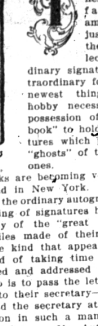
AUTOGRAPH GHOSTS OF FAMOUS PEOPLE

THE autograph fiend has a far more amusing fad just now than the mere collecting of ordinary signatures of extraordinary folk, and the newest thing in this hobby necessitates the possession of a "ghost-book" to hold the signatures which portray the "ghosts" of the eminent ones.



HALLIE ERMINIE RIVES

These little books are becoming very popular both in London and in New York. They have an advantage over the ordinary autograph album, because the collecting of signatures has been so overdone that many of the "great ones" have had rubber facsimiles made of their very best autographs—not the kind that appears on their checks—and instead of taking time to respond whenever a stamped and addressed envelope is inclosed, all they do is to pass the letter, request and envelope over to their secretary—or perhaps it never gets beyond the secretary at all—and the autograph is stamped on in such a manner that it serves the purpose well and saves Mr. Author, Mr. Actor or Mr. Singer a lot of time and trouble.

But a request for a name in one's ghost book has a certain novelty about it and there is, too, considerable curiosity to see just what sort of a ghost one's name will make, so that nearly everyone will take the trouble to picture his ghost for you.

In making the collection for a ghost book, partially reproduced here, many well-known men and women were asked for ghosts. President and Mrs. Taft were immensely amused at the idea and both took the keen-est interest in seeing how their ghosts would turn out. The big statesman adjusted his glasses, followed with the utmost precision the paper on which he was to inscribe his ghost, looked around for a stub pen, which, unfortunately, he could not find on his desk in the Hot Springs bungalow and then he wrote his name and hastily folded back the paper.

"Cannot say that for such a big man as I am in the flesh my ghost cuts such a wide swath," he laughingly remarked as he held the paper up for Mrs. Taft to view. "But anyhow, the smaller one's ghost the better—perhaps," he added.

"Mrs. Taft was more pleased with her ghost than she was with that of her husband. "You are more important just now, but my ghost is a far more artistic creature than yours and really more spirituelle," she laughed.

It will be noticed that a part of Mrs. Taft's ghost bears a remarkable resemblance to a Masonic emblem.

Miss Mary Garden practiced several times on her ghost before she would allow the final one to appear in the writer's ghost book.

"Ghosts, like everything else, improve by practice, and I look upon my final ghost as a worthy effort," laughed Miss Garden. "In fact, I see the urn above from which my spook must have hopped out," she said, and sure enough, if one will look at the prima donna's ghost it will be found quite true.

Miss Geraldine Farrar was enchanted with her ghost, which she said looked like a veritable butterfly. "How splendid to be so picturesque a ghost!" Miss Farrar commented.

Miss Emma C. Thursby has one of the most remarkable ghosts of all, and for beauty and symmetry it is quite as pleasing as a wrought-iron work design or a Japanese brass candlestick. "I prefer to think of it as something that was designed by the shades of some Japanese artist, which idea I absorbed when I visited some of the great temples in Japan," said Miss Thursby.

Lady Warwick says she doesn't believe in ghosts at all, but she was very much impressed by the appearance of her titled name when her ghost became a reality. "I think I shall design a book plate out of it. That wouldn't be a bad idea, would it?" the countess added as she viewed the strong, bold writing that formed her signature.

Lady Cosmo Duff-Gordon was enchanted with her ghost and ghost-collecting has become such a fad with her that she has purchased a dozen of the little volumes for her friends. "I put my ghost in each one and I suppose I must be a woman of a number of selves or else there are a number of warring ghosts in my ancestry, for each one of my signatures produced a ghost so totally different from the others that one would scarcely believe that they came from the same name and handwriting. But I am rather pleased with the idea, for what is more prosaic than lack of variety? I have made my fortune by original and diverse designs in the making of frocks," said the titled dressmaker, "so why shouldn't my ghost signatures portray that characteristic?"

When Mrs. Elinor Glyn, author of "Three Weeks," had made her ghost she thought that bore some resemblance to a tiger and eagerly pointed out its claws. "The tiger is essentially one of my transmigrations, or shall I say manifestations?" remarked Mrs. Glyn. "Hence my tiger ghost. Paul would be pleased with that, wouldn't he?" she added with a smile.

Emmy Destinn, the gifted Bohemian prima donna of the Royal opera house, Berlin, who has just finished a brilliant first season in America, said that she could see in her ghost the shades of the late empress dowager of china. That fancy may have occurred to her because when she made her ghost the news of the death of the Chinese empress had just been received.

George Bernard Shaw hasn't time for ghosts or interviews or writer folk at all, he says, yet this most inconsistent of men generally gives his interview and sees the writer person, and here we have his ghost. Mr. Shaw generally makes it as uncomfortable as possible for the interviewer before allowing him to be admitted, but after that the genial blue-eyed Irishman is irresistible and one readily forgives him anything that has seemed rude. The writer sent a note asking for an interview with Mr. Shaw in his chambers just off the Embankment in London last summer and in response Mr. Shaw characteristically wrote:—

My Dear Miss:—I will have ten minutes' rest to-morrow some time between 11 and 12:30. If you catch me during the ten minutes I will see you. If you stay longer I will throw you out of the window. GEORGE B. S.

The writer went at a quarter to twelve and Mr. Shaw talked and talked and talked until nearly one o'clock and not a word was said about the interview or the playwright's strong right arm!

For a man of his brusque threats Mr. Shaw has a very mild and diminutive-looking ghost.

Hallie Erminie Rives has a ghost that might be of Oriental origin, for it resembles an antique and elaborately carved vase of Chinese design more than anything else. "Perhaps it is meant for the urn that contains my shades," the novelist laughingly remarked.

Of course one may just care to have the ghosts of one's friends and not particularly those of people celebrated in the art, literary or political worlds, and then it will be a simple matter to fill up one's ghost book, for the making of ghosts will be found to be quite a novelty at a tea or other social affair, and taken along with one's hand luggage on an ocean voyage a ghost-book will prove a source of endless amusement, while it will make a lasting souvenir of the trip. The ghost book itself is a small affair that can be gotten in the pocket of an overcoat or can be carried easily in a muff or big hand bag, so that one can always take it along without any trouble.

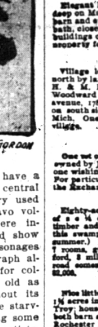
When you ask for a ghost signature you prepare the page for the writing by folding it and the person whose ghost you are after writes directly on the line of the fold. A stub pen which holds a large amount of ink is best for this purpose, as the size and mystery of the ghost depends largely upon the ink. After the name is written the page is folded together again without blotting and lo, the ghost appears. Try it and see!

It is not necessary to have a book. One can have the signatures written on separate sheets of paper and collect them, but care must be taken to use soft paper that will absorb the ink readily. These separate sheets can then be pasted into a scrap-book, but the little ghost book itself will be found more convenient. At the top of a page in the ghost book is a small dotted line for the date and below appears another line for the writing of the name after the ghost is made, so that after all in a ghost book one gets a genuine autograph as well as the spook signature.

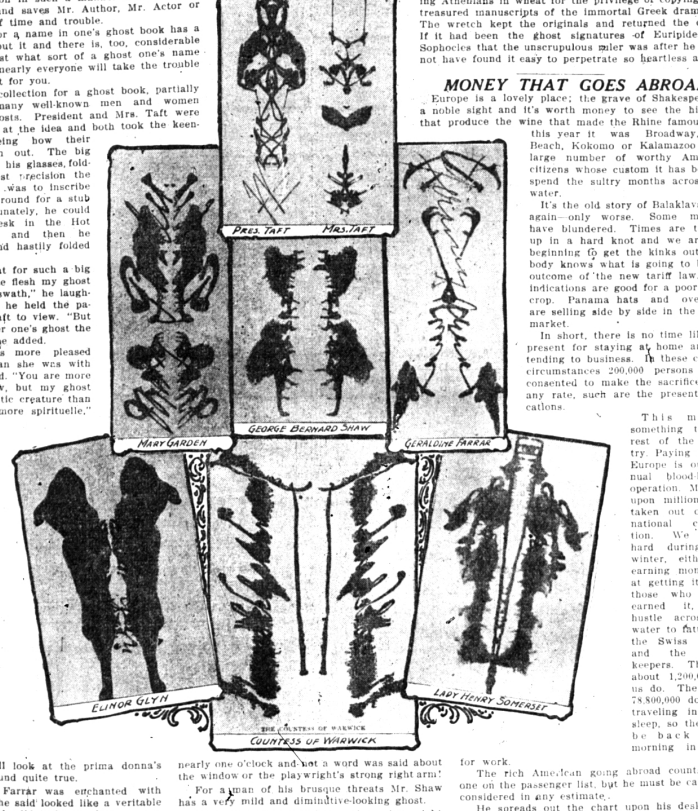
While several ghost signatures of the same person will often show an apparent wide difference in conformation, owing to the shape of the pen, the flow of the ink and the amount of pressure used, a more careful scrutiny will make it clear that the chief characteristics hold throughout. The ghost is true to its type.

Who, then, will interpret and reveal the true meaning of our ghost autographs? Here is a new field for investigation and amusement.

With the advent of the ghost book we have a new twist to an old, old fad. Travelers in central Europe as early as the fourteenth century used to carry their "Book of Friends," an octavo volume in which names and sentiments were inscribed. On their return home they could show an interesting record of the famous personages they had met. These are the first autograph albums of which we hear, but the passion for collecting manuscripts and autographs is as old as the history of printed books and is not without its romantic side. One of the Ptolemies once paid the starving Athenians in wheat for the privilege of copying some treasured manuscripts of the immortal Greek dramatists. The wretch kept the originals and returned the copies. If it had been the ghost signatures of Euripides and Sophocles that the unscrupulous miser was after he would not have found it easy to perpetrate so heartless a trick.



LADY DUFF-GORDON



MONEY THAT GOES ABROAD

Europe is a lovely place; the grave of Shakespeare is a noble sight and it's worth money to see the hillsides that produce the wine that made the Rhine famous. But this year it was Broadway, Bath Beach, Kokomo or Kalamazoo for a large number of worthy American citizens whose custom it has been to spend the sultry months across the water.

It's the old story of Balaklava over again—only worse. Some millions have blundered. Times are twisted up in a hard knot and we are just beginning to get the kinks out. Nobody knows what is going to be the outcome of the new tariff law. The indications are good for a poor wheat crop. Panama hats and overcoats are selling side by side in the open market.

In short, there is no time like the present for staying at home and attending to business. In these crucial circumstances 200,000 persons have consented to make the sacrifice. At any rate, such are the present indications.

This means something to the rest of the country. Paying to see Europe is our annual blood-letting operation. Millions upon millions are taken out of our national circulation. We work hard during the winter, either at earning money or at getting it from those who have earned it, then hustle across the water to fatten up the Swiss guides and the hotel keepers. That is, about 1,200,000 of us do. The other 78,800,000 do their traveling in their sleep, so they can be back next morning in time for work.

The rich American going abroad counts only one on the passenger list, but he must be carefully considered in any estimate.

He spreads out the chart upon his desk. An exceedingly anxious-to-please agent of the steamship company is at his side. Here is something up near the bow that is just right—so the steamship man says. "Not for a minute," says the man who has the last say. It is too far up in front. The motion of the boat would put him out of business the first day. What else?

Oh, an exquisite suite amidships. It's great The Countess de Spitzbergen never takes anything else when she is going to or coming from America. Beautiful parlor, mahogany finish, bedroom in ivory. Bathroom in baby blue. Maid's quarters. And the rate for two adults and one servant is only $1,700.

Will the gentleman take it?

Indeed he will not. The Countess of Spitzbergen may travel in the hold if she likes, but no baby blue or mahogany can lure him to a point over the engines. Why, didn't he come over once in a suite thus located? Didn't the incessant coughing, wheezing, trembling and sneezing of the machinery nearly drive him wild? Not a wink of sleep from the time he went abroad until he got home. Friends thought he had been sick when he showed himself in the street.

Oh, very well. Here's an equally beautiful suite far removed from the engines—back toward the stern. Occupants of these apartments often call for the captain to ask what makes the boat go, because they can hear no noise nor feel any vibration. Highly recommended by the best physicians to nervous patients. Price, the same.

Did any one ever hear of such stupidity? Here our patient multi-millionaire has explained in detail that he cannot travel at the bow of a ship because the motion is too great and the agent has shown him a suite near the stern. What's the difference between the bow and the stern, anyway? Isn't each end balanced in the middle where it will go up and down like the end of a walking-beam? Well, a steamship man who doesn't know any more than that can go back home. Mr. Multi-Millionaire will travel by some line that at least employs persons of intelligence.

HIS TERM OF OFFICE LONG

Except Bismarck, Prince Von Bulow Holds Record for Services as German Chancellor.

Prince Bulow, former chancellor of the German empire, left office after having been the longest lived of German chancellors after the first and greatest. Bismarck was continuously in office, under different names, from 1862 to 1890, a period of 28 years. His immediate successor, Caprivi, lasted only four years—from 1890 to 1894; while "Uncle Chlodvig" Hohenlohe ran the imperial affairs after that till 1900, when he was succeeded by Bulow, who had come from Rome to the foreign office in 1897, so that he had already had a spell of 12 years' hard work in the Wilhelmstrasse.

For his services in connection with the Spanish agreement about the Caroline and other Pacific islands, he was made a count; while in 1905, on the occasion of the crown prince's wedding, the kaiser raised him to the rank of prince, or, rather, "furst," which is akin to that of the British marquis and only inferior to that of duke, seeing that the present emperor, on dismissing Bismarck, offered him as a solatium the title of "herzog," or duke of Lauenburg, which he scornfully refused.

But the rank of prince was Bulow's reward for his Algeciras policy. Both Bismarck's and Bulow's elevation to the dignity of prince was the recompense of their victories over the French. But Bulow has never clung to office with the desperation of Bismarck, and left the Wilhelmstrasse without a sigh.

Uncle Eben's Philosophy.

"Advice," said Uncle Eben, "is sumpin' like singin'. You either gits it free till you's tired o' listening or else it's so expensive you can't afford sca'sely any."

Real Estate Exchange

Of WHITEHEAD & MITCHELL

Exchange Bank, Birmingham, Mich.

The following is a partial list of Farms, City and Village Lots, and Real Estate generally which we have for sale. As our list is constantly changing, we request that parties will write us if they do not see what they want in this list.

5.

Elegant house and lot 66 feet front and 30 rods deep on Maple Ave. East, (half an acre). Fine barn and every modern convenience. Furnace bath, sleeping porch. Can be leased for one or two buildings coat. Will exchange for improved city property for portion of the purchase price.

56

Village lots on Woodward avenue bounded north by land of Mollie G. Smith, east by D., G. H. & M. Ry. south by Beyer street, west by Woodward avenue, 175 feet deep on north side and 145 feet on south side; all in the village of Birmingham, Mich. One of the finest building sites in the village.

77

One set on Saginaw street, just south of land owned by John German, 50 feet frontage. Anyone wishing to purchase will find this a bargain. For particulars inquire of Mollie G. Smith or at the Exchange Bank.

103

Eighty-acre farm in White Lake township, w ½ of s ½ of section 32; 70 acres cleared, 10 acres timber in wood lot, balance pasture. Good barn, this swamp netted the owner over $150.00 last summer. Three acres of good orchard, house of 7 rooms, good neighborhood; 4½ miles from Milford, 2 miles from Commerce; proposed electric road comes within a mile of the farm. Price $3,000.

147

Nice little home for someone of small means 1½ acres in w ½ of n ½ of sec 34, township of Troy; house 7 rooms; barn in good shape, walls, both barn and house, never dry; ¼ mile east of Rochester Electric; fare to Detroit 25c. R. F. D. All cash and no grumbling will buy it at 8?m. Hurry up!

No. 167

Wants to trade for 20 or 40 acres on or near electric. Ninety-four acres on east ½ of southwest ¼ sec. 11, Troy township; three buildings valued at $8,000 (insured for $7,000); flowing well piped to barn; farm well adapted for stock or dairy; 1¼ miles from electric at Troy Corners, where there are good schools and churches. Fare 19c to Detroit; $60 per acre.

178

Seven-room cottage on west side of Bates street, 40 feet front, 120 feet deep. You couldn't build the house for $1,200, and that's all we ask for it. City water, wood shed, cellar, all ordinary conveniences. One of the best bargains we have. Show it to you any time.

180

Farm in Avon township; 55 acres of good clay loam, all cleared; small orchard, no buildings; (sad) amount down. For sale or exchange for small farm.

168

One of the best-arranged and finest-equipped residences in the village, and in absolutely the best location; lot 100 feet on Maple avenue, two blocks electric road; bath, toilet, hot and cold water, city gas, 10 rooms, 2 stories, rebuilt last year, better than new; 2 buildings, fine orchard; 112 feet on Maple, 220 feet deep; plenty of room for chickens and garden; good barn, fine workshop—fair. What else do you want, anyhow? Will sell house and 52 feet front by 150 feet deep for $2,800. One of our best bargains.

193

Thirty-five-acre fruit farm, 1¼ miles north on Birmingham, on the town line; 4 buildings, insured for $1,200. All kinds of soil—clay, gravel, sand and dark loam. Last year this farm produced 123 bushels raspberries, 20 bushels blackberries, 111 bushels strawberries, 10 tons hay, etc. A gravel ridge 60 rods in length, with an almost inexhaustible supply of gravel, is worth almost the price of the farm alone. No waste land and under a high state of cultivation. Worth looking at anyhow. Price $5,000; terms easy.

194

Fifty acres in Township of Troy, adjoining the Joy Stock Farm; 5 buildings, good house, basement barn, plenty of small timber, orchard of excellent fruit; 2¼ miles from Flint Division D. U. R.; 8 walls and fine spring. Price $4,800.

195

Fifteen acres in Township of Royal Oak; no buildings, small grove of maples in a pretty place; 10 acres; new land, well drained, clay bottom, black top soil; corner of the 2½-mile road and Campbell road; ¼ mile east of electric road; adjoins J. L. Hudson land. Duffield tracts, which are held at $500.00 per acre; 1¼ miles north of State Fair grounds. Price $300 per acre; will exchange for Detroit property.

198

Ten acres 1 mile east of Royal Oak village on paved land, 40 fine apple trees; no buildings. Price $1,200. The place is well fenced, and the price will enable you to build the kind of house you may require.

200

One hundred and twenty-six acres near Birmingham; good buildings, well fenced, fine orchard, flowing well; pretty little River Rouge runs through the farm; ½ mile from Birmingham. Worth looking at. Take you to see it any day. Oh, yes, the price is $10,000, and the terms easy. Farms not as good as this have sold within the past year. In a fashionable locality, for $400 per acre. Let us take you to see it. It will please you, and if you don't buy we won't grumble.

201

Fine 2-story residence on Maple Avenue, corner of High Street; 50 feet front, 125 feet deep; hot water heater, hot and cold baths, toilet, city water; every convenience found in the best class of city residences. Cement walk, fine lawn, and best neighborhood in town. House would cost at least $3,000 to build to-day, and any one to build it for less and see what they say. You can buy this beautiful home for $2,800, and have your own way about payments. Ask the man at the bank.

216

A new, modern dwelling, constructed by a well-known builder for his own use, from best concrete blocks, hollow walls, 2 stories high, in one of the best residence sections of our village; lot 60x180 feet, large apple trees; bath, water-closet, hot and cold water, range, hot water furnace, 8 rooms and beautifully finished in hard wood, large attic. Best of reasons for selling. Price $4,500. Let us show it to you any day—any time.

219

Tidy little place for some one with moderate means. Corner Cheltenham and Palm, Campbell Addition. Lot worth at least $600, and the house is insured for $1,200; that's $1,700, and we are advancing all along the lines in that location. If you come right away we will consider an offer of $1,500, and if that is too high after we have had you over the premises, we will introduce you to the owner and you can make your own terms. Fine.

222

Two-story tenement or terrace, on the east side of Woodward Avenue. Two dwellings, 5-story rooms of 3 rooms each. Furnace, water-closet, bath, hot and cold water, city water and gas; each apartment has a separate entrance. Rent $20 per month each. Forty dollars per year net yield; all taxes and insurance. Good barn on the premises, and the lot is 100 feet front by 150 feet deep on Woodward, and 155 feet deep; room for a nice pasture. One has been occupied for over four steady income from the other. This is something right for business men who want to make money. Always at your service. If you can't call, write.

227

Fine farm just outside of the corporation limits of Birmingham, about 15 rods frontage on Woodward Avenue, on the Pontiac electric line; one stops in front; about 80 rods deep, with nice little creek through it; 2 good barns, 2 good houses, one made end of the premises. Finest location in the county for a nice little chicken farm. Fine buildings, but can be bought cheap enough so that you can afford to build yourself. Have plans, and get home among the many in the Bloomfield Hills district. Postal card request will bring prices and particulars. Rather choice it to you, though.

229

A pleasant and sightly farm of 71 acres in Waterford, ½ mile from the Northwestern electric across adjoining, 4 acres good timber, 4 buildings worth $3,000, and the price is $6,000—and it is well worth $6,500. Fine loam and clay loam, under high state of cultivation. Better investigate.

232

Farm of 276 acres, just outside the Village of Biggingville, on the D. & P. electric line; 1½ hours to Detroit, half-hour service; land all cleared; two fine new buildings, all in good condition. Surroundings between Detroit and Pontiac.

241

Fine new house with all modern conveniences, within 200 feet of the west side of Woodward Avenue; 8 rooms, hardwood floors, 2 fireplaces, plenty of fruit. You could not build the house for $2,000, and that's all we ask for the premises. Well worth looking at.

243

Farm of 160 acres, Sanilac county, 3 miles from Forgate Station, on the G. T. Ry. Clay loam, good buildings valued at $6,000, and $5,000 will buy the farm if you want it quick. Farm is 40 rods wide, within 3 miles of settlement and mines, and there is a good market for all you can raise. Fare from Detroit, Chesaning, 19 miles to Owosso, 42 miles, $1. Chesaning and Owosso are good towns, with good lounge, and altogether worth the money.

244

If you could buy an acre and a quarter of land with a brick house equipped with hot and cold water, bath, water closet, furnace, and every possible convenience, and a good chicken house, plenty of fruit and cement walks—and the house alone cost $2,000—for $2,000 on easy terms, you'd call it a snap, wouldn't you? Well, we can do it. Come on and we'll show you.

246

One hundred and twenty-seven acres in the Township of Avon. Six buildings worth $2,000, 25 acres of timber, 5 acres of apples; well watered (Clinton river runs through the farm); no marsh land is 120 feet above the river; fine cedars, 4 miles, 2 good houses, 2 barns in good repair, well fenced, and only a mile from the thriving Village of Rochester. Will trade for a smaller farm or will consider an offer of $3,600, with one-third cash. Take you to see it any old time at all.

247

House, barn, and about an acre of good garden land on north side of Middle Street. Good, old-fashioned house, and a roomy barn. The last Party has decided to go West and wants to sell quick enough to make a decided sacrifice. Ask the man at the bank about it.

249

Nice, warm, old-fashioned house on the south side of Maple Avenue, among the best class of residences in the village; 7 rooms, bath, city water, good garden, and it can be bought for $1,500. Not by next Wednesday, but just come and talk it over us; and after you look the premises over you will make us an offer anyhow.

250

Now, here is a "Beaner!" House, barn and chicken house, with two acres of land on westerly side of Woodward, opposite Electric Park, known as "Elmcrest." Ten rooms, bath, toilet, two cellars, furnace room, good hot-air furnace, 8 grates and mantels, one of the best equipped lot of buildings in the village, city water drains, fine shade trees and beautiful lawn; buildings insured for $4,000. $2,500 cash will buy it, and the balance of purchase price can be had on long time and low rate of interest. Without exception, this is the finest location and the best lot of buildings on our list, and the price is right.

251

House and lot in Campbell's Subdivision; corner lot 60x110, fine hedge on front and side, cellar, city and cistern water in the kitchen, fine veranda on front and side, cherries, currants, pears, crab apples all bearing—and some smaller trees. $1,400 will buy it, and terms can be made so that it won't take a millionaire to handle it. Come on.

252

Eight acres of land in Newaygo county, Michigan, listed "A No. 1 sandy soil" no buildings, 16 acres oak timber; price $5 per acre. Won't cost anything to investigate. We're ready to answer all questions you may ask—wise or otherwise.

253

Two hundred acres of sand and sandy loam, 40 acres of mixed timber, 20 acres cleared; two buildings of little value. Price $10 per acre. Is in the Township of Ellington, County of Tuscola. And then we have 440 acres more, in the same township, with 5 buildings, 2½ acres of orchard and 100 acres of mixed timber; all at $10 per acre. We'll just dare you to dig into this proposition and you know what our opinion used to be at school regarding any "feller" that wouldn't "take a dare."

258

Lots 23 and 24, Buell's Addition, Birmingham. Price $400 for both lots. Terms, $25 cash; balance on contract.

265

Eighty-acre farm in Ionia county, Town of Easton. Will exchange for city property, farm or residence. Property is described as w ½ of s ½ of sec 36, town 7 n, r 8 w. Nine buildings insured for $2,250; mortgage of $2,500, which can run; $2,500 cash will secure balance. 2 miles from Ionia; 9-room white brick house, all kinds of fruit, no bills or waste land; excellent soil. This offer is good for 30 days only, so you'd better get busy.

269

House and lot, east side Woodward Avenue; will exchange for other property; lot 100x97; house 8 rooms; small barn, large garden, some fruit; $1,000; buildings are insured for $600.

270

House and lot, west side of Ann Street; 2-story frame cottage, cement-block foundation, 8 rooms and cellar; one block from Woodward Avenue; $1,900; terms easy.

271

Forty feet front on Southfield Avenue, 176 feet deep; 2 buildings, 6-room house, 3 bedrooms, water in house, garden, fruit, new cement walks; $1,350.

273

New cement house, one block from Woodward Avenue, 4 bedrooms, bath and closet on second floor. 4 rooms downstairs; large veranda, hot-air furnace, hot and cold water, hardwood floors, good barn large enough for horse or auto; cement walks, cistern, etc. Worth looking at; also worth more money than we ask for it, but we'll sell it for $2,500 on easy terms.

274

Nice little country place for some one of small means. House, barn, and all necessary outbuildings with two acres of good land; buildings insured for $725; cistern, good location, 2½ miles from Clawson on the Flint electric line; $900; terms easy.

275

Fine new house and 132 acres of good land on west side of Woodward Avenue, near Pontiac; 18 acres timber, 5 acres orchard; 2 buildings, valued at $7,000; hot and cold soft water, tubular hot-air furnace, bath, toilet, water closet; grapes, peaches and apples in great abundance; one mile from Pontiac on D. U. R. electric. Prices and terms on application.

276

Farm of 160 acres, west of Birmingham; excellent soil, good buildings, fine location; 16 acres orchard, 20 acres timber; one of the finest farms in the country. Price low and terms. Take you to see it any day.

267

Forty acres on the line of the Flint electric, at Harris Corners, in Troy township. Excellent soil, clay loam, no waste; one of the pleasantest locations for building a nice country residence. The place is held for more money, but make us an offer of $2,600 cash, and we will see what we can do for you; or, will sell from one to 20 acres in any part of parcel, at any part of the 40, at prices which cannot fail to interest you.

277

Farm of 160 acres in Southfield; gravelly loam and clay; 4 good buildings, 4 acres orchard, 40 acres oak timber; 1 mile north from cement factory and Village of Franklin; 2½ miles from electric road; telephone, R. F. D. and fine roads; we will get it if sold before March 1. Postal will get full particulars, or we will take you to see it at any time.

278

How would you like a good big farm in Crawford county, Michigan? 340 acres, and the north branch of the Au Sable river runs across it. 30 acres cleared, 3 acres orchard, 2 buildings valued at $2,500; good house 8 rods from the river; abundance of game and fish, fine climate, pure air, school house on the same road; there are only four settlers in the township; ideal place for club building for hunters and fishers. Price $15 per acre, terms easy, and we will take some stock in a corporation to buy it. A postal will bring full particulars, photographs and map.

280

Farm of 223 acres in Troy—15 acres oak and maple timber, 5 acres orchard, 4 acres apples; 2 buildings valued at $2,000; insured for $1,600. No waste land. Soil rich loam; flowing wells; tank and tank house; buildings in fair condition; one mile from Rochester electric, 9-room house with good cement bottom cellar; 200 rods of new Page wire fence. $85 per acre will buy it, and the terms are easy at low rate of interest.

281

Two very desirable lots in the Buell Addition on be bought for $225 on account of the owner moving town. Should be a snap at more than this, as lots in the neighborhood are selling for twice the money.

282

Lot 4 in Block 7, Campbell's Subdivision; good house insured for $650; fine location; price $1,200. Nice easy little home for some one with enough cash to make a small first payment.

283

Lots 23 and 24, Buell's Addition; one of the best locations in the whole plat; can be bought for $450, and you can get them by paying only $25, and the balance on land contract with easy payments.

284

House, barn, and 1¼ acres of excellent land, with plenty of fruit; 5-room house, barn with pigeon loft; fine location on west side of Woodward avenue, near Electric Park; good dumpage and well walks. Price $2,800.

286

Fine farm of 55 acres on Franklin Road, 14½ miles from Court House in Pontiac. No buildings, good soil and new road; 15 acres of timber, 10 acres cleared, nice grove of 2 acres on west end, new gravel state road ½ mile to city limits. Price $3,000 cash will buy it, or will take $1,500 down, balance on long time at 6 per cent.

288

Acreage, 16 acres on block from Woodward, streets on two sides, excellent land well drained; just the thing for platting. Price $4,000. Terms, $2,000 cash and balance on mortgage; easy terms.

289

Two-story frame house, practically new; 10 rooms, good furnace, nice barn and carriage house; 120 feet frontage on south side of Townsend Street, two blocks from electric, cement walks, everything is excellent, including city water, all conveniences, and will be sold for $3,000 cash, or enough to secured balance on easy terms. One of the best bargains on the list. Come and see it.

292

One of the best equipped and loveliest little farms in the state. 47 acres, new stone house, 10 rooms, furnace, bath, hot and cold water, city water, ½ acre beautiful grove of native trees, 10 acres of best orchard just coming into bearing, all kinds of fruit, fine hip-roof carriage house; just outside of village limits; 20 rods to electric; no waste land; prettiest location in the country. Owner has business which takes him out east and will sell at a great sacrifice. For price and terms call at the Exchange Bank, and if you want something better than the ordinary at almost your own price you will go with the man and look it over. Any time—any day.

293

Forty acres good farming land suitable for subdivision in lots of one acre or more; fine for speculator; on line of D. U. R.; 16 miles from Detroit. No nonsense. No building. No trade. Price $2,000. Let's go and see it.

294

ACREAGE—32 acres, high and dry, in the village of Birmingham. Just the thing for platting. Street on two sides, one block through the middle. One block from Woodward Avenue, and only 2 blocks away. Price $3,000 will handle it. R. E. Dep't Exchange Bank, Birmingham, Michigan.

295

Nice little Chicken Farm on the Rochester electric line, 7½ acres, 9-room house with furnace, bath and toilet, flowing well, barn and chicken house, all new buildings and fully equipped. Owner going South on account of health. Can be bought for what the buildings cost, and all the cash required is the equity above the mortgage, which can continue. Worth looking into. You can't help liking it, and we will show you the premises any day, without expense to you.

296

Nice 8-room house, built last year in Village of Royal Oak, one block from both electric railways—cellar, cistern, lot 50 feet front and 120 feet deep. Cost owner $2,600, but will sell for $2,150.

297

Without exception, the finest farm for stock raising or high-class farming in the county. On the line of the Rochester electric, 18 miles from Detroit, 2 flowing wells, pond of nearly an acre of pure spring water furnishing an abundance, pure clean ice, 9-room house, new silo, barn 74x40, accommodation for 30 heads of cattle in cement-floor stable, mile house with flowing well, 15 acres timber, 345 rods new wire fence with cedar posts, 42 acres of black-loam land and not a foot of waste land; pretty little creek runs through farm. Nothing finer on our list, and less than $100 per acre will buy it on easy terms. There!

298

House, barn, wagon shop, blacksmith shop, two lumber sheds, two acres of land, fine orchard; buildings in good repair; 2½ miles from electric, in Village of Franklin, prettiest village in Michigan. All ready for an enterprising blacksmith and wagonmaker to make a good living in a prosperous farming community. Best of reasons for selling, and $2,000 cash will buy it right off the bat.

299

FOR SALE—80-acre farm all under cultivation, good buildings; on rural mail route and telephone line. Four miles from railroad station, in a well-settled country, and ½ mile from a proposed railroad from Grand Rapids to Ludington, which is sure to be completed within two years. This farm is all No. 1 black soil, the very best for corn, hay, oats, onions or peppermint. A good distillery and boiler to go with the farm. One-half mile to church and school. This farm is well worth $4,000.00, but to make a quick sale will take $3,500—$1,200 cash and balance on easy terms.

300

GOOD BUSINESS CHANCE.—Country store, stock of general merchandise, house and barn for sale. Eight-room house, hard and soft water, hot air furnace in store and dwelling, acetylene gas machine; stock will inventory $2,000; sales run from $20 to $30 per day. One mile from electric, Telephone and R. F. D. Fine farm trade—best of reasons for selling. Will make sacrifice for cash. Take you to see it any day. Address R. E. Dep't Exchange Bank, Birmingham, Mich.

301

Good two-story house and barn on south side of Maple Avenue East; 77 feet frontage and 20 rods deep; 10-room house, good cellar, excellent garden, large barn, plenty of bearing fruit trees, and small fruit in abundance. Two blocks from electric. Price $2,800; half cash, balance on long time and easy terms. City water and gas. Conditions make a sale very desirable. Better look it over.

302

Nice little farm of 63 acres, about a mile from the electric, and 3½ miles from Birmingham. Rolling country, beautiful view, 4 acres orchard, fine maples, pretty little brook, excellent gravel State road, 12-room house, hard and soft water, new barn with accommodation for 20 cows, cement floor, ample hay capacity, new stables, 40 acres plow land, 20 acres timber—and a trifle over $100 per acre. Can't afford to place it on easy terms, and if you don't buy you will not be scolded a little bit. Worth looking at anyhow.

303

One of the nicest lots on the Buell addition, facing on Woodward Avenue, 60 feet frontage and 170 feet deep. Corner lot, and one of the most desirable building lots in the village. Can be bought for cash at a price that will surely appeal to anyone—either for building purposes or an investment.

A Woman's Reason.

A woman can have so many different reasons for loving a man she wants to love that she doesn't make any difference whether they are real or not.—New York Press.

Always Happens.

"It is hard for a man to be talkative when company comes," remarks a married philosopher, "without giving away a lot of things that his wife didn't want told."

The Millennium.

If people would be true to themselves, and to each other, instead of to superstition, what a blessing it would be.—Atchison (Kan.) Globe.

Sees Rest Ahead.

When you see a woman coming from the station, looking perfectly content, you may know what has happened; her company has gone home.

Superman.

Only he is lord of riches who despises them, and he is so whether he has any or not.—Ruskin.

Yea, Verily.

Man's clothes are of man's life a thing apart; they're woman's whole existence.—Washington Herald.

Not a Profitable Job.

No man has ever succeeded in getting a big salary for the purpose of living down an unsavory past.

Where Woman Is Supreme.

It is only a woman that can make a man become the parody of himself. —French.

England's Milk Consumption.

It is estimated that England annually consumes the milk of 5,000,000 cows.