Rainbowville

Started out one summer day
For Rainbowville not far away
Fine location, we were told;
Where the sun shone bright in your gold;
Never saying, "If you please,"
Always living in your sneeze
Just beyond the maple hill,
Fortune smiled, in Rainbowville.

Past the fields, where ripening grain
Glistened with the recent rain;
Following still the primrod light
Till it faded from our sight;
Where the willow bough inclined
Whence the zephyrs lily intined
Through the orchard, past the mill,
We kept on toward Rainbowville.

Weary, footsore, cold and wet,
Hungry mingling with regret,
Made us turn to childish rest—
Next day we drew the guest.
And we did. Ambition fond
Ever lures to the beyond.
Years have passed and we are still
On our way to Rainbowville.
—Washington Star.

My Teacher's Lesson

BY ALLISON VEMILE

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"Mrs. Milliman, let me present Mr. Leonard to you."

I bowed over the white hand that was graciously extended and my hostess hustled daintily away, confident that she had brought together two people who wanted to be brought together—perhaps to stay together for a greater or less time.

So far as I was concerned, my hostess was both right and wrong. I was anxious to meet Mrs. Milliman—possibly a little too anxious for my subsequent peace of mind. It had been long since we had last met and the old hurt was not yet gone out of my heart. How well I remembered the parting—that and swirl in the current of life that had finally separated two people who had been drifting away from each other for a long time.

Was it my fault? Was it hers? Was it that of the man she had married and who, I had learned, had recently left her a widow? Was it my fault that I was not more ambitious? Was it here that she was not patient enough? Was it his, that he had everything to offer her from a worldly point of view that I had not?

As I grasped the hand and uttered some commonplace I glanced at her face. She gave no sign of having recognized me and as I caught sight of the reflection of my own bearded face, bronzed with many wanderings, I was not surprised. I had been introduced to her under my own name by which I had been known for years.

I have been wondering, Mr. Leonard," she said, "when I was going to meet you. You social lions are as hard to meet as though you were real ones, instead of the arbiters of the destiny of your characters."

"It is very kind of you to be interested in my poor literary efforts," I said, knowing of old the power of her flattery.

"I like to meet clever people," she replied, with an evident sincerity which robbed the remark of its boldness. "I have read all of your books and especially the last. I want to congratulate you on your success."

"Largely advertising, I assure you," I answered cynically. "We become famous like the breakfast foods or automobiles."

"I wonder what was the secret of your success," she answered with the old roguish twinkle in her eye. "I have found little evidence of knowledge of women in your books, and yet your success rests largely upon what the world calls your insight into feminine character."

She could say this—when every character I had ever drawn had been drawn with her for its model; when for years her face had been before me! Not understand women? I understood her, at any rate, at least I thought I did, and by the process of induction I thought I knew all women.

Her remark nettled me.

"We are on profitless ground, I fear," I said, a bit stiffly. "I shan't ask for your opinion of my characters. They have all been drawn from life, I assure you—all the women, at least. I might confess that most of them have had one woman for their model."

A flush mounted into her face and her voice faltered when she tried to make it steady.

"Your women have not the true womanly instinct," she said. "They

Gave no sign of having recognized me.

have beauty and intellect—everything womanly but a heart."

"I told you," I said, "that they were drawn from a woman I knew—believe me, they are true to life."

It was a cruel thing to say. Her hand trembled as it clasped her fan.

"You could not have understood women thoroughly," she persisted, recovering herself with an effort, "or make them act normally up to a certain point. Then they become mercenary. Love counts nothing with them. They all marry for money or position. Your last heroine, Muriel Vane," she did stand, and her lover, he shot himself, didn't he? I skipped the last chapters. You did not understand your heroine, Mr. Leonard. He loved me if broke her heart to part with her lover in that cold, bitter way. It shadowed her life and nothing mattered after that."

"Yet she married well," I said, scornfully. "It was all a story. Of course nothing like that ever happens in real life."

The brutality of my cynicism brought tears to her eyes and a sudden impulse came over me to take her in my arms and tell her that the lover's heart was broken, too; that his life was shadowed and that in reality, instead of shooting himself, he lived

A little golden locket.

to write his heart into his books.

But I resisted the impulse and spoke more gently.

"Believe me, Mrs. Milliman, the book is true. Muriel Vane' lived and loved my hero—that is, he thought she loved him. She sent him away in coldness and in shame, fell upon his life which can never be lifted."

"Never?" she asked, softly.

"Have no hope of it ever doing so," I replied. "I know my model too well."

"I am deeply interested in the story," she said in a low voice; "especially in the ending. The story is so like my own."

Her eyes never wavered as they met mine, but there was something in their depths that thrilled me with a new hope.

"There was the hero, the heroine, the tragedy of the parting, in my own story," she went on dreamily. "But there the parallel ends. I was forced to marry, forced to sacrifice myself. The lover left me. I could do nothing else."

Her voice faltered pathetically, and again that rising hope mounted into my heart.

"You don't understand Muriel Vane at all," she said passionately. "She wrote to her lover to come back—wrote many times. She told him that love was all in all; that she loved him better than everything else in the world. The letters were never answered. It was then that she married for money, the world said; but the marriage was hateful to her and the money saved her father from commercial ruin. She gave her husband respect and honor, but her love she kept sacred in her own heart, dedicated to the memory of the old days. She kept it enshrined with a tendril of faded arbutus."

Arbutus! The dear sweet symbol of our love of long ago! An agony of pain went through me and then Claire Milliman, the old Claire, the dear, loving, tender, suffering Claire, that I had known and lost, who was found and who knew me all the time—my Claire forever and forever, rose and held out to me a little golden locket. At a touch it opened and inside it I saw a few withered petals of arbutus.

"Your lover shot himself," she said, with a pathetic reproach in her voice. "If he had treasured his love as faithfully as these petals have been kept, he would have had his Muriel after all. You did not understand 'Muriel Vane'—Herold."

For the first time she had called me by my name. I opened a locket at the end of my watch chain and held it out to her. There were petals of withered arbutus inside it, too. They had also been gathered that night in June.

"Teach me to understand her, Claire," I said, humbly.

Since that hour I have been learning, learning a dear teacher's sweet, old lesson, ever new.

Supt. Locke Sizes Up Saco.

Saco has the reputation of being one of the quietest, most conservative, law-abiding cities in Maine. A friend of John S. Locke, Saco's genial superintendent of schools, met him one day during the summer, and after a hearty exchange of greetings asked: "What has been going on in Saco since I was here last?"

"Nothing, nothing," the superintendent replied, and then, with characteristic drollery added: "There is in the Episcopal service a declaration which aptly describes Saco 'As it was in the beginning, is now and ever shall be, world without end.'"

NO REAL REASON FOR WORRY.

Philosopher Was Making Deductions Without the Facts.

Dancing school was out and as the flashing lights of glittering equipages blinked down one of the principal thoroughfares, homeward bound, the amateur philosopher, standing on a corner, remarked to a friend:

"After all, sometimes I'm glad my blood is being raised in moderate circumstances. Those little ones, snuggled in those luxurious carriages behind the prond, cold, aristocratic coachmen, look very comfortable. They're expensively and beautifully dressed, but—" h.

"If there are going to be many chapters of this I hope they'll end pleasantly," interrupted the friend. "I've just read a book in which the heroine, after page on page of poignant, restless life, took chloral, and I'm nervous."

"I was going to say," continued the philosopher, undisturbed, "that one night last winter I was watching this procession of varnished vehicles. It was a wild, tempestuous night; the snow was caught up in gusts and hurled against defenseless pedestrians. Ahead of me was a boy, poorly clad, his hand in his father's, beating against the blast. At first the contrast between him and those sheltered children palled me. Then I reflected that they missed much in life that I enjoyed. He could play in the dirt and sand and romp with all kinds of boys and girls, while they had to mind their manners and their governesses and could never soil their clothes."

"You'd make me snuffle if you were right," Agnes broke in in the matter-of-fact friend. "Those children can have everything they want. If they ask for ponies and automobiles they get them; and if they cry for mud pies they get mud pies. They're as happy as larks. It's well enough to have emotions; but when you let go of them you should chart out your course properly and not drift around aimlessly. You've been moniting and taking on over nothing."—Providence Journal.

CHECK HAD NOT REACHED HIM.

And for That Reason, Possibly, It Was Still Tarveling.

Ex-Senator Lake Jones, of Wayne county, Ohio, who is known all over Ohio as the "hound pup statesman," from his passionate love of fox hunting, had dropped in a party of old-time friends in the lobby of a Columbus hotel recently.

"I have an agent," said Jones, "who has most phenomenal ideas of right and wrong, and a rather exaggerated sense of justice. Not long ago I sent him a check for $15,000, explaining that she felt that she had not paid him what the property was really worth.

"He promptly returned it, saying she had paid him all he asked for it and all it was worth over and after their sale. But she wouldn't take no for an answer, and sent it back to him.

"Now, don't you know," laughed Jones, "that check has been passing back and forth through the mails between our families for the past fifteen years."

"Did it ever fall into your hands Lake?" asked Major Robert Eddy Jones' friend of a lifetime, smiling meaningly.

"No," admitted Jones, half sadly "no, yet."—Philadelphia Ledger.

His Compliment.

A New York publisher has a reputation for employing the homliest stenographers and typewriters in the city. Efficiency rather than beauty is what he wants, and he knows the homliest ones are not the most efficient. Just the same, it is said of him, that he doesn't know a pretty woman when he sees one. Still his wife is an unusually handsome woman.

No long ago she came into his office, and, with no appeals at preliminaries, and only when it is absolutely necessary. She was met by an office boy, a bright Irish lad, who had never seen her. She asked for Mr. Blank.

"Who shall I say wants to see him, ma'am?" he inquired.

"His wife," she replied.

He looked at her in open eyed surprise and genuine admiration.

"Sure, mum, and I'll tell him," he said, starting off, "and had yez to think that says he has no taste in ladies, mum."

To Start a Balky Horse.

The account of a driver's brutality to a balking horse in a recent issue leads me to write you the following:

Some years ago in Cincinnati, during the most busy time in one of the side streets, a horse attached to an express wagon became balky. Many remedies were tried without effect. Presently one of Cincinnati's best known horsemen came along. When he saw the trouble he smilingly asked if for a quarter, which was given him. Then he asked the driver to lift up one foot of the horse and with the stone he struck the shoe a number of times.

"Now," he said to the driver, "get on your seat and drive off."

This the driver did, amid cheers of the bystanders and horseman said he had no idea why this made a balky horse go, but he had found it an unfailing remedy.—Letter in New York Times.

"Mike's" Ability Questioned.

When Gen. Bresnahan was boss on that section of the Boston and Maine railroad between Peabody and Salem he had in his employ his nephew "Mike," a recent arrival from the Emerald Isle. One morning on joining his men he remarked the absence of "Mike," and, after inquiry, was told that "Mike" had gone to oil the hand-car.

"What-a! Gone to fle th' hand-car!" exclaimed Bresnahan, in astonishment. "You go right after him, an' take that fle an' right away from him! Sure what do he know about thim machines-ree!"

Increasing the Egg Yield.

We have found it somewhat difficult to increase the egg yield per hen, though we have taken a great deal of pains in the matter. With just a farm stock it is not possible to use some of the devices that can be used by the men that make a specialty of poultry raising and have men always at hand to do any kind of work required. There is the trap nest, for instance. It serves to show how many eggs a hen will lay and when she lays them, but it is of no use to talk about using that kind of an arrangement on the farm, for the reason that people are too busy to attend to it. We can't keep the children at home from school to watch the hens and let them out of their prison when they have laid an egg.

However, I am certain that the trap nests are only approximately correct. They only show what eggs the hens lay in the trap nests. I was visiting not long ago an establishment where they use trap nests. I asked the manager what was done with the eggs that were dropped outside of the trap nests, and he said those did not count. Some hens will lay only in a certain nest, and when they cannot have access to that nest on account of some other hen being there they simply drop the eggs wherever they can. The trap nests increase the number of eggs dropped. It may be that some of the hens that have failed to reach a certain standard laid their eggs elsewhere than in the trap nests. I think the trap nests are a great help to the person that has enough leisure to look after them, but I do not think that they tell the whole story.

On most of our farms nothing is done to increase the egg yield. I believe that the most practical method for us farmers to use is to employ egg bands and then make sure that we kill of all the fowls that have passed their most useful years and fill their places with young pullets just in the prime of their laying ability. I also believe that we can increase the egg yield by feeding less corn and coming nearer to a balanced ration.

Union Co., Ohio. Warren Wilson.

How Many Eggs Per Fowl?

How many eggs should a fowl lay to make her profitable? I think on most of our farms the hen that lays 100 eggs a year pays for herself, believe, however, that we should not be satisfied with hens that lay less than 200 eggs a year, for we want to get reasonable pay for the labor we put upon them. At the present price for eggs 100 eggs will bring at least $2, and they have not cost more than $1. But there is another element that enters into the cost of eggs, and that is the number of fowls that are lost from various causes. It is possible to lose so many fowls while they are growing up that this will reduce the profits of the ones that live. Sometimes figure out that they are making a profit over feeding that succeeds with fowls consists very largely in keeping them free from fat, lice and diseases.—Mary Pickering, Elkhart County, Ind., in Farmers' Review.

Dry Bran Mash.

Last summer in a visit to the Maine experimental station, the writer noticed that they fed no wet mash. Plenty of bran. This was placed in a long trough that was fed by a hopper from above. As fast as this bran was eaten by the poultry a new supply worked down from above. Every only necessary to keep this hopper full of bran and the filling need only be done once a week or at longer periods. The manager of the poultry department said that they used this instead of the ordinary wet bran mash. They believed that they received all the benefits from this that they could from the ordinary wet bran mash. The poultry were permitted to eat as much of this as they wanted, and it is certain that large quantities were consumed. This system of feeding bran to poultry seems to be an admirable one. Bran is very rich in nitrogen, just the element that is needed to balance up the corn. It is so light that there is no danger of the fowls eating more than they should. This relieves the gizzard from doing the very large amount of work that is put upon it when grain is continually fed. Too much grain results in digestive trouble before the end of winter. The bran mash greatly relieves this work as it is in shape to be acted upon at once by the digestive juices.—Farmers' Review.

The Buff Color in Breeds.

Some one asserts that the buff color in fowls shows a strong tendency to become lighter from generation to generation. We doubt if this applies to all fowls. The original Buff Cochins doubtless hold their color very well, but many of the newer breeds have white in their make up, that is, the ancestors of these buff birds have many of been white birds, which will explain the tendency of the buff birds to change to white. It is probably true that the buff color will remain in the breed in which it has been the prevailing color for centuries.

Profitable Silage.

Silage increases the carrying capacity of the land. Ordinarily, from two to three acres of bluegrass are required to carry a 1,000-pound steer for six months, when gaining from 200 to 400 pounds. Four 800-pound steers were fed for 150 days on the product of less than an acre of land, in the form of silage, and gained 896 pounds during that period.—The Breeders' Gazette.

Real Estate Exchange

Of Whitehead & Mitchell at the Exchange Bank, Birmingham, Mich.

The following is a partial list of farms, city and village lots and real estate generally which we have for sale. As our list is constantly changing, we request that parties will write us if they do not see what they want in this list:

5.

Elegant house and lot 66 feet front and 97 rods deep on Bates St., two doors from electric road on Saginaw St., 80 ft. front, 198 ft. deep. Hot and cold water in bath room, water closet, furnace and every modern convenience. Terms $500 cash, balance to suit purchaser. $2,800. If you are curious or interested, just ask us for fuller particulars. If you are not curious, it will be curious if we don't interest you.

38.

Two story house and lot on south side of Salina St., two doors from electric road on Saginaw St., 80 ft. front, 198 ft. deep. Hot and cold water in bath room, water closet, furnace and every modern convenience. Terms $500 cash, balance to suit purchaser. $2,800. If you are curious or interested, just ask us for fuller particulars. If you are not curious, it will be curious if we don't interest you.

42

Brick house, good barn and seven acres of land suitable for planting on south side of Maple Ave. east of Birmingham village limits. Choice subdivision. Price $2,500 and it is worth every cent of it. If you don't believe it, ask us about it and we will prove it.

44.

Fine Stock Farm—the celebrated Colling Farm—80 acres in township of Southfield, Building are two frame houses and one barn; condition: Large 12 room frame house, with cellar, divided into three compartments. House surrounded with large handsome old shade trees. Horse barn with stalls for six horses and separate carriage room. Back barn with granary, cow shed, hog pens, etc. Horse barn 30x40, cow barn 30x40, hog pens 30x40. Soil is a sandy loam, good clay subsoil. Fruit: Large and bearing apple orchard well trimmed and in good condition. Buildings, Greenings, Kings, Steeles Red, Gravenstein, Baldwins, Spies, Russets, Northern Spy, Snows, Fameuse, Wealthy, Wolf River, Duchess, Tolman Sweet, Talman Sweet, Golden Sweet, Jonathan, Ben Davis, Pewaukee, Hubbardston Nonsuch, Rhode Island Greening, Tallman Sweet, Twenty Ounce, Red Astrachan, Early Harvest, Sweet Bough, Early Strawberry, Maiden Blush, and a few Seedlings. Also a few Crabs. Pears: Bartlett, Seckel, Sheldon, Clapps Favorite, Flemish Beauty, Howell, Duchess, Anjou, Lawrence, Winter Nelis, Vicar of Winkfield, Sheldon, Louise Bonne de Jersey, Buffum, Onondaga, Beurre Bosc, Beurre Clairgeau, Beurre d'Anjou, Beurre Diel, Beurre Easter, Beurre Superfin, Doyenne d'Ete, Doyenne du Comice, Doyenne Boussock, Doyenne White, Dutchess, Flemish Beauty, Howell, Seckel, Sheldon, Winter Nelis. Plums: Bradshaw, Coe's Golden Drop, Damson, Duane's Purple, Field, Green Gage, Imperial Gage, Lombard, Pond's Seedling, Prince's Yellow Gage, Shipper Pride, Smith's Orleans, Washington. Cherries: Early Richmond, English Morello, Late Duke, May Duke, Montmorency, Ostheim, Reine Hortense, Wragg. Peaches: Alexander, Barnard, Beer's Smock, Brigdens Orange, Crawford's Early, Crawford's Late, Crosby, Early Rivers, Early York, Elberta, Foster, Globe, Hale's Early, Henrietta, Jacques Rareripe, Kalamazoo, Lemon Cling, Mammoth Heath Cling, Mary Washington, Old Mixon Free, Old Mixon Cling, Oldmixon Free, Old Mixon Cling, Reeves Favorite, Salway, Smock, Stump the World, Susquehanna, Wager, Wheatland, Wonderful, Yellow Rareripe, Yellow St. John. Nectarines: Boston, Early Newington, Hunt's Tawny, Pine Apple, Red Roman, Stanwick, Victoria. Apricots: Early Golden, Moorpark, Peen To. Quinces: Angers, Meech's Prolific, Orange, Rea's Mammoth. Grapes: Agawam, Brighton, Catawba, Clinton, Concord, Delaware, Diana, Hartford Prolific, Ives, Martha, Moore's Early, Niagara, Rogers' Hybrids, Salem, Wilder, Worden. Currants: Cherry, Fay's Prolific, Lee's Prolific, North Star, Red Dutch, White Grape, White Imperial, White Transparent, White Dutch. Gooseberries: Downing, Houghton, Industry. Raspberries: Cuthbert, Gregg, Hansell, Herstine, Loudon, Marlboro, Miller Red, Ohio, Shaffer, Turner. Blackberries: Agawam, Ancient Briton, Early Harvest, Kittatinny, Lawton, Snyder, Taylor, Wilson Early. Strawberries: Bederwood, Bubach, Crescent, Gandy, Glen Mary, Haverland, Jessie, Lovett, Manchester, Marshall, Michel Early, Parker Earle, Sharpless, Warfield, Wilson. Asparagus: Conover's Colossal, Palmetto. Rhubarb: Linnaeus, Myatt's Linnaeus, Victoria. Horseradish: Bohemian. Price $2,500 and it is worth every cent of it. If you don't believe it, ask us about it and we will prove it.

55.

Village lots on Saginaw street, bounded north by land of Wm. Smith, east by C. F. & M. R'y, south by Bower street, west by Saginaw street, 108 ft. front on Saginaw street, 178 feet deep on north side and 148 feet deep on south side. All in the village of Birmingham, Mich. One of the finest building sites in the village. 160

56

Lots 48 and 49 Randall's Addition, price $250 each for the two lots (which is very cheap). Will exchange for small house and lot in Birmingham.

Farm of 40 acres, being the east ½ of the s e ¼ of section 2, Farmington, Oakland county, Michigan, in the finest farming locality of the county, with 4 fairly good buildings. Will exchange this entire farm for property that will suit it unless than a mile from the village of Birmingham. The farm is timber, elm, basswood, etc., and the price is $4,000. Don't write to us unless you mean business, as we have no time to waste in correspondence. If you mean business, write us and we will be pleased to give you fuller particulars.

58

Good little farm in the township of West Bloomfield, Oakland county, Michigan, 30 acres of sandy loam, all under cultivation, house and barn of both little value. Also little lake on the farm, good for pickerel and bass. Price $1,000 and it is worth that to the man who wants it. This is something to make you consider. It can be bought for $45 per acre. Think!

59

House and lot, No. 1[illegible] Fourteenth Ave., Detroit, a mile from the city limits on the boulevard; paved street, sewer, water, gas, electric light, small barn, some fruit; house contains about $4,700 when built; will sell for $3,700. Birmingham village property or for a small farm of not more than 5 acres.

77

One old on Saginaw street, just south of land owned by John Gerbush, 50 feet frontage. Anyone wishing to build will find this a bargain. For particulars inquire of Mollie G. Smith or at the Exchange bank.

87

House and three lots on the corner of Townsend and Holbrook streets, on excellent block of trees. One of the best built and most comfortable houses in the village, with a fine front on Townsend and 10 feet deep. Modern ten room house with closets, cellar well, wood shed and summer kitchen. Now this is strictly "on the level" and just what it is represented to be. We really have any intention of buying a home in this village just now, therefore, we can afford to overlook this place, because the price is only $4,500 and more than that but that's a state secret and you can't tell it to a soul or further until you see Whitehead and ask him about it. If you do not get busy you never see the back of my neck—it's out so!

89

Lot on the east side of Baldwin Ave., in the Randall Addition. Price building site. Price only $100.00.

90

Finest farm we know of, 114 acres one mile south of Southfield, 15 acres of it has good buildings, 80 acres of timber, 4 acres of orchard, finest orchard in the country, one mile south of Southfield and one mile east of the electric railway. Flowing well. House heated with furnace.

One of the best farms, without exception, in the township of Southfield, 131 acres and all waste land. Well fenced and thoroughly tiled, 10 acres excellent orchard, 10 acres good heavy timber, two buildings valued at more than $5,000 and the place can be bought on easy terms for $65.00 per acre. There, if that don't get you to thinking we won't write any more. It is worth of postal cards and will tell you all about it by return mail.

Price $65.00 per acre. Want to know more about it? A postal will bring full particulars.

96

Yep! Here's young chance at last. Will exchange for Detroit city property. Farm of 160 acres on Southfield township, very productive soil, in a high state of cultivation, and a fine lot of waste land on the place, flowing wells, excellent buildings, new barn, fences, farm thoroughly drained, 75 grape vines, 85 apple trees, 50 raspberries, 1 acre, large new dwelling, one other house (capacity 100), icehouse and milk house combined, everything ready to do the finest and most profitable dairy business in the country. Not failing health makes it advisable to dispose of this desirable property. Price $96.00 an acre.

100

Farm of 77½ acres on the Twelve mile road, ½ miles east of the Electric Railway on Wood land drive, Redford township, good farm and buildings which are insured for for $4,000. Early delivery and description for fuller particulars gardening nearly ready, all worked. Price $5,000.

Sixty Years a Postmaster.

The position of the oldest working postmaster in England is claimed by Mr. William Maynard, of Wivelsfield, near Haywards Heath. He is 85 years of age, and has held the position of postmaster and parish clerk for sixty years.

101

Farm of 91 acres in sections 9 and 10, Southfield; 2 acres best grafted fruit; 6 acres timber, 3 acres land for fall wheat, 40 acres tilled and seeded under a high state of cultivation. Price $3,000.

102

Two story brick residence in the village of Franklin, Mich., and one of the finest in the country, with beautiful surroundings, nestled among the hills and valleys of the prettiest little village in Eastern Michigan. The cellar is divided into separate rooms for fruit, vegetables and furnace room. The house has thirteen rooms and five closets, hot and cold water, furnace room, water closets, and in fact every convenience that you could possibly desire in the city. Two barns, carriage house, pig pen, hen house and corn house combined, work shop for the handy man, and all other buildings needed for the place. Two hundred rods of cement walks, house fronts west and north on a corner lot, 66 feet front by 132 feet deep. Price $6,000 to build, and the money was well expended. Plenty of room for a garden for city people who would like to settle down in a pleasant little country village and raise their own fruit and vegetables. If only $2,000, half cash, balance on long time and easy terms. If you are in the market for a city home you will look at this place and be glad to get acquainted with you whether you buy or not.

105

Eighty acre farm in White lake township, 3 R. R. S. east of Pontiac, 40 acres cleared, 15 acres timber and huckleberry swamp. (Don't laugh at huckleberry swamp, you can pick a crop every summer). Three acres of orchard, house of 7 rooms, good neighborhood, school house 100 rods, 3 miles from Commerce, proposed electric road comes within ½ mile of this property. Price $2,000. Say, what do you want, anyhow?

104

House and barn and south half of four lots, corner of Bates and Brown streets, in the village, on comfortable little home for small family; 54 feet front on Pierce street and 132 on Brown. Price $1,300; terms easy. Will trade for other property.

106

House and two lots on Stanley avenue, Birmingham, 50x130; well, cistern, cellar, fruit; house with $1,600 and that's all we ask for the place. Wouldn't that take you to the 'ouse?

107

One of the finest residences in the village of Birmingham, 100 feet front on Brown and 132 deep on Stanley avenue; house contains: 8 large rooms, well, cistern, cellar, plenty of fruit; one block from electric cars for Detroit. Price $3,500.

108

About 15 acres of vacant property in the village of Birmingham, suitable for platting, on the west side of Woodward avenue, along the line of the electric railway; will sell from 1 to 15 acres at almost ready to take it ourselves. There is money in it for anyone who has time to devote to the selling of it, and who could take most any payments, etc.

109

Lots 43 to 49 in Randall subdivision, with also little one story cottage, on Greenwood avenue. Price $300.

114

Farm in the township of Southfield; 48 acres of which 25 are cleared, and the balance in good marketable timber. Two acres of orchard, in good bearing condition, and this exceptionally fine place can be bought for $3,000. Nail ed!

116

Farm in Southfield. Really you will begin to talk about the weather when you see this farm for sale. Well, we have a lot of it, and there it is! Not exactly for sale, but we will sell it. Only they have been asking too much for it. Now they are just getting down to a price that we are willing to pay for an investment, 81 acres at $60 per acre; buildings, nice spring of water, 2 acres of orchard, 10 acres of timber, 71 acres in cultivation. No marsh land on the place. Price $4,860.

118

Seven acres just outside the city limits of Pontiac, on Elizabeth lake road, less than one half mile from electric cars. Buildings new, house 8 rooms, bath room, well and cistern, all other buildings and one or more acres of land. Will sell the whole business for $2,200 with cash payment of $1,000 and the balance on the installment plan. Is cheap.

119

Two lots, house, barn and chicken house, corner of Greenwood and Harmon in Birmingham. Much land in a small lot, all under cultivation and pleasing features have been added. Buildings are nearly all good and new. A well and sidewalk constructed along the east line of the property last summer and is all paid for. Price of property, $1,500. Cash, $1,000. Terms will cost you only a trifle more than that. You really could not build the house and barn and side walks for what is asked for it. Ask the man at the Exchange Bank.

120

Farm formerly belonging to Edward Coates from the Pontiac road to Orion lake, in the townships of Bloomfield and West Bloomfield one of the loveliest locations in all the lake region of Oakland county; 120 acres with 15 story frame dwelling and seven rooms, in a very healthful oak and hickory grove. Farm touches Long lake in the eastern portion and Long lake on the west, and there is about sixty dollars per acre and the portion bordering on the Pine Lake tract is laid out in lots which will be sold for $100 each. The whole amount asked for the farm, 55 miles from the city of Detroit, 3 miles from the village of Pine Lake, from the steam and electric railway stations at Orchard Lake. We would be pleased to call and see to answer all your questions, either by mail or in a personal interview—which we would greatly prefer.

121

One hundred and three acres just outside of the corporate limits of the city of Pontiac, on the electric railway, 2 acres orchard, 12 acres of timber, balance all under cultivation except the building sites (not one anything of the price we are asking for the whole 103 acres). This is a beautiful rolling sp ing of pure water, excellent soil. Formerly leased by the year for $5 per acre, but we have decided to let it go at this figure. Remember that you would like to in exchange and we'll get our bonnet on and be right out to see you. Farm is all fenced. Farm of this kind are getting mighty popular just now and when we tell you that it can be bought for only ten dollars per acre, you will understand that you'd better hurry.

122

Farm of 75½ acres at $65.00 per acre. Good gravelly loam, well fenced and drained. 7 acres of excellent orchard, 8 acres timber, 5 buildings valued at $3,500. Only 2 miles from Lake Orion village. One of the best farms in Southfield, about 1 miles from Birmingham. Take you to see it any time. It's worth looking over.

123

Nice little 40-acre farm near Big Beaver, (S ½ of N ½ of N. E. ¼ Sec. 22, Troy,) farm is rough, easily worked with a team. About 20 acres good orchard and 5 acres of timber, little over a mile from the Detroit electric railway. Price $1,800. $50 per acre will buy it, and the terms are as easy that any man who owns a dollar can pay for it.

124

Here it is and well worth the money. It's the justly celebrated Watkins Stock farm just west of the village, adjoining the corporation line, and there is 50 acres of timber and a fine lot of land on the premises. We will frankly say that this is the best stock farm in the state and a finer farm in the state of Michigan. What's that? Too big? Well, that's what you may think and what you want. Say! Tell you what we'll do! We'll cut it in two for one of the best farms with the buildings, which are properly distributed, and there you are! with a farm of 125 acres for less than you would pay for 40 acres down below. $50 per acre that we are asking for the 80 acres, and it is worth every cent of it, gimme, windmills. But there. What's the use? You must come and see the lake you want to use it. Only ten minutes drive from our office.

125

Vacant lot 47 x 132 ft. on Williams's Sub-division Royal Oak village, south piece. Price $100 each. Terms easy, with small payment down.

127

House and lot on Trenton street in Birmingham, Mich. Price $1,000. House nearly new, 5 rooms and closets, well and cistern. Price $1,100

128

Five-room cottage, Hood's Addition, Birmingham, on Bowers street. Comfortable little home, good well, cistern fruit, garden etc. Price, $700.

129

One of the finest residences on Saginaw street, Birmingham, 12 or 15 rooms closets, furnace, bath, hot and cold water, electric lights, all of which you could have or expect to have in the city without exception the finest location in our village; brick house, 2 stories, practically new; cost $6,000 to build it; is about 125 feet front on Saginaw street, and 132 feet deep. And the price is so low that we wouldn't feel justified in publishing it in a newspaper. Say, if you want the best house and lot in our town at a cost for it as a whole it would be only to be pleased to call and see us, and we will tell you what you could have it for. That's all.

130

Modest little cottage on Shirley street, [illegible] feet from Ferndale, Mich. Has [illegible] plenty of fruit and [illegible] Only [illegible] and there are [illegible] Only [illegible] Only [illegible] worth

131

New eatery house, 6 rooms, bath, cellar, good, desirable location on Randall's addition, Birmingham. Price $1,600.

133

Five acres, no buildings, good light loamy soil, no waste land. Ten beautiful maples on the front, 200 rods from post office, 2 miles from Birmingham, 3 miles from Royal Oak, 4 miles from Rochester electric line, 4 miles from Detroit city hall, 2