ONLY ONE OF EACH.

Howell—I don't see why Tom Watson always has "of Boston" after his name.

Powell—Neither do I; it is no more necessary than it was in the case of John L. Sullivan.

Stop the Pain.

The hurt of a burn or a cut stops when Cole's Carbolsalve is applied. It heals quickly and prevents scars. 25c and 50c by druggists. For free sample write to J. W. Cole & Co., Black River Falls, Wis.

It may take a lot of cheek to kiss a girl, but most girls are willing to furnish the cheek.

That irritable, nervous condition due to a bad liver calls for its natural antidote—Garfield Tea.

Never exaggerate your faults; your friends will attend to that.

WOMAN SICK TWELVE YEARS

Wants Other Women to Know How She Was Finally Restored to Health.

Louisiana, Mo.:—"I think a woman naturally dislikes to make her troubles known to the public, but complete restoration to health means so much to me that I cannot keep from telling mine for the sake of other suffering women.

"I had been sick about twelve years, and had eleven doctors. I had dragging down pains, pains at monthly periods, bilious spells, and was getting worse all the time. I would hardly get over one spell when I would be sick again. No tongue can tell what I suffered from cramps, and at times I could hardly walk. The doctors said I might die at one of those times, but I took Lydia E. Pinkham's Vegetable Compound and got better right away. Your valuable medicine is worth more than mountains of gold to suffering women."—Mrs. Bertha Muff, 503 N. 4th Street, Louisiana, Mo.

Lydia E. Pinkham's Vegetable Compound, made from native roots and herbs, contains no narcotic or harmful drugs, and to-day holds the record of being the most successful remedy for female ills we know of, and thousands of voluntary testimonials on file in the Pinkham laboratory at Lynn, Mass., seem to prove this fact.

If you want special advice write to Lydia E. Pinkham Medicine Co. (confidential) Lynn, Mass. Your letter will be opened, read and answered by a woman and held in strict confidence.

F.P. 20TH CENTURY Corset
STYLE 270

Made of good quality steam shrunk coutil that will not stretch.

Automatic Boning, warranted not to break for a year. Comes equipped with a patented automatic system that gives a sliding movement in bending, distributing the strain, and making them impossible to break.

AT DEALERS $1.50 or sent direct

BIRDSEY-SOMERS CO.
233 FIFTH AVENUE, NEW YORK

Take in Time

the proper help to rid your system of the poisonous bile which causes headaches, flatulence and discomfort. By common consent the proper—and the best—help is

BEECHAM'S PILLS

Sold everywhere. In boxes 10c., 25c.

MOTHER GRAY'S SWEET POWDERS FOR CHILDREN

Relieve Feverishness, Constipation, Colds and all minor disorders of the stomach and bowels. *Used by Mothers for 35 years.* At all Druggists 25c. Sample mailed FREE. TRADE MARK. Address A. S. Olmsted, Le Roy, N. Y.

PARKER'S HAIR BALSAM

Promotes a luxuriant growth. Never Fails to Restore Gray Hair to its Youthful Color. Prevents scalp diseases. 50c. and $1.00 at Druggists.

"SINKING OF THE TITANIC"

Publishers selling book we have ever published. Gives full details of awful disaster, including reports of investigations from all Washington; complete book; now ready. 50 pages, magnificent photographs. Agents collecting from 50 to 100 orders in spare first day. Price only $1. Cost to agents 50c. Outfit free. Write today. Bell, Dept. 65, Chicago, Ill.

THERAPION Used in Hospitals with great success in cases of Colic, Cramps, Diarrhoea, Cholera Morbus, Sudden Pain, Sleeplessness, Nervousness, Hysteria, Fits, Chronic Illness and Weakness. 25 cts. at druggists, or 3 for 60 cts. in stamps. Dr. Jos. Hostetter & Co., Manufacturing Chemists, Pittsburgh, Pa.

IF YOU WANT TO BEGIN OR EXPAND

Business with the Board of Trade, Wry heat, Stock, cotton, etc. We make individual or combination accounts. Monthly payments. Write for Market Facts, Quotations, Booklet free. Logan & Bryan, Inc., Dept. 1, Board of Trade, Chicago.

ANIMALS FOUND EFFICIENT FOR ALL-ROUND FARM WORK

Some Farmers Prefer Mule on Account of Hardness, Less Fastidiousness in Appetite and Its Value in Garden Work—Man of Moderate Means Should Keep the Horse.

Team of Prize Winning Mules.

The following letters have been received from farmers located in various sections of the country on the merits and demerits of the mule and the horse.

"I have had thirty years' experience in working horses and mules on a tobacco, wheat and corn farm, and I prefer the mules. Their feet are smaller and they injure very little of the tobacco and corn; they are less liable to disease, less fastidious in appetite, will endure greater hardships, are longer-lived, and worry the plowman less, as they are more steady. Not one horse is used for farm work to ten mules, in this section of the country."—W. E. E., Kentucky.

"On large farms where there is steady work and lots of it, I have found the mules the most profitable. They can do a certain amount of work at a less expense for feed, are tougher, and, in proportion to weight, stronger than horses. While they stand neglect and ill-treatment better than horses, they appreciate kindness just as well. Mules are ready for work six days of the week and fifty-two weeks in the year, and are all the better for it. There is a prejudice against mules

Typical Belgian Horse.

here which I consider unjust. Their use on large farms in Ohio would be found profitable, I am sure."—W. E. O., Ohio.

"In this climate a mule stands the heat better, works with less feed, and stands the treatment he is sure to get from the negro hands, better than a horse. A mule lives longer, too. I have seen mules doing service at 25 years of age. As a farm animal he is unexcelled in the south."—W. H. G., Georgia.

"The mule has a number of important advantages over the horse in farm work. A good mule is a treasure on the farm. He is tougher, stands the heat and hard work better; he is not so susceptible to disease as a horse. I know mules which, plowing in a garden will step over hills of potatoes or other vegetables with as much care as the gardener would ask. I never saw a horse that would try to avoid stepping on a hill, and in some instances they seem to make a point of trampling down everything in reach of their big feet."—L. W. C., Tennessee.

"Our experience with mules leads us to believe they are hardier than horses; they are seldom sick, their shoulders hardly ever become sore and they are more easily taught what is expected of them. We have never yet known of a mule being injured in any respect from over-feeding. They know when to quit eating. For steady work and hard knocks we prefer the mule every time. The farmers of the west are beginning to appreciate them at their true value, as tie number of mule teams now in use compared to what there was a few years ago, fully attests."—H. C. S., Kansas.

"Forty years' experience with mules has satisfied me that they will not compare, in a financial way, with horses, not being adapted to saddle or carriage, nor will they bring any increase, as a horse does. They are malicious, breachy and will often kill young stock if turned in with them on pasture. A farmer of moderate means should keep horses every time."—H. M., Illinois.

"Where farming operations are carried on, on a large scale and animals are kept solely for farm work, and not for alternate work and driving to buggy, I prefer the mule to horses. Mules endure a warm climate better than horses, largely because they do not over-feed or over-exert themselves in hot weather. No animal can take the place of the mule in the south. The mule is very valuable in garden work, from his close-stepping habits, which make it easy to work small plants in narrow rows without damage. As to feeding, while a mule will keep at work on coarser food than a horse, I have never found that a hard-worked mule team would keep in fine condition on less than a similar team of horses. Never buy a long-legged mule. A big, "gangling" long-legged mule is the meanest "critter" on earth. Whether heavy or light, see to it that he is compactly built."—W. F. M., North Carolina.

MICHIGAN HAPPENINGS

Frankfort.—A careful inspection of the orchards near the shores of Lake Michigan indicates that barring late spring frosts there will be a good fruit crop this season. The apples and sour cherries have come through the winter in excellent condition and the peach trees, where orchards have been located so as to enjoy good air drainage, will give fair yields.

—

Manistee.—Prosper Laroche, well known drayman and old resident, aged sixty-eight, was found dead in his bed by a neighbor who noticed he was not about as usual. The coroner and a physician held an autopsy, which showed the cause of death to have been fatty degeneration of the heart. Laroche's wife died about four weeks ago. He is said to have left a son in Toledo and a sister in Quebec.

—

Manistee.—Mrs. Huntley Russel of Grand Rapids spoke to a large audience in the public library here, after which she was tendered a luncheon at the Briny Inn by a number of Manistee equal suffrage advocates. She talked informally of the campaign being carried on around the state. In the evening she spoke at a church supper in the Congregational church.

—

Lansing.—Health officers and police authorities throughout the state are on the lookout for Samuel Jaen, a Bay City leprosy suspect, who escaped from the university hospital after physicians had completed an examination and pronounced him affected with the disease. According to physicians Izen can be easily detected as he is in the advanced stages of leprosy.

—

Grand Rapids.—One boy was killed, a second badly injured and a third narrowly escaped death here when a sand bank on which they were playing gave way, throwing the three into a pit 20 feet below. Robert Blok, six, was buried under several tons of sand and stone, and suffocated before he could be dug out. William Quigley, eight, was buried in sand up to his waist, but escaped serious injury. Edward Chamberlain, eight, was also hurt.

—

St. Joseph.—Mrs. W. H. Kenoyer, a prominent club woman of Fair Plain, a suburb of this city, took life by seating herself in her favorite rocking chair and turning on three jets in a gas heater. She was found three hours later by her husband. Mrs. Kenoyer's daughter died four months ago and she had brooded constantly over the loss. She was fifty-five years old.

—

Jackson.—Plunging headlong from a scaffold on which he was working, John S. Holden, a painter, was killed. Holden was working with one Mr. Blackman on the White block at the time of the accident. He turned about to grasp a pail which was about to fall, when he lost his balance and fell to the ground, a distance of 25 feet. His neck was broken.

—

Calumet.—Rudolph Nelson, twenty-seven, a fireman on a Rock Island train of the Mineral Range railroad, was killed by being crushed beneath the tender of the locomotive, that broke away.

—

St. Joseph.—Henry Schalon, nine-year-old boy, lost his balance in casting a fishing line and was drowned in the St. Joseph river. He was swept away in the swift current before help could reach him.

—

Caro.—Detective Louis Bell of Cincinnati and Robert Nichols, father of the kidnaped Nichols children, accompanied by Cincinnati newspaper reporters, left here for Detroit after spending a day in interviewing different members of the large party of Hungarian beet workers recently brought here from Cincinnati. The Hungarians talked freely through interpreters and denied having any knowledge of any American children being on the special train which brought them here. The searchers were satisfied that the children are not in this vicinity.

—

Grand Rapids.—Mrs. Mary Spencer, state librarian at Lansing, addressed the Grand Rapids Association of Commerce on the need of fireproof quarters for the valuable contents of the state library. She urged that local influence be brought to bear on the members of the legislature.

—

Ironwood. — After nearly twenty-four hours six of the thirteen miners who were imprisoned in the Norrie mine of the Oliver Mining company, were rescued. Those rescued are: Frank Jaszczak, Jacob Anderson, Oscar Kanghs, George Kronkin, Frank Zambrowitz and August Clys.

—

Bay City.—Two farm hands were burned to death, a third was seriously burned and a woman was severely injured by jumping from a window when fire destroyed the home of James Conaty. The dead are Louis Conaty, son of James Conaty, and an unidentified Polander.

—

Calumet.—While playing on Pine street the eight-year-old daughter of Isaac Frederickson, a well-known business man, was struck by a car and instantly killed. The body was terribly mangled.

—

Detroit.—Charles Redding, thirty-two years old, of Worcester, Mass., a well-known traveling salesman, representing an eastern concern, dropped dead in the lobby of a Detroit hotel. The coroner pronounced death due to heart failure.

—

Calumet.—Rudolph Nelson, aged twenty-seven, a fireman on a Rock Island train of the Mineral Range railroad, was killed by being crushed beneath the tender when the locomotive broke away from the train, dropping him on the rails.

GIVE CHICKENS BEST OF CARE

Birds of All Ages Should Be Examined During the Hot Months for Little Mites and Lice.

(By M. B. BERNARD.)

All the old birds, and young, too, should be examined frequently during the hot months because then it is that the lice and mites thrive.

If cut bone or chopped meat is fed during the summer extra precautions must be taken to have it perfectly fresh.

Many birds die from eating bone and meat scraps which have been allowed to lie around exposed to the heat and the flies.

In feeding chickens, always remember that they are provided for to produce fresh eggs for human food and therefore their own feed should be just as pure as that we eat ourselves.

The hot sun will cause young goslings and ducklings as well to topple over and die. Provide shade for them until they are strong on their legs.

COVERING WALLS WITH WISTARIA

Common Purple Variety Is Best Adapted to Bid Great Vacant Spaces—Needs Pruning.

(By WALTER B. LEUTZ.)

We seldom see great wall spaces covered with wistaria, yet it is to our eye the most beautiful flower for that purpose that grows.

The Japanese wistaria is not so well adapted to this purpose as the common royal purple flower of America. To get the best results the vine must be constantly pruned and kept back for two or three years, else it will run in long streamers and the flowers will hang straight down. The vines must be trained to run in all directions.

We can never forget the wall of a large old house in Richmond, Va., that is covered with this beautiful flower. The wall is about seventy feet high and is one soft mass of ravishing beauty. In this climate the vine needs no attention after it has once been well started, and blooms early and late.

EUROPEAN SEED POTATOES BAD

Foreign Grown Varieties Should Not Be Used on Account of Several Known Diseases.

Although home-grown seed potatoes are selling at high prices, foreign-grown potatoes should not be substituted for them. The following statement on the danger to the American potato crop from the use of imported seed potatoes has been issued by the secretary of agriculture:

Europe has several potato diseases not now known to exist in this country, which, if introduced, might be the means of greatly reducing our annual yield of potatoes. Should these diseases become prevalent throughout the United States, the cost of producing future crops might be very greatly increased.

Do not, therefore, under any circumstances, use foreign-grown potatoes for seed either at the north or at the south. The sorts which are coming to this country at the present time are late sorts and are not adapted to planting in the south, where early potatoes are the main crop, neither are they adapted to planting at the north, for they will not produce a satisfactory yield.

They are not adapted to our soils or to our climate, and will not yield profitable crops; but the danger of introducing diseases not now present is sufficient reason for refusing to plant them.

Care of Stallions.

A stallion shut up in a dark stall without the companionship of other horses often becomes moody and savage. Some English stallioners ride a pony while leading their horses for exercise, and the horses become so attached to the ponies that they become fretful and uneasy when they are not near. At night the ponies are given a stall next to the horses. Of course some horses are too savage in nature to permit their being led in company of a pony, but if broken to this treatment when young, stallions can be handled in this way.

Real Estate Exchange

Of WHITEHEAD & MITCHELL

Exchange Bank, Birmingham, Mich.

The following is a partial list of Farms, City and Village Lots, and Real Estate generally which we have for sale. As our list is constantly changing, we request that parties will write us if they do not see what they want in this list.

241

Fine new house with all modern conveniences, within 300 feet of the west side of Woodward Ave.; eight rooms, hardwood finish; lot 54x100; plenty of fruit. You could not build the house for $3,500, and that's all we ask for the premises. Well worth looking at.

282

Lot 4 in Block 7, Campbell's Subdivision; good house, insured for $950; fine location; price $1,250. Now could little home for some one with enough cash to make a small first payment.

296

Nice eight-room house, built last year in Village of Royal Oak, one block from both electric railways; cellar, cistern; lot 50 feet front and 120 feet deep. Cost owner $2,600, but will sell for $2,100.

297

Without exception, the finest farm for stock raising or high-class farming in this county. On the line of the Rochester electric, 18 miles from Detroit; two flowing wells good of nearly an acre of pure spring water furnishing an abundance of pure clean ice; nine-room house, new silo, barn 74x40, accommodation for 30 head of cattle in cement-floor stable, milk house with flowing well, 15 acres timber, 345 rods new wire fence with cedar posts, 143 acres of black loam land, and not a foot of waste land; pretty little creek runs through farm. Nothing finer on our list, and less than $100 per acre will buy it, on easy terms. There!

298

House, barn, wagon shop, blacksmith shop, two lumber sheds, two acres of land, fine orchard; buildings in good repair; 2½ miles from electric in Village of Franklin, prettiest village in Michigan. All ready for an enterprising blacksmith and wagonmaker to make a good living in a prosperous farming community. Best of reasons for selling, and $2,000 cash will buy it right off the bat.

303

One of the nicest lots on the Buell Addition, facing on Woodward Ave.; 50 feet frontage and 120 feet deep. Corner lot, and one of the most desirable building lots in the village. Can be bought for cash at a price that will surely appeal to the conservative for building purposes or an investment.

316

New brick house, two blocks from electric; bath, closet, furnace, city water, electric lights—all modern conveniences; two-story, up-to-date residence, nine rooms, cement walks, finest location in village; $2,700 above little mortgage will buy it. Ask us about it.

318

A cozy, convenient home which cost $2,000 to build the house, and it is in one of the best residence localities in Birmingham, and would not be sold but for the conditions existing, but that's your good fortune and no fault of the owner, and he will take $1,800 and no grumbling. Terms easy and long time to the right kind of a purchaser.

320

Excellent business chance in a small village. Store and dwelling, 1¼ acres, five buildings, fine chance for some one with small means, unable to do hard labor, to make a living and something besides. Wealthy farming community, and a good country trade has been done in the store heretofore. The price is $1,600 and the terms can be made easy for any one who will pay cash to secure land. Ice house, barn, wood-shed, seven-room house, good cellar, fine well, good brick cistern. Particulars for the asking.

321

Fine farm of 86 acres in the midst of the Bloomfield Hills, a little over a mile from the electric, nearly all Page fence, eight-room stone house, two basement barns, woodshed, ice house, hog house, two hen houses, tool house; wind mill supplies best water, never failing; silo, two-year-old clover, fine, rolling, rich, loamy soil; about five acres pretty little apple orchard; not a waste land. Price $100 per acre. Terms easy.

323

If quality in farming lands is what you are looking for, here it is. One mile from the electric on excellent gravel road, 160 acres, well fenced, and ten-room brick house with furnace; two best flowing wells in the country; basement barn 30x80, nearly new, ten house with cement floor, corn crib, horse barn; hay shed, tool house. Not a foot of waste land, and well known for its productiveness; also drained by tile. Farms in the immediate neighborhood (adjoining) have sold for $150 per acre, but we will sell this for less.

324

Ninety-two acres a mile east of the electric in Royal Oak; ten-room house, two other buildings; two acres apple and peach orchard; soil sandy loam. And listen here! $2,000 will buy it, and the balance of the purchase price can run on long time at low rate of interest. Let's look it over.

335

Will exchange for small farm near Birmingham, 180x163 on corner in the best part of Birmingham; twelve rooms, bath, water-closet, hot air furnace, range. Two blocks from the electric. Price $5,000, terms easy. Plenty of fruit. One of the best equipped homes in the village. Hurry up before he plants his garden.

336

Twenty-five acres, 1½ miles from Rochester electric line; small house, barn, two sheds; excellent land in high state of cultivation; easy terms. Price $2,500.

347

Forty acres just outside of the corporate limits of Birmingham. Rich loamy land, two acres of orchard, nine first-class buildings which could not be built for $5,000, fourteen-room house, bath, toilet, range—every convenience of city; city water. Just what you want. Costs nothing to investigate. Let us take you to see it.

348

House and two lots, two blocks from electric in Birmingham; 115 feet front and 138 feet deep. City water, eight-room new two-story house and good barn. Would exchange for almost anything. Let us take you to the owner and you can dicker it out. Isn't that honest and square?

350

A classic among the farms. 166 acres half a mile from Birmingham and ten rods from the electric, just on the edge of the Bloomfield Hills district. Pretty little stream, no waste land, and plenty of shade. Fine stone and cement house and ample barns, well fenced and the most productive land in the country. Will sell in parcels if necessary. The price is right, and when we take you to see it you will say the place is right, too.

352

Forty-two acre farm about half a mile from the electric; beautiful location. Pretty little branch of the River Rouge, with overhanging elms; no waste land; good, new, comfortable buildings; land under high state of cultivation. Couldn't imagine any better place for an ideal country residence. Land in the immediate vicinity has sold this season for $200.00 to $1,000.00 per acre, and yet this can be bought for $17,500. That's different, too. But there's a reason. Ask us.

353

Ideal little place for a country house and fine grounds. A mile and a half by the road to the electric; half mile from the village limits. No buildings—what's wanted, you will say, if there were any. Well forsooth, waste land, on four corners, in excellent neighborhood. Five and one-half acres, nearly, and can be bought right.

354

One of the best equipped and loveliest little farms on our list. Forty-seven acres, new stone house—ten rooms, furnace, bath, toilet, hot and cold water, city water, half acre of beautiful grove of native trees, sixteen acres of best kind of fruits just coming into bearing, splendid new barns and carriage houses; just outside the village limits. Altogether the finest place in the vicinity, about twenty rods from the electric, and it can be bought for less than the buildings cost. Let's you and I go and look at it at our expense.

358

Fine new cement house on Woodward Ave., eight rooms, closet, bath, hot and cold water, furnace, porch, screens, storm house, fine location; lot 230 feet deep. House cost $3,500 to build, and a very little more would buy the whole business.

359

Eight-room, two-story house, on Middle St.; bath, closet, hot and cold water, Peninsular furnace, one block from the electric, nice shade, good neighborhood, quiet and clean. Walk over with us and look the place over some of these fine mornings. Come on!

360

New house on Merrill St., one block from postoffice and electric; eight rooms, bath, closet, hot and cold water, furnace, hardwood finish, cement walk, fine shade; lot 40x103, and the price is $2,400. Well, look it over, and if you think you can build the house for that, you can contract for all the houses we build hereafter.

362

House and two lots on Willits street, half block from electric; eighty feet front, 103 feet deep, seven room house, city water, fine well, good cellar, beautiful maple trees for shade and usual amount of fruit. Twenty-five hundred on easy terms will take the business. House would cost the asking price to build. One of the best bargains on our list.

365

Listen Here! Five acres not more than forty rods from the corporation line, on Woodward Ave.—fare to the city hall, fifteen cents. Almost ready to buy it ourselves. Ideal suburban residence. Plenty of fruit of all kinds. Wait a minute! Stone house, two-story, ten rooms, toilet, bath, cellar, furnace, hot and cold water, electric light. Stone stable and two other buildings, right on the electric to Detroit. Say, what do you want anyhow? The price is right; if you doubt it ask Whitehead at the First National Bank.

368

Sixty acres of rich loamy land in Southfield, twenty acres of ash and elm timber, forty acres tillable. Price is one hundred dollars per acre. No buildings or orchard; a little over a mile to the electric. Prefer to sell for cash, but would entertain a proposition to trade for Detroit improved, flat preferred.

371

In these times of high prices for any old kind of farming lands, if you could buy a ripping good farm for sixty dollars an acre, you would sit up and take notice, wouldn't you? Well, here it is. Eighty acres in the township of Southfield, barn cost $1,800, good well and cistern, never-failing stream runs through the farm. Good gravelly loam with clay sub-soil, seven acres of finest orchard, 3½ miles from electric, 1¼ miles from thriving village. Fourteen acres of fine timber, some trees are old-fashioned timber! Look it over with us and see if we haven't told you things just as they are.

372

Here's another Southfield farm. And the price is very low, too. Only sixty-two and one-half dollars per acre. Nine-room house, underground stable and good barn, two wells in a four-rod highway, three acres of good orchard, three miles from electric, and it can easily be made to see the owner of this farm or any other property we may have for sale and you can make your own terms independent of us. That's fair, eh?

373

Forty-three acres with adequate buildings and good fence, with plenty of water, no waste land, soil a good loam, fine large orchard of best varieties of apples, cherries, peaches, etc., within easy walking distance of the electric, in the delightful Bloomfield Hills country where prices are high and farms hard to get. Yet this very desirable farm home can be had for $6,000.

374

Here's a good one for the lucky purchaser. One hundred and twenty-seven acres of fine productive farm lands, thirteen acres timber, sixteen acres good orchard, eight buildings, valued at $7,000, no marsh or swamp, good fences, a mile from the electric on Woodward Ave., all in a high state of cultivation. Can be had for one hundred and twenty-five dollars per acre. That is a very reasonable price when you consider that farms not as good have been sold in the immediate neighborhood for three times that amount.

375

Just about the right size for a middle aged man who doesn't want to work himself and wife to death on a big farm. Eighty-five acres, eight acres of orchard, eight acres of timber, good fences and buildings, everything in good order ready to make a cozy farm home. Only a little over a mile from the electric, nice rolling land, well drained and buildings in very pleasant location on slight elevation. Two thousand dollars cash will buy it and the balance of the purchase price can be paid on the easiest terms you could ask for. Better investigate—that won't cost you anything.

376

An acre and a quarter just inside the corporation limits. Fine location for a nice home with plenty of room for garden. No buildings. $1,500 will buy it if you have $1,000 to pay down—the rest can run on mortgage.

377

Vacant lot in Campbell Addition. Good location; new cement walk. Lot is 60x110 and it can be bought right now for $175 cash.

380

New brick ten-room house, toilet, bath, laundry, cellar, furnace, electric light, fireplace, mantels, finest location in town; lot 125 feet front and 320 feet deep; good barn, $4,500, and other buildings. Didn't know that it could be bought at any price, but circumstances alter cases, and this place can be bought for much less than it cost, and you know property hasn't been depreciating in value in Birmingham of late. Not so that you would notice it. Ask us about it, talk to us and the owner about it. Go and look the premises over and—that will probably settle it.

381

Yep! Here's the chicken farm you have been looking after. Seven and one-half acres in Troy, near the electric. Ten-room house, toilet, bath, Peninsular furnace, grates, mantels, electric light, flowing well, chicken houses, barn, good orchard, sixty fruit trees just coming into bearing. Fare 15 cents to City Hall. There is a mortgage for about one-third of the value of the place, which can run, or the balance is so small, considering everything, that it needn't worry you. Let's go and look at it. It's worth while.

382

Three lots, 120 ft. frontage by 103 ft. deep; 9-room house, building in first class condition, also new cement walks; suitable for wood house; some fruit, lawn and garden in fine condition.

383

Seven-room house, two bedrooms, hot air furnace, desirable location; lot 50x100; $2,500 cash will buy it. In Birmingham.

384

Ninety-six acre farm, in Southfield township. New eight-room house, finished in southern pine; hip roof barn, 32x50; small barn, 16x16; chicken house, 12x24; all buildings in good repair and newly painted. Stream runs through middle of farm; 3 miles from electric. $90 an acre will buy it, or will exchange for Birmingham Village improved.

385

Lake property, cottage and barn; 55-foot lake front; 150 feet deep; black and of lot, 90 feet wide; $1,500 cash will buy it, or will exchange for Birmingham improved.

386

Seven-room house, good cellar, city water; house practically new; electric lights; lot 70x120; $2,000.

387

300-acre farm, two sets of buildings, brick house, two beautiful creeks, no waste land, half mile from Pontiac State road. Fine orchards, $75 an acre.

OUR ADVERTISING COLUMNS

are read by the people because it gives them news of absorbing interest. People no longer go looking about for things they want—they go to their newspaper for information as to where such things may be found. This method saves time and trouble. If you want to bring your wares to the attention of this community, our advertising columns

Should Contain Your Ad

Catching Mrs. Jones'

If Mrs. Jones buys her coffee at Smith's each week—

If the coffee in your store is better than Smith's and cheaper—

Why, TELL MRS. JONES!

Don't dash wildly across the street to tell her, though; she'd laugh at you. Insert a sane, forceful advertisement in this paper about your coffee.

We'll catch her eye by making your ad. attractive. Then all that is left for you to do is to take in the money for the coffee Mrs. Jones buys.

(Copyright, 1916, by W. N. U.)

THE VALUE of well-printed neat-appearing stationery as a means of getting and holding desirable business has been amply demonstrated. Consult us before going elsewhere

THE HIGH COST OF LIVING

has not affected our job printing prices. We're still doing commercial work of all kinds at prices satisfactory to you.