no buildings, well fenced, fine springs, no waste, good neighborhood, under good state of cultivation. Terms easy, price $65.00 per acre.

No. 56.

Two story, eleven rooms, bath, toilet, furnace, electric light, lot 75x130, six blocks from electric, 2 porches, fine view, good barn, will trade for smaller place in Birmingham, or sell for $3,000 cash.

No. 57.

Fine farm of eighty acres, 4 buildings, 10 room house, 10 acres fine apple orchard, two creeks never-failing spring water, 1 1-2 miles from thriving village, 6 miles from Birmingham, 2 1-8 miles from electric. Well equipped for stock or dairy farming, nothing better on our list for the price and enough cash to secure will get it at $75.00 per acre.

No. 59.

One mile from electric, one mile from Birmingham, one hundred acres, one bully good farm. Flowing well, 8-room brick house, silo and 5 other buildings, fine gravel road to Woodward avenue, fences, drainage, soil first class in every particular. Price and terms on application.

No. 60.

Two story, nine rooms, modern, with hot water heater, fine location, beautiful shade, one block from Woodward, lot 88x99 feet, garage, every convenience, very desirable, $4,500.

No. 61.

Want a good little, productive farm in Southfield? Well, here it is: Forty acres, 8-room house, fair buildings, four miles from electric, $5600 enough cash to secure, balance easy.

No. 62.

Two story 12-room house, lot 70x250, fine location on Woodward avenue, sewer, furnace, electric light, house insured for $2,600. Come and get it right away for $3,800 cash. The lot alone is worth more than half the price.

No. 63.

Comfortable home, 2 story frame dwelling, best location, four blocks from electric, fine maple shade, 7 rooms, electric light, furnace, city water, sewer, good barn also with electric lights and city water, lot 60x105, cement walks, and all for $3,200. Just because owner wants to sell.

No. 64.

Two story, frame, 7 rooms, bath, cellar, well, city water, lot 100x177, chicken house, plenty of fruit, cement walk 4 blocks to Woodward avenue, house insured for $2,000. Best location, $2,500.

No. 65.

Two family flat, two story brick, 6 rooms each family, baths, toilets, cellars and wood sheds for each apartment, electric light, 2 blocks from electric, rents for $15.00 per month each, and always occupied. $4,000 on easy terms or trade for Birmingham improved. Looks like a good investment.

No. 66.

Vacant, 50x200 west side of street in good location, half mile from Woodward, fine building site, $350.

Remember

That every added subscriber helps to make this paper better for everybody.

Things People Buy $

CUSTOMERS want what they want when they want it, and when they do they'll buy your goods if you let them know you've got what they want at the price they want to pay.

ADVERTISE—Mr. Merchant, tell the home folks you can fill their needs. You'll find them responsive.

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