What It Is to Live

To grapple fate and fearlessly
Defy its stubborn, stern decree
Until, disarmed, the terror lies
Beneath our feet, recoils and dies.

To look beyond, content to wait
And dignify our low estate
By bending lower, e'er to seek
To help the fallen, lift the weak;

To take no backward step—to-wit,
Be sure that each ascends a bit,
To love the best, the best to give—
This is the meaning solved, to live.

—Boston Transcript.

CONFESSED

BY NELLIE CRAVEY GILMORE

(Copyright, 1905, by Daily Story Pub. Co.)

Ashleigh glanced questionably across the tea-table at his wife. That "bright particular star," who for the past two years had been the faithful custodian of his Lares and Penates—as well as of his loyal heart—answered him with smiling eyes.

"Well?" she queried, her soft hands fluttering like white butterflies above the Dresden.

He did not reply at once, and Francesco leaned coaxingly across the tea-tray curiously, and a tiny, dawning shadow coming into her face, "I hope it isn't anything unpleasant——"

"Oh, no—not exactly; not in the way you mean." Ashleigh laughed, tilting back in his chair in a little contemplative way, and regarding her with a dubious expression. "I was just wondering," he pursued, "whether you would rather go to that ball this evening or remain at home with me? I find that I shall be somewhat late, but perhaps Kendrix——"

"Kendrix, indeed! Why, you silly boy, will you ever outgrow your infancy? Which do you suppose I would rather do?"

"That settles it then. I was a bit worried for fear you might be disappointed."

A little laugh that sounded to Ashleigh like the music of gurgling water bubbled up to her lips.

Francesco left her chair and, going over to where he sat, rested two soft, pink palms on his shoulders. "I don't believe there are any two people in the world quite as happy as ourselves," she said, letting her hands slip up till they touched his cheeks. After a moment he rose, and kissed her for answer. A servant came in to clear the table, and they went back to the cozy little sitting-room, where the light from pretty, rose-skirted candles glowed warm and mellow.

Ashleigh gave his attention to some accounts he had brought up from the office, and Francesco went to the piano. A half hour passed, and tiring of her music, she went over to the fireplace and threw herself into a prodigious leather chair that almost swallowed her up. She stretched out the tips of her slippered feet to the brass fender, and watched the sleepy bed of pink and purple coals with musing eyes.

After awhile, Ashleigh put aside his papers, and drawing up a hassock, sat down beside her, laying one of his strong brown hands over her dainty white one that rested enticingly on the arm of her chair.

For some time, neither spoke. Presently, he gave her fingers a playful little pressure. "Penny for your thoughts," he said, smiling up into her half-closed eyes.

"Are you just awfully anxious to know?"

"I am."

"Make a guess."

"Me?" he asked.

They both laughed. Francesco did not answer immediately, and he shook his head half-deprecatingly as he looked toward her for corroboration. Her lips smiled, but he fancied that her eyes were a trifle grave.

"Yes," she responded after a little, "I was thinking of you. I always am, and I was wondering"—her voice faltered a bit—"if happiness like ours could—last."

Ashleigh threw her a startled glance, vaguely conscious of some sudden, indefinable change.

"I don't understand," he said, almost harshly, as though under a sting.

She made no verbal response, but

"Well?" he asked, gravely.

the shadow faded momentarily from her face. Then, after a while:

"It occurred to me," she began reflectively, "that most of the married people I have seen, seem—after a time—to grow weary and indifferent, if not actually discontented or unhappy and——"

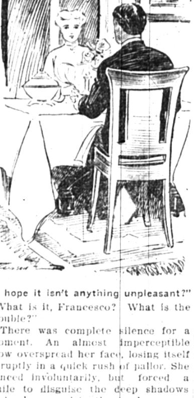
"Don't talk that way," he interrupted somewhat impatiently; "it's foolish and—and not natural. You are not yourself. Of course we shall always be happy, happier and happier as the years go by."

"If things were always what they seemed," she persisted absently.

"Well, and if they are not? What do appearances—what does anything matter so long as it is the one real love?"

Francesco had drawn a little away from him, and looking at her closely, he noticed that the brightness of tears was in her eyes, and the pink quite gone from the delicate curving cheek. He had never seen her that way before, and a wave of apprehension swept over him.

"I wish you would tell me what it is is worrying you to-night?" He leaned toward her suddenly, touching the loosened heap of shining brown curls with gentle, persuasive fingers.



"I hope it isn't anything unpleasant?"

"What is it, Francesco? What is the trouble?"

There was complete silence for a moment. An almost imperceptible glow overspread her face, losing itself abruptly in a quick rush of pallor. She winced involuntarily, but forced a smile to disguise the deep shadows that clung insistently to her eyes. "Nothing," she returned, "nothing at all—unless, perhaps—I am a little out of gear." Her voice broke, but he did not appear to notice her emotion. She sat very still and silent for a long time. Once or twice she drew in her breath in a little sharp way, and averted her head, lest he should see, and read some of the tragedy of her face.

A long time passed. When she looked toward her husband again there was a certain bitter determination in her eyes. "I have been thinking of a story," she said mechanically. "Shall I—do you think you would care about—hearing it?" She gave him a quick, tentative glance. "Don't—don't look at me that way, Dick. You—you vex me. I'm nervous and—and silly, I suppose." She tried to smile at him through stubborn tears.

Ashleigh drew a deep sigh of relief, answering her with obvious interestedness.

"Not many years ago," she commenced in a low tone, to hide its meaning, "there lived a girl who was young—very young, and innocent and credulous. This girl had a mother who was all that was devoted and kind, but—ambitious, and withal, perhaps a little bit unwise. After one or two attempts, she managed to—marry her daughter to a man with a stolen title—no name at all. When the money—the girl's money—was all gone, the man disappeared. A short time after, there came on the scene, another woman—his wife. She—the girl was crushed, but still self-respecting. She tried to put it all out of her life forever. Everyone—everyone has a right to a little happiness in the world. Two years later, she married—someone else who loved her for herself alone—who—he——" She broke off miserably and covered her face with both hands. But in a second she pulled herself together and looked up with her old brave expression.

Ashleigh glanced at her a little strangely and something queer stirred in his heart. "Well?" he asked gravely.

"That is all—except that he—the last one—never knew." She had risen and was leaning listlessly against the mantel-piece, her face the color of ashes.

He looked up at her slowly, wonderingly, comprehendingly, and all at once his eyes filled.

"Do you think she did wrong?" she asked, trying hard to keep her self-control. Her voice quivered suddenly, under its veneer of calm.

Ashleigh rose quickly and drew her into his arms. He felt her sobs against his coat, almost convulsive. "What does anything matter," he repeated "so long as it is the one real love?"

Leisure of Japanese Generals.

During the winter just past Japan's generals along the Shaho spent their time variously. "Gen. Nodzu," according to Japanese newspapers, "studied calligraphy. Gen. Kuroki kept barnyard fowls. During the Heikautai engagement Gen. Kodama scarcely slept at all for a whole week, but did not seem one whit the worse for his experience." Gen. Oyama was reported as being "the same robust, merry-hearted gentleman as ever."

THRIVE ON VEGETARIAN DIET.

Wild and Domestic Animals Grow Fat and Intelligent.

Although carnivorous animals are capable of marvelous feats of strength they have nothing like the endurance of the herbivorous animals, nor are they so long-lived. The animals of greatest service to man on account of their strength, fleetness or endurance—the horse, the elephant, the camel, the ox—are all vegetarian animals.

The gorilla, which is said to be, for his size, the strongest and most intelligent beast in the forest, is frugivorous. He has often been known to beat a lion to death with a club, and it is said that he will even kill an elephant in like manner.

Dogs are in much better condition in every way when confined to a strictly vegetarian diet. Every dog-trainer knows that meat spoils a dog's wind, and also his scent. On this point an old hunter out West said: "I have a dog that can scent a bird two hundred feet away; but when I feed him meat he can't scent a bird half a rod off. Besides that, when I feed him meat he has no wind; he can't run."

That cats also can be kept in perfect condition on a vetarian diet many a vegetarian family can testify. The mistress of a handsome pair of kittens says of them: "These beautiful Maltese kittens are vegetarians. They have never eaten meat of any kind. Their favorite dishes are protose, nuttolene, potatoes, green corn and baked beans. In disposition they are gentle, affectionate and unusually intelligent. My children have taught them to run a race, try to catch a rubber ball, and play a game of hide-and-seek. Fat, healthy and happy are these vegetarian kittens."—Exchange.

FORMS OF MODERN SOCIETY.

Proper Usage of the Words "Gentleman" and "Lady."

As to the subtle question of "gentleman," "lady," "man" and "woman," there is a difference, writes a correspondent, between the sexes. A duke must always be a man, unless he be, for the purpose of conversation, a "gentleman," with great emphasis of voice. Without emphasis, every man of gentleman's rank is a "man" always and in every social circumstance.

But with women it is entirely a matter of the adjective. Without an adjective a woman is a "lady." Who ever asked, on hearing that a friend was to marry, "Who is the woman?" Nor do we say that we met a woman at dinner who told us so and so. But introduced the adjective, and the "lady" is at once a pretty woman, a well-dressed woman, a dull woman.

The "man" and the "gentleman" difficulty was responsible recently for an unintentional aspersion upon a youthful male undergraduate friend by a young la—that is to say, a girl. He was at the end of his teens, not quite arrived at man's estate. That was what she intended to convey to a stranger who had heard his name mentioned and inquired as to his approximate age. But as she was a polite young—girl, what she said was: "Oh, he's not quite a gentleman."—London Chronicle.

The Road.

There is no new pathway that is not rough,
Yet who would walk in a well-worn way?
The warden of life is aged and gruff,
But nevertheless he is guard to-day.

What would you do? Would you stop to rest
Or argue the question of go or stay?
Better pass on in an untried quest
Than beg for a crust in a well-worn way.

Stumble you will, in the tangled turn,
Where the vines have grown and the sweet brier spread;
But the fountain you find and the lessons you learn
Will be newer and dearer than those oft read.

Then smile at the warden and pay his fee,
For Life has demands that are somewhat bold;
He has weighed the soul of a you and me,
And he knows our strength when he points the road.

—Lura Kelsey Clendening.

The Russian Method.

"That man," said the photographer, "owes me $20 for a dozen cabinets. I wish I dared to treat him as he would be treated in Russia.

"In Russia if you don't pay your photographer's bill, he hangs your picture in his window upside down. Every Russian photographer's window has five or six of these reversed pictures in it, and there is always a little crowd of people outside craning their necks and saying:

"'Oh, that is Vasili Popoffsky. Won't he be ashamed?' 'And look at Anna Olinsky. You'd think she'd be able to pay.' 'Is that Senia Gogol there? It certainly is. What a pity.'

"Russian photographers, thanks to this unique method of theirs, have no unpaid bills. If only their method was in use here!"—Chicago Chronicle.

Rush of Modern Life.

A well-known artist thus comments on the rush and hurry of our modern life: "Man's business requires haste. The average business and professional man eats in a hurry and gets dyspepsia. He walks in a hurry and gets apoplexy. He talks in a hurry and gets the lie. He does business in a hurry and becomes a bankrupt. He reads in a hurry, and is superficial. He marries in a hurry and gets a divorce. He trains his children in a hurry, and develops spendthrifts and criminals. He gets religion in a hurry and forgets it in a great hurry. He makes his will in a hurry and leaves a legal contest. He dies in a hurry and goes to the devil."

Young Rockefeller's Training.

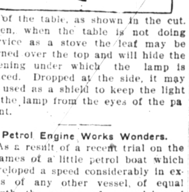
At Brown university, where John D. Rockefeller, Jr., was graduated in the class of 1897, tales are still told to show how his father impressed on him the same scrupulous regard to detail that made the Standard Oil Company successful. One day when John Jr., was down in the city of Providence with a couple of girls, he took them into a convenient drug store and treated them to ice cream soda. After he had paid the checks and before he left the store he surprised his fair companions by pulling out a pocket memorandum book and entering: "Three ice cream sodas, thirty cents."

SCIENCE and INVENTION

Table and Stove.

Both a table and a means of heating foods and water are of the nature of necessities around the sick room and nursery, and it has remained for a woman to combine these features as shown in the accompanying cut. There are a number of novel features about this arrangement. The heating is done by a lamp of the ordinary character, such as is to be found around most any household. Placed on the floor, the top of the chimney is allowed to come just below the table top, and the table, being supplied with telescoping legs, can be placed at any desired height. Any small utensils filled with food or water may be quickly heated by merely placing it on the table over the opening.

The hinged extension leaf may be made to answer several purposes. In the first place, it increases the capaci-



ty of the table, as shown in the cut. Then, when the table is not doing service as a stove the leaf may be turned over the top and will hide the opening under which the lamp is placed. Dropped at the side, it may be used as a shield to keep the light of the lamp from the eyes of the patient.

Petrol Engine Works Wonders.

As a result of a recent trial on the Thames of a little petrol boat which developed a speed considerably in excess of any other vessel, of equal length, the means of propulsion of sea-going vessels and the lines on which they are built may undergo radical changes in the next few years. Its inventor, working on the theory that the power exerted by engines were better devoted to supporting the boat on the surface than to pushing it through the water, after numerous experiments with differently shaped full size models, designed a petrol boat with a practically flat bottom. The gain in lightness of engine and fuel by the substitution of the internal combustion petrol engine for steam enabled a forty-foot boat to attain a speed of twenty-six knots, and the inventor estimates that a 220-foot destroyer with petrol engines would reach a speed of forty-five knots. The perfection of the internal combustion engine, enabling larger sizes to be used successfully at sea, remains to be accomplished, but the physical and mechanical difficulties to be overcome hold out sufficient rewards to awaken energetic studious effort.

Device for Bending Pipe Found.

Great improvement over the old method of bending sand filled pipe by hand is promised by the invention of a new bending machine by means of which one man can bend a piece of two inch pipe into an "S" in three minutes. The machine is operated by a hand wheel carrying a pinion, the latter engaging a quadrant gear, which in turn operates the bending quadrant. The pipe to be bent is held in position at one end by a "V" shaped clip, while a pine or roller, placed in a platen, engages the other end. Placing the pin in different holes in the platen governs the curvature obtained. While the machine is portable, its chief value will be to those shops where a large amount of tubing is bent.

Wrist-Hold on the Hammer.

Among the recent patents of minor importance is an ingenious little attachment for the use of the artisan who has to wield a hammer for many hours at a time. While the practiced arm soon becomes hardened to this unusual strain, that in the novice soon cripples the muscles, there is no reason why this strain should be borne by the muscles when mechanical

means can be devised to relieve them, or, at least, distribute the strain among muscles better able to resist it. The attachment consists of a wrist band, carrying a sling, adapted to receive the hammer handle, which has sufficient play to permit of free movement of the hammer within the limits of practical requirements.

Automatic Coupler for Airbrakes.

On a model of a recently invented automatic buffer coupling attached to two model cars now being exhibited in London the coupling not only connects the vehicles, but at the same time couples the air brakes. The outstanding feature of the invention is that no lever is required to complete the act of coupling, the whole operation being perfectly automatic. The attachment has both an up and down and a lateral movment, thus adapting itself to loaded or empty cars and to sharp curves. The model, in fact, shows the cars on a two chain curve, more acute than any English or continental curves in existence. It is also said no alteration in the general construction of rolling stock is necessary to affix the attachment to present equipment.

Wind Velocity Recorded.

An anemometer at San Francisco showed a wind velocity of over 120 miles an hour on May 19, 1902. At the mountain observatory on Puy de Dome, 156 miles an hour was recorded on Dec. 9, 1901.

He's a Wonder.

Jones—I understand that your friend Gray is quite an orator.

Smith—That's what. Why, he can describe a boarding house prune supper in such grandiloquent language that it makes one's mouth water with desire.

Real Estate Exchange

Of Whitehead & Mitchell at the Exchange Bank, Birmingham, Mich.

The following is a partial list of farms, city and village lots and real estate generally which we have for sale. As our list is constantly changing, we request that parties will write us if they do not see what they want in this list:

5.

Elegant house and lot 66 feet front and 20 rods deep on Maple Ave. East, (half an acre). Fine barn and every modern convenience. Furnace, bath, closet, etc. Can be bought for what the buildings cost. Will exchange for improved city property for portion of the purchase price.

10.

Large, roomy two-story house on Townsend St. in Birmingham, good barn, city water and all ordinary conveniences, 120 ft. front and 108 ft. deep. Small fruit and good neighborhood.

12.

The Bayley farm in the town of Troy, 127½ acres. Good farm house and farm buildings; flowing well at the barn which is the wonder and pride of Troy; 20 acres good beech and maple timber, 4 acres fine grafted orchard. Circumstances render it advisable to sell at once, and the man who comes first will secure one of the best bargains in the country. Look it up.

38.

Two story house and lot on south side of Daines St., two doors from electric road on Saginaw St., 80 ft. front, 110 ft. deep. Hot and cold water on both floors, water closet, bath, furnace and every modern convenience. Terms $500 cash, balance on long time. Price $2,800. If you are curious or interested, just ask us for fuller particulars. If you are only curious it will be curious if we can't interest you.

42.

Brick house, good barn and seven acres of land suitable for platting on south side of Maple Ave. east, Birmingham, opposite the Poppleton subdivision. Price $3,500 and it is worth every cent of it. If you don't believe it, ask us about it and we will prove it.

44.

Fine Stock Farm—the celebrated Collins Farm—195 acres in township of Southfield. Buildings are well painted and in good condition: Large 12 room frame house, with cellar divided into three compartments. House surrounded with large handsome elm trees. Horse barn with stalls for six horses and separate carriage room. Bank barn with granary, overhead track, cow stables underneath with cement floor and 5 or 6 additional stalls, sliding doors, good windows, window guards, stone foundation, etc., etc. Horse barn with 10 box stalls and paddock. Horse barn with 4 box and 8 other stalls and paddock enclosed with high board fence. Straw shed. Tool house, enclosed with sliding doors. Office with large stallion or foaling box stall attached and paddock. Bull box stall with paddock secure and strong for this purpose and isolated from other buildings. Outside closet for house. Outside closet for stables. Fruit: Large and bearing apple orchard well trimmed and in good condition, Baldwins, Greenings, Kings, Steeles Red, Jonathans and Russets; 500 pear trees, 300 peach, 25 cherry, 25 plum, all of best varieties, 1 apricots, 2 quince, currants, grapes, strawberries, etc. 5 acres timber or wood lot. Water: Good well with iron pump at house; good well with iron pump at stables; branch of River Rouge runs across entire south end of farm and is NEVER DRY. Farm is well tiled. Fences all in first class shape, many of them entirely new. Condition of soil: Farm has carried an average of 40 head of stock during past five years. No feed of any kind sold and entire farm heavily manured. No commercial fertilizers used. Better inquire about this farm it may pay you.

55.

Village lots on Saginaw street, bounded north by land of Mollie G. Smith, east by D. G. H. & M. R'y, south by Bower street, west by Saginaw street, 108 ft. front on Saginaw street, 178 feet deep on north side and 148 feet deep on south side; all in the village of Birmingham, Mich. One of the finest building sites in the village. Price $600.

56

Lots 48 and 49 Randall's Addition, price $135.00 for the two lots (which is very cheap). Will exchange for small house and lot in Birmingham.

57

Farm of 40 acres, being the s e ¼ of the s e ¼ of section 2, Farmington, Oakland county, Mich., in the finest farming locality of the county, with 8 fairly good buildings. There is no incumbrance on the property and it is less than a mile from the Farmington electric road. 3 acres of timber, elm, basswood, etc., and the price is only $45.00 per acre and you can have your own way about the terms of payment as long as you have cash enough to secure it. A postal will get you fuller particulars.

58

Good little farm in the township of West Bloomfield, Oakland county, 90 acres—80 cleared, 10 of oak timber, 2 acres of orchard, house and barn of but little value. Nice little lake on the farm, good neighborhood and soil of the very best. Wait a minute! The price is the thing to make you consider. It can be bought for $45.00 per acre. There!

59

House and lot, No. 1420 Fourteenth Ave., Detroit, a little over a block from the Boulevard; paved street; house piped and furnace; small barn; some fruit, buildings valued at $2,700; insured for $1,000. Will trade for Birmingham village property or for a small farm of not more than 5 acres.

60

House and two lots 150x200 just north of the corporation line of the village of Royal Oak, plenty of small fruit and shade trees; two buildings worth $1,500 and will sell for just what the buildings would cost to build. House and 7 rooms and pantry, cellar, good well, nice barn. Buildings were built less than two years ago. Price 2,000 and terms easy.

61

House of 11 rooms on lots 7 and 18 Castle's plat, fronting on Merrill and Martin streets, Birmingham. Good cistern and ample cellar. There are things about this place which we want to talk to you about and the price is so low that we are ashamed to tell you right out loud. If you will call and see us about it, we will whisper.

72

Part of n e ¼ of sec 27, Bloomfield, 44 acres, 4 acres of timber and pasture land, 3 acres orchard—good fruit—4 buildings valued at $500. 1¼ miles west of the D. & P. Electric R'y, free daily mail delivery. Good well, cellar, cistern and fine living water on the southerly end of the farm. Price $2,200 and terms easy on long time. It makes a nice little home in an excellent neighborhood, all ready to commence business at a price within the reach of all. Ask us about No. 72. A postal will get it.

75

Cottage, no [illegible] Oak Hill street, Pontiac, Mich., 4 room [illegible] attic. Half a mile from the court house. [illegible] cash or installments.

77

One lot on Saginaw street, just south of land owned by John German, 50 feet frontage. Anyone wishing to purchase will find this a bargain. For particulars inquire of Mollie G. Smith or at the Exchange Bank.

87

House and three lots on the corner of Townsend and Henrietta streets—an excellent location. One of the best built and most comfortable residences in the village, with 130 feet front on Townsend and 103 feet deep. Modern ten room house with closets, cellar, well, woodshed and summer kitchen. Now this is strictly "on the dead" and must not be repeated—but if you really have any intention of buying a home in this village within a year, you can't afford to overlook this place, because the price is only $2,600 and more than that—but that's a state secret and you can't find out a thing further, until you see Whitehead and ask him about it. Cross-my-heart hope-I-may-never-see-the-back-of-my-neck-if-'tain't so!

89

Lot on the east side of Baldwin Ave., in the Randall Addition. Fine building site. Price only $100.00.

90

Finest farm we know of, 154 acres one mile south of the village of Birmingham. Nine good buildings, 20 acres of timber, 4 acres of orchard, finest orchard in the country, one mile from the postoffice and one mile west of the electric railway. Flowing well. House heated with furnace. Price $95.00 per acre. Want to know more about it? A postal will bring full particulars.

91

Farm, 102 acres in the north part of Royal Oak township, 7 acres orchard, fine fruit, good buildings, good gravelly clay loam, very productive, buildings are insured for $3,000, price $80.00 per acre. Will exchange for Birmingham or Pontiac property.

94

One of the best farms, without exception, in the township of Southfield, 125 acres and no waste land. Well fenced and thoroughly tiled. 10 acres excellent orchard, 10 acres good heavy timber. Two buildings valued at more than $3,000 and the place can be bought on easy terms for $60 per acre. There, if that don't get you thinking we won't say any more. A cent's worth of postal cards will tell you all about it by return mail.

95

103 1-3 acres in Southfield township, within 20 rods of a good school, no waste land, living water runs through the farm the year round, farm well fenced and thoroughly drained, buildings worth $4,300. Six acres of orchard, 10 acres of timber, two flowing wells, an ideal stock farm and at so low a price that we are not allowed to say right out loud what it is.

96

Yep! Here's your chance at last. Will exchange for Detroit city property. Farm of 160 acres in Southfield township, very productive soil, in a high state of cultivation, not a foot of waste land on the place, flowing wells, excellent buildings, best wire fences, farm thoroughly drained, 75 grape vines, 25 apple trees, 50 raspberries, two barns, fine dwelling, one swine house (capacity 100), icehouse and milk house combined, everything ready to do the finest and most profitable dairy business in the country, but failing health makes it advisable to dispose of this desirable property. Price $60.00 per acre.

99

An ideal country home for anyone. House worth $2,000 with all the conveniences you can have in the big, wicked city. Eighty-five acres, 5 acres oak timber. Soil a rich, loamy gravel, 6 acres fine orchard, whole farm fenced with best woven wire fencing with cedar posts, and miles of tile drain and about a mile from the electric road between Birmingham and Pontiac. Will exchange for improved city property. Price $110.00 per acre and when you take into consideration the cost of the improvements, it is well worth the price. No! Well, you just let us take you to see it and then if you don't say we are all right we will take it all back. Won't cost you anything to poke around a little and find out about it.

100

Farm of 77¾ acres on the Twelve mile road, 1¾ miles east of the Electric Railway on Woodward avenue, two-story house, good barn and corn house, which are insured for $1,500. Dark loamy soil, admirable for truck gardening plenty of fruit of all kinds. Price $5,500.

101

Farm of 51 acres in sections 22 and 15, Southfield; 4 acres best grafted fruit, 5 buildings insured for $2,100, all plow land, well drained and under a high state of cultivation. Price $3,000.

102

Two story brick residence in the village of Franklin, Mich., and one of the finest in the country, with beautiful surroundings, nestled among the hills and valleys of the prettiest little village in Eastern Michigan. The cellar is divided into vegetable, provision, laundry and furnace room. The house has thirteen rooms and five closets, hot and cold water, furnace room, water closets, and in fact every convenience that you could possibly have in the city. Two barns, 2 woodhouses, pig pen, hen house and corn house combined, work shop for odd hours on odd jobs, iron fence around entire lot, cement walks, house fronts west and north on a corner lot of one acre. The house alone cost $6,000 to build, and the money was well expended. Plenty of fruit—an ideal place for city people who would like to settle down in a pleasant little country village and rest. Price (we are ashamed to say it), is only $4,000, half cash, balance on long time and easy terms. If you live in the big wicked city and would like to see a place that would suit you, we will take you to see this place and be glad to get acquainted with you whether you buy or not.

103

Eighty acre farm in White Lake township, W. ½ S. E. ¼ Sec. 32; 70 acres cleared, 10 acres timber and huckleberry swamp. (Don't laugh! this swamp netted the owner over $150.00 last summer). Three acres of orchard, house of 7 rooms, good neighborhood; 4½ miles from Milford, 3 miles from Commerce, proposed electric road comes within a mile of the house. Price $2,000. Say, what do you want, anyhow?

104

House and barn and south half of four lots, corner of Fremont and Pierce streets, Birmingham; comfortable little home for small family, 52 feet front on Pierce street and 160 on Fremont. Price $1,200; terms easy. Will trade for other property.

106

House and two lots on Stanley avenue, Birmingham. 150x130, well, cistern, cellar, fruit; house worth $1,000 and that's what we'll ask for the place. Wouldn't that take you to the fair?

107

One of the finest residences in the village of Birmingham, 200 feet front on Brown and 200 on Daines street; 2 story house with furnace, 8 large rooms, well cistern, cellar, plenty of fruit; one block from electric cars for Detroit. Price $3,500.

108

About 13 acres of vacant property in the village of Birmingham, suitable for platting; 500 feet on west side of Woodward avenue, along the line of the electric railway; will plat into 65 lots 50x120 each, and a thousand dollars cash will buy it with the balance of the purchase price on long time at low rate of interest. Honest, we are almost ready to take it ourselves. There is money in it for anyone who has time to devote to the selling of it, and who could take monthly payments, etc.

109

Lot 51¼x150 in Randall subdivision, with nice little one story cottage, on Greenwood avenue. Price $750.

112

Nice little farm of nineteen acres in the township of Troy, 1¼ miles from the electric railway good for chicken raising, plenty of timber for fire wood. Log house and small frame barn and other buildings. Price $1,400.

114

Fine farm in the township of Southfield; 80 acres, of which 75 are cleared, and the balance in good maple timber. Two acres of orchard, 4 buildings worth $3,000, and this exceptionally fine place can be bought for $5,000. Nuf ced!

116

Farm in Southfield. Really you will begin to think we have the whole town of Southfield for sale. Well, we have a lot of it, and there is no better farming land in the world. Only they have been asking too much for it. Now they are just getting down to reason and some are very cheap. "Erinstance," 61 acres at $60 per acre; 4 buildings, nice spring of ever-flowing water, all good plow land, except 1½ acres of scattering timber. No marsh land on the place. There!

118

Seven acres just outside the city limits of Pontiac, on Elizabeth Lake Road, less than one-half mile from electric cars. Buildings, new, house 9 rooms, bath room, well and cistern, we will sell the buildings and one or more acres of land. Will sell the whole business for $2,200 with cash enough to insure, and will take the balance on the installment plan, if necessary.

119

Two lots house, barn and chicken house corner of Greenwood and Harmon in Birmingham, Mich., and it is one of the most comfortable and pleasing homes in the village. Buildings are nearly all new, good cellar, well, sewer was constructed along the east line of the property last summer and is all paid for. Buildings are insured for $1,000 and the place will cost you only a trifle more than that. You really could not build the buildings and side-walks for what we ask for it. Ask the man at the Exchange Bank.

120

Farm formerly belonging to Edward Coates and located on the east shore of Pine Lake, in the townships of Bloomfield and West Bloomfield; one of the loveliest locations in all the lake region of Oakland county; 120 acres with 1½ story frame dwelling and seven rooms, in a very beautiful oak and hickory grove. Farm touches Long Lake in the eastern portion and Pine Lake on the west. The price is less than sixty dollars per acre and the portion bordering on the Pine Lake part is laid out in lots which are well worth five times the whole amount asked for the farm. 3½ miles from the city of Pontiac and at the opposite end of Pine Lake from the steam and electric railway stations at Orchard Lake. Worth investigating and we are here to answer all your questions, either by mail or in a personal interview—which we would greatly prefer.

121

One hundred and three acres just outside of the corporate limits of the city of Pontiac, on the electric railway, 3 acres orchard, 14 acres of oak timber, 5 buildings in poor repair (the buildings don't cost anything at the price we are asking, so you needn't kick about 'em,) beautiful living spring of pure water, excellent soil. Formerly leased by D. M. Ferry & Co. for seed farm. The veriest hint that you would like to investigate and we'll get our bonnet on and be ready to go with you to look it over. Farms of this kind are getting mighty popular just now and when we tell you that it can be bought for ninety dollars per acre, you will understand that you'd better hurry.

125

Lot No. 11, Blakeslee Addition to the village of Birmingham, Mich., nice frontage on Saginaw street, west side, in excellent neighborhood. No buildings. Price, $250.

126

Vacant lots 16, 17, 18 of Willson's Sub-division, Royal Oak village, 50x150 each. Price, $100 each. Terms easy, with small payment down.

127

House and lot on Fremont street in Birmingham, Mich., 60x105 feet. House nearly new, 5 rooms and closets, well and cistern. Price, $1,100.

128

Five-room cottage, Hood's Addition, Birmingham, on Stanley street. Comfortable little home, good well, cistern, fruit, garden, etc. Price, $800.

122

Farm of 73¾ acres at $85.00 per acre. Good gravelly loam, well fenced and drained. 7 acres of excellent orchard, 8 acres timber, 5 buildings valued at $5,500. Terms easy, and long time. One of the best farms in Southfield, about 3 miles from Birmingham. Take you to see it any time. It's worth looking over.

123

Nice little 40-acre farm near Big Beaver. (S. ½ of N. ¼ of S.E. ¼ Sec. 22, Troy.) Barn 32x48 and 2-story house with 11 rooms. An acre of good orchard and 3 acres of timber; a little over a mile from the Rochester Electric Railway. Less than $50 per acre will buy it, and the terms are so easy that any man who means business can pay for it.

124

Here it is and well worth the money. It's the justly celebrated Watkins Stock farm just west of the village, adjoining the corporation line, and there is 320 acres of it and not a foot of waste land on the premises. We will frankly say without fear of contradiction that that there is no finer farm in the state of Michigan. What's that? Too big! Well, that's as you may look at it, and we will tell you just what you want. Say! Tell you what we'll do; we'll just sell you either side of the road with the buildings, which are properly distributed, and there you are, with a farm of 160 acres or 200 acres, just as you wish, and it's way down below $100 per acre that we are asking for it, too. 8 acres of timber and 10 buildings, engines, windmills. But there! What's the use? You must come and let us take you to see it. Only ten minutes drive from our office.

129

One of the finest residences on Saginaw street, Birmingham, 12 or 13 rooms, closets, furnace, bath, hot and cold water; every convenience which you would have or expect to have in the city; without exception the finest location in our village; brick house, 2 stories, practically new, cost $6,000 to build it; lot about 125 feet; front on Saginaw street, and about 200 feet deep. And the price is so low that we wouldn't feel justified in mentioning it in this public manner. Really, if you want the best house and lot in our town at a cost far less than it cost to put it in its present condition, you surely would do yourself an injury if you don't call on us and let us take you to see it. That's right!

130

Modest little cottage on Stanley street, 105 feet front, 60 feet deep, comfortable little house and plenty of fruit and other conveniences. One of the cheapest places on our list and well worth the money, $700 will buy it, and there are things we could tell you that explains the reasons that it is offered for 25 per cent less than it is worth.

131

New 2-story house, 8 rooms, bath, cellar, fruit; desirable location on Randall's Addition, Birmingham. Price, $1,150.

132

Large 10-room frame house on Saginaw street; basement under all, good furnace, bath, a handsome oak mantels with grates, large attic, fine large barn, hen house, flowing well, all kinds of small fruit, nice lawn, with magnificent elms for shade. Will sell buildings and one acre of land for $4,500 or the whole place for $5,500. It is right on the car line, and there is about two acres of land and the most sightly and picturesque view of the village. Come and see what it is and you will never be sorry for having made the investigation.

133

Five acres, no buildings, good light loamy soil, no waste land. Ten beautiful maples on the front, 20 rods from post office, rural free delivery twice daily; store, mill and electric waiting room 20 rods from front, electric railway runs past the property. Price $550.00. Ideal place for a country home built to suit you. On Rochester electric line about 16 miles from city hall, 2 miles from Royal Oak, 4 miles from Birmingham, and if you don't speak right up quick, you'll lose it.

134

Improved farm, 80 acres; 5 acres timber, 5 acres orchard; soil clay loam; good ten room house with large cellar; big barn, horse barn, tool house, work shop and corn house and all other necessary buildings. Have about $2,000 worth of personal property which will be sold with the farm if desired and the whole thing goes for $5,500 if sold this season. Go with you to look at it if you want us to. The place is located 1½ miles south of Canton, Wayne county, Mich., on the Ann Arbor electric.

136

Eighty to one hundred acres as you choose. Part of the old Henry Grinnell farm in the n w ¼ of sec 31 in Bloomfield. You know what the Grinnell farm is; well, this is part of it. No buildings, timber or fruit. Excellent grazing land and the better part of it under cultivation. Wait a minute! Price only forty dollars per acre. But you mustn't wait too long for its got to be sold and that price will do it, too!

138

Eighty acres in township of Redford, Wayne county, Mich., about two miles from the Northwestern electric railway. Orchard and small fruit; 3 buildings valued at $1,000. Soil good, light ground suitable for gardening; about 15 miles from Detroit. Price $4,500, terms easy. Tell you all about it for the asking.

140

House and lot in the Campbell subdivision on north side of Forest avenue. 10 rooms; furnace; cellar under the whole house; open stairway; hardwood finish in natural woods; all kinds of fruit; a bargain at $2,000. Say, the house cost more than that to build it.

141

Want something cheap and well worth more money? All right, here it is. Lots 49 and 50 Castle's plat. Nice little house, city water; good cellar and cistern. The price is $900 but—this is on the side—$800 spot cash will buy it. There.

142

Well, it isn't much of a house, but there's lots of nice fruit on the premises and the lot has 100 feet frontage on Ann street, and is 100 feet deep; within one block of Woodward avenue, and the electric cars at the corner of Frank street. $600 spot cash will do it.

144

Farm in Southfield of 130 acres; 10 buildings; rolling, sandy, loamy land with some clay; well drained; 30 acres oak timber; fruit in plenty. (5 acres orchard). Buildings alone are valued at $5,000. Can be bought for a very little over $40 per acre, say, $5,500. Stream of living water; buildings nearly new; stables for 30 head of stock; half a mile from Franklin village. Good neighborhood; R. F. D. daily. Say! What do you want anyhow? Come and let us show it to you.

145

Farm 75 acres 1½ miles east of Harris' corners in Troy township, 2 buildings valued at $2,000. Price $4,000 of which $1,800 must be cash; balance on long time at low rate of interest.

146

Farm, 57¼ acres, good buildings; 8 acres timber, 2 acres orchard; one mile east of the Electric R'y, in Royal Oak township; in w ½ of s w ¼ sec 22; loam and clay soil. If you come with the good hard cash in your hand, you can buy it for $4,000. But if we are properly approached, we might consider half cash, rest on easy terms.

147

Nice little home for someone of small means: 1½ acres in n w ¼ of n e ¼ of sec 24, township of Troy; house 7 rooms; barn in good shape; well at both barn and house, never dry; ¼ mile east of Rochester Electric; fare to Detroit 15c; R. F. D. All cash and no grumbling will buy it at $750. Hurry up!

148

Cosy little farm of 15 acres on the west town line of Bloomfield, 80 rods from Black Walnut Lake, good school within 20 rods; R. F. D.; good cellar, 6 miles from Birmingham; 2 miles from Electric R'y. Fine spring water; 4 acres excellent orchard; soil gravelly loam; 2 buildings valued at $1,200. Can be bought for $1,600, and $1,100 cash will buy it subject to mortgage of $400, which can run.

149

Twenty-five acres half mile from the Electric road, between Birmingham and Pontiac, just south of the newly established Cranbrook Farm, owned by George G. Booth, of Detroit. Since the advent of the wealthier people of Detroit to this immediate neighborhood, values have risen rapidly. Nice little branch of the River Rouge, never dry, runs through the premises; you can almost jump across it. Nice, dry banks, with fine trees. $3,000.

150

White Lake township farm, with the beautiful Huron River running through it; 120 acres sand and clay loam; 7 acres oak timber; 2 miles north of Commerce village, 6 buildings; 2 acres of orchard; free and clear of incumbrance. In the immediate neighborhood of Cedar, Island, Oxbow and Long Lakes where there is excellent fishing, bathing and hunting. But the price is the thing. If you've got $2,000 cash and will come right away, it's yours. This price is good for only 30 days from date.

151

Farm of 160 acres in the township of Lamont, in Sanilac county, Mich. Here's a mighty good chance for a young man to work himself into a good farm at very little cost. There are 3 buildings on the place; good enough for anyone with moderate requirements to live in. Basement barn cost $1,000 to build (42x60); good frame house; sheep barn, pig-house, etc. 30 rods to Lamont P. O., store, telephone office, ½ mile to church; 8½ miles to good town, Marlette 5½ miles; Kingston (on the P. O. & N. R'y) 7½ miles; good roads and nice neighborhood. Price, $25 per acre if sold at once.

152

Farm of 150 acres on Rochester Division of D. U. R. in the township of Troy, Oakland county, two miles south of the little village of Troy Corners. No waste land; about 10 miles of tile drain; good fences and buildings in good shape; two flowing wells; very good and abundantly stocked. Rural free delivery of mail daily. Electric cars for Detroit every hour; one of the most productive soil in the township; must be sold to settle estate, $75 per acre takes the premises.