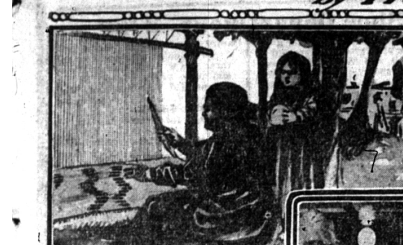
The First Navajo Indian Fair

The Red Man's Love of Contest in the White Man's Game

by Frank Staplin



NAVAJO WEAVER, NAKEMO, BLANKET

PARTIAL LIST EXHIBITS.	
General Exhibits	290
Corn Exhibits	185
Wheat Exhibits	73
Oats Exhibits	47
Melon Exhibits	90
Squash Exhibits	72
Pumpkin Exhibits	31
Potato Exhibits	30
Alfalfa Exhibits	24
Alfalfa Seed Exhibits	5
Bean Exhibits	203
Teams of Work Horses	66
Saddle Horses	45
Pretty Babies	60
Native Blankets	230
Germantown Blankets	25

THE NAVAJO BLANKET WILL BE FOOLPROOF—FIRST PRIZE

AN EVENT of so much importance that in the future it may be looked back upon as a milestone marking the beginning of a new era in the progress of the southwest was the first Navajo fair, which was held at Shiprock Agency, New Mexico, recently.

At Shiprock the past six years has been a period of preparation, a struggle for a position of advantage from which the ignorance and superstition of a barbarous people might be attacked and the influences which have fettered them might be obliterated, so, that, freed from its bondage, the Navajo race might take its place among the useful and beneficial elements of the nation, contributing its share toward the industry and enjoying its proportion of the advantages embraced in the common stock.

How successful this preparation for and beginning of their civilization has been is soon apparent to the observer who visits Shiprock, becomes acquainted with the superintendent and his assistants and realizes what they are achieving.

How important the civilization of the Navajo is to that section of the country is also apparent when it is considered that there are some 30,000 of them scattered over a reservation in New Mexico, Arizona and Utah, which contains a larger area than all the New England states and includes thousands of acres of fine agricultural, mineral and timber lands, and is almost completely underlaid with coal. The increase of their productiveness means an increase in the output of the southwest. Their education and permanent settlement upon small homesteads will leave a large surplus of land to be sold to white settlers. Thus the work being carried on at Shiprock has many points which commend it to the people who are interested in the development of that section.

The holding of a fair this fall was not decided upon until about two weeks before it was held, and when the decision was reached it was so late in the season that it was necessary to arrange for it at once, thus less than two weeks' notice was given the Navajos by means of Indian police and messengers—barely time to gather up what they had on hand and bring it in without any preparation or opportunity to gather or make anything especially for exhibition.

Under these circumstances the amount and quality of the exhibits displayed was no less than remarkable. The extent to which they responded to the call to bring in their products was a surprise to Major Shelton, the Indian agent for this reservation, himself. He knew that they could and would make a very creditable showing.

Two hundred and ninety general exhibits were received and displayed, while several others arrived too late to be accepted. These exhibits contained from five to 60 articles each. Agricultural products formed the chief part of the exhibition, but by no means all, as the famous Navajo blanket was there in many styles and sizes, beautiful silver jewelry of various and unique designs, old blankets of great value, a few buffalo robes, valuable pieces of bead work and dozens of other products and curios, ancient and modern. Besides these general exhibits there was the live stock show, in which horses, milch cows, sheep and goats were numerous.

The sports consisted of foot races (the longest one five and one-half miles, in which 12 entered and four finished), horse races, games and amusements. Each evening the Indians provided their own amusement by participating in several of their ancient sacred dances, which were both interesting and entertaining to the visitors.

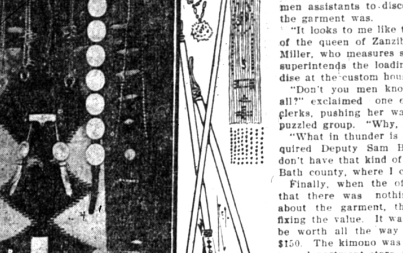
As an example of how a list of prize winners at an Indian fair would read, the following extracts are given:

General exhibit of farm and garden products—First prize, double harness, Barber-bit-cil-ly (the latter is the winner's name); second, disk harrow, Happy Jack; third, cultivator, Be-kin-e-begay; fourth, shovel, Do-be-bit-see.

Native blanket, all wool—First, cook stove, Kin-le-che-ne; second, 100 pounds flour, Lenna Oliver; third, 50 pounds flour, Na-ada-a-na-be-ga; fourth, 25 pounds flour, Pel-e-can-e-es-kin-e.

Cleanest Navajo baby—First, 50 pounds flour, Lenna Oliver; second, 25 pounds flour, Hoston-at-so-se.

The Navajo blanket collection, like all other exhibits, was a fine one. It contained a few of the old-time bayetas, for which the Navajos first became famous. These were originally made from the yarn obtained by unraveling woolen cloth and re-weaving it into a very fine, close, tight blanket. There were also many fine chief's blankets, of the famous blanket with the black-and-white cross stripes which were used by those Navajos who could afford them long before a white man ever saw them. But best and greatest of all was the fine collection of soft, gray-and black rugs made from the natural colors of wool without any dye whatever and the beautiful outline blankets, in which the Navajo has reached the highest perfection of the art. These blankets were judged by Frank Staplin, a Navajo blanket expert of Farmington, N. M., J. L. Parsons of Durango and Miss Emma Loomis, of the agency, and the first prize was awarded to a beautiful black, white and grey blanket of artistic design and remarkably even and close weave, shown in the center picture.



A CORNER OF THE EXHIBITION HALL

The Navajo silver jewelry is hand-hammered from Mexican dollars, which the traders procure for the Navajos, and many of the pieces are very beautiful in design and odd and exquisite as an ornament. The jewelry consists of rings, bracelets, neck chains, charms and many other articles.

It should be remembered that none of the products raised at Shiprock under the supervision of the superintendent and employes were permitted to participate for prizes, but every prize went to reservation Navajos for products purely their own. The vegetables and other agricultural products of the agency are, however, worthy of special mention, as they formed a fine exhibit in themselves and included, besides the ordinary products of the section, many of the new vegetables brought from foreign lands by representatives of the department of agriculture.

Some of the Indian exhibits were brought no less than 70 miles in wagons and on horseback, by the interested owners, and one lot of 50 general exhibits, which deserves special mention, came from Sa-Noos-Tee, the vicinity of F. L. Noel's trading post. This lot contained the prize-winning assortment of silver work and other prize winners.

The success of the first Navajo fair, which the unappreciative neighboring public had supposed would consist of a few pony races and chicken fights, but which turned out to be an exhibit of agricultural products which probably equaled any other ever made in the county, for quality, and contained at least five times the quantity, is due entirely to the work of Major W. T. Shelton, the superintendent at Shiprock. It is true the Navajos were producing most of these articles long before they ever saw or heard of Shelton, but they were not producing as much, as well, nor as fine a quality as they have been since coming into contact with the influence of the institution which he has founded. Neither could they have been induced to have brought together their most valuable and cherished personal effects for public inspection but for the confidence which this agency has awakened within them.

We have therefore seen the first beneficial effects of education and proper example upon this neglected people. The changes which have been wrought upon those coming in contact with this institution have been so rapid and sweeping that it challenges credulity. The difference between them and the Navajos on some other parts of the reservation is so marked that they would not be taken for the same people, and it is these differences that commend the policies and practices initiated by Mr. Shelton at this institution and places it in favorable contrast with other government and private Indian schools.

CUSTOMS MEN PUZZLED

It took five men and three women at the custom house and the silk buyer of a Louisville department store to fix the value of a kimono which arrived at the office of the surveyor of customs for appraisement.

It was a dainty silken thing, lavender in color, which lay on the table of Cashier Thomas for two hours. The garment was sent to the custom house by the postmaster at Somerset, Ky., who received it a few days ago through the mail from Japan. He did not send in the address of the owner.

This was aggravating to the young women experts called in. "I know every woman in Somerset," one said, "and I'd just like to know who is going to wear that."

For half an hour it puzzled Surveyor Taylor and two or three of his men assistants to discover just what the garment was.

"It looks to me like the court gown of the queen of Zanzibar," said Clay Miller, who measures steamboats and superintends the loading of merchandise at the custom house dock.

"Don't you men know anything at all?" exclaimed one of the women clerks, pushing her way through the puzzled group. "Why, it's a kimono."

"What in thunder is a kimono?" inquired Deputy Sam Barber. "They don't have that kind of thing down in Bath county, where I came from."

Finally, when the officials decided that there was nothing dangerous about the garment, they started in fixing the value. It was estimated to be worth all the way from $1.50 to $150. The kimono was finally carried to a department store, where the silk buyer said it was worth $14.

Later the kimono was bundled into a box and started back to the Somerset postmaster, with instructions to charge the owner $8.20 duty.—Louisville Times.

CHAINED TO WHEELBARROW

In writing of the Schlusselburg prison in Mc Clure's, David Soskice tells of a prisoner who was chained to a wheelbarrow:

"Schedrin had been condemned to hard labor in the convict mines of Siberia and for an attempt to escape from there had been sentenced to be chained to a heavy wheelbarrow. When the order came for his transfer from Siberia to St. Petersburg, no conveyance could be found large enough to contain him, the wheelbarrow and the convoy of gendarmes. Yet, as the wheelbarrow had become a part of the prisoner, the gendarmes were afraid to leave it behind. It was therefore decided to place Schedrin with his convoy in one cart and the wheelbarrow behind in another. For several months, day and night, Schedrin and the gendarmes galloped through Siberia on a troika (a three-horsed cart or sledge), while another sped behind them, upon which the wheelbarrow reposed —causing the deepest amazement among the peasants in the villages through which they passed. Upon the arrival of the prisoner in SS. Peter and Paul he was once again chained to the barrow, and only after he had been six weeks in the Schlusselburg was he finally detached from it and given freedom of movement within the narrow confines of his cell.

"'When they unchained me,' said Schedrin subsequently, 'I could not get enough movement. I wanted to run and run, and it seemed to me that I could never stop. How strange it is that men who can enjoy perfect freedom of movement never realize the wonderful happiness that is theirs!'"

A SLAP AT OUR SENATE

One of the friends of Representative Martin of South Dakota was making a strenuous complaint to Mr. Martin about the manner in which committee assignments were given in the senate.

"A new senator, however able he may be, has no chance," said Mr. Martin's friend, "but if he's a thousand years old he can get the best committee job."

"That reminds me," said the South Dakota member, "of what Seth Bullock remarked to me when I took him over to the senate one time. After looking them over, Seth said: 'Gee, Martin! That looks like a soldiers' home in there.'"—Rochester Herald.

CHINESE GIRL IN AMERICA

A snap-shot of Miss Wu Ting Fang, taken while she was autoing recently, shows the young lady dressed quite in the style of the American girl and apparently the same acute interest in the pleasant sport that her girl friends in Washington might feel. After all, it will be the women who will finally break down all barriers and make the whole world more nearly akin.

In a number of the larger cities there has been noticed that there is a greatly increased number of sewer explosions, and this has been attributed to the custom followed in garages of emptying gasoline into the sewers. It is explained that the vapor of the gasoline collects at favorable points and is exploded by the heat naturally generated in these places. A technical paper of New York calls attention to this dangerous condition and suggests that some measure be taken to prevent it

Real Estate Exchange

OF WHITEHEAD & MITCHELL

Exchange Bank Birmingham Michigan

The following is a partial list of Farms, City and Village Lots, and Real Estate generally which we have for sale. As our list is constantly changing we request that parties will write us if they do not see what they want in this list.

5

Elegant home, and lot 61 feet front by 225 rods deep (5 acres) on East cor. Ivy Avenue. Fine house two story modern convenience—furnace, bath, closet, etc. Can be bought for what the buildings cost. Will exchange for improved city property for portion of the purchase price.

55

Village lots on Woodward Avenue, bounded north by land of Mollie G. Smith, east by D., G. .T. & M. R'y, south by Bower Street, west by Woodward Avenue—198 feet on Woodward Avenue, 175 feet deep on north side and 145 feet on south side; all in the Village of Birmingham, Michigan. One of the finest building sites in the village.

77

One lot on Woodward Avenue, just south of land owned by John German, 50 feet frontage. Any one wishing to purchase will find this a bargain. For particulars inquire of Mollie G. Smith, or at Exchange Bank.

147

Nice little home for some one of small means—1½ acres in n w ¼ of n e ¼ of sec 31, township of Troy; 7-room house; barn in good shape; well at both barn and house, never dry; ½ mile east of Rochester electric; fare to Detroit 15c; R. F. D. All cash and no grumbling will buy it at $750. Hurry up!

167

Wants to trade for 50 or 60 acres open or near electric. Ninety-four acres on e ¼ of s w ¼ of sec 12, Troy township; 3 buildings valued at $2,000 insured for $1,700; flowing well piped to barn; farm well adapted for stock or dairy; 1½ miles from electric at Troy Corners, where there are good schools and churches. Fare 15c to Detroit; 60c per acre.

178

Seven-room cottage on west side of Bates Street; 42 feet front, 125 feet deep. You couldn't build the house for $1,200, and that's all we ask for it. City water, woodshed, cellar, all ordinary conveniences. One of the best bargains we have. Show it to you any time.

180

Farm in Avon township; 75 acres of good clay loam, all cleared; small orchard, no buildings, small amount down. For sale, or exchange for small farm.

188

One of the best-arranged and finest-equipped residences in the village, and in absolutely the best location—East Maple Avenue, 2 blocks from electric road; bath, toilet, hot and cold water, city gas, 10 rooms, 2 stories, reinforced; new, better than new; 2 buildings, fine orchard, 112 feet on Maple, 329 feet deep; plenty of room for chickens and garden; good barn, fine workshop—tools! What else do you want, anyhow? Will sell house and 52 feet front by 150 feet deep for $2,800. One of our best bargains.

193

Thirty-five-acre fruit farm, 1¼ miles north of Birmingham, on the town line; 6 buildings, insured for $1,000; all kinds of soil—clay, gravel, sand and dark loam. Last year this farm produced 123 bushels raspberries, 20 bushels blackberries, 111 bushels strawberries, 10 tons hay, etc. A gravel ridge 60 rods in length, with an almost inexhaustable supply of gravel, is worth almost the price of the farm alone. No waste land, and under a high state of cultivation. Worth looking at anyhow. Price $5,000; terms easy.

194

Fifty acres in Township of Troy, adjoining the Jos. Stock Farm; 5 buildings, good house, basement barn, plenty of small fruit; orchard of excellent fruit; 2½ miles from Flint Division D. U. R. 2 wells and fine spring. Price $4,000.

195

Fifteen acres in Township of Royal Oak; no buildings; small grove of maples is a pretty feature, new soil—clay loam on bottom, sand on top soil; corner of the 9½-mile and Campbell Roads, ¼ mile east of electric road; adjoins J. L. Parsons' 40 and 10 acre tracts, which are held at $500.00 per Acre. 1½ miles north of State Fair Grounds. Price $150 per Acre, will exchange for Detroit property.

198

Ten acres 1 mile east of Royal Oak village; excellent land; 40 fine apple trees, no buildings. Price $2,000. Will sell fenced, and at this price will enable you to build the kind of house you may require.

201

Fine 2-story residence on Maple Avenue, corner of High Street; 50 feet front, 125 feet deep; hot-water heater, hot and cold bath, toilet, city gas, and other conveniences. Cement walk (cost $230) and cement bicycle walk in front. House is strong, at least $3,000 to build today; ask any one to build it for less and see what they say. You can buy this beautiful home for $2,800, and have your own way about payments. Ask the man at the bank.

219

Tidy little place for some one with moderate means. Corner Chestnut and Palm, Campbell Addition, 2 blocks north of Maple Avenue; house insured for $1,200—that's $1,700, and prices are advancing all along the line in that location. If you can't afford a new one we will consider as offer of $1,500, and if that is a high after we have shown you over the premises, we will introduce you to the owner, and you can make your own terms.

222

Two-story tenement or terrace, on the east side of Wood Street, Avenue. Two distinct houses of 8 rooms each. Furnace, water-closet, bath, hot and cold water, city water and gas, independent of other apartment. Rent for $15 per month each, 4 per cent of which pays taxes and insurance. Good barn on the premises, and the lot is 70 feet front on the best frontage on Wood Street, and 150 feet deep. Here is a nice garden; can live in one apartment and have a steady income from the other. This is something to ponder over. Come and let us help you ponder. Always at your service. If you can't call, write.

229

A pleasant and sightly farm of 71 acres in West Bloomfield, ¼ mile from the North western electric; 1 acres orchard, 4 acres good timber; 5 buildings worth $1,000, and the price is only $5,000—and it is well worth it. Soil, sandy loam and clay loam, under high state of cultivation. Better investigate.

241

Fine new house with all modern conveniences, within 3 blocks of fine high school and 4 blocks of nine; 8 rooms, hard-wood finish; lot 66x190; plenty of fruit. You could not build the house for $3,000, and that's all we ask for the premises. Well worth looking at.

243

Farm of 160 acres, Saginaw county, 2 miles from Fergus Station, on the M. C. R'y. Clay loam, 3 buildings; value all at $5,000, and $8,000 will buy a farm if you come right away—now. The place within 2 miles of a village of 1,000 people; has a rich coal deposit under the entire farm; 6 miles to Chesaning, 16 miles to Owosso, 4½ miles to Corunna, and 22 miles to Saginaw. Well drained, good fences, and altogether worth the money.

244

If you could buy an acre and a quarter of land with a nice brick house equipped with hot and cold water, bath, water-closet, furnace, and every possible convenience, and have room enough for a lot of fruit and cement walks—and the house alone cost $6,000 for $2,500 on easy terms, you'd call it snap, wouldn't you? Well, we can do it. Come on and we'll show you.

246

One hundred and twenty-seven acres in the Township of Avon. Six buildings worth $5,000, 7 acres of timber, 8 acres of orchard; well watered (Clinton river runs through the farm); no waste land; is 120 feet above the river; fine cedars, 4 wells, 2 good cisterns, 3 acres in pasture; well fenced; only 1 mile from the thriving Village of Rochester. Will trade for a smaller farm, or will consider an offer of $5,500, with one-third cash. Take you to see it any old time at all.

247

House, barn, and about an acre of good garden land on north side of Hamilton Street. Good, old-fashioned house, and a cozy home at a low price. Party has decided to go West and wants to sell badly enough to make a decided sacrifice. Ask the man at the bank about it.

249

Nice, warm, old-fashioned house on the south side of Maple Avenue, among the best class of residences in the village. Plenty of room for a good garden, and it can be bought for $1,500. Why not? Well, just come and talk it over with us; and after you look the premises over you will make us an offer anyhow.

250

Now, here is a "Beaner!" House, barn and chicken-house, with two acres of land on westerly side of Woodward, opposite Electric Park; known as "Elmcrest." 10 rooms, bath, toilet, 2 cellars, furnace room, good hot-air furnace, 3 grates and mantels, one of the best-equipped lot of buildings in the village—city water, drains, fine shade trees and beautiful lawn; buildings insured for $4,000. $3,500 cash will buy it, and if the balance of purchase price can be had on long time and low rate of interest. Without exception, this is the finest acre and a half of land and buildings on our list, and the price is right.

251

House and lot in Campbell's Subdivision; corner of 60x120, fine house on front and side, cellar, city and cistern water in the kitchen, fine veranda on front and side; cherries, peaches, pears, cash apples—all bearing—and some smaller trees. $1,400 will buy it, and terms can be made so that it won't be a mill-stone to handle it. Come on.

256

Lots 28 and 34, Buell's Addition, Birmingham, price $400 for both lots. Terms, $25 cash; balance on contract.

269

House and lot, east side Woodward Avenue; will exchange for other property; lot 132x97; house 6 rooms; small barn, large garden; some fruit; 1,000; buildings are insured for $800.

270

House and lot, west side of Ann Street; 5-story frame cottage, cement-block foundation, 5 rooms and cellar; one block from Woodward Avenue; $1,800; terms easy.

271

Forty feet front on Southfield Avenue, 176 feet deep; 2 buildings, 6-room house, 3 bedrooms, water in house, garden, fruit, new cement walks; $1,800.

273

New cement house, one block from Woodward Avenue, 4 bedrooms, bath and closet on second floor; 4 rooms downstairs; large veranda, hot-air furnace, hot and cold water, hardwood floors, good barn; large enough for horse or auto; cement walks, cistern, etc. Worth looking at; also worth more money than we ask for it, but we'll sell it for $2,500 on easy terms.

274

Nice little country place for some one of small means. House, barn, and all necessary outbuildings with two acres of good land; buildings insured for $725, cistern, good location, 2½ miles from Clawson on the Flint electric line; $800; terms easy.

275

Fine new house and 102 acres of good land on west side of Woodward Avenue, near Pontiac; 16 acres timber, 5 acres orchard, 2 buildings, valued at $7,000; hot and cold soft water, tubular hot-air furnace, bath, toilet, water closet, grapes, peaches and apples in great abundance; one mile from Pontiac on D. U. R. electric. Prices and terms on application.

276

Farm of 160 acres, west of Birmingham; excellent soil, good buildings, fine location; 18 acres orchard, 20 acres timber; one of the finest farms in the country. Price low and terms. Take you to see it any day.

277

Forty acres on the line of the Flint electric, at Hoard's Corners, in Troy township. Excellent soil, clay loam, no waste; one of the pleasantest locations for building a nice country residence. The place is held for more money, but make us an offer of $2,800 cash, and we will see what we can do for you; or, we'll sell from one to 20 acres in any sort of parcel, or any part of the 40, at prices which cannot fail to interest you.

277

Farm of 160 acres in Southfield; gravelly loam and clay; 4 good buildings, 6 acres orchard, 40 acres timber; 1 mile from cheese factory and Village of Franklin; 2½ miles from electric road; telephone, R. F. D., and $45 per acre will get it if sold before March 1. Postal will get full particulars, or we will take you to see it at any time.

278

How would you like a good big farm in Crawford county, Michigan; 240 acres, and the north branch of the Au Sable river runs across it. 30 acres cleared, 2 acres orchard, 2 buildings valued at $1,500; good house 8 rods from the river; abundance of game and fish, fine climate, pure air, healthful location on the line of railway; only four settlers in the township; ideal place for club building; land for sale at $5 per acre. Price $15 per acre; terms easy, and we will take some stock in a corporation to buy it. A postal will bring full particulars, photographs and map.

280

Farm of 228 acres in Troy—15 acres oak and maple timber, 5 acres orchard, 4 acres apples; 7 acres fruit; valued at $4,000 in all; but 10 acres of good timber; beautiful branch of the River Rouge runs through the farm; one mile from house with fine old stone and other shade trees; 3 acres of finest apple and small fruit orchard; 1 acre of wood and one of the best and most productive in the county. The price is high for farming lands, but no higher than other places in the vicinity, and it is 10 times more desirable. This is the first time it has ever been put on the market. We may not sell the house about it. Take you to see it any time—any day.

315

Pine Lake Farm, with good buildings and unsurpassed natural drainage, well fenced with cedar posts and Page wire; ¼ mile gravelly lake front with solid banks and bottom; gravelly shore; house with cement floor, five stalls, new shingle roof; six acres choice fruit; 2 acres raspberries, all kinds of fruit; seven buildings. And all at a price which ought to decide at once. Others have looked over all the other lake propositions in this county of beautiful lakes. Take you to see it any time—any day—any time. Only about 20-minutes ride from our office.

316

New brick house, two blocks from electric line; 6 rooms, and bath; hot-air furnace, all city conveniences; 2-story up-to-date residence, nine rooms, cement walks; finest location in village. $2,750 above that mortgage will buy it. Ask us about it.

317

Fruit and Poultry Farm of 28 acres—1½ acres full-bearing grapes; berries, currants, peaches, plums, apples, cherries, etc.; in abundance. Five-room house and other buildings; one block of the house and six other buildings; on line of electric, and 2 miles from Pontiac; gravelly shady lane with cement floor, five stalls, new shingle roof; six acres choice fruit; 2 acres raspberries, all kinds of fruit; seven buildings. And all at a price which ought to decide at once. Others have looked over all the other lake propositions in this county of beautiful lakes. Take you to see it any time—any day—any time. Only about 20-minutes ride from our office.

318

A cozy, convenient home which cost $2,000 to build the house, and it is in one of the best residence localities in Birmingham, can be had for sold but for the conditions existing. But that's your look out. We have fixed the price for the owner, and he will take $1,800 and no grumbling. Terms easy and long time to the right kind of a purchaser.

319

Three and one-half acres, 7-room house, barn, tool house, hog house, hogs, horse, cow, wagons, buggy, furniture, kitchen and cooking utensils, folder—all offered in a bunch, and the most complete bargain ever offered. Included the whole outfit at $2,700, but if you come with the money right in your hand, or even half of it, we will take $2,600. Now, if that would be a little more than you like to notice, we will say further that the place is on the electric, only 2 miles before Detroit and Pontiac, and is one of the newest, brightest and home-like little places you ever saw. Better investigate. Present to investigate, and it is a snap which will not remain long upon the market. Ask for further particulars today.

320

Excellent business chance in a small village. Store and dwelling, 1¼ acres, 5 buildings; fine orchard; 4 wells; 2 cisterns; fine location for store, and a good 40 hard labor, to make a living and something besides. Price $2,000, and a snap at that. Good ice entry trade has been done in the same location for 25 years by the present owner. Favorable terms to any one who will pay enough to secure a living. Ice house, barn, wood shed, 7-room house, good cellar, fine well, good brick cistern. Particulars for the asking.

300

GOOD BUSINESS CHANCE.—Country store, stock of general merchandise, house and barn for sale. Eight-room house, hard and soft water, hot-air furnace in store and dwelling, scrolling saw machine; stock will invoice about $2,000; sales run from $20 to $30 per day. One mile from electric. Telephone and R. F. D. Fine farm trade—best of reasons for selling. Will make sacrifice for cash. Take you to see it any day. Address R. E. Dep't Exchange Bank, Birmingham, Mich.

302

Nice little farm of 40 acres, about a mile from the electric, and 1½ miles from Birmingham. Rolling country, beautiful view, 4 acres orchard, first apples, pretty little brook, excellent pasture; State road, 12-room house just finished, fine new barn with accommodation for 20 cows, cement floor, ample hay room, good new stables, 60 acres plow land, 25 acres timber—and a title over $100 per acre will buy it. Glad to show you any time, and if you don't buy you will not be scolded a little bit. Worth looking at anyhow.

303

One of the nicest lots on the Buell addition, fronting on Woodward Avenue, 66 feet frontage and 120 feet deep. Corner lot, and one of the most desirable building lots in the village. Can be bought for cash at a price that will surely appeal to any one—either for building purposes or an investment.

304

Fine large 9-room house three blocks from electric, practically rebuilt this year; water-closet, bath, electric lights, city water, wood shed, 16x32; best neighborhood and location in the village; cement walks; house newly painted and decorated, ready to occupy without further expense. $3,0?5.

305

New 7-room cottage just finished, one block from electric, lot 60x96, west of Woodward Avenue, north of Maple, corner of street; house 28x32. A fine home for any one of small means. Everything new and neat. House never rented or occupied; sure to please you at $1,600.

306

Two-story cottage on Campbell Addition, two blocks from cars; 8 rooms, city water, wood shed, cellar, small fruit; cost $1,800 will sell for $1,300 cash. Worth more money, but owner has best of reasons for selling.

307

Twenty-seven acres on the line of the Rochester electric in Troy township; rich sandy loam and clay; no buildings; 1½ acres orchard; good school, nice neighborhood; just starting for chicken farm, and build to suit you, or nice country residence. Fine stone directly in front; fare to Detroit 15 cents, and can be bought for $2,700, on easy terms.

309

Vacant lot, Merrill Plat, fronting on Merrill Street, 40x100, near Methodist Church; fine location. Price $850.

310

Brand-new 2-story cottage, finished in golden oak, with bath, water-closet, city water, electric light, and every convenience to be found in best-appointed city residences. Lot 40x100, and only two blocks from electric, and two blocks from Birmingham High School. Price $3,000, and terms easy. You must be convinced that this is a very cheap after you look at this beautiful, new, well-equipped, cozy little home. Let us show it to you.

312

Eight-room, 2-story dwelling on west side of Southfield Avenue; large barn, fine shade, cement walk, good neighborhood. Why not own here? The buildings would cost at least $3,500 to build today. Besides the other improvements, and that's all we ask for the whole outfit; will take $1,000 cash and balance on easy terms, and all fairness. If you don't look at this, you will be sorry after you have bought elsewhere.

313

The very cream of all farms on or near the electric on Woodward Avenue, between Birmingham and Pontiac, in the fashionable Bloomfield district; 160 acres, with a beautiful farm residence built of stone, with more modern conveniences and finer value at $4,000 in all; 30 acres of good timber; beautiful branch of the River Rouge runs through the farm; one mile from house with fine old stone and other shade trees; 3 acres of finest apple and small fruit orchard; 1 acre of wood and one of the best and most productive in the county. The price is high for farming lands, but no higher than other places in the vicinity, and it is 10 times more desirable. This is the first time it has ever been put on the market. We may not sell the house about it. Take you to see it any time—any day.

315

New brick house, two blocks from electric line; 6 rooms, and bath; hot-air furnace, all city conveniences; 2-story up-to-date residence, nine rooms, cement walks; finest location in village. $2,750 above that mortgage will buy it. Ask us about it.

317

Fruit and Poultry Farm of 28 acres—1½ acres full-bearing grapes; berries, currants, peaches, plums, apples, cherries, etc.; in abundance. Five-room house and other buildings; one block of the house and six other buildings; on line of electric, and 2 miles from Pontiac; gravelly shady lane with cement floor, five stalls, new shingle roof; six acres choice fruit; 2 acres raspberries, all kinds of fruit; seven buildings. And all at a price which ought to decide at once. Others have looked over all the other lake propositions in this county of beautiful lakes. Take you to see it any time—any day—any time. Only about 20-minutes ride from our office.

318

A cozy, convenient home which cost $2,000 to build the house, and it is in one of the best residence localities in Birmingham, can be had for sold but for the conditions existing. But that's your look out. We have fixed the price for the owner, and he will take $1,800 and no grumbling. Terms easy and long time to the right kind of a purchaser.

319

Three and one-half acres, 7-room house, barn, tool house, hog house, hogs, horse, cow, wagons, buggy, furniture, kitchen and cooking utensils, folder—all offered in a bunch, and the most complete bargain ever offered. Included the whole outfit at $2,700, but if you come with the money right in your hand, or even half of it, we will take $2,600. Now, if that would be a little more than you like to notice, we will say further that the place is on the electric, only 2 miles before Detroit and Pontiac, and is one of the newest, brightest and home-like little places you ever saw. Better investigate. Present to investigate, and it is a snap which will not remain long upon the market. Ask for further particulars today.

320

Excellent business chance in a small village. Store and dwelling, 1¼ acres, 5 buildings; fine; 4 wells; 2 cisterns; fine location for store, and a good 40 hard labor, to make a living and something besides. Price $2,000, and a snap at that. Good ice entry trade has been done in the same location for 25 years by the present owner. Favorable terms to any one who will pay enough to secure a living. Ice house, barn, wood shed, 7-room house, good cellar, fine well, good brick cistern. Particulars for the asking.

Preserving Pencil Marks.

If the paper on which there is black-lead pencil writing is brushed over with a thin coating of white of egg, or varnish, the pencil marks will be preserved from liability to defacement.

A Wayside Opinion.

Ruggles—"Wot dy' t'ink of dis idea of killin' off de lazy bug, 'Tattlers?'"

Tattler—"Deve ain't any question, Ruggles, but dat it's clearly unconstitoot'nal!"—Cleveland Plain Dealer.

Still There.

Judge—"I don't think that women have always been vain; you know women were made before mirrors." Judge—"And they've been before them ever since.—Stray Stories.

Didn't Need a Fast One.

A Hiawatha boy, when teased about taking his best girl riding behind the old spavined family horse, replied: "Well, speed ain't no object."—Kansas City Star.

Treadmill Justice

In one of the fairly recent volumes of the New York Court of Appeals Reports is contained the last chapter of a famous and extraordinary case, which is a gross illustration of this interminableness and an extreme though characteristic example of its results. The court record of the last chapter of this law suit is curt and obscure; hardly what one might expect for an extraordinary case. It consists of eight words: "Judgment and order affirmed with costs. No opinion." These eight words mark the close of a simple accident case involving no difficult questions of law, which had been in the courts continuously for 22 years.

It had been tried before juries seven times. It had been argued in appellate courts 10 times. The final bill of costs in the case, not including lawyers' charges or the cost of printing seven different volumes of testimony, each of from two to three hundred pages, as required in the appellate courts on the various appeals, and not including any of the defendant's expenses whatever, is over $20,000. A conservative estimate of the expense of this litigation not including lawyers' fees probably would be $5,000.—George W. Adams in Atlantic.

Twos and Threes.

Stella—Two is a company and three is a—

Bella—Divorce.