BIRMINGHAM

No factories, no congested tenements swarming with undesirable citizens, no possible contingency whereby the value of real estate can deteriorate. No strikes, no riots, no danger of women or children being molested upon our streets, night or day.

BETTER

Than city conditions are the advantages we offer you. Pure air, pure water, best schools, best location between Detroit and Pontiac, best suburban-car service out of the city, best and lowest rates of fare.

BIRMINGHAM

Is 300 feet above the Detroit River, is now constructing a most excellent system of sewers, is an ideal home-builder's village with none of the disadvantages of the big, crowded, unhealthy city; and the great big out-of-doors smiling and beckoning to you just at the end of every street and

BEST

Of all, the people who wish to take advantage of the very favorable conditions now existing can do so at little expense by buying Lots now, in WHITEHEAD & MITCHELL'S NEW BIRMINGHAM HEIGHTS SUBDIVISION, right on the banks of the newly-proposed beautiful little lake, which is sure to come next year. Hadn't you heard about it? Well, just go ask Whitehead, at the First National Bank. Buy Lots now for $500 and upward on very easy terms. Sure to double in price when the lake is established next spring.

AMERICAN GIRL ARRESTED AS SPY

ITALIAN GOVERNMENT HOLDS DAUGHTER OF HARVARD PROFESSOR.

HAS BEEN OPERA SINGER FOR FOUR YEARS IN EUROPE.

Miss Dorothy MacVane Apprehended at Taranto After Her Mail Had Been Intercepted by Authorities.

Rome—Dorothy MacVane, daughter of Professor Silas M. MacVane, of Harvard university, has been arrested at Taranto, Italy, charged with espionage on the Italian naval base situated there.

United States Ambassador Thomas Nelson Page was notified Tuesday by the Italian government of the arrest.

Miss MacVane, who made a successful debut here as a singer in "La Boheme," three years ago, had gone to southern Italy to sing with a small operatic company.

Her familiarity with Italian naval officers at Brindisi gave rise to suspicions among the authorities and she was watched by secret service agents.

In addition to Miss MacVane's friendship with Italian naval officers her French maid was also seen often walking with officers at Brindisi.

When Miss MacVane went to Taranto from Brindisi she was kept under strict surveillance.

Her mail was intercepted and the authorities claim to have found evidence against her.

Immediately after her arrest Miss MacVane attempted to send word to Ambassador Page, but the authorities refused to accept her letter. Later Mr. Page was officially notified.

Miss MacVane went on the stage against her parents' wishes and has been making her home in Europe during the past four years.

Michigan Postmasters Nominated.

Washington—Nominations for seven Michigan postoffices were sent to the senate. The nominations were made in the last session of congress, but because the nominees failed of confirmation before the beginning of the regular session, the candidates had to be renominated. The nominees are:

Johnson A. Saur, Kent City; William R. Telfer, Trenton; Edwin S. Noble, Elk Rapids; Levi A. Harris, Gaylord; G. Martin Harrington, Bancroft; N. C. Sutherland, Romeo; Charles E. Adair, Utica.

Prominent Bay City Man Dead.

New York—DeVere Hall, a lawyer of Bay City, Mich., fell ten stories to his death Monday from his room in the Hotel Marie Antoinette.

Mr. Hall came to New York a week ago with his son, Ray, for treatment for a nervous disorder. It is believed that he was seized with an attack of dizziness while sitting on a window sill and that his death was therefore accidental.

His body was found by servants in a court yard and was identified by Dr. Royal S. Copeland, formerly of the University of Michigan, an old-time friend.

Poultry League Is Likely.

Battle Creek, Mich.—A south Michigan poultry league is likely to develop out of the state poultry show in Battle Creek. Kalamazoo, Grand Rapids, Jackson, Flint, Battle Creek and Lansing will be charter members and I. A. Freeman, of Fenton, is likely to be president. This association would run a string of shows, furnish a superintendent and judges, and see that the best birds are shown in every city in the circuit.

Barry County Fair Elects.

Hastings, Mich.—At the annual meeting of the Barry County Agricultural society at Hasings, William R. Harper, Thornapple township, was elected president; John J. Dawson, Hastings, secretary; Philo A. Sheldon, Hastings, treasurer. Directors elected were: J. E. Rising, Woodland; Robert McKibben, Hape township; W. L. Thorpe, Prairieville. The fair deficit was $192.18.

John A. Cleveland, of Saginaw, general manager of the Saginaw-Bay City Railway Co., resigned Friday to accept a position with the Hodenpyl, Hardy Co., of New York. He will have general supervision over extensive public utilities of the firm in Michigan, including properties in nearly all cities of the state. The change becomes effective January 1.

The Attheneum theater of Jackson was robbed of $400. When the proprietor came down in the morning the safe door was open. No force had been used.

After a trial of a number of years, the first consolidated school in Michigan is to be abolished. The school is located in Comstock village. The decision to abolish it was taken by the board of supervisors of Kalamazoo and Comstock townships. Five new districts will be created in place of one, and three new schools constructed.

The monthly report of traffic through the St. Mary's canals at Sault Ste. Marie for November shows a decrease from the same period last year of nearly 1,000,000 tons.

Helen Keller will lecture at Ann Arbor, January 15th, under the auspices of the Collegiate Alumnae association. The lecture will be given in the new Hill auditorium. Miss Keller's subject will be "The Right Use of Our Senses." She will be accompanied by Mrs. Macy, who was formerly Miss Sullivan, her former teacher.

MARKET QUOTATIONS

Live Stock, Grain and General Farm Produce.

Live Stock Markets.

DETROIT—Cattle: Receipts, 913; steers selling from 7c up to 10@15c lower; milch cows $3@5 lower; all other grades steady. Best steers and heifers, $8.25; steers and heifers, 800 to 1,000 lbs, $7@7.50; steers and heifers that are fat, 600 to 800 lb, $6.25@6.75; steers and heifers that are fat, 500 to 700 lbs, $5.50@6.50; choice fat cows, $1@5.50; good fat cows, $5.50@5.75; common cows, $4.50@5; canners, $3@4; choice heavy bulls, $6.25@6.50; fair to good bologna bulls, $5.50@6; stock bulls, $5@5.50; choice feeding steers, 800 to 1,000 lb, $6.75@7; fair feeding steers, 800 to 1,000, $6.25@6.75; choice stockers, 500 to 700 lbs., $6.25@6.75; fair stockers, 500 to 700 lbs., $6@6.25; stock heifers, $5.50@6; milkers, large, young, medium age, $30@100; common milkers, $40@70.

Veal calves—Receipts, 141; market steady; best, $11@11.50; others, $8@10.50.

Sheep and lambs—Receipts, 3,084; market strong; best lambs, $7.25@7.85; fair to good lambs, $7@7.50; light to common lambs, $6@6.75; yearlings, $5.50@6.50; fair to good sheep, $4@4.50; culls and common, $2.75@3.25.

Hogs—Receipts, 7,574; market steady. Range of prices: Light to good butchers, $7.65@7.70; pigs, $7.60; mixed, $7.65; heavy, $7.65@7.70.

East Buffalo Markets.

EAST BUFFALO—Cattle: Receipts, 300 cars; market 25@35c lower; best 1,350 to 1,450-lb steers, $8.25@8.60; best 1,200 to 1,300-lb native steers, $8@8.25; best 1,100 to 1,200-lb native steers, $7.25@7.75; coarse and plain weighty native steers, $6.90@7.35; best Canada steers, 1,350 to 1,450 lbs, $8@8.50; best Canada steers, 1,150 to 1,250 lbs., $7.75@8.25; fair to good steers, 1,000 to 1,100 lbs., $7@7.50; best cows, $6.50@7; butcher cows, $5.25@5.75; cutters, $4.25@4.75; trimmers, $3.25@3.75; very common old ribs, $2.75@3.25; best heifers, $7.15@7.60; heavy prime fancy heifers, $7.50@8; medium butchers' heifers, $6@6.50; light butcher heifers, $5.25@5.85; choice heifers, $7@7.50; best feeding steers, dehorned, $7.10@7.25; fair to good do, $6.35@6.50; fancy stock steers, $6.25; best stock steers, $5.60@6; common light stock steers, $5.10@5.25; best heavy bulls, $6.50@7; best butcher bulls, $6.35@6.75; bologna bulls, $5.60@6; stock bulls, common to good, $4.85@5.75; best milkers and springers, $75@100; medium to good, $50@70.

Hogs—Receipts, 150 cars; market 10c lower; heavy, mixed and yorkers, $7.85@7.95; pigs, $8; roughs, $7@7.25; stags, $6@7.

Sheep and lambs—Receipts, 120 cars; market slow; top lambs, $7.75@7.90; yearlings, $6@6.25; wethers, $5@5.25; ewes, $4.25@4.75.

Calves steady; top, $12.50; fair to good, $10@11; heavy, $5.50@8.

Grains, Etc.

DETROIT—Wheat—Cash No. 2 red, $1.01 1-2; December opened without change at $1.01, declined to $1.00 3-4 and closed at $1.01 1-2; May opened at $1.06, declined to $1.05 3-4 and closed at $1.06 1-2; No. 1 white, $1.01 1-2c.

Corn—Cash No. 3, 70c; No. 3 yellow, a cars at 72c; No. 4 yellow, 2 cars at 69c.

Oats—Standard, 3 cars at 44c; No. 3 white, 2 cars at 43 1-2c; No. 4 white, 42 1-2c.

Beans—Immediately, prompt and December shipment, $1.85; January, $1.90.

Cloverseed—Prime spot and December, $9.35; March, $9.40; sample red, 15 bags at $9.8 at $8.50; prime alsike, $11.20; sample alsike, 20 bags at $10.75, 5 at $9.75.

Timothy—Prime spot, $2.50.

Alfalfa—Prime spot, $7.25.

Hay—Carlots, track Detroit: No. 1 timothy, $16@16.50; standard, $15@15.50; No. 2 timothy, $14.50@15; light mixed, $15@15.50; No. 1 mixed, $13.50@14; No. 1 clover, $13@13.50; rye straw, $8@8.50; wheat straw, $7@7.50; oat straw, $7.50@8 per ton.

Flour—In one-eighth paper sacks, per 196 pounds, jobbing lots: Best patent, $5.30; second patent, $4.80; straight, $4.50; spring patent, $5.10; Rye, $4.60 per bbl.

Feed—In 100-lb sacks, jobbing lots: Bran, $23; coarse middlings, $27; fine middlings, $27; cracked corn, $31; coarse cornmeal, $30; corn and oat chop, $26.50 per ton.

General Markets.

Cabbage—$2@2.25 per bbl.

Tomatoes—Hothouse, $20@25c per pound.

Dressed Hogs—$10@10.50 per cwt.

Sweet Potatoes—Jersey kiln-dried, $1.40@1.50 per crate.

Dressed Calves—fancy, 13 1-2@14c; common, 10@11c per lb.

Onions—$1.15 per bu, $2.25 per sack of 100 lbs; Spanish, $1.40 per crate.

Potatoes—In bulk, 60@65c per bu; in sacks, 70@75c per bu; for carlots.

Honey—Choice to fancy new white comb, 15@16c; amber, 10@11c; extracted, 7@8c per lb.

Nuts—Chestnuts, 15c per lb; shellbark hickory, $1.75@2 per bu; large hickory, $1.50@1.75 per bu; Spanish chestnuts, $8@9c per lb; walnuts and butternuts, 2@3c lb.

Cheese—Wholesale lots: Michigan flats, 15@16c; New York flats, 16 1-2 @17c; brick cream, 15 1-2@16c; limburger, 14@15c; imported Swiss, 24@24 1-2c; domestic Swiss, new, 18 1-2 @19 lb; block Swiss, 16 1-2@17c; long horns, 16 1-2c per lb.

Apples—Snow, $4@4.50; Steele Red, $5@5.50; Spy, $4.50@5; Greening, $3.50@4.50; King, $4.50@4.75; No. 2, $2.25@2.75 per bbl.

Hides—No 1 cured, 15 1-2c; No. 1 green, 13c; No. 1 cured bulls, 12 1-2c; No. 1 green bulls, 10 1-2c; No. 1 cured veal kip, 16c; No. 1 green veal kip, 14c; No. 1 cured murrain, 12c; No. 1 green murrain, 10c; No. 1 cured calf, 18 1-2c; No. 1 green calf, 18c; No. 1 horsehides, $4; No. 2 horsehides, $3; No. 1 kip and calf 2-3c off; No. 1 hides 1c off; sheepskins, as to amount of wool, 50@$1.

REAL ESTATE EXCHANGE

Of WHITEHEAD & MITCHELL

The following is a partial list of Farms, City and Village Lots, and Real Estate generally which we have for sale. As our list is constantly changing, we request that parties will write us if they do not see what they want in this list.

No. 1.
Fine residence practically new, 7 rooms, bath, toilet, furnace, electric light, lot 112 ft. front, 200 ft. deep, good barn, city water, 2 blocks to electric. Terms to suit.

No. 2.
Vacant lot in Buell addition fronting on Woodward and electric. Fine building site cheap.

No. 4.
Vacant lot on Willow avenue, 100 ft. front, 300 ft. deep, city water, fine lot of berries.

No. 5.
One thousand dollars cash and the balance on easy terms will buy 6 acres of excellent land on electric in Royal Oak village. Excellent for platting. 1,500 berries, 34 grapes, pretty little lake from which $250 worth of ice was harvested last season, ten cents and forty minutes to city hall, Detroit. Don't delay.

No. 6.
Here it is! Nine-room two-story cottage just finished, in fine location, lot 84x133, bath, toilet, furnace, electric light, five minutes walk from electric, good neighborhood, high and dry, $2,400. There now!

No. 7.
Delightful Maple avenue residence, 8 rooms, bath, toilet, furnace, electric light, 140 ft. front, 206 ft. deep, 3 blocks from electric, fine locality, price right and terms easy.

No. 8.
Eight rooms, 1 1-2 story cottage, hot water heater, bath, toilet, hot and cold water, barn, lot 40x103, two blocks from electric and $2,600 cash will buy it.

No. 10.
Two and one-half story residence on Maple avenue, 12 rooms, furnace, city water, good barn, electric light, fine shade, about half an acre of land with fruit and the desirable qualities of one of the finest homes in Birmingham. Two blocks from electric. Look it over, come across with a reasonable offer for cash and you'll see us help you get it.

No. 11.
Seven-room bungalow, latest improved, bath, toilet, furnace, hot and cold water, electric light, good big lot 60x140, nice barn, sewer, no better locality in town, 3 blocks from electric, 2 blocks from school, nice, new, cosy home for $3,800. Take it away on easy terms and be happy.

No. 13.
Modern two-story frame dwelling with all the conveniences in Rochester, Mich., lot 60x120 with good barn, in good residence portion, buildings insured for $2,000, three blocks from electric, and $1,100 above the mortgage will buy it.

No. 14.
Now listen. Prettiest little farm in seven states. Just outside village of Birmingham, 19 acres, 2 blocks from electric, 1-4 acre of berries, 3 buildings including barn, chicken house and fine, modern 7-room dwelling, with city water and all conveniences such as bath, toilet, furnace, electric light. Ideal place for city man with ideas regarding a little farm on the side. And we can assure you that the price and terms won't frighten you if you mean business. No? Well; you just ask Whitehead and see.

No. 15.
Here's another. House and store in pleasant little country village three miles from electric. An acre and a quarter of good land. Six room two-story house with cellar, well, cistern, and barn; all in good shape. Fine chance for some one with small means, to make a good living and something besides in a country trade in rich farming community, and the terms are so easy that they won't worry you and the price is only $1,600. Just scrape together enough to buy a small general stock and there you are.

No. 16.
Right in the central part of the village and valuable for business or residence. Lot 43x80, good comfortable, old-fashioned house, will rent for $20 per month, but bless your heart, the land without any house at all is worth more than we are asking for it. If you're from Missouri, you are just the fellow we want. Come on and we'll show you.

No. 17.
Lot in Campbell's sub-division, 60x120, new house, nice neighborhood, city water, furnace, etc., $2,300. Terms so easy that you can't help pay for it. If you just pay a little more than rent would come too. Then you would soon have a home of your own.

No. 19.
Good house and lot on Highland avenue in the hustling village of Highland Park, house insured for 1,500. Will exchange for small farm property or $2,600 will buy it.

No. 20.
Farm of 147 acres in Oakland township, 125 cleared, 15 acres oak timber, house and barn, price $45 per acre, one-half cash, balance on easy terms.

No. 21.
Good farm of 154 acres in Orion township, 70 acres under plow and balance in young growing timber, two miles from Orion village, half mile from D. U. R. house and barn, all kinds of soil. Will exchange for house and lot in Royal Oak or Birmingham, or will sell for $45 per acre on easy terms.

No. 22.
Good cotage on Watkins street, full basement, barn, chicken house, lot 60x178, some fruit trees, wants to sell bad enough to let it go for $1,500.

No. 26.
Here's another $2,500 home on Willits near electric, eighty feet front and 103 deep, seven room house, good cellar, beautiful maples shade the premises, and it is true that you could n't build the house for the price asked. One of the many good things in our list, if not the best.

No. 27.
Forty acres on D. U. R., gravelly loam, good natural drainage, seven fine building sites, flowing well can be obtained where desirable, 17 miles from Detroit, just the place for subdividing into the small farms every one is crazy about just now, and $200 per acre will buy it if you come quick with cash.

No. 30.
Yep; here's your chicken farm! seven and one-half acres on electric about 40 miles from Detroit, 10 room house, bath, toilet, furnace, grate, electric lights, flowing well, barn, chicken houses, 60 fine fruit trees just coming into bearing and $5,000 will buy it.

No. 31.
Ten minutes walk from electric, cement walk from Woodward, 3 2-3 acres with small buildings, (you would want to build anynow, and the buildings are not considered in the price,) just outside village limits, finest location, $3,000.

No. 33.
Five acres vacant on Willow avenue, just outside corporation, 15 minutes walk from car, cement walk, fine for platting, will sell all for $600 per acre or any part of it to suit. Will sell lots 60x135 from $2.00 per front foot up, according to location.

No. 34.
Excellent farm of 160 acres on new State road, 20 acres orchard, 15 acres timber, buildings insured for $5,000, only 3 1-2 miles from electric, will sell eighty acres without buildings separately if desired. Farms in this locality have sold within the past six months for $300 per acre cash, but you can buy this one for much less.

No. 37.
Now, here's a farm for $75 per acre and of course you will say it must be a poor one to sell for that, in these times of high prices. Now just to show you how easily you can be mistaken, listen to this: One hundred and sixty acres, fine, productive land in good locality with comfortable buildings, barns rebuilt and a mile of new wire fences, 2 miles from electric and nice country village, 80 acres heavy loam and 80 lighter sandy loam. Pretty little creek runs through the lovely meadows. There; we knew you would be interested. Detroit 15 miles.

No. 39.
If you could hear of a good farm of about 70 acres for $2,500 you'd sit up and begin to reach for things, what? Well, here you are: 10 acres orchard, fair farm house, new cement barn, 1,000 peaches, rolling land, large pit of first class gravel, a little over a mile from electric. Huh! That gravel pit will pay for the whole outfit in two years. Fact.

No. 40.
Southfield farm of 96 acres, new 8 room house, 2 barns and chicken house; all buildings in first class shape, stream runs through middle of farm, 2 acres orchard, no waste land, 3 miles from electric, $70 per acre or will exchange for Birmingham improved.

No. 43.
Sixteen acres in high state of cultivation, good 9-room house which needs but little expenditure to make modern improved, barn and chicken house, wire fences, good drainage, pretty little wood lot six acres, fine old maple, walnut, elm, etc., Birmingham one mile, quarter mile to little River Rouge, ten minutes (auto) to electric. The price is—say, we won't tell you right out in public. If we did everybody would want it at once; but it's right. What? is that so! Well, now you just ask Whitehead.

No. 44.
Seven-room bungalow, vitrified brick veneer, 1 1-2 stories, toilet, bath, Peninsular furnace with hot-water coil, city water, electric light, Cabot shingle stain, all new and up-to-the-minute in every particular, first class construction of A1 material throughout and located in the new Birmingham Heights, 1-2 block from electric on Woodward.

No. 45.
A bully good Troy farm of 120 acres lying on both sides of the Flint line electric, 8-room house in fine shape and five other ample and first class buildings, flowing well furnishes enough water to supply a dozen such farms, best new Page wire fences, 6 acres good orchard, cow barn for 23 head with cement floor and stanchions, school 10 rods, churches and stores 1 mile, 17 acres beautiful woods, hickory and walnut, no waste land, no foul seed, price is low enough to be very attractive and 25 per cent of purchase price will swing it.

No. 46.
Modern two-story home in the very best residence portion of the village, about 1 1-2 acres of land, 13 rooms, 2 toilets, bath, furnace, barn, fruit, everything to make it comfortable and convenient, all buildings comparitively new. Will exchange for good farm of 100 acres or more, within a mile or two of the electric, either line, or will sell for $7,000 on easy terms.

No. 48
Two story frame dwelling, modern in every particular; bath, toilet, furnace, electric light; built 1911; finished in natural oak; good shade, fine shrubbery; two blocks from electric, in best residence section; lot 88x99; $4,000, terms easy and—well, we dassent print it. Just ask Whitehead.

No. 49
Fine farm of 120 acres just over the county line in Redford township, less than a mile from electric, nine miles from Detroit; 13 acres orchard; three buildings; ten room house; rich soil, well drained, good wire fences. Would be cheap at $200 an acre, but—whisper! $125 per acre will buy it. Now don't blame us if this is sold when you get around to ask about it.

No. 51
It seems hardly probable, but it is barely possible that you do not see anything in this column to suit you. Well, listen! Just come and pay $25 dollars down and select your lot from those not already sold in Birmingham Heights, and pay the balance in monthly payments on the easiest terms you could ask. City water, electric lights, cement walks, and the most desirable building sites in Beautiful Birmingham. Then build a house to suit your own tastes and be happy. Come on! We'll help you!

No. 52.
One of the very best and most productive farms in this locality. 150 acres; well fenced, no waste land, 8 buildings, 2 houses, larger residence ten rooms, good road, only forty rods from electric, entire farm under high state of cultivation, excellent drainage. 10 miles from Detroit, 2 1-2 from Birmingham. If you want one of the best and cheapest bargains on our list, just ask about this number.

No. 54.
Two-story, frame, modern, new and complete with every convenience, nine rooms, insured for $2,000, lot 65x170 on north side of one of our best residence streets, and you can buy it on land contract for $4,000 with small payment down and balance on easy monthly payments.

No. 55.
Eighty acre farm 2 1-2 miles from electric, sandy loam, no buildings, well fenced, fine springs, no waste, good neighborhood, under good state of cultivation. Terms easy, price $65.00 per acre.

No. 56.
Two story, eleven rooms, bath, toilet, furnace, electric light, lot 75x130, six blocks from electric, 2 porches, fine view, good barn, will trade for smaller place in Birmingham, or sell for $3,000 cash.

No. 57.
Fine farm of eighty acres, 4 buildings, 10 room house, 10 acres fine apple orchard, two creeks never-failing spring water, 1 1-2 miles from thriving village, 6 miles from Birmingham, 2 1-8 miles from electric. Well equipped for stock or dairy farming, nothing better on our list for the price and enough cash to secure will get it at $75.00 per acre.

No. 59.
One mile from electric, one mile from Birmingham, one hundred acres, one bully good farm. Flowing well, 8-room brick house, silo and 5 other buildings, fine gravel road to Woodward avenue, fences, drainage, soil first class in every particular. Price and terms on application.

No. 60.
Two story, nine rooms, modern, with hot water heater, fine location, beautiful shade, one block from Woodward, lot 88x99 feet, garage, every convenience, very desirable, $4,500.

No. 61.
Want a good little, productive farm in Southfield? Well, here it is: Forty acres, 6-room house, fair buildings, four miles from electric, $5000 enough cash to secure, balance easy.

No. 62.
Two story 12-room house, lot 70x250, fine location on Woodward avenue, sewer, furnace, electric light, house insured for $2,600. Come and get it right away for $3,500 cash. The lot alone is worth more than half the price.

No. 63.
Comfortable home, 2 story frame dwelling, best location, four blocks from electric, fine maple shade, 7 rooms, electric light, furnace, city water, sewer, good barn also with electric lights and city water, lot 60x103, cement walks, and all for $2,200. Just because owner wants to sell.

No. 64.
Two story, frame, 7 rooms, bath, cellar, well, city water, lot 100x177, chicken house, plenty of fruit, cement walk 4 blocks to Woodward avenue, house insured for $2,000. Best location, $2,500.

No. 65.
Two family flat, two story brick, 6 rooms each family, baths, toilets, cellars and wood sheds for each apartment, electric light, 2 blocks from electric, rents for $15.00 per month each, and always occupied. $4,000 on easy terms or trade for Birmingham improved. Looks like a good investment.

¶ *Inside Information* is the costly, valuable ingredient that figures most prominently in all business deals.

¶ There is a wealth of "Inside Information" in the want ads.

¶ Many business men whose preeminent success is attributed to a highly developed foresight and shrewdness, are in reality making daily use of this want ad "Inside Information."