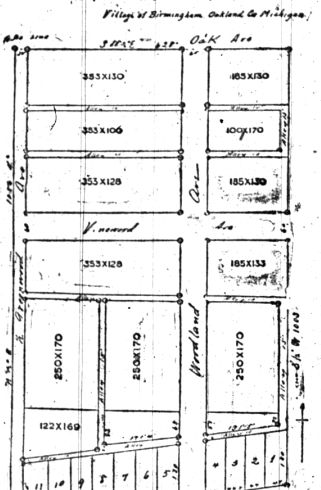
HOME SITES!

If you are planning a Country Home, convenient to the City, let us call your attention to one of the best locations for this purpose between Detroit and Bloomfield Hills. Our new

Birmingham Heights



Subdivision!

Is right in the popular and fashionable district, only a block from Woodward Avenue, with 15-minute electric car service, 10-cent fare, and half an hour ride to city limits.

City Water, Cement Walks, Electric Light, Good Drainage, 600 feet above the Detroit River, and altogether ideal sanitary conditions.

Consider the rapid rise in Birmingham real-estate values for the past three years; no feverish boom, but a steady, reliable increase in values, due to the building of beautiful homes for the better class of home folks. Let us tell you about our easy terms and small payments—then make an investment. You cannot lose.

Short distance from the select private school--Bloomfield Hills Seminary--becoming popular among particular people.

Twelve large building sites, varying in size from 100x169 feet to 250x338 feet; soil a gravelly loam, fine for gardening, just what will appeal to you. Larger than a Village Lot, but small enough to dispense with the services of a care-taker.

Only 12 miles from the Detroit City Limits.

Restricted to Residences.

Numerous Beautiful homes have been built in the immediate vicinity during the past year.

Write us or call for terms and prices.

Whitehead & Mitchell

Birmingham Michigan

NEW COIFFURES ATTRACTIVE

THE new coiffures have arrived; the most adorably pretty conceptions that we have had for years. They have come in answer to a general demand for something new. There are high ones and low ones, less simple than those that are passing and more fascinating. They still preserve some features of those demure but rather meager styles. For instance, in all the new designs the ears are still covered.

There is an unmistakable return to the small pompadour which was so universally becoming. A little fringe across the forehead is favored in the dressiest models, but the arrangement of the hair about the forehead varies so that every one may be suited.

The hair may be worn moderately low, as in the evening coiffure here, or extremely high, or just at the crown of the head in a Psyche knot (of which a glimpse appears in the second picture). It is very loosely waved and manufacturers of hair goods are using the same loose and almost imperceptible wave in switches and other hair pieces. Bewitching little clusters of three short, full curls appear either at the nape of the neck or at the sides below the ears.

The new styles are fuller and the effect sought for is for greater abundance of hair than in the severe and somewhat formless coiffures of the past seasons. This gives women a chance to improve the contour of their heads if need be. These new coiffures are built on definite lines; the styles are more striking than those just preceding them, more vigorous, and the finished coiffures achieve the look of careful, perfect grooming; a consummation worth striving for; a charm within the reach of everyone.

The dressy coiffure shown with hair band and ostrich feather decoration is not difficult to arrange. A slight support in the form of a short, small hair roll forms the pompadour, extending over the top of the head just above the forehead. A strand of hair is brought back from the temples, and another strand is arranged in a loose puff over the ears and extends into the cheek. This puff has to be provided with a little support also. The remainder of the hair is arranged in big, soft coils across the back, having the appearance of irregular puffs. Three little curls are pinned in on each side just below the puff over the ears.

In the second figure the front hair is arranged in the same way except for the curls. The back hair is combed up to the crown of the head and coiled into a regulation Psyche knot. The strand at the nape of the neck is left becomingly loose. The knot is only slightly higher than the pompadour.

In the hats for the coming seasons great numbers have elongated crowns, so that there will be no difficulty in wearing them with any of the new coiffures. Soft, flexible crowns are to be immensely fashionable and they shape themselves to the head of the wearer.

Dressing the hair as in the model coiffure shown here may be simplified by using pinned-on puffs over the ears. With these and a short roll to support the pompadour there will be no trouble in copying these charming designs.

JULIA BOTTOMLEY.

CHIC PARISIAN GOWN

Model of blue and white striped silk crepe with red flowers. The gown is in one piece with short skirt.

Fruit Buttons.

The latest thing in buttons are in the form of fruits, the small ones cherries and strawberries, the larger apples and plums. These are used for trimming country dresses in light crepe or voile. It must be noted that for the seaside season shoes of white satin with black velvet heels and sandals of black satin ribbon are the latest murmur.

For protection from the sun on the planks or the sands the newest en-tout-cas is in white linen with branches of black grapes applique all round the edge and raised in relief. The cretonne sunshade in multi-color is enjoying much popularity.

Child's Dress.

An extremely pretty dress of natural colored linen is made with a panel extending from the round neck to the hem in front. The neck and sleeves are finished with a scallop, buttonholed, while a wide black velvet girdle gives the long waist line effect. It is slipped through buttonhole openings either side of the panel and fastens in a bow with ends in back.

BROWN LEATHER IS EDICT

To Be Really Smart All the Various Belongings Must Be of That Color, No Matter the Material.

The brown leather era has arrived. You're not smart at all if the most of your small belongings are not of brown pelt—real leather, walrus, sea, or morocco grain—from your automobile dressing bag fitted with nickel or ivory backed toilet necessities to your strap bracelet holding a small gold filled enameled watch. Between these two extremes in leather come innumerable conveniences. One of them, the handy pocket kit, comprises a neat leather case containing a large knife, a small saw, a chisel, a cork screw and a wrench. Another is a pigskin case containing a flat, flask like glass, a folding knife, spoon and fork, and a third is a leather combination case lined with silk and containing pockets for handkerchiefs, gloves veils and pins. Not unlike the last mentioned case, is a silk-lined receptacle for neckties.

There are three types of sewing case from which to choose. The largest is bag shape, closes with a draw string and contains a pin cushion scissors, cases of needles and reels of thread. Next in size is a satin lined folding case fitted with a stiletto, tape needle, bodkin and two thread reels. Smallest of all is a brocade lined sealskin book holding a leaf of needles and a leaf wound with threads.

Slashed Petticoats.

At the sight of the word petticoat one is apt to start in these days, and say, "What, are there any?" There are still a few and the newest ones are slashed. The slash is made at the ankles on each side.

These are particularly popular in Paris just now, but many have come to us also. White embroidered ones may be had with the fashion-required slashes, and there are also some good satin petticoats laced up the sides with softer satin ribbon.

Effective Collar.

The little black velvet collar that is so much seen on otherwise pale colored costumes is more effective than could be imagined by anyone who had not had an opportunity of seeing the same gown without this distinctive note. The form is of the simplest. The collar is of the same width all round, and stops short in front, leaving a space of about an inch and a half. This is filled in with the Byron tie, the ends floating rather loosely, as may be guessed from the title.

Wide Rose Bowl.

In selecting the rose bowl decide upon one that is wide, shallow, and flaring so that the flowers may expand unrestrained, and be seen to the best advantage, says the Chicago Journal. They are fascinating for the dining table, the tea table, the drawing room, the boudoir and the veranda of the country home.

REAL ESTATE EXCHANGE

Of WHITEHEAD & MITCHELL

The following is a partial list of Farms, City and Village Lots, and Real Estate generally, which we have for sale. As our list is constantly changing, we request that parties will write us if they do not see what they want in this list.

No. 1.

Fine residence practically new, 7 rooms, bath, toilet, furnace, electric light, lot 112 ft. front, 200 ft. deep, good barn, city water, 3 blocks to electric. Terms to suit.

No. 2.

Vacant lot in Buell addition fronting on Woodward and electric. Fine building site cheap.

No. 4.

Vacant lot on Willow avenue, 100 ft. front, 200 ft. deep, city water, fine lot of berries.

No. 5.

One thousand dollars cash and the balance on easy terms will buy 6 acres of excellent land on electric in Royal Oak village. Excellent for platting. 1,200 berries, 34 grapes, pretty little lake from which $250 worth of ice was harvested last season, ten cents and forty minutes to city hall, Detroit. Don't delay.

No. 6.

Here it is! Nine-room two-story cottage just finished, in fine location, lot 66x133, bath, toilet, furnace, electric light, five minutes walk from electric, good neighborhood, high and dry, $2,600. There now!

No. 7.

Delightful Maple avenue residence, 8 rooms, bath, toilet, furnace, electric light, 140 ft. front, 206 ft. deep, 2 blocks from electric, fine locality, price right and terms easy.

No. 8.

Eight rooms, 1 1-2 story cottage, hot water heater, bath, toilet, hot and cold water, barn, lot 40x103, two blocks from electric and $2,600 cash will buy it.

No. 9.

Pine Lake cottage, 1 1-2 story, 4 rooms, lot 90x150, with good barn, one of the finest locations on this most beautiful portion of the lake region of Oakland county. Fine bathing, boating and fishing. Just the place to get rid of that tired feeling and patch up those nerves. Wait a minute, here's the price that will make you think it will fit a little your pocketbook. Go down in your jeans and buy it for $1,500.

No. 10.

Two and one-half story residence on Maple avenue, 12 rooms, furnace, city water, good barn, electric light, fine shade, about half an acre of land with fruit and the desirable qualities of one of the finest homes in Birmingham. Two blocks from electric. Look it over, come across with a reasonable offer for cash and you'll see us help you get it.

No. 11.

Seven-room bungalow, latest improved, bath, toilet, furnace, hot and cold water, eelctric light, good big lot 60x130, nice barn, sewer, no better locality in town, 3 blocks from electric, 2 blocks from school, nice, new, cozy home for $3,800. Take it away on easy terms and be happy.

No. 13.

Modern two-story frame dwelling with all the conveniences in Rochester, Mich., lot 60x120 with good barn, in good residence portion, buildings insured for $2,000, three blocks from electric, and $1,100 above the mortgage will buy it.

No. 14.

Now listen. Prettiest little farm in seven states. Just outside village of Birmingham, 19 acres, 3 blocks from electric, 1-4 acre of berries, 3 buildings including barn, chicken house and fine, modern 7-room dwelling, with city water and all conveniences such as bath, toilet, furnace, electric light. Ideal place for city man with ideas regarding a little farm on the side. And we can assure you that the price and terms won't frighten you if you mean business. No? Well; you just ask Whitehead and see.

No. 15.

Here's another. House and store in pleasant little country village three miles from electric. An acre and a quarter of good land. Six room two-story house with cellar, well, cistern, and barn; all in good shape. Fine chance for some one with small means, to make a good living and something besides in a country trade in a rich farming community, and the terms are so easy that they won't worry you and the price is only $1,600. Just scrape together enough to buy a small general stock and there you are.

No. 16.

Right in the central part of the village and valuable for business or residence. Lot 43x80, good comfortable, old-fashioned house, will rent for $20 per month, but bless your heart, the land without any house at all is worth more than we are asking for it. If you're from Missouri, you are just the fellow we want. Come on and we'll show you.

No. 17.

Lot in Campbell's sub-division, 60x120, new house, nice neighborhood, city water, furnace, etc., $2,300. Terms so easy that you can't help pay for it if you just pay a little more than you would come to. Then you would soon have a home of your own.

No. 18.

Nice little home on Willits street, seven-room house, cellar, cistern, city water, good lot, 70x120, and $1,425 above the little mortgage will buy it.

No. 19.

Good house and lot on Highland avenue in the hustling village of Highland Park, house insured for $1,500. Will exchange for small farm property or $2,600 will buy it.

No. 20.

Farm of 147 acres in Oakland township, 125 cleared, 15 acres oak timber, house and barn, price $45 per acre, one-half cash, balance on easy terms.

No. 21.

Good farm of 154 acres in Orion township, 70 acres under plow and balance in young growing timber, two miles from Orion village, half mile from D. U. R. house and barn, all kinds of soil. Will exchange for house and lot in Royal Oak or Birmingham, or will sell for $45 per acre on easy terms.

No. 22.

Good cotage on Watkins street, full basement, barn, chicken house, lot 60x178, some fruit trees, wants to sell bad enough to let it go for $1,500.

No. 23.

Fine new brick house, nine rooms on large lot on Pierce street. Bath, toilet, furnace, electric lights, cement walk, two blocks from electric, $2,700 above little mortgage, will land it and you'll have a home as good as any of 'em.

No. 24.

Twenty-five acre farm, 1 1-2 miles from Rochester electric, small house, barn, two sheds, excellent land in high state of cultivation, easy terms, $3,000.

No. 25.

Nice cosy cottage on Purdy street, two blocks from electric, good large lot, in fine location, cheap at $2,500.

No. 26.

Here's another $2,500 home on Willits near electric, eighty feet front and 103 deep, seven room house, good cellar, beautiful maples shade the premises, and it is true that you couldn't build the house for the price asked. One of the many good things in our list, if not the best.

No. 27.

Forty acres on D. U. R., gravelly loam, good natural drainage, seven fine building sites, flowing well can be obtained where desirable, 17 miles from Detroit, just the place for subdividing into the small farms every one is crazy about just now, and $200 per acre will buy it if you come quick with cash.

No. 28.

Bully little farm of 45 acres, 2 acres timber, 4 acres orchard, 1 1-2 miles from electric, good house and barn, delightful shady location, right among the high priced ones and $125 per acre with small payment cash and balance on land contract if desired. Think it over.

No. 29.

Here's a little farm for your life; 25 acres, extremely fertile garden soil, 2 acres strawberries in bearing, 9-room, 2-story brick house improved, (every convenience), all necessary outbuildings, new green-house, school and church within ten minutes walk, beautiful avenues of maples, one mile from electric. You can't find fault with this lovely place and you won't quarrel over the price when you once go over the premises.

No. 30.

Yep; here's your chicken farm! seven and one-half acres on electric about 15 miles from Detroit, 10-room house, bath, toilet, furnace, grate, electric lights, flowing well, barn, chicken houses, 60 fine fruit trees just coming into bearing and $5,000 will buy it.

No. 31.

Ten minutes walk from electric, cement walk from Woodward, 3 2-3 acres with small buildings, (you would want to build anyhow, and the buildings are not considered in the price,) just outside village limits, finest location, $3,000.

No. 32.

Pretty little place half mile outside the village on electric, fine grounds, best example of landscape gardening with trees, shrubs, etc., 7 1-2 acres right among the high priced Bloomfield Hills district, with River Rouge bordering the premises.

No. 33.

Five acres vacant on Willow avenue, just outside corporation, 15 minutes walk from car, cement walk, fine for platting, will sell all for $600 per acre or any part of it to suit. Will sell lots 60x135 from $2.00 per front foot up, according to location.

No. 34.

Excellent farm of 160 acres on new State road, 20 acres orchard, 15 acres timber, buildings insured for $5,000, only 3 1-2 miles from electric, will sell eighty acres without buildings separately if desired. Farms in this locality have sold within the past six months for $500 per acre cash; but you can buy this one for much less.

No. 37.

Now, here's a farm for $75 per acre and of course you will say it must be a poor one to sell for that, in these times of high prices. Now just to show you how easily you can be mistaken, listen to this: One hundred and sixty acres, fine, productive land in good locality with comfortable buildings, barns rebuilt and a mile of new wire fences, 2 miles from electric and nice country village, 80 acres heavy loam and 80 lighter sandy loam. Pretty little creek runs through the lovely meadows. There; we knew you would be interested. Detroit 15 miles.

No. 39.

If you could hear of a good farm of about 70 acres for $2,500 you'd sit up and begin to reach for things, what? Well, here you are: 10 acres orchard, fair farm house, new cement barn, 1,000 peaches, rolling land, large pit of first class gravel, a little over a mile from electric. Huh! That gravel pit will pay for the whole outfit in two years. Fact.

No. 40.

Southfield farm of 96 acres, new 8-room house, 2 barns and chicken house; all buildings in first class shape, stream runs through middle of farm, 2 acres orchard, no waste land, 3 miles from electric, $90 per acre or will exchange for Birmingham improved.

No. 43.

Sixteen acres in high state of cultivation, good 9-room house which needs but little expenditure to make modern, improved, barn and chicken house, wire fences, good drainage, pretty little wood lot six acres, fine old maple, walnut, elm, etc., Birmingham one mile, quarter mile to little River Rouge, ten minutes (auto) to electric. The price is easy, we won't tell you right out in public. If we did everybody would want it at once; but it's right. What? is that so? Well, now you just ask Whitehead.

No. 44.

Seven-room bungalow, vitrified brick veneer, 1 1-2 stories, toilet, bath, Peninsular furnace, with hot-water coil, city water, electric light, Cabot shingle stain, all new and up-to-the-minute in every particular, first class construction of A1 material throughout and located in the new Birmingham Heights, 1-2 block from electric on Woodward.

No. 45.

A bully good Troy farm of 120 acres lying on both sides of the Flint line electric, 8-room house in fine shape and five other ample and first class buildings, flowing well furnishes enough water to supply a dozen such farms, best new Page wire fences, 6 acres good orchard, cow barn for 23 head with cement floor and stanchions, school 10 rods, churches and stores 1 mile, 17 acres beautiful woods, hickory and walnut, no waste land, no foul seed, price is low enough to be very attractive and 25 per cent of purchase price will swing it.

No. 46.

Modern two-story home in the very best residence portion of the village, about 1 1-2 acres of land, 13 rooms, 2 toilets, bath, furnace, barn, fruit, everything to make it comfortable and convenient, all buildings comparitively new. Will exchange for good farm of 100 acres or more, within a mile or two of the electric, either line, or will sell for $7,000 on easy terms.

No. 47.

St. Clair Lake property, 300X300, sheet piling just put in, 65 fine shade trees, buildings, ice house, boat-house with water channel, fish houses, tool shed, building worth $2,000, finest place along the shore for summer resting place. Go and see it and then submit offer.

No. 48.

Two story frame dwelling, modern in every particular; bath, toilet, furnace, electric light; built 1911; finished in natural oak; good shade, fine shrubbery; two blocks from electric, in best residence section; lot 55x190; $4,000, terms easy and—well, we dassent print it. Just ask Whitehead.

No. 49

Fine farm of 120 acres just over the county line in Redford township, less than a mile from electric, nine miles from Detroit; 12 acres orchard; three buildings; ten room house; rich soil, well drained, good wire fences. Would be cheap at $200 an acre, but—whisper! $125 per acre will buy it. Now don't blame us if this is sold when you get around to ask about it.

No. 50

Thirteen hundred dollars cash will buy a nice home a block from the electric; two stories, eight rooms, bath, toilet, furnace, electric lights; barn, 18x24, with cement floor; lot 50x124; good residence neighborhood. The balance of the purchase price can be paid in instalments on long time and easy terms. You couldn't do better than to investigate this.

No. 51

It seems hardly probable, but it is barely possible that you do not see anything in this column to suit you. Well, listen! Just come and pay $25 dollars down and select your lot from those not already sold in Birmingham Heights, and pay the balance in monthly payments on the easiest terms you could ask. City water, electric lights, cement walks, and the most desirable building sites in Beautiful Birmingham. Then build a house to suit your own tastes and be happy. Come on! We'll help you!

No. 52.

One of the very best and most productive farms in this locality. 150 acres; well fenced, no waste land, 5 buildings, 2 houses, larger residence ten rooms, good road, only forty rods from electric, entire farm under high state of cultivation, excellent drainage. 10 miles from Detroit, 2 1-2 from Birmingham. If you want one of the best and cheapest bargains on our list, just ask about this number.

THE VALUE of well-printed neat-appearing stationery as a means of getting and holding desirable business has been amply demonstrated. Consult us before going elsewhere