Economical Care.

The young wife had given her husband a dance. "You've improved wonderfully, Jack," she said as they sat down. "Don't you remember how you used to tear my dress?"

"Yes," he replied, "I wasn't buying them then."

Love's Labor Lost.

Boy With Grouch—Gee! What d'ye think! I sneaked over and crawled under that tent, s'posin' it was a circus, an' when I got in I found it was a camp meetin'!—Puck.

Effective Background.

"Do you think your audiences enjoy the statistics you quote in your speeches?"

"No," replied Senator Sorghum; "I just put 'em in to make the rest of my remarks seem more interesting by contrast."

Still Hoping.

"Pa, are you an optimist?"

"Yes. I am still hoping to be able some time to run the kitchen, and a national convention at which no band will be permitted to play 'Dixie.'"

He Knew.

The owners of a certain farm had butter and eggs brought them daily by the daughter of the farm. A trained nurse had a case at the owner's home. One day the farmer's wife and daughter were discussing this, when the little boy, who had been listening, said: "Rita, if I go with you tomorrow, will you show me the trained nurse?" The girl said she would, and the next day he accompanied her. The nurse came into the kitchen, said a few words to him, and went out. He ran home at once, and arrived breathless. "Mother," he cried, "the trained nurse is nothing but a girl!"—Harper's Bazar.

Charlotte J. Cipriani of the University of Paris says: "It may prove instructive to call attention to the fact that of the three oldest universities in Christian western Europe, Salerno, Bologna and Paris, two—Salerno and Bologna—were thrown open from their origin to women, both as students and professors. Nor did the women fail to take advantage of this opportunity."

High-Handed Justice at the Canal.

Mr. Bishop, characterizing Col. G. W. Goethals, emphasizes especially the big man's many-sidedness. Besides putting through the biggest engineering job in the world, he has been, during his years at Panama, a stanch fighter for the laws of economic decency.

Colonel Goethals is a fighter and he will fight a fair man as readily as he will fight a labor union. Whole cargoes of tainted meat have been shipped back by the commissary, because the beef trusts' goods were not up to sample. Thousands of square yards of screening were condemned and left unpaid for, as soon as it was discovered that the copper trust had put in so much iron that they were rapidly falling to pieces with rust. Colonel Goethals is determined that no contractors shall become rich by supplying the Panama canal with rotten food and shoddy material, as so many did in the days of the De Lesseps company.

World's Debt to Books.

How safely we lay bare the poverty of human ignorance to books without feeling any shame. They are masters who instruct us without rod or ferule, without angry words, without clothes or money. If we come to them they are not asleep; if you ask and inquire of them they do not withdraw themselves; they do not chide you if you make mistakes; they do not laugh at you if you are ignorant.—Richard De Bury.

Love Element in Writer's Lives.

Alfred de Musset's love for irresponsive George Sand gave his thoughts such an extraordinary elevation that he wrote many brilliant poems in consequence. Chaucer sang the praises of many queens, but his one great love was Philippa Picard de Roet, the Lady-in-Waiting to Queen Anne of Bohemia. He waited nine years to marry her, but made it a matter of complaint in several poems.

The Downtrodden Farmer.

An Ottawa man heard that a farmer wanted to sell a motor car. He sympathized with the poor farmer and his family because they were forced to part with the machine for financial reasons, he believed, and went out to the farm to buy it. The farmer was not at home, but his daughter was there. "I came out to buy your car," he said. "Which one?" asked the girl.—Kansas City Star.

Sight of the Color Blind.

A color blind person sees light as either white or gray and dark colors appear either as dark gray or black. This mutual insensitiveness is due to the fact that the light nerves and color nerves are closely interbound, but there is a different set of nerves for both light and color, just as there are different sets of nerves for temperature and for touch.

For Itching Skins and Pimply Faces Try Resinol Free

If you suffer from eczema, salt rheum, ringworm, pimples and blackheads, or other distressing skin or scalp trouble, you should send at once for a generous free trial of Resinol Soap and Resinol Ointment. These will prove to you how Resinol stops itching instantly and quickly clears away eruptions.

Sold by all druggists. For free samples write to Dept. 8R, Resinol Chemical Co., Baltimore, Md.

WOLVERINE NEWS BREVITIES

Battle Creek.—An epidemic of bicycle stealing has struck Battle Creek. Within the last two weeks more than fifty wheels have been stolen and but few have been recovered by the police. It is thought that an organized gang is at work, stealing nothing but wheels.

Eaton Rapids.—The twenty-seventh annual session of the state Holiness camp meeting opened here, the first sermon of the ten days' meeting being preached by Rev. B. Carradine of St. Louis, Mo. The attendance was the greatest it has ever been on the opening day.

Marshall.—Marshall's new hospital became a certainty when the articles of association were filed with the county clerk for the Ella E. M. Brown Charitable circle. Charles P. Brown of this city left $40,000 for the endowment of a hospital in Marshall and one in Richmond, Vt.

Ypsilanti.—Carl Stimpson, who was arrested for playing baseball here Sunday, July 14, was found not guilty by a jury. Stimpson admitted he played ball on that day, but the jury found that the city ordinance conflicted with the state law.

Lansing.—Governor Osborn appointed the following jury commissioners of Berrien county: W. H. Seitz, Benton Harbor; Albert Hart, Watervliet, and David Potts, Three Oaks.

Monroe.—Gustave A. Baier, a prominent German resident of this city, died at the dinner table of heart failure. He was seventy-four years old.

Grand Rapids.—C. E. Tarte, general manager of the Citizens' Telephone company, declared that the independent telephone men will, if the Bell interests take over the Home company of Detroit, ask that the same conditions be imposed as in the Swavely merger, that is, that independent connections be retained with the separate exchanges or with the Bell exchange if they are combined.

Ypsilanti.—President Kenney of the normal college has publicly announced to the students here that there must be no more entertainment in living rooms and that there must be no more public dance pavilion age. Men were advised to avoid smoking and women and men were advised to not play cards only on certain occasions. Invitations have been issued by people who keep roomers to meet at the home of Dean Fuller Saturday afternoon.

Bay City.—William Bishop, a lineman for the Bell Telephone company, was electrocuted while making a connection on top of a pole at Prairie and Patrick streets on the west side. The young man grasped the ends of two live wires and fell forward from the crossarm onto two other wires. In less than five minutes the power had been shut off, but it was more than a half hour before the body could be rescued from its position.

Saginaw.—John Pearson committed suicide by taking carbolic acid. Pearson was forty-five years of age. He was some home under the influence of liquor and had threatened to end his life, but his wife did not take his assertions very seriously. A widow and four daughters survive.

Petoskey. — By a good majority the electors decided to erect the new $80,000 high school building on the present site, instead of buying new land or adding to the present property. Several options had been secured by the board, but these were all rejected. Work on the new building will begin at once.

Benton Harbor.—The Berrien County Equal Suffrage association has been launched here, the membership comprising prominent women from all over the county. Officers elected are: President, Mrs. Hetha B. McDowell, St. Joseph; vice-president, H. S. Whitney; secretary, Mrs. Louise Alger; treasurer, Mrs. John Hamilton.

Kalamazoo. — Although they met less than a week ago, Miss Sadie Blakely, a pretty young Kalamazoo girl, will soon marry Lieut. R. R. Gilmore of the Philippine islands. Gilmore recently came to his home in this city on a brief vacation trip. It was only a few days ago that he met Miss Bishop. They will be married in the immediate future and the bride will accompany the army officer back to the far east.

Alpena.—William T. Hoey, a veteran of the Civil war, and for 46 years a citizen of Alpena, died here.

Jackson.—Living in filth and squalor, the family of Frank A. Voegler, 811 Loomis street, was found by the health and truant officers of the city, and as a result the six children will be taken from the parents and made charges of the state. Three will probably be sent to the home for the feeble-minded at Lapeer. Filth of every description covered the floors of the rooms. Decaying vegetables and dirty clothes were mingled together. All of the doors were closed and the stench which arose was sickening.

Marshall.—Miss Agnes Sterling of Marshall, whom the National Progressive leaders in Calhoun county wanted to run on their ticket for county clerk, has unqualifiedly refused to make the race. Miss Sterling is now deputy county clerk.

Bay City.—Martin Mulroy, who amused himself by beating his aged father, Thomas Mulroy, was found guilty of assault and battery in police court and was sentenced to pay a fine of $20 or serve 20 days. He was committed.

CROPS RUINED

Cyclone Does Great Damage in Gladwin County.

A terrific cyclone, accompanied by hail, went through Gladwin county Monday evening. It ripples entire width of the county, taking a strip about two miles wide and 20 miles long. In his Grant township, the best part of the county. The damage to buildings was slight, although a number of houses and barns were blown down. The principal loss was on the crops. All kinds of grain and fruit were totally destroyed, in many places trees being uprooted and in others the bark torn off. The damage in this county is over $250,000. No lives were lost but many persons were injured. Many people were knocked unconscious by the hail. It was the worst storm of the kind ever experienced here, as it hit the best farming district in the county. It will probably cripple local finances.

Lifer Makes Escape.

W. D. Riley, aged 45, a lifer at Jackson prison, walked out of the yard and had a good start when Riley was convicted of robbery, having been sent up 17 years ago from Ingham county. He has been employed as a trusty and was working about the deputy warden's residence a short time before he made his escape.

The Chassell State Bank has been incorporated with a capitalization of $20,000.

THE MARKETS.

LIVE STOCK.

DETROIT.—Cattle—Extra dry-fed steers, $6@6.50; steers and heifers, 800 to 1,200 lbs, $6.50@7.50; steers and heifers, 1,000 to 1,200 lbs, $5.50@6.25; grass steers and heifers that are fat, $5.50@6.25; best grass steers and heifers that are fat, 500 to 700 lbs, $4@4.50; choice fat cows, $5@5.50; good fat cows, $4@4.75; common cows, $3@3.50; canners, $2.50@3; choice heavy bulls, $4@5; fair to good bologna bulls, $3.50@4; stock bulls, $3.25@3.50; choice feeding steers, 800 to 1,000 lbs, $4.50@5.40; fair feeding steers, 800 to 1,000 lbs, $4@4.25; choice stockers, 500 to 700 lbs, $4@4.50; fair stockers, 500 to 700 lbs, $3.25@3.50; stock heifers, $2.50@3.75; milkfeds, large/young, medium size, $40@60; common milkers, $25@35.

Veal calves—Best, $9@9.50; others, $4@8.75.

Sheep and lambs—Best lambs, $7; fair to good lambs, $5.75@6.25; common lambs, $4@5.50; yearlings, $4@6; fair to good sheep, $5.75@6.25; culls and common, $1@2.25.

Hogs—Market opening 10c to 15c higher. Range of prices: Light to good butchers, $8.10@8.20; pigs, $7.75@7.90; light yorkers, $7.90@8.15; stags, 1/3 off.

East Buffalo, N. Y.—Best 1 to 1,100-lb. steers, $6.50@6.75; good to prime 1,200 to 1,300-lb. steers, $6.50@6.75; good prime, 1,100 to 1,200-lb. steers, $6.15@6.40; medium butcher steers, 1,000 to 1,100 lbs, $5.40@5.65; light butcher steers, 950 to 1,000 lbs, $5.65@5.90; best fat cows, $5.00@5.25; fair to good, $4@4.50; common to fair kind, $3.25@3.75; best heifers, $5.50@5.75; best fat heifers, $5@5.50; fair to good heifers, $5.30@5.40; light butcher heifers, $4.50@5; stock heifers, $3.50@4; choice feeding steers, $5@5.25; common feeding steers, $4@4.50; stockers, inferior, $3.50@4; prime export bulls, $6@6.25; best butcher bulls, $5@5.25; bologna bulls, $4.25@4.75; best milkers and springers, $50@60; common kind, $25@35. Hogs—Yorkers, $8.80@8.85; heavy, $8.75@8.80; pigs, $8.65@8.75; roughs, $5@7.25; stags, $4@5. Market active; choice spring lambs, $7.50@8; culls to fair, $5.50@7; best wethers, $6@6.50; best bucks, $5@5.25; others, $5@5.50; ewes, $5.75@4.50; bull sheep, $3@4.25. Calves—Best grades, $10.25@10.50; fair to good, $7.50@10; heavy, $5@8.

GRAIN, ETC.

Detroit—Wheat opened and July No. 2 red, $1.04½; September opened at $1.04½; lost ½c and recovered to $1.04½; December opened at $1.04½, touched $1.04 and advanced to $1.04¾. No. 1 white, $1.03½.

Corn—Cash No. 2, 76½c. No. 2 yellow, 76c. No. 3 yellow, 1 car at 75½c.

Oats—No. 3 white, 1 car at 41c.

Rye—Cash No. 2, 72c.

Timothy seed—Prompt and prompt shipment, $2.65; October, $2.25.

Clover seed—Prime October, $9.85.

GENERAL MARKETS.

The produce market is active and steady on Tuesday. The tone in poultry is firm, easy and demand was only moderate, but ample supplies. Dressed calves were in fair supply and steady. The berry and fruit market was active and liberally supplied. Potatoes and vegetables were active at unchanged prices.

Butter—Extra creamery, 26½c; first creamery, 25½c; dairy, fancy, packing, 19c per lb. Eggs—Current receipts, candled, 20c per doz.

Apples—New, $5.50@6 per bbl.

Red Currants—$2.75@3 per bu.

Peaches—Texas, $1.50@1.75 per bu; Arkansas, $1.50@1.75 per bu, and $1.25 per 16-qt basket crate.

Cantaloupes—Standard, $2.75@3 per crate. Jumbo, $2.50 per crate.

Cherries—Sour, $1.50 per 16-quart case; sweet, $2 per 16-quart case.

Watermelons—25@50c each.

Blackberries—$1.50@1.75 per 16-quart case.

Huckleberries—Red, $1.50@2 per bu; black, $1.40@1.50 per 16-quart case.

Plums—Burbanks, $1.50@2 per bu.

Onions—Texas Bermudas, yellow, $2.25 per bu; Egyptian, $4.50 per bu.

Potatoes—Southern, $3.25 per bbl.

Tomatoes—4-basket crates, $1; hothouse, 12½@15c per lb.

Honey—Choice fancy comb, 15@16c per lb; dark, 12@13c.

Live Poultry—Broilers, 20@21c per lb; chickens, 12½@13c; hens, 12½@13c; roosters, 9@10c; old roosters, 9@10c; ducks, 11c; young ducks, 15@16c; geese, 10@11c; turkeys, 14@15c.

Vegetables—Cucumbers, 40@50c per box; green onions, 12½@15c doz; wax or green beans, 40@50c per bu; cabbage, $1 per bu; wax beans, $1 per bu; beets, 40@50c per bu.

Provisions—Family pork, $19.50@21.50; mess pork, $20.50; clear backs, $19.50@21.50; smoked hams, 14½@16c; picnic hams, 10½@11c; shoulder, 12c; bacon, 14@16c; briskets, 13½@14c; lard in tierces, 12c; kettle rendered lard, 12½@13c.

Hay—Carlot prices, track, Detroit: No. 1 timothy, $20.50@21; No. 2 timothy, $19.50@20; No. 1 mixed, $18.50@19; No. 1 mixed, $15@16; rye straw, $8.50@9; wheat and oat straw, $9.50@10 per ton.

Mrs. Frances M. Moore, of Hillsdale, who recently died in California, left a will stating that after she had passed away, the body should be kept at the home until unalterable signs of decomposition had set in, and then cremated. She left $5,000 to charity and $50,000 to relatives.

The body of Mrs. George Metcalf, 56, wife of a prominent farmer, near Morenci, was found hanging to the cellar door by an egg buyer. Her husband and son were in the fields at the time. Despondency due to continued ill health is given as the reason.

Guarded by the sheriff, $0 men resumed work at the Franklin mine. The men went out because they failed to get a 10 per cent increase given to some of the other miners. Mine officials say the strike is over.

Senator Townsend, of Michigan, went on record in the senate Thursday for free tolls to American boats using the Panama canal, and for closing the canal to railroad-owned boats engaged in the coastwise trade. He maintained in a speech that Great Britain has no rights in the canal which enables her to dictate the terms on which the canal may be used by American ships.

HOME TOWN HELPS

TRUE SPIRIT OF THE WEST

Broad Interchange of Ideas One of the Secrets of That Section's Rapid Growth.

The western cities have commenced their annual gadding around among their neighbors. Just as soon as the snowdrifts melt and train schedules become regular, "boosters" organizations from every Trans-Mississippi hamlet and metropolis pack their grips, charter a train and zigzag through three or four states, which is some territory as the west goes.

They have two missions—to spread the gospel that their particular locality is the best in the country in which to be happy and prosperous and spy out, absorb and appropriate any improvement, method or custom of value which their guests may have and they lack.

This interchange of ideas regarding business methods, municipal government, how to raise bigger crops and swat the greedy corporations is the secret of the growth of the west, and also explains why it annually presents a new batch of political and social ideas and backs them with a solidarity that is amazing.

In unity there is strength, and in co-operation and neighborliness there is strength. It is peculiar of the west and to the west that while the cities fight among themselves (for supremacy they will drop all differences and fight much harder for the west.—Philadelphia Evening Times.

SERVES A DOUBLE PURPOSE

Cultivation of Garden Reduces Cost of Living and Helps to Beautify the City.

There is no good reason why the occupant of a small lot in city or town should complain about the high cost of living in the summer time, if he is willing to endure sore muscles for a brief period and to undertake perhaps unaccustomed labor with a spade and rake.

Every back yard on which the sun shines with reasonable warmth can be made to produce fresh vegetables enough to supply the average family in abundance and variety not surpassed by the menus of expensive hotels.

Every food requirement can be met with vegetables grown in the back garden. It is indeed difficult to find the soil or location which will not produce good crops if proper skill and care be used in fertilizing and preparing the soil and in choosing the seed.

Statistics have proved that the high cost of living is not due to increased expense in producing food, but that the big proportion of the high prices goes to the middlemen. Every owner of a garden is independent of the middleman. No time may be lost by the man who wants to try gardening in preparing the ground and sowing the seed.

Beautiful Cities of the Future.

The development of American cities, especially since the civil war, has been so rapid that it has been almost entirely commercial. Like Topsy, American cities have "just growed." They began with a cluster of shacks at some road crossing and in their growth they followed the lines of least resistance. Streets took the places of cowpaths and gradually a town came into existence and the authorities thought that all that was necessary to prepare for future growth was to adopt a city plan of square streets or streets conforming to the topographical conformation of the place. In many places the main thoroughfares are narrow and these in later years have become congested. The cities have taken on a hodgepodge look and there has been no room for beautifying things unless radical changes should be made. Many an American city has waked up to these conditions and the result has been that all over the country the architectural physicians have been called in to help things out. If the pace keeps up these architects venture to predict that within twenty years the United States will have a score, if not more, of beautiful cities, which cannot be surpassed anywhere in the world for their size.

Rose-Slip Day.

Tacoma, in the state of Washington, has worked out an idea that is worth copying. It has a Tacoma Rose society, and this society has hit upon the plan of giving away rose slips in order to encourage the cultivation of roses and to help along the campaign for a city beautiful. The first rose-slip day was celebrated this year. The society was not prepared for the demand for slips. Crowds, many of whose members were children, clamored for cuttings. The society had only 35,000 to give away, and this did not come anywhere near meeting the call. It has now announced that it will be glad to receive cuttings from any citizens who are pruning their bushes, and next year it hopes to distribute 500,000 slips.

What such a planting of roses will do for Tacoma can be imagined. Of course, rose-growers on the Pacific coast enjoy certain advantages which their eastern kindred sigh for in vain. But the Tacoma idea is worth copying, if not in roses in something else.

Tipping the Porter.

On a recent trip to California Bert Walker says the Pullman porter acted as though he wanted something from the passengers. "What do you want?" Bert asked him. "Oh, anything you see fit to give, boss," replied the porter. "All right," said Bert. "Boys, let's give the porter three cheers." And they did.

To Preserve Meat.

Any kind of fresh meat may be kept as long as wanted by being sliced and put in glass preserve jars roasting hot. The gravy should be put in, too.

Real Estate Exchange

Of WHITEHEAD & MITCHELL

Exchange Bank, Birmingham, Mich.

The following is a partial list of Farms, City and Village Lots, and Real Estate generally which we have for sale. As our list is constantly changing, we request that parties will write us if they do not see what they want in this list.

241

Fine new house with all modern conveniences within 300 feet of the west side of Woodward Ave. eight rooms, hardwood finish, lot 4x100, plenty of fruit. You could not build the house for $2,800, and that's all we ask for the premises. Well worth looking at.

242

Lot 4 in Block 7, Campbell's Subdivision; good barn, insured for $1,000; fine location; price $1,500. New cozy little home for some one with enough cash to make a small first payment.

296

Nice eight-room house, built last year in Village of Royal Oak, one block from both electric railways, cellar, cistern, lot 50 feet front and 120 feet deep. Cost owner $2,600, but will sell for $2,100.

297

Without exception, the finest farm for stock raising or high-class farming in the county. Only 17 miles from Detroit by interurban electric, 13 miles from Detroit; two flowing wells, pond of nearly an acre of pure spring water furnishing an abundance of water for stock; nine-room house, new silo, barn 74x40, accommodation for 20 head of cattle in cement-floor stable, milk house with flowing well, 15 acres timber, 345 rods new wire fence, cedar posts, 142 acres of the black loam land, and not a foot of waste land; pretty little creek runs through farm. Nothing for sale in this farm less than $100, per acre will buy it, on easy terms. There!

298

House, barn, wagon shop, blacksmith shop, two lumber sheds, two acres of land, fine orchard, buildings in good repair, 2½ miles from electric in Village of Franklin, prettiest village in Michigan, and will be the best location for a blacksmith and wagonmaker to make a good thing in a prosperous and growing community. Best of reasons for selling, and $2,000 cash will buy it right off the bat.

303

One of the nicest lots on the Buell Addition, fronting on Woodward Ave., 50 feet frontage and 120 feet deep. Corner lot, and one of the most desirable building lots in the Village. Can be bought for cash at a price that will surely appeal to you. Fine location for building purposes or an investment.

316

New brick house, two blocks from electric; bath, closet, furnace, city water, cement walks, fine shade trees, two fine new barns, one with small means, unable to do hard labor, to make a living and something besides. Worthy farmer can buy this place and a good country trade has been done in the same locality. Price $3,600 cash and the terms can be made easy for any one who will pay that much security loan. Ice house, barn, wood-shed, seven-room house, good cellar, fine well, good brick cistern. Particulars for the asking.

318

A cozy, convenient home which cost $2,000 to build this season and it is in one of the best residence localities in Birmingham, and will be sold very cheap for the conditions existing, but that's your look out, for you are not the first owner of this home and he will take $1,800 and no grumbling. Terms easy and long time to the right kind of a purchaser.

320

Excellent business chance in a small village. Store and dwelling, 1¼ acres, five-room house, fine new barn, one cow with small means, unable to do hard labor, to make a living and something besides. Worthy farmer can buy this place and a good country trade has been done in the same locality. Price $3,600 cash and the terms can be made easy for any one who will pay that much security loan. Ice house, barn, wood-shed, seven-room house, good cellar, fine well, good brick cistern. Particulars for the asking.

321

Fine farm of 86 acres in the midst of the Bloomfield Hills, a little over a mile from the electric, nearly all tillable, eight-room stone house, two basement barns, detached ice house, hog house, two hen houses, tool house, wind mill supplies best water, never failing; piped to house and barns; rich, gravelly, loamy soil; about five acres pretty little grove of chestnuts; fine state land. Price $100 per acre. Terms easy.

323

If quality in farming lands is what you are looking for, here is one. One mile from the electric on excellent gravel road, 80 acres, well fenced, and ten-room brick house with furnace and best flowing wells in the country; basement barn 30x60, new; tool house, well supplies best water, never failing; piped to house and barns; rich, gravelly, loamy soil; about five acres pretty little grove of chestnuts; fine state land. Price $100 per acre. Terms easy.

324

Ninety-two acres a mile east of the electric in Royal Oak; ten-room house; all modern conveniences; two acres apple and peach orchard; soil very rich, as you listen here! $2,500 will buy it, and the balance of the purchase price can run on long time at low rate of interest. Let's look it over.

335

Will exchange for small farm near Birmingham, 190x193 on corner in the best part of Birmingham; twelve rooms, bath, water and sewer; lot has fine shade trees. Two blocks from the electric. Can be made into two nice flats or one flat. One of the best equipped homes in the village. Hurry up before the plants his garden.

336

Twenty-five acres, 1¼ miles from Rochester electric line; small house, barn, all fenced, 10 acres in fruit, fine state of cultivation; easy terms. Price $2,500.

347

Forty acres just outside of the corporate limits of Birmingham. Rich loamy land, two acres of orchard, nine-room house, modern conveniences, just built for $8,000. Fourteen-room house, bath, hot and cold water, convenience of city; city water. Just what you want. Come and let us investigate. Let us take you to see it.

348

House and two lots, two blocks from electric in Birmingham; 1½ feet front and 132 feet deep. City water, eight-room new two-story house and good barn. Would exchange for almost anything. Let us take you to the owner and you can dicker it out. Isn't that hopes, and square?

350

A classic among the farms. 166 acres half a mile from Birmingham and 3 miles from the electric just on the edge of beautiful Hills district. Price for little stream, no waste land, and plenty of shade. Fine stone basement house and ample barns; well fenced and into most productive land in the country. Will build in parcels if preferred. The price is right, and when we take you to see it you will say the place is right, too.

352

Forty-two acre farm about half a mile from the electric; beautiful location. Pretty little branch of the River Rouge with overhanging elms; no waste land; good, new, comfortable buildings, land under high state of cultivation. Couldn't imagine any better place for an ideal country residence. Land in the immediate vicinity has sold this season for $300.00 to $1,000.00 per acre, and yet this can be bought for $7,500. That's different, too. But there's a reason. Ask us.

353

Ideal little place for a country house and fine grounds. A mile and a half by the road to the electric; half mile from the village limits. No buildings—they would be in the way if there were any. Well fenced, no waste land, on four corners, in excellent neighborhood. Five and one-half acres, nearly, and can be bought right.

354

Forty-seven acres, new stone house—ten rooms, furnace, bath, toilet, hot and cold water, city water, half acre of beautiful grove of native trees, sixteen acres of best kind of fruits just coming into bearing, splendid new barns and carriage houses; just outside the village limits. Altogether the finest place in the vicinity, about twenty rods from the electric, and it can be bought for less than the buildings cost. Let's you and I go and look at it at our expense.

358

Fine new cement house on Woodward Ave., eight rooms, closet, bath, hot and cold water, furnace, cement screens, storm house. Fine location; lot 230 feet deep. House cost $7,500 to build, and a very little more would buy the whole business.

359

Eight-room, two-story house, on Middle St.; bath, closet, hot and cold water, Peninsular furnace, one block from the electric, nice shade, good neighborhood, quiet and clean. Walk over with us and look the place over some of these fine mornings. Come out!

360

New house on Merrill St., one block from postoffice. And electric, eight rooms, bath, closet, hot and cold water, furnace, hardwood finish, cement walk, fine shade, lot 40x132, and the price is $2,400. Well, look it over, and if you think you can build the house for that, you can contract for all the houses we build hereafter.

362

House and two lots on Willits street, half block from electric, 40 feet front, 163 feet deep, seven room house, city water, fine well, good cellar, beautiful shade trees and a proposition to suit almost any reasonable amount of fruit. Twenty-five hundred will easy terms will do the business. House would cost the asking price to build. One of the best bargains on our list.

364

Listen Here! Five acres not more than forty rods from the corporation line on Woodward Ave., one block city hall, fifteen cents. Almost ready to buy it ourselves. Ideal suburban residence. Plenty of fruit of all kinds. Wait a minute! Stone house, two-story, ten rooms, toilet, bath, cellar, furnace, hot and cold water, electric light. Stone barn and two other buildings. Right on the electric to Detroit. Say, what do you want anyhow? The price is right; if you doubt it see ask Whitehead at the First National Bank.

368

Sixty acres of rich loamy land in Southfield township, a mile from Birmingham, forty acres tillable. Price is one hundred dollars per acre. No buildings on west half and a mile and a half to the electric. Prefer to sell for cash, but would entertain a proposition to trade for Detroit improved, flat preferred.

371

In these times of high prices for any kind of farming lands, if you could buy a ripping good farm for sixty dollars per acre, you would all up and take notice, wouldn't you? Well here it is. Eighty acres in the township of Southfield, barn cost $1,800, good well and never-failing stream runs through the farm. Good gravelly loam with clay sub-soil, seven acres of finest fruit, within 2½ miles from electric, 1½ miles from thriving village. Fourteen acres of fine timber, a large piece of old-fashioned timber! Look it over with us and see if we haven't told you things just as they are.

372

Here's another Southfield farm. And the price is very low, too. Only sixty-two and one-half dollars per acre. Nine-room house, underground stable and good barn, two wells, plenty of timber, three acres of good orchard, three miles from electric; terms easy and we will take you out to the farm at this or any other property we may have for sale and you can make your own terms independent of us. That's fair, eh?

373

Forty-three acres with adequate buildings and good fence, with plenty of water, no waste land, soil a good loam, the large orchard of best varieties of apples, cherries and peached, within easy walking distance of the electric in the delightful Bloomfield Hills country where prices are high and farms hard to get. Get this very desirable farm home can be had for $6,900.

374

Here's a good one for the lucky purchaser. One hundred and twenty-seven acres of fine productive farm lands, thirteen acres timber, eight-room house, good orchard, eight buildings, valued at $7,000, no marsh or swamp, good fences, a mile from the electric on Woodward Ave., all in a high state of cultivation. Can be had for one hundred and twenty-five dollars per acre. That's a very reasonable price when you consider that farms not as good have been sold in the immediate neighborhood for three times that amount.

375

Just about the right size for a middle aged man who doesn't want to work himself and wife to death on a big farm. Eighty-six acres, eight acres of orchard, eight acres of timber, good fences and buildings, everything in good condition, and within a cozy farm home. Only a little over a mile from the electric, nice rolling land, well drained and buildings in very pleasant location. Slightly elevation. Two thousand dollars cash will buy it and the balance of the purchase price can be had on easy terms. You could ask for. Better investigate—that won't cost you anything.

376

An acre and a quarter just inside the corporation limits. Fine location for a nice home with plenty of room for garden. No buildings. $1,200 will buy it if you have $1,000 to pay down—like real can run on mortgage.

377

Vacant lot in Campbell Addition. Good location; new cement walk. Lot is 66x1l0 and it can be bought right now for $175 cash.

380

New brick ten-room house, toilet, bath, laundry, cellar, furnace, electric light, fireplace, mantels, finest location in town; lot 125 feet front and 320 feet deep, good barn 14x20, and other buildings. Didn't know that it could be bought at any price, but circumstances alter cases, and this place can be bought for much less than it cost, and you know properly hasn't been depreciating in value in Birmingham of late. Not so that you would notice it. Ask us about it. Talk to me and the owner about it. Go and look the premises over and—that will probably settle it.

381

Yep! Here's the chicken farm you have been looking after. Seven and one-half acres in Troy, near the electric. Ten-room house, toilet, bath, Peninsular furnace, grates, mantels, electric light, flowing well, chicken house, barn, good drainage, sixty fruit trees just coming into bearing. Price 15 cents to City Hall. There is a mortgage for about one-third of the value of the place, which can run. The balance is so small, considering everything, that it needn't worry you. Let's go and look at it. It's worth while.

382

Three lots, 120 ft. frontage by 162 ft. deep; 9-room house, building in first class condition, also new outbuilding suitable for wood house; some choice fruit, lawn and garden in fine condition.

383

Seven-room house; two bedrooms, hot air furnace, desirable location; lot 50x100; $2,500 cash will buy it. In Birmingham.

384

Ninety-six acre farm, in Southfield township. New eight-room house, finished in southern pine; big roof barn, 32x60; small barn, 16x24; chicken house, 12x24; all buildings in good repair and newly painted. Stream runs through middle of farm; 3 miles from electric. $90 an acre will buy it, or will exchange for Birmingham Village improved.

385

Lake property; cottage and barn; 35-foot lake front; 150 feet deep; back end of lot, 99 feet wide; $1,500 cash will buy it, or will exchange for Birmingham improved.

386

Seven-room house, good cellar, city water, house practically new; electric lights; lot 70x120. $2,900.

387

200-acre farm, two sets of buildings, brick house, two beautiful creeks, no waste land, half mile from new State road. Fine orchards, $75 an acre.

OUR ADVERTISING COLUMNS

are read by the people because it gives them news of absorbing interest. People no longer go looking about for things they want—they go to their newspaper for information as to where such things may be found. This method saves time and trouble.

If you want to bring your wares to the attention of this community, our advertising columns

Should Contain Your Ad

Catching Mrs. Jones

If Mrs. Jones buys her coffee at Smith's each week—

If the coffee in your store is better than Smith's and cheaper—

Why, TELL MRS. JONES!

Don't dash wildly across the street to tell her, though; she'd laugh at you. Insert a sane, forceful advertisement in this paper about your coffee.

We'll catch her eye by making your ad. attractive. Then all that is left for you to do is to take in the money for the coffee Mrs. Jones buys.

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THE VALUE of well-printed neat-appearing stationery as a means of getting and holding desirable business has been amply demonstrated. Consult us before going elsewhere

THE HIGH COST OF LIVING

has not affected our job printing prices. We're still doing commercial work of all kinds at prices satisfactory to you.