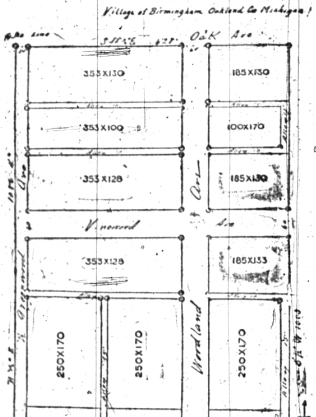
HOME SITES!

If you are planning a Country Home, convenient to the City, let us call your attention to one of the best locations for this purpose between Detroit and Bloomfield Hills. Our new

Birmingham Heights



Subdivision!

is right in the popular and fashionable district, only a block from Woodward Avenue, with 15-minute electric car service, 10-cent fare, and half an hour ride to city limits.

City Water, Cement Walks, Electric Light, Good Drainage, 600 feet above the Detroit River, and altogether ideal sanitary conditions.

Consider the rapid rise in Birmingham real-estate values for the past three years; no feverish boom, but a steady, reliable increase in values, due to the building of beautiful homes for the better class of home folks. Let us tell you about our easy terms and small payments—then make an investment. You cannot lose.

Short distance from the select private school—Bloomfield Hills Seminary—becoming popular among particular people.

Twelve large building sites, varying in size from 100x169 feet to 250x338 feet; soil a gravelly loam, fine for gardening, just what will appeal to you. Larger than a Village Lot, but small enough to dispense with the services of a care-taker.

Only 12 miles from the Detroit City Limits.

Restricted to Residences.

Numerous Beautiful homes have been built in the immediate vicinity during the past year.

Write us or call for terms and prices.

Whitehead & Mitchell

Birmingham Michigan

Primitive Mountain Folk

TYPICAL MOUNTAINEER'S HOME

ONE of the most interesting regions in the United States is the southern Appalachians. It is a land of giants and patriarchal families and of isolated simplicities in life which have deep human interest. One can explore on horseback this fascinating region, traveling through the western part of Virginia and North Carolina and the eastern districts of Tennessee and Kentucky. You can stop off anywhere you happen to get tired and board, indefinitely and sumptuously, for $2.40 a week. These mountain folk are rich in the material things if poor in the gimcrack luxuries the outer world esteems needful. They are still aloof in their fastnesses, but conditions are changing now from the absolute isolation that existed before the civil war.

In following one of the mountain trails the traveler is well paid. Throughout these ranges are bridle paths, where notches are cut in the rock on the steep mountainside for the horse or mule to secure good footing. A traveler can find nowhere such a variety of scenery. He starts at the foothills, along the banks of some stream. The cliffs are completely covered with moss and ferns, watered by innumerable springs, which in summer form a hanging garden of foliage.

Following one of these cataracts between mountains, one discovers all of a sudden that the trail he is in copies to an end. Looking to the left he discovers a path leading off up the mountain. By a modified climb, placing one foot above the other, one can reach a high cliff and stop for a rest. Only a few feet below is the trail, a switchback, and to gain one-fourth of a mile you climb a whole one.

In the Evergreens.

Rarely could one find so fascinating a picture of mountain grandeur, all in contrast with the enticing charms of the valley below, where hundreds of cattle are peacefully grazing on vast fields of blue grass. You are on the edge of the evergreen timber, called the hemlock belt.

Once in the evergreen timber, the view is entirely shut off, except now and then where the trail leads over some cliff; then the glimpse is just for an instant. There are forests of laurel so thick in places that one cannot see two feet away. The laurel trees are from 18 to 25 feet high, some measuring eight inches in diameter.

You rest again and hear sounds that tell of some habitation. Listen! Yes, you can hear dogs bark. You resume the journey, and through open places in the timber you can now see fields. Soon you come to a log fence, and afterward the trail leads off into a cove.

A cabin appears, built of logs, fireplace on the outside and split-oak roof. A short distance away is the spring. Just back of the cabin lies the peach orchard, and alongside the path leading to the barn are the grape vines and quinces and other fruits, such as apples, pears and pawpaw.

This is the land of milk and honey. You can count over 50 hives of bees, or "gums"—a hollow log sawed in two, then set on end an hewn timber and covered with a slab split from a log. Away in the distant woodland one hears the "ting, ting" of the cowbell.

A man about six feet four inches in hight emerges from the door.

"How d'you do, stranger?" is his greeting.

You give him the usual handshake, which is the custom of the country, and commence to tell your story. But before it is finished he says, "Step in, sah, brother."

You enter the door before your host, which is customary among mountain folk, and are told to have a seat. In one end of the room is a fireplace with the old-fashioned mantel shelf.

After supper the fiddle comes down and the whole cabin thrills to the old-time airs—My Old Kentucky Home, Nellie Gray and Barbara Allen, and all the tunes that make home of a wilderness.

Close to Nature.

The head of the house asks if you would like to lie down. You are ready enough, and you are shown a ladder in one corner of the room. It leads to a hole in the floor above, where there are several beds in one of the most home-like rooms imaginable. Sinking lazily into a feather bed which fills the old four-poster, the tired wayfarer is soon in the land of dreams.

Awakened the next morning by the quack, quack of geese—for this is a place of many fowls—the voices of ewes and lambs are heard calling across the hilltop. The cowbells tinkle cheerily. This is mountain life.

The housewife cooks the breakfast. You are up, dressed and ready. Soon one of the girls goes out to milk. She uses a cup to milk in. When it is full it is emptied into the bucket. Ask her why she doesn't milk in the bucket, and her reply is: "If the cow should kick, I'll lose only a cupful of milk instead of a bucketful."

In these mountain homes there are many children. Usually one or two of the older girls wait on the table, and they press you always to have more. The children eat when the rest do, every one sitting in his accustomed place on the long bench, but not until the guest is seated first.

In the center of the table is a large dish of honey. Near it is a pitcher of milk. The honey is passed first, for the mountaineers are "good livers" and they believe in having the best first. Next come the corn or wheat bread, apple butter, peach butter, stewed blackberries, pawpaw, ham and eggs, beans and tree sirup.

The mountains have only bridle paths and trail ofttimes so steep that one misstep would mean death to horse and rider hundreds of feet below. The first automobile has yet to come. The locomotive halts in a far-distant valley. The telephone does not ring. These trails wind and wind until you have lost all points of the compass, but are the main thoroughfares of travel.

Where they cross streams, notches are cut in trees on the river bank. If the water is above the notch cut in the tree, it is unsafe to cross at the nearest habitation until the waters fall below the safety mark. At different points along the larger streams dugouts are used for crossing. They are logs chopped out, something in the shape of a boat. They are the ferries at foot-path crossings, as well as the canoes of hunters and trappers.

Down near the Kentucky line you are liable, in the forest on the steep mountainside, to meet a man on horseback, a bag of grain in front of him. A short distance away, in a deep ravine, is a log building about six by nine feet. It is the grist mill. The roof is covered with thin boards, split out of oak timbers, called "shooks." They are laid like shingles. To hold them down, a stiff pole is laid crosswise in the center, and a hole is bored in the end of the pole. A pin is then driven in to hold the shooks down.

The people come to the mill, carrying their grain on the horses from many miles. The mills are free for them to do their own grinding. The door, if there is one, is never locked. A small water wheel in the bottom turns the burr stone. After the grist is ground, it is placed on the horse and the miller returns. Sometimes it takes one day to come and grind, and the shades of twilight fall the second day before home is reached.

Gas Inventor's Hat.

Do we owe the invention of gas lighting to a hat? It is just possible; for when the young Scotsman who obliged the English by making his name easier to pronounce went seeking a situation he took with him a hat of an extraordinary kind. While interviewing Mr. Boulton of the great Soho foundry firm, Murdoch's nervousness caused the hat to fall on the floor. The peculiar sound it made roused the interest of Mr. Boulton, who extracted from the future gas inventor the news that the hat was a homemade, wooden one, turned on a lathe. The man who could make so strange a hat must clearly be a genius, so Boulton engaged the wooden hatmaker.—London Chronicle.

Cocoanut Rafts.

Cocoanut palms grow luxuriantly in many parts of the Philippine islands, and, says the Wide World Magazine, there is a large demand for the nuts among the people who live in the cities and towns. The method of bringing them to the market at Manila is both simple and picturesque. The cocoanuts are brought to the banks of the River Pasig, a rough framework of bamboo poles is constructed, and on this the nuts are piled so as to form a raft. Three or four men then pole the curious craft down stream into the city of Manila.

The Way He Voted.

During a general election a canvasser called at the house of the late Professor Froude, the historian. Mr. Froude was out, so the canvasser had to content himself with interrogating the butler as to how Mr. Froude would vote. The butler—an old servant, who understood his master well—replied: "When the Liberals is in, Mr. Froude is sometimes a Conservative. When the Conservatives is in, Mr. Froude is always a Liberal."

Genius is Always Broke.

"That actor yonder is looking for a play." "Well, well." "And that playwright with him is looking for a star. I brought them together." "Distinguished company." "That's what I thought until I mixed in. I had to pay for the lunch."

REAL ESTATE EXCHANGE

Of WHITEHEAD & MITCHELL

The following is a partial list of Farms, City and Village Lots, and Real Estate generally which we have for sale. As our list is constantly changing, we request that parties will write us if they do not see what they want in this list.

No. 1.

Fine residence practically new, 7 rooms, bath, toilet, furnace, electric light, lot 112 ft. front, 300 ft. deep, good barn, city water, 2 blocks to electric. Terms to suit.

No. 2.

Vacant lot in Buell addition fronting on Woodward and electric. Fine building site cheap.

No. 3.

One of the best on the list. Bound to go soon. Two-story 7-room bungalow, bath, toilet, hot water, furnace, electric light, west side of street, cement walk, lot 50x120, one block from electric, everything new and modern, $3,100. What do you know about that?

No. 4.

Vacant lot on Willow avenue, 100 ft. front, 300 ft. deep, city water, fine lot of berries.

No. 5.

One thousand dollars cash and the balance on easy terms will buy 6 acres of excellent land on electric in Royal Oak village. Excellent for platting. 1,200 berries, 34 grapes, pretty little lake from which $250 worth of ice was harvested last season, ten cents and forty minutes to city hall, Detroit. Don't delay.

No. 6.

Here it is! Nine-room two-story cottage just finished, in fine location, lot 56x133, bath, toilet, furnace, electric light, five minutes walk from electric, good neighborhood, high and dry, $2,600. There now!

No. 7.

Delightful Maple avenue residence, 7 rooms, bath, toilet, furnace, electric light, 140 ft. front, 206 ft. deep, 3 blocks from electric, fine locality, price right and terms easy.

No. 8.

Eight rooms, 1 1-2 story cottage, hot water heater, bath, toilet, hot and cold water, barn, lot 40x103, two blocks from electric and $2,600 cash will buy it.

No. 9.

Pine Lake cottage, 1 1-2 story, 4 rooms, lot 90x150, with good barn, one of the finest locations on this most beautiful portion of the lake region of Oakland county. Fine bathing, boating and fishing. Just the place to get rid of that tired feeling and patch up those nerves. Wait a minute, here's the price that will make you think it just fits your pocketbook. Go down in your jeans and buy it for $1,500.

No. 10.

Two and one-half story residence on Maple avenue, 12 rooms, furnace, city water, good barn, electric light, fine shade, about half an acre of land with fruit and the desirable qualities of one of the finest homes in Birmingham. Two blocks from electric. Look it over, come across with a reasonable offer for cash and you'll see us help you get it.

No. 11.

Seven-room bungalow, latest improved, bath, toilet, furnace, hot and cold water, electric light, good big lot 80x180, nice barn, sewer, no better locality in town, 3 blocks from electric, 2 blocks from school, nice, new, cozy home for $3,800. Take it away on easy terms and be happy.

No. 12.

Fine new two-story residence, best locality, 2 acres of best land, (Chickens and small fruit? Well!) 8 rooms, bath, toilet, furnace, electric light, sewer, small garage, cement walk, fine old forest trees for shade, five minutes walk from woodward avenue and electric, and just think! Thirty-two hundred dollars will buy it subject to small mortgage. Talk about your snaps!

No. 13.

Modern two-story frame dwelling with all the conveniences in Rochester, Mich., lot 60x120 with good barn, in good residence portion, buildings insured for $2,000, three blocks from electric, and $1,100 above the mortgage will buy it.

No. 14.

Now listen. Prettiest little farm in seven states. Just outside village of Birmingham, 19 acres, 3 blocks from electric, 1 acre of berries, 3 buildings including barn, chickens, house and fine, modern 7-room dwelling, with city water and all conveniences such as bath, toilet, furnace, electric light. Ideal place for city man with ideas regarding a little farm on the side. And we can assure you that the price and terms won't frighten you if you mean business. No? Well; you just ask Whitehead and see.

No. 15.

Here's another. House and store in pleasant little country village three miles from electric. An acre and a quarter of good land. Six room two-story house with cellar, well, cistern, and barn; all in good shape. Fine chance for some one with small means, to make a good living and something besides in a country trade in rich farming community, and the terms are so easy that they won't worry you and the price is only $1,600. Just scrape together enough to buy a small general stock and there you are.

No. 16.

Right in the central part of the village and valuable for business or residence. Lot 43x80, good comfortable, old-fashioned house, will rent for $20 per month, but bless your heart, the land without any house at all is worth more than we are asking for it. If you're from Missouri, you are just the fellow we want. Come on and we'll show you.

No. 17.

Lot in Campbell's sub-division, 60x120, new house, nice neighborhood, city water, furnace, etc., $2,300. Terms so easy that you can't help pay for it if you just pay a little more than rent would come to. Then you would soon have a home of your own.

No. 18.

Nice little home on Willits street, seven-room house, cellar, cistern, city water, good lot, 70x120, and $1,425 above the little mortgage will buy it.

No. 19.

Good house and lot on Highland avenue in the bustling village of Highland Park, house insured for 1,500. Will exchange for small farm property or $2,600 will buy it.

No. 20.

Farm of 147 acres in Oakland township, 125 cleared, 15 acres oak timber, house and barn; price $45 per acre, one-half cash, balance on easy terms.

No. 21.

Good farm of 154 acres in Orion township, 70 acres under plow and balance in young growing timber, two miles from Orion village, half mile from D. U. R. house and barn, all kinds of soil. Will exchange for house and lot in Royal Oak or Birmingham, or will sell for $45 per acre on easy terms.

No. 22.

Good cotage on Watkins street, full basement, barn, chicken house, lot 40x178, some fruit trees, wants to sell bad enough to let it go for $1,500.

No. 23.

Fine new brick house, nine rooms on large lot on Pierce street. Bath, toilet, furnace, electric lights, cement walk, two blocks from electric, $2,700 above little mortgage, will land it and you'll have a home as good as any of 'em.

No. 24.

Twenty-five acre farm, 1 1-2 miles from Rochester electric, small house, barn, two sheds, excellent land in high state of cultivation, easy terms, $3,000.

No. 25.

Nice cosy cottage on Purdy street, two blocks from electric, good large lot, in fine location, cheap at $2,500.

No. 26.

Here's another $2,500 home on Willits near electric, eighty feet front and 103 deep, seven room house, good cellar, beautiful maples shade the premises, and it is true that you couldn't build the house for the price asked. One of the many good things in our list, if not the best.

No. 27.

Forty acres on D. U. R., gravelly loam, good natural drainage, seven fine building sites, flowing well can be obtained where desirable, 17 miles from Detroit, just the place for subdividing into the small farms every one is crazy about just now, and $200 per acre will buy it if you come quick with cash.

No. 28.

Bully little farm of 45 acres, 2 acres timber, 4 acres orchard, 1 1-2 miles from electric, good house and barn, delightful shady location, right among the high priced ones and $125 per acre with small payment cash and balance on land contract if desired. Think it over.

No. 29.

Here's a little farm for your life; 25 acres, extremely fertile garden soil, 2 acres strawberries in bearing, 9-room, 2-story brick house improved, (every convenience), all necessary outbuildings, new green-house, school and church within ten minutes walk, beautiful avenues of maples, one mile from electric. You can't find fault with this lovely place and you won't quarrel over the price when you once go over the premises.

No. 30.

Yep; here's your chicken farm! seven and one-half acres on electric about 10 miles from Detroit, 10 room house, bath, toilet, furnace, grate, electric lights, flowing well, barn, chicken houses, 60 fine fruit trees just coming into bearing and $5,000 will buy it.

No. 31.

Ten minutes walk from electric, cement walk from Woodward, 3 2-3 acres with small buildings, (you would want to build anyhow, and the buildings are not considered in the price,) just outside village limits, finest location, $3,000.

No. 32.

Pretty little place half mile outside the village on electric, fine grounds, best example of landscape gardening with trees, shrubs, etc., 7 1-2 acres right among the high priced Bloomfield Hills district, with River Rouge bordering the premises.

No. 33.

Five acres vacant on Willow avenue, just outside corporation, 15 minutes walk from car, cement walk, fine for platting, will sell all for $600 per acre or any part of it to suit. Will sell lots 60x135 from $2.00 per front foot up, according to location.

No. 34.

Excellent farm of 160 acres on new State road, 20 acres orchard, 15 acres timber, buildings insured for $5,000, only 3 1-2 miles from electric, will sell eighty acres without buildings separately if desired. Farms in this locality have sold within the past six months, for $300 per acre cash, but you can buy this one for much less.

No. 35.

When you buy a farm you consider quality, locality and price, don't you? Well; here is one which should suit the most fastidious on all these points. About 160 acres, one mile from electric on Woodward, no waste land, 20 acres small timber, balance of land in high state of cultivation, 10 room brick house with furnace, all necessary buildings such as barns, hog house, silo, etc., two finest flowing wells, new wire fences, tile drains, and $150 per acre is a price that will move it off the market in ten days, so you'd better hustle.

No. 36.

Farm of 110 acres, right in the neighborhood of high-priced farms, well fenced and drained, no waste land, 2 miles to electric, 2 mile to school, and the price is fifty dollars an acre less than farms of an inferior quality have been sold for in the immediate neighborhood and $2,000 cash will buy it with balance on land contract on very easy terms.

No. 37.

Now, here's a farm for $75 per acre and of course you will say it must be a poor one to sell for that, in these times of high prices. Now just to show you how easily you can be mistaken, listen to this: One hundred and sixty acres, fine, productive land in good locality with comfortable buildings, barns rebuilt and a mile of new wire fences, 2 miles from electric and nice country village, 80 acres heavy loam and 80 lighter sandy loam. Pretty little creek runs through the lovely meadows. There; we knew you would be interested. Detroit 15 miles.

No. 38.

A classic among the farms. About 160 acres in the Bloomfield Hills district, ten rods from electric with the lovely River Rouge winding among the fields the entire length of this productive land. Fine stone and cement houses (3), and ample barns. Will sell any portion or all of it, to suit purchasers. It is impossible to properly describe this desirable property. You should see it to fully appreciate the beauties of the location. We're here to show you, any day, any time.

No. 39.

If you could hear of a good farm of about 70 acres for $2,500 you'd sit up and begin to reach for things, what? Well, here you are: 10 acres orchard, fair farm house, new cement barn, 1,000 peaches, rolling land, large pit of first class gravel, a little over a mile from electric. Huh! That gravel pit will pay for the whole outfit in two years. Fact.

No. 40.

Southfield farm of 96 acres, new 8-room house, 2 barns and chicken house; all buildings in first class shape, stream runs through middle of farm, 2 acres orchard, no waste land, 3 miles from electric, $90 per acre or will exchange for Birmingham improved.

No. 41.

Nine-room house, good barn with underground stable, two wells, four acres of timber, 3 acres good orchard, 3 miles from electric, terms easy, eighty acres of good rolling farm land in desirable locality, less than a mile from thriving village of Southfield and $5,000 will buy it and you can have your own way about terms.

No. 42.

Fine location on Woodward avenue, good two story frame house and barn, both nearly new, city water, sewer, plenty of room for nice little garden, $2,500.

No. 43.

Sixteen acres in high state of cultivation, good 9-room house which needs but little expenditure to make modern improved, barn and chicken house, wire fences, good drainage, pretty little wood lot six acres, fine old maple, walnut, elm, etc., Birmingham one mile, quarter mile to little River Rouge, ten minutes (auto) to electric. The price is—say, we won't tell you right out in public. If we did everybody would want it at once; but it's right. What? is that so! Well, now you just ask Whitehead.

No. 44.

Seven-room bungalow, vitrified brick veneer, 1 1-2 stories, toilet, bath, Peninsular furnace with hot-water coil, city water, electric light, Cabot shingle stain, all new and up-to-the-minute in every particular, first class construction of A1 material throughout and located in the new Birmingham Heights, 1-2 block from electric on Woodward.

No. 45.

A bully good Troy farm of 120 acres, lying on both sides of the Flint line electric, 8-room house in fine shape and five other ample and first class buildings. Flowing well furnishes enough water to supply a dozen such farms, best new Page wire fences, 6 acres good orchard, cow barn for 23 head with cement floor and stanchions, school 10 rods, churches and stores 1 mile, 17 acres beautiful woods, hickory and walnut, no waste land, no foul seed, price is low enough to be very attractive and 25 per cent of purchase price will swing it.

Don't Overlook

that subscription. If you are in arrears remember that we can always find good use for

the MONEY

If You Have a Printing Want

WE WANT TO KNOW WHAT IT IS

Putting out good printing is our business, and when we say good printing we don't mean fair, but the best obtainable. If you are "from Missouri" give us a trial and we will

Show You