BIRMINGHAM

No factories, no congested tenements swarming with undesirable citizens, no possible contingency whereby the value of real estate can deteriorate. No strikes, no riots, no danger of women or children being molested upon our streets, night or day.

BETTER

Than city conditions are the advantages we offer you. Pure air, pure water, best schools, best location between Detroit and Pontiac, best suburban-car service out of the city, best and lowest rates of fare.

BIRMINGHAM

Is 300 feet above the Detroit River, is now constructing a most excellent system of sewers, is an ideal home-builder's village with none of the disadvantages of the big, crowded, unhealthy city; and the great big out-of-doors smiling and beckoning to you just at the end of every street and

BEST

Of all, the people who wish to take advantage of the very favorable conditions now existing can do so at little expense by buying Lots now, in WHITEHEAD & MITCHELL'S NEW BIRMINGHAM HEIGHTS SUBDIVISION, right on the banks of the newly-proposed beautiful little lake, which is sure to come next year. Hadn't you heard about it? Well, just go ask Whitehead, at the First National Bank. Buy Lots now for $500 and upward on very easy terms. Sure to double in price when the lake is established next spring.

A LIFE FOR A LIFE

By FRANK FILSON.

Ivan Basilieff, the Russian consul in a city of the middle west, paced his library incessantly, listening to the murmurs of the doctors' voices in the next room. His only daughter, Olga, had been ill for weeks of a mysterious disease, which had slowly wasted her until there seemed no chance of saving her life. Olga was seventeen, and, since her mother's death, she had been the apple of his eye.

The consul was just about to rush distractedly into the room where the consultation of specialists was being held, when the door opened and they filed in.

"You can save her," cried the consul eagerly.

"There is only one man can save her," answered the senior doctor. "That is Arnheim."

"The Jewish specialist of the East side," explained another. "He is the only man in America who has made a study of this rare disease. I think we had better call him into consultation."

"Do," said the consul, wearily. "And tell him I shall not consider the expense."

"I should not mention the expense," advised the senior surgeon. "Doctor Arnheim gives most of his time to the poor free."

"As you will," muttered the consul. "Telephone him to come immediately."

But when they got Arnheim on the telephone, they listened to a brief message which, when repeated, caused the consul to explode with anger.

"Go to him!" he exclaimed. "Why should I go to him? Isn't my daughter's life worth more than the lives of all the thousands of wretches who swarm in these parts? Tell him to come at once, and I'll pay him double what he could make in a month."

But the doctors could not get into communication with Arnheim again, and finally, fretting and fuming, the consul ordered his automobile and

He Was in a Different Mood Now.

was driven down to those parts which he had rightly characterized as "unsavory."

The East side of most middle western cities is the least pretentious in appearance, and the squalor of the streets through which M. Basilieff passed sent his memory whirling back among the slums of Minsk. The consul had been governor of that city long before—fifteen years before, in fact, and he had then been in high favor with his government, and a far more responsible person than he was today. He had had many hatreds; he had hated Catholics, Armenians, heretics, and Jews with impartial fervor. He had secretly instigated the abominable Jewish massacres which had sent fifty thousand homeless men and women flying to America for refuge, after their children, fathers, mothers, friends had been slaughtered before their eyes. Among these had been Arnheim, then a poor lad with a penchant for medicine which he could not gratify until he reached the free shores of America. That, perhaps, explained the doctor's gruffness; but how was Basilieff to know that?

The consul got out of his carriage and entered the house in which the doctor lived. The door was always open. Through it that day had passed two hundred of the poor, whom Arnheim treated with impartial kindness. When the consul sought to pass into his office an attendant politely restrained him.

"Say that I am M. Basilieff, his imperial majesty's consul here," exclaimed the visitor angrily.

"Everybody must take his turn," replied the attendant, suavely.

Because he loved his daughter more than his pride, M. Basilieff stewed in the antechoom for two long hours, while those who were waiting passed in before him. At last, when his turn came, he was shown in. Doctor Arnheim, bland, civil, but sharp, bade him sit down.

Almost humbly—for he recognized that here his rank availed him nothing—the consul complied, and soon he was describing his daughter's illness as though the East side doctor were one of the imperial physicians of the court. Arnheim listened in silence.

"When can you come?" pleaded the consul.

"Now," answered Arnheim.

After dismissing his patients, Arnheim led the way out of the house and stepped into the consul's automobile. Twenty minutes later the two men were standing in the room where the sick girl lay. Around her were grouped the famous physicians, helpless in the presence of this rare disease. The consul left Arnheim there and went back to his library.

Back and forth he paced again, waiting for the verdict. But he was in a different mood now, for his experiences of the past three hours had humbled him, and for the first time he had begun to realize that humanity is greater than the stamp it bears. When at last the doctors entered again he came forward almost humbly to meet them; and instead of his old arrogant demeanor, there was submissiveness in his inquiry.

"She will live," said Arnheim, quietly.

It was explained that the operation would have to be performed almost immediately. Arrangements were made for this to be done in the consul's house. After that, while Olga hovered between life and death, Arnheim was almost an inmate of the consul's house.

At last the day arrived when the crisis was past, and the consul took Arnheim by the hands and, in Russian fashion, kissed him on either cheek.

"I do not know how to thank you or to remunerate you, except with thanks and gratitude," he said. "But you must name your fee, Doctor Arnheim. No matter what you ask, it shall be yours." He choked with tears. "My daughter is all I have in the world," he said. "If you have a child, Doctor Arnheim—but you are a bachelor, I understand."

"A widower," said Arnheim. "Well, M. Basilieff, since you wish to remunerate me as best you can, let there be no fee in this case."

The consul was almost indignant.

"But you must certainly accept compensation for your work," he said. "Putting the matter upon the lowest plane, you have lost a good many patients and have given me much of your valuable time. You must be remunerated."

"I have been remunerated," replied the doctor, and the change in his expression was so startling that the consul looked at him in amazement.

"Do you remember the massacre at Minsk sixteen years ago, M. Basilieff?" asked Doctor Arnheim, a strange light coming into his eyes. "You were governor of Minsk. They said you could have stopped it."

"Well?" inquired the consul haughtily.

"My little son was slain by your soldiers," said the doctor. "I vowed to be revenged on you. For fifteen years I have borne the load of hatred in my heart. Now it is gone. A life for a life—your daughter's for my son—the living for the dead. Good morning."

Next moment he was gone.

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PROPER LIGHT IN FACTORIES

Satisfactory Illumination Will Be Found Actually to Lessen the Cost of Production.

Good illumination in industrial plants is being realized as a factor in the cost of production. To insure a satisfactory intensity of light on the work from a general overhead system of lighting, it is in most cases essential to provide light from several directions so that all sides of the objects viewed may be properly illuminated, says a writer in the Electrical World, and so that, if one lamp burns out, or the light is intercepted either by the operator's body or by parts of machinery, the resulting decrease in intensity will not be serious. A requirement of even greater importance than sufficient quantity of light of uniform intensity of illumination is that the intensity shall be constant. A flickering light produces the same effect as when one passes from a dark room into bright sunshine, bringing muscular fatigue and nervous reaction, which cause discomfort and pain. In addition to supplying the proper light on the work, a well-designed system of illumination should provide for some light on adjacent objects and on shafting and belting as well as on the walls and ceiling. From the psychological standpoint, bright walls and ceiling lend an air of cheerfulness and wide-awakeness to a room which is wanting where the work only is illuminated.

Sold Again.

For ten long but blissful years they had walked along the path of love; but as yet the lovesick youth had never mentioned about their getting married. Courtship is very charming, but when there does not seem to be altar rails at the end of it girls naturally begin to lose interest in the game.

Anyhow, Jane thought it time that the marriage day was fixed, so she threw out a gentle hint to her lover by way of encouraging him. Encouragement, she thought, was all the dear fellow wanted.

"Nathaniel," she whispered, coyly, "they're saying we're going to be married soon."

"Are they, though?" answered the stolid swain. "What a joke it'll be on them when they find out we ain't!"

Dancing Held a Sin.

The following, from a country correspondent, is an illustration of the old Dutch farmer's objection to dances of any kind: "Twice already have we been told that there is going to be a dance at the place of 'Oom Dolf.' This is nothing less than an insult to our worthy old elder. I would advise the person who has spread this rumor rather to publish something good about our ward instead of creating sin."—From South Africa.

Emotion Behind Effort.

It has always required strong effort to accomplish much in the world, and there is nothing that carries a man through such effort but some strong stimulus. Deep emotions stirred up by something like your alarms or the most determined convictions make such a stimulus. These stimuli grow with exercise, like the power of expression in a man.

Seasoned Youth.

"Remember," said the severe parent, "that if you disobey me I shall punish you."

"I shall endeavor not to disobey you," replied the youth. "But I must remind you that any punishment you might have in contemplation would exert very little influence on a football player with my record."

Value of Skipping.

Skipping is again being recommended as an aid to health. It is said that many book-reviewers would not be alive today had not they practiced this art.—Punch.

REAL ESTATE EXCHANGE

Of WHITEHEAD & MITCHELL

The following is a partial list of Farms, City and Village Lots, and Real Estate generally which we have for sale. As our list is constantly changing, we request that parties will write us if they do not see what they want in this list.

No. 1.

Fine residence practically new, 7 rooms, bath, light, lot 112 ft. front, 300 ft. deep, good barn, city water, 3 blocks to electric. Terms to suit.

No. 2.

Vacant lot in Buell addition fronting on Woodward and electric. Fine building site cheap.

No. 4.

Vacant lot on Willow avenue, 100 ft. front, 300 ft. deep, city water, fine lot of berries.

No. 5.

One thousand dollars cash and the balance on easy terms will buy 6 acres of excellent land on electric in Royal Oak village. Excellent for platting. 1,200 berries, 34 grapes, pretty little lake from which $250 worth of ice was harvested last season, ten cents and forty minutes to city hall, Detroit. Don't delay.

No. 6.

Here it is! Nine-room, two-story cottage just finished, in fine location, lot 56x133, bath, toilet, furnace, electric light, five minutes walk from electric, good neighborhood, high and dry, $2,600. There now!

No. 7.

Delightful Maple avenue residence, 4 rooms, bath, toilet, furnace, electric light, 140 ft. front, 296 ft. deep, 3 blocks from electric, fine locality, price right and terms easy.

No. 8.

Eight rooms, 1 1-2 story cottage, hot water heater, bath, toilet, hot and cold water, barn, lot 40x103, two blocks from electric and $2,600 cash will buy it.

No. 10.

Two and one-half story residence on Maple avenue, 12 rooms, furnace, city water, good barn, electric light, fine shade, about half an acre of land with fruit and the desirable qualities of one of the finest homes in Birmingham. Two blocks from electric. Look it over, come across with a reasonable offer for cash and you'll see us help you get it.

No. 11.

Seven-room bungalow, latest improved, bath, toilet, furnace, hot and cold water, celctric light, good big lot 60x180, nice barn, sewer, no better locality in town, 3 blocks from electric, 2 blocks from school, nice, new, cozy home for $3,800. Take it away on easy terms and be happy.

No. 13.

Modern two-story frame dwelling with all the conveniences in Rochester, Mich., lot 60x120 with good barn, in good residence portion, buildings insured for $2,000, three blocks from electric, and $1,100 above the mortgage will buy it.

No. 14.

Now listen. Prettiest little farm in seven states. Just outside village of Birmingham, 19 acres, 3 blocks from electric, 1-4 acre of berries, 3 buildings including barn, chicken house and fine, modern 7-room dwelling, with city water and all conveniences such as bath, toilet, furnace, electric light. Ideal place for city man with ideas regarding a little farm on the side. And we can assure you that the price and terms won't frighten you if you mean business. No? Well; you just ask Whitehead and see.

No. 15.

Here's another. House and store in pleasant little country village three miles from electric. An acre and a quarter of good land. Six room two-story house with cellar, well, cistern, and barn; all in good shape. Fine chance for some one with small means, to make a good living and something besides in a country trade in rich farming community, and the terms are so easy that they won't worry you and the price is only $1,600. Just scrape together enough to buy a small general stock and there you are.

No. 16.

Right in the central part of the village and valuable for business or residence. Lot 43x80, good comfortable, old-fashioned house, will rent for $20 per month, but bless your heart, the land without any house at all is worth more than we are asking for it. If you're from Missouri, you are just the fellow we want. Come on and we'll show you.

No. 17.

Lot in Campbell's sub-division, 60x120, new house, nice neighborhood, city water, furnace, etc., $2,300. Terms so easy that you can't help pay for it if you just pay a little more than rent would come to. Then you would soon have a home of your own.

No. 19.

Good house and lot on Highland avenue in the hustling village of Highland Park, house insured for 1,500. Will exchange for small farm property or $2,600 will buy it.

No. 20.

Farm of 147 acres in Oakland township, 125 cleared, 15 acres oak timber, house and barn, price $45 per acre, one-half cash, balance on easy terms.

No. 21.

Good farm of 154 acres in Orion township, 70 acres under plow and balance in young growing timber, two miles from Orion village, half mile from D. U. R. house and barn, all kinds of soil. Will exchange for house and lot in Royal Oak or Birmingham, or will sell for $45 per acre on easy terms.

No. 22.

Good cottage on Watkins street, full basement, barn, chicken house, lot 60x178, some fruit trees, wants to sell bad enough to let it go for $1,500.

No. 26.

Here's another $2,500 home on Willits near electric, eighty feet front and 103 deep, seven room house, good cellar, beautiful maples shade the premises, and it is true that you couldn't build the house for the price asked. One of the many good things in our list, if not the best.

No. 27.

Forty acres on D. U. R., gravelly loam, good natural drainage, seven fine building sites, flowing well can be obtained where desirable, 17 miles from Detroit, just the place for subdividing into the usually farmed acre, one is crazy about just now, and $200 per acre will buy it if you come quick with cash.

No. 30.

Yes; here's your chicken farm! seven and one-half acres on electric about 15 miles from Detroit, 10 room house, bath, toilet, furnace, grate, electric lights, flowing well, barn, chicken houses, 60 fine fruit trees just coming into bearing and $5,000 will buy it.

No. 31.

Ten minutes walk from electric, cement walk from Woodward, 3 2-3 acres with small buildings, (you would want to build anyhow, and the buildings are not considered in the price,) just outside village limits, finest location, $3,000.

No. 33.

Five acres vacant on Willow avenue, just outside corporation, 15 minutes walk from car, cement walk, fine for platting, will sell all for $600 per acre or any part of it to suit. Will sell lots 60x135 from $2.00 per front foot up, according to location.

No. 34.

Excellent farm of 160 acres on new State road, 20 acres orchard, 15 acres timber, buildings insured for $5,000, only 3 1-2 miles from electric, will sell eighty acres without buildings separately if desired. Farms in this locality have sold within the past six months for $300 per acre cash, but you can buy this one for much less.

No. 37.

Now, here's a farm for $75 per acre and of course you will say it must be a poor one to sell for that, in these times of high prices. Now just to show you how easily you can be mistaken, listen to this: One hundred and sixty acres, fine, productive land in good locality with comfortable buildings, barns rebuilt and a mile of new wire fences, 2 miles from electric and 2 1-8 miles from electric. Well equipped for stock or dairy farming, nothing better on our list for the price and enough cash to secure will get it at $75.00 per acre.

No. 39.

If you could hear of a good farm of about 70 acres for $2,500 you'd sit up and begin to reach for things, what? Well, here you are: 10 acres orchard, fair farm house, new cement barn, 1,000 peaches, rolling land, large pit of first class gravel, a little over a mile from electric. Huh! That gravel pit will pay for the whole outfit in two years. Fact.

No. 40.

Southfield farm of 96 acres, new 8-room house, 2 barns and chicken house; all buildings in first class shape, stream runs through middle of farm, 2 acres orchard, no waste land, 3 miles from electric, $90 per acre or will exchange for Birmingham improved.

No. 43.

Sixteen acres in high state of cultivation, good 9-room house which needs but little expenditure to make modern improved, barn and chicken house, wire fences, good drainage, pretty little wood lot six acres, fine old maple, walnut, elm, etc., Birmingham one mile, quarter mile to little River Rouge, ten minutes (auto) to electric. The price is—say, we won't tell you right out in public. If we did everybody would want it at once; but it's right. What? is that so! Well, now you just ask Whitehead.

No. 44.

Seven-room bungalow, vitrified brick veneer, 1 1-2 stories, toilet, bath, Peninsular furnace with hot-water coil, city water, electric light, Cabot shingle stain, all new and up-to-the-minute in every particular, first class construction of A1 material throughout and located in the new Birmingham Heights, 1-2 block from electric on Woodward.

No. 45.

A bully good Troy farm of 120 acres lying on both sides of the Flint line electric, 8-room house in fine shape and five other ample and first class buildings, flowing well furnishes enough water to supply a dozen such farms, best new Page wire fences, 6 acres good orchard, cow barn for 23 head with cement floor and stanchions, school 10 rods, churches and stores 1 mile, 17 acres beautiful woods, hickory and walnut, no waste land, no foul seed, price is low enough to be very attractive and 25 per cent of purchase price will swing it.

No. 46.

Modern two-story home in the very best residence portion of the village, about 1 1-2 acres of land, 13 rooms, 2 toilets, bath, furnace, barn, fruit, everything to make it comfortable and convenient, all buildings comparitively new. Will exchange for good farm of 100 acres or more, within a mile or two of the electric, either line, or will sell for $7,000 on easy terms.

No. 48

Two story frame dwelling, modern in every particular; bath, toilet, furnace, electric light; built 1911; finished in natural oak; good shade, fine shrubbery; two blocks from electric, in best residence section; lot 88x90; $4,000, terms easy and—well, we dassent print it. Just ask Whitehead.

No. 49

Fine farm of 120 acres just over the county line in Redford township, less than a mile from electric, nine miles from Detroit; 12 acres orchard; three buildings; ten room house; rich soil, well drained, good wire fences. Would be cheap at $200 an acre, but—whisper! $125 per acre will buy it. Now don't blame us if this is sold when you get around to ask about it.

No. 51

It seems hardly probable, but it is barely possible that you do not see anything in this column to suit you. Well, listen! Just come and pay $25 dollars down and select your lot from those not already sold in Birmingham Heights, and pay the balance in monthly payments on the easiest terms you could ask. City water, electric lights, cement walks, and the most desirable building sites in Beautiful Birmingham. Then build a house to suit your own tastes and be happy. Come on! We'll help you!

No. 52.

One of the very best and most productive farms in this locality. 150 acres; well fenced, no waste land; 5 buildings, 2 houses, larger residence ten rooms, good road, only forty rods from electric, entire farm under high state of cultivation, excellent drainage. 10 miles from Detroit, 2 1-2 from Birmingham. If you want one of the best and cheapest bargains on our list, just ask about this number.

No. 54.

Two-story, frame, modern, new and complete, with every convenience, nine rooms, insured for $2,000, lot 65x179 on north side of one of our best residence streets, and you can buy it on lat. contract for $4,000 with small payment down and balance on easy monthly payments.

No. 55.

Eighty acre farm 2 1-2 miles from electric, sandy loam, no buildings, well fenced, fine springs, no waste, good neighborhood, under good state of cultivation. Terms easy, price $65.00 per acre.

No. 56.

Two story, eleven rooms, bath, toilet, furnace, electric light, lot 75x130, six blocks from electric, 2 porches, fine view, good barn, will trade for smaller place in Birmingham, or sell for $2,000 cash.

No. 57.

Fine farm of eighty acres, 4 buildings, 10 room house, 10 acres fine apple orchard, two creeks never-failing spring water, 1 1-2 miles from thriving village, 6 miles from Birmingham, 2 miles from electric. Well equipped for stock or dairy farming, nothing better on our list for the price and enough cash to secure will get it at $75.00 per acre.

No. 59.

One mile from electric, one mile from Birmingham, one hundred acres, one bully good farm. Flowing well, 8-room brick house, silo and 5 other buildings, fine gravel road to Woodward avenue, fences, drainage, soil first class in every particular. Price and terms on application.

No. 60.

Two story, nine rooms, modern, with hot water heater, fine location, beautiful shade, one block from Woodward, lot 88x99 feet, garage, every convenience, very desirable, $4,500.

No. 61.

Want a good little, productive farm in Southfield? Well, here it is: Forty acres, 6-room house, fair buildings, four miles from electric, $5000 enough cash to secure, balance easy.

No. 62.

Two story 12-room house, lot 70x350, fine location on Woodward avenue, sewer, furnace, electric light, house insured for $2,600. Come and get it right away for $3,500 cash. The lot alone is worth more than half the price.

No. 63.

Comfortable home, 1 story frame dwelling, best location, four blocks from electric, fine maple shade, 7 rooms, electric light, furnace, city water, sewer, good barn also with electric lights and city water, lot 60x103, cement walks, and all for $2,200. Just because owner wants to sell.

No. 64.

Two story, frame, 7 rooms, bath, cellar, well, city water, lot 100x177, chicken house, plenty of fruit, cement walk 4 blocks to Woodward avenue, house insured for $2,000. Best location, $2,500.

No. 65.

Two family flat, two story brick, 6 rooms each family, baths, toilets, cellars and wood sheds for each apartment, electric light, 2 blocks from electric, rents for $15.00 per month each, and always occupied. $4,000 on easy terms or trade for Birmingham improved. Looks like a good investment.

No. 66.

Vacant, 50x200 west side of street in good location, half mile from Woodward, fine building site, $350.

Remember

That every added subscriber helps to make this paper better for everybody.

Things People Buy

CUSTOMERS want what they want when they want it, and when they do they'll buy your goods if you let them know you've got what they want at the price they want to pay.

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