Bird Learned Too Well

"A few years ago while I was in New Haven," said a Yale alumnus, "a young woman friend of mine, who was going south for the winter, turned over to my care her pet parrot, of which she was very fond. The bird was to remain with me until she returned. I occupied a suite of rooms in one of the principal dormitories, and in the afternoons had many visitors from the boys in college.

"When the parrot came it was as nice a bird as one could expect to find. She was thoroughly respectable in her language. Among my daily visitors was a student named Smith, who took upon himself the task of educating the pet according to his own ideas. It was his habit every day to spend a few hours endeavoring to teach Polly choice student expressions. I believe, if Smith had put in half as much time on his studies as he did in trying to get that parrot to use cuss words, he would have outstripped us all. Hour after hour he would sit there, repeating over and over the particular words he wished the bird to imitate, until at last he would be rewarded with 'Go to the devil,' or some such expression, which apparently would cause him much joy.

"After Polly had been with us about two months she seemed to have forgotten all her early pious training. She became thoroughly disreputable in her language. Her choice of expressions when she was aroused fairly distanced the proverbial trooper.

"When the young woman returned from her southern trip the first thing she thought of was her beloved Polly, and her coachman was directed to drive to my quarters for the bird. The coachman, after thanking me in his employer's name for the 'good care' I had taken of the parrot, took Polly away, much to the regret of my friends in college. Barely an hour had elapsed, however, before he returned to my rooms. The parrot cage hung on his arm.

"'The missus says you may keep the bird, sir,' he said."

As We Rode Together

For many, many days together
The wind blew steady from the east;
For many days hot grew the weather,
About the time of our Lady's feast.

For many days we rode together,
Yet met we neither friend nor foe;
Hotter and clearer grew the weather,
Steadily did the east wind blow.

We saw the trees in the hot, bright weather,
Clear-cut, with shadows very black,
As freely we rode on together
With helms unlaced and bridles slack.

And often as we rode together,
We, looking down the green-banked stream,
Saw flowers in the sunny weather,
And saw the bubble-making bream.

And in the night lay down together,
And hung above our heads the rood,
Or watched night-long in the dewy weather,
The while the moon did watch the wood.

Our spears stood bright and thick together,
Straight out the banners streamed behind,
As we galloped on in the sunny weather,
With faces turned toward the wind.

Down sank our three-score spears together,
As thick we saw the pagans ride;
His eager face in the clear fresh weather
Shone out that last time by my side.

Up the sweep of the bridge we dashed together,
It rocked to the crash of the meeting spears,
Down rained the buds of the dear spring weather,
The elm tree flowers fell like tears.

There, as we rolled and writhed together,
I threw my arms above my head,
For close by my side in the lovely weather,
I saw him reel and fall back dead.

I and the slayer met together,
He waited the death-stroke there in his place,
With thoughts of death, in the lovely weather,
Gapingly mazed at my maddened face.

Madly I fought as we fought together;
In vain; the little Christian band
The pagans drowned, as in stormy weather,
The river drowns low-lying land.

They bound my blood-stained hands together,
They bound his corpse to nod by my side;
Then on we rode, in the bright March weather,
With clash of cymbals did we ride.

We ride no more, no more together;
My prison bars are thick and strong,
I take no heed of any weather,
The sweet Saints grant I live not long.

—William Morris.

The Demand for Wheat

A strong point made by the flour mill magnates of the west is that when any considerable number of the millions of China shall call for flour the entire wheat-growing area of the world will not be sufficient to supply the demand. "Even if all Japan should become a flour-eating people," he said, "the whole available supply of the Pacific coast would provide this commodity for only 20 per cent of the population of that kingdom." There is likelihood, too, that a greater portion of the inhabitants of Japan will acquire the habit of using flour. It was represented to the mikado by his ablest advisers that, in modeling the Japanese army on the latest military standard of the modern powers, the important matter of diet had been overlooked. Not only had all modern nations a standing army, but the food of these formidable hosts consisted in great measure of wheat products. Rice-eating regiments, it was feared, might not be able to contend with a foe whose sinews were built of wheat. Japan, to be up to date, must maintain not only a big, well-equipped and well-drilled military force, but its soldiers, like the men of arms of other lands, must eat flour. So an imperial edict went forth recently, and now every soldier in the armies of Japan gets a daily ration of Oregon, Washington or California flour. This ukase of the emperor will mark the beginning of a very important chapter in commercial history, for this mandate on the part of the mikado has already greatly stimulated the demand in the kingdom for wheat products, the people being alert to keep abreast of whatever is decided to be progress along modern lines.—Booklover's Magazine.

Singing as a Profession

After years of hard, uphill struggle and study a singer may be recognized as successful. What is her reward? The season is short, a few weeks of fall festivities, a week or two of Christmas concerts, and few weeks of spring festivals, with a sprinkling of individual concerts between times, make up the list of her opportunities, says a prominent publication. When she obtains an engagement there is much more preparation necessary than rubbing up her knowledge of the work to be given, and singing the rehearsal—often public—with the local chorus the day or the afternoon before the performance. She must watch for draughts; a cold would disable her completely. She must be constantly careful of the atmosphere she breathes.

She receives in compensation two, three or four hundred dollars, from which must be deducted many expenses. There are probably not a dozen American concert and oratorio singers who clear $10,000 a year from singing, including $1,000 or $1,500 they receive from churches or synagogues. And the study and work they did at the start was only a beginning of study and work they must do all their lives. Of the rest, a few make a considerable amount of money by being invited to wealthy private houses, singing for people there and receiving checks the next day for their kindness. The vast majority of the remainder exist on $25 and $50 concert work, or take to teaching, or drift into comic opera, or in the end weary of it all and do something else.

Knew Game of Politics

Clinton Scollard, the poet, narrated the other day an incident that does not speak very well for modern politics.

"A friend of mine," said Mr. Scollard, "is the principal of a city school. He gathered the school children before him in the assembly room one day last month, and he told them that he wanted them to vote on a national flower.

"'France has a national flower,' he said. 'It is the lily. England's national flower is the rose, Japan's is the chrysanthemum; but we—we of this great big land of America—have no national flower at all. Little slips of paper are to be handed about now, and each of you is to vote for the flower you think best suited for America's national emblem.'

"The youngsters began to think earnestly, and the paper slips were distributed. Back near the door, however, a little Italian boy was all this time making a good deal of disturbance. He seemed to be arguing heatedly with the boys around him—seemed to be dissuading them from some course or other.

"My friend noticed the noise. He called before him one of the Italian boy's neighbors, and he asked what the trouble back there was.

"'Why,' was the answer, 'Pietro doesn't want any of us to vote yet, and he says he isn't going to vote yet himself. He says people never vote till they find out how much they are to be paid.'"

The Sailor's Quadrille.

A sailor was once asked by a messmate not quite so well up in matters social as himself to explain to him the third figure in a quadrille. "You first of all heave ahead," said he, "and pass your adversary's yardarms; then in a jiffy regain your berth on the other tack in the same kind of order; slip along sharp and take your station with your partner in line; back and fill, and then fall on your heel and bring up with your craft. She then manoeuvres ahead off alongside you; then make sail in company with her until nearly astern of the other line; make a stern board, cast her off to shift for herself; regain your place out of the squadron as best you can, and let go your anchor."

Hard Task for Russia

The Russians in carrying on war on the Pacific coast, more than 4,000 miles from their supplies of men and materials, all of which must be forwarded over one single-track railroad, have a problem unique in the history of war, and their success or failure in it deserves, and doubtless will receive, the attention of all students in the art of war. Before the completion of the Siberian railroad, in the face of an enemy as powerful as Japan is now, for the moment superior at sea, it could have made practically no defense. Even if a sufficient army could have been placed in Manchuria, it could not have been supplied.

Some two years ago, before war was seriously thought of, it was determined to replace the 51-pound rails with 65-pound rails west of Lake Baikal, and otherwise to strengthen the road; the wide intervals between stations, which limited the number of trains, could be remedied by the laying of sidings and passing tracks within a few weeks, if material is accessible, though not easily in a Siberian winter; and the Russians have the construction forces available which have built the great railroad. The transportation of troops over so long a line in Siberian weather requires provisions not heretofore made in any country. Russian freight cars, like those of other continental countries, are all labeled with the number of men and horses which may be put in them in military service—usually 40 men or 10 horses. But what is possible for a journey of 200 or 300 miles in weather not much below freezing may be quite impossible for one lasting two weeks or more, with the thermometer 40 or 50 degrees below zero. The men must eat and sleep en route.

To provide for this, the cars used for carrying soldiers were lined with felt or felt paper; little glass windows were set in the sides, and an iron stove set up in each. The benches were made so that they could be transformed into bunks at night. At every alternate station hot water was provided for making tea. In nearly every train one car was fitted as a kitchen and supplied the men with hot rations of meat and porridge. Snowplows were carried, so that in case of a snow blockade the men could dig the train out. A surgeon and hospital steward accompanied each train. At several stations on the line camps were established where the men rested a day, with facilities for washing, etc., while the cars were inspected and cleansed.—Railroad Gazette.

Made Change in Tune

"This talk that has been going on in the house about lynchings," said "Col." Bill Sterrett, who drifted into Washington from Texas, "reminds me of a thing that happened down in my state a few years ago. Jim Hodges, a local creator, was just coming into his house when his boy rushed out and yelled: 'Pop, they're goin' to lynch a nigger over by the clearing!'

"Jim jumped on his horse and rode like mad for the scene of trouble. They had the nigger on a platform and were just getting ready for the final act when Jim burst into the clearing and checked his foam-flecked horse. 'Stop!' he yelled, with an imperious wave of his hand.

"Everything came to a dead stop and Jim, springing upon the platform began a speech that promised to break all oratorical records.

"'My friends,' he cried, 'think what you are about to do. To take the law into your own hands will stain the fair name of this country with an imperishable blot. To the remotest limit of time, so long as the memory of men remains, the deed you are about to do will cause your names to be remembered by posterity with shuddering shame.'

"There was a restless movement in the crowd at this point and somebody growled: 'Shoot the son of a gun.' Half a dozen revolvers were covering Jim in half a second, but he stopped the coming tragedy by yelling: 'But as I was saying—'

"The revolvers were half lowered and Jim went on: 'But, as I was saying, my fellow citizens, if this deed must be done, if it seems wise and necessary, as no doubt it is, I implore you to proceed with it in an orderly and decorous manner!'"—Philadelphia Ledger.

French a Polite People

During the past summer, which I spent exclusively among French people in a hotel at Saint-Germain, I estimated that I lost quite twenty-four hours out of each week saying "Good morning" and "Good evening" to the men, women, little children and dogs about me. If you encounter the same person twenty-five times in the same day you must each time smile rapturously, pause, at least shake hands, if you do not kiss, ceremoniously inquire how he or she is "going" and ceremoniously bid him or her "au revoir" at parting.

Not only every man and woman expects this, but all the little children toddle up to you, shake hands, and exact the same amount of ceremony. Then every well regulated French family has a dog who more than likely occupies a chair and eats off a plate beside you at the table, so that it is considered churlish if you do not also stop and tell the dog "bon jour" a dozen times a day, pausing to take the paw which he is prettily taught to extend to you.

When the washerwoman brings home your linen there are at least five minutes spent in ceremoniously greeting and parting from her. In the operation of receiving and paying for linen you exchange "mercis" and "pardons" not fewer than ten times. Any other serving person or tradesman who comes to do business with you throughout the day you similarly receive with "Bon jour, monsieur," and "Au revoir," and you thank him and beg his pardon as often as you can possibly get the words into the length of his story.—Harper's Bazar.

Suit Is Worth $50,000

The recent theft of six cannon from the rotunda at Woolwich has made known the existence of that establishment to thousands of Londoners who wondered why they had never heard of the museum of artillery that is open to the public, all the year round without charge of admission. On boxing day people repaired thither by road and rail from all parts of the metropolis to see the gaps made by the robbers among the outdoor guns and to inspect the exhibits inside.

Lieutenant Colonel Boileau, who has charge of the institution, was proud of one suit of armor which eclipses in value anything of the sort to be seen anywhere in London. This is the armored figure of a knight, in cap-a-pie plate armor of the early sixteenth century, engraved, russeted and partly gilt. The suit is attributed to the famous Chevalier Bayard, and is said to have been brought from the Chateau St. Germains.

It is valued at £10,000 ($50,000) by the authorities at Woolwich, and the custodian of the rotunda says he believes the French government would give 1,000,000 francs to obtain it. Probably the exhibit which impresses the public mind more than any other is Napoleon Bonaparte's traveling stove, in which the meals of the great campaigner had been cooked on many a battlefield before Wellington cooked Napoleon's goose at Waterloo. There are about twenty thousand exhibits in the rotunda catalogue, but the catalogue holds more than the rotunda. Hundreds of guns lie around the building in the grounds. It was thus that the thieves were easily able to carry off six.—London Express.

How Light Should Fall

It is almost universally believed that the best form of reading lamp is one which, by means of an effective shade, concentrates the greater portion of the light upon the reading matter. Furthermore, the lamp is usually one of the "drop-light" sort, which brings the flame near and below the reader's eyes. The result sought after is, that much light be precipitated on the page, and on the page only, while the surrounding parts of the room be weakly illuminated, even to gloominess.

If this condition be obtained an ideal state of affairs is presumed to exist, and, at first, it looks very plausible, indeed, that it is usually accepted as a positive fact not to be gainsaid. But it must be refuted. The custom, though of long standing, and of almost unquestioned correctness, is a bad one, and doubly harmful because of the strong hold it has upon the public mind.

The best method of lighting artificially when the source of light is a bright one, is to place the light considerably above the head, holding the reading matter in such a position as to be illuminated as much by the reflected light from the surrounding surfaces as from the direct rays from the flame, thus creating an effect more nearly resembling "daylight" conditions.—Jewelers' Weekly Circular.

Silent Women.

Women in Korea differ remarkably from their sex in other countries in one particular—they are absolutely silent! The length of a woman's tongue is a frequent reproach elsewhere, but it cannot be brought against the Korean wife, who never speaks more than is strictly necessary. A bride dare not utter a word or make even a sign, however much her husband may tease or taunt her, for to break silence would mean total loss of caste. Among the higher classes it may be weeks or months before a husband hears his wife's voice for the first time, while the wife does not speak or even look at her father-in-law for years after her marriage.

Real Estate Exchange

Of Whitehead & Mitchell at the Exchange Bank, Birmingham, Mich.

The following is a partial list of farms, city and village lots and real estate generally which we have for sale. As our list is constantly changing, we request that parties will write us if they do not see what they want in this list:

2.

Farm of 80 acres, well fenced, well watered—never-failing stream; 10 acres timber, 1½ miles from Bloomfield Center and electric railway to Detroit and Pontiac. Terms easy.

3.

Twenty-nine and two-thirds acres of land near Irish church in Royal Oak township. It is excellent land, four good buildings and fences all in good repair; 65 apple trees, 100 plum trees and plenty of other small fruit. Buildings insured for $1,000. Price $2,800. Terms easy. The place is just outside of the lighter soil of Royal Oak and cannot be beaten for anyone requiring a small farm suitable for small fruit or poultry f... Come and let us show you over the place some day.

5.

Elegant house and lot 66 feet front and 20 rods deep on Maple Ave. East, (half an acre). Fine barn and every modern convenience. Furnace, bath, closet, etc. Can be bought for what the buildings cost. Will exchange for improved city property for portion of the purchase price.

6.

The VanEvery farm on the north shore of Wing Lake, 160 acres, two good houses, three barns, fine lake frontage, 10 acres fine orchard, 15 acres timber. Excellent fishing, boating and bathing. Terms easy.

10.

Large, roomy two-story house on Townsend St. in Birmingham, good barn, city water and all ordinary conveniences, 120 ft. front and 103 ft. deep. Small fruit and good neighborhood.

12.

The Bayley farm in the town of Troy, 127½ acres. Good farm house and farm buildings; flowing well at the barn which is the wonder and pride of Troy; 20 acres good beech and maple timber, 4 acres fine grafted orchard. Circumstances render it advisable to sell at once, and the man who comes first will secure one of the best bargains in the country. Look it up.

13.

Farm in Southfield, 67 acres, of which 10 acres is timber, good beech and maple. Soil, clay loam. Creek runs through farm. Water in every lot the year round. New, small house and small barn. Terms easy and price so low that it will pay you to look it up. Will trade for Birmingham property.

16.

Fine fruit farm of 68 acres about 2 miles from Birmingham, nice rolling land, 5 acres timber. No waste land; 2300 peaches, 100 plums, 500 grapes, 20 apples, 1½ acres raspberries, 1 acres strawberries, etc. Good house nearly new. Price $60 per acre. Will take other property for part pay. Tell you more about it if you ask us.

18.

A small farm of 8 acres, being part of the w½ of section 8, Southfield township, Oakland county. Four good buildings; house, barn, fowl-house and pig-pen. Buildings insured for $1,200. Premises abundantly supplied with cold pure water from flowing well, which is piped to barn, furnishing plenty of water for stock or other purposes all the year round. Good fences, excellent soil, gravelly loam in high state of cultivation. House, two-story and wing, 9 rooms; woodshed, cellar, cistern and all conveniences; 2½ miles from Birmingham, over roads which are the best in the country; 40 rods from good school; 60 rods from Erity's mill. Excellent neighborhood. This little farm is ready for business, without a cent for repairs or improvements. Price $1,500. Terms easy.

19.

A farm of 100 acres in the township of Rose, Ogemaw county, Mich.; 50 acres cleared, 50 acres mixed hardwood timber. Barn worth $100. Soil, sandy loam. Price $25 per acre; terms $500 cash, balance on long time at 5 per cent. Here is a golden opportunity for a poor man to acquire a good home in a short time. Better investigate.

33.

Twenty-three hundred dollars cash will buy one of the most profitable farms in the township of Southfield, consisting of 96 acres. The price is $50 per acre, but the balance of the purchase price will be allowed to continue on mortgage at 5 per cent, or will trade for a smaller farm or house and lot in Birmingham; three good buildings, good cellars, wells, cisterns and all the usual conveniences. There are other things which we will whisper in your ear upon application.

54.

Nice little forty-acre farm up in Sanilac county for $25 per acre; 30 acres cleared, 2 acres of orchard; a good barn and a comfortable log house; 5½ miles from Lexington; 4 miles east of Applegate post office on the P. & P. M. R'y; will exchange for Birmingham property or a small farm hereabouts. For a poor man with a small amount to invest and a fight good chance to work out the balance, this will be worth coming to see us about. Now don't go along all your life working for someone else and without a home. Come and tell us what you can do and see if we can help you out. It don't cost anything if we don't deal, and if we do, the man who's selling the property pays all the commission.

38.

Two story house and lot on south side of Maines St., two doors from electric road on Saginaw St., 80 ft. front, 110 ft. deep. Hot and cold water on both floors, water closet, bath, furnace and every modern convenience. Terms $500 cash, balance on long time. Price $4,800. If you are curious or interested, just ask us for fuller particulars. If you are only curious it will be curious if we can't interest you.

42

Brick house, good barn and seven acres of land suitable for platting on south side of Maple Ave east, Birmingham, opposite the Poppleton subdivision. Price $3,500 and it is worth every cent of it. If you don't believe it, ask us about it and we will prove it.

44.

Fine Stock Farm—the celebrated Collier Farm 206 acres in township of Southfield. Buildings are well painted and in good condition; Large 12 room frame house, with cellar divided into three compartments. House surrounded with large handsome elm trees. Horse barn with stalls for six horses and separate carriage room. Bank barn with granary, overhead track, cow stables underneath with cement floor and 5 or 6 additional stalls, sliding doors, good windows, window guards, stone foundation, etc., etc. Horse barn with 14 box stalls and paddock. Horse barn with 4 box and 8 other stalls and paddock enclosed with high board fence. Straw shed. Tool house, enclosed with sliding doors. Office with large stallion or folding box stall attached and paddock. Bull box stall with paddock secure and strong for this purpose and isolated from other buildings. Outside closet for house. Outside closet for stalls. Fruit: Large and bearing apple orchard well trimmed and in good condition. Baldwins, Greenings, Kings, Steeles Red, Jonathans and Russets; 600 pear trees, 300 peach, 25 cherry, 25 plum, all of best varieties, 3 apricots, 2 quince, currants, grapes, strawberries, etc. 5 acres timber or wood lot. Water: Good well with iron pump at house; good well with iron pump at stables; branch of River Rouge runs across entire south end of farm and is NEVER DRY. Farm is well tiled. Fences all in first class shape, many of them entirely new. Condition of soil: Farm has carried an average of 40 head of stock during past five years. No feed of any kind sold and entire farm heavily manured. No commercial fertilizers used. Better inquire about this farm it may pay you.

55.

Village lots on Saginaw street, bounded north by land of Mellie G. Smith, east by D. P. H. & M. R'y, south by Bowers street, west by Saginaw street, 108 ft. front on Saginaw street, 174 feet deep on north side and 148 feet deep on south side; all in the village of Birmingham, Mich. One of the finest building sites in the village. Price $600.

Good little farm in the township of West Bloomfield, Oakland county, 90 acres—80 cleared 10 of oak timber, 2 acres of orchard, house and barn of but little value. Nice little lake on the farm, good neighborhood and soil of the very best. Wait a minute! The price is the thing to make you consider. It can be bought for $45.00 per acre. There!

A beautiful and productive farm—no better in the county—and only a mile from the electric road, near the little hamlet of Circle, three miles from Birmingham, four miles from Pontiac, lovely little stream runs through the place furnishing plenty of water the year round. Not a foot of waste land, ten-room house and good outbuildings which are worth $5,000. Ten acres of timber, oak and hickory, 5 acres of good orchard (200 good new bearing peach trees) and altogether an ideal stock or dairy farm. Nothing to conceal but everything to show you about this place, which will be sure to please you—if you can be pleased at all. More particulars? Nope. Costs us too much. But, say if you will ask about it on a postal (only costs you a cent) we will gladly do the rest. Honest, it's cheap at the price asked for it.

59

House and lot, No. 1420 Fourteenth Ave., Detroit, a little over a block from the Boulevard, paved street; house piped and furnace; small barn; some fruit; buildings valued at $2,700, insured for 1,000. Will trade for Birmingham village property or for a small farm of not more than 5 acres.

60

House and two lots 150x200 just north of the corporation line of the village of Royal Oak, plenty of small fruit and shade trees; two buildings worth $1,500 and will sell for just what the buildings would cost to build. House and rooms and pantry, cellar, good well, nice barn. Buildings were built less than two years ago. Price $1,500 and terms very easy.

61

House of 11 rooms on lots 5 and 18 Castle plat, fronting on Merrill and Martin streets, Birmingham. Good cistern and ample cellar. There are things about this place which we want to talk to you about and the price is so low that we are ashamed to tell you right out loud. If you will call and see us about it, we will whisper.

64

Are you tired of Michigan's wet and dry extremes? If you long for a better climate—the land of sunshine and flowers? Well, now you are the very fellow we have been looking for. Here's an Orange Grove of 10 acres in San Bernardo county, California, just in the first of it's bearing. Needn't worry about the dry weather, it's irrigated. The party will take $3,500 down and the balance on long time; or he will trade with you for a small farm in Bloomfield or Farmington townships. Ask us about it.

One of the best farms in Oakland county. It is almost enough to say when we tell you that it is the John Buttolph farm in the town of Troy, 22 acres, excellent buildings, two good flowing wells, Carp pond well stocked, 9 miles of tile; fine orchard, 5 miles from Birmingham, 2 miles straight south of Troy corners, where there is a church store, post office, school, etc. D., R. & L. O. runs past the door. Cars every hour to Detroit, Rochester, Romeo and Lake Orion. Price low and terms easy.

72

Part of n e ¼ of sec 27, Bloomfield, 44 acres, acres of timber and pasture land, 2 acres orchard,—good fruit—4 buildings valued at $500. 1½ miles west of the D. & P. Electric R'y, free daily mail delivery. Good well, cellar, cistern and fine living water on the southerly end of the farm. Price $2,000 and terms easy on long time. It makes a nice little home in an excellent neighborhood, all ready to commence business at a price within the reach of all. Ask about No. 72. A postal will ...

75

Cottage, number 79 Oak Hill street, Pontiac, Mich., 4 rooms and attic. Half a mile from the court house. Price $675 cash or installments.

77

One lot on Saginaw street, just south of land owned by John German, 50 feet frontage. Anyone wishing to purchase will find this a bargain. For particulars inquire of Mellie G. Smith or at the Exchange Bank.

83

The new offering in the real estate department of the Exchange Bank this week is a pretty little farm of 25 acres adjoining the village, 8 acres timber which is all large but scattered, an acre of orchard and 4 buildings, the latter insured for $1,500. Ask Whitehead at the Exchange Bank.

86

Eighty acres of excellent land with good buildings (insured for $3,000), fine orchard, four acres of best varieties of grafted fruit, half mile east of Northwood on the D. & P. electric line and half mile west of the Rochester line, 12 miles from Detroit and about a mile from Royal Oak village. Price $6,000. Terms enough cash to secure and the balance on long time at a low rate of interest. Worth inquiring more particularly about.

87

House and three lots on the corner of Townsend and Henrietta streets—an excellent location. One of the best built and most comfortable residences in the village, with 120 feet front on Townsend and 103 feet deep. Modern ten room house with closets, cellar, well, woodshed and summer kitchen. Now, this is strictly "on the dead" and must not be repeated—but if you really have any intention of buying a home in this village within a year, you can't afford to overlook this place, because the price is only $2,600 and more than that but that's a state secret and you can't find out a thing further until you see Whitehead and ask him about it. Cross-my-heart-hope-I-may-never-see-the-back-of-my-neck-if-'taint so!

89

Lot on the east side of Baldwin Ave., in the Randall Addition. Fine building site. Price only $100.00.

90

Finest farm we know of, 154 acres one mile south of the village of Birmingham. Nine good buildings, 20 acres of timber, 4 acres of orchard finest orchard in the country, one mile from the postoffice and one mile west of the electric railway. Flowing well. House heated with furnace. Price $85.00 per acre. Want to know more about it? All right; a postal will bring full particulars.

91

Farm, 102 acres in the north part of Royal Oak township, 7 acres orchard, fine fruit, good buildings, good gravelly clay loam, very productive buildings are insured for $3,000, price $90.00 per acre. Will exchange for Birmingham or Pontiac property.

92

Farm of 510 acres in Clinton county, Mich. fine stock, hay, grain and fruit farm, very adaptable to stock raising on a large scale. Good schools. Will sell in portions to suit purchaser. Short distance north of the Capitol city. Worth investigating.

93

149 acres adjoining corporation limits of Birmingham, 29 acres timber, 10 acres of excellent orchard. Excellent buildings—insured for $4,100. Beautiful branch of the little River Rouge furnishes living water for stock the year round. No waste land. Price $100.00 per acre. Other things about it which we have not space to tell about here, but they will interest you.

94

One of the best farms, without exception, in the township of Southfield, 123 acres and no waste land. Well fenced and thoroughly tiled. 10 acres excellent orchard, 10 acres good heavy timber. Two buildings valued at more than $3,000 and the place can be bought on easy terms for $65.00 per acre. There, if that don't get you to thinking we won't try any more. A cent's worth of postal cards will tell you all about it by return mail.

95

103 1-3 acres in Southfield township, within 20 rods of a good school, no waste land, living water runs through the farm the year round, farm well fenced and thoroughly drained, buildings worth $4,300. Six acres of orchard, 10 acres of timber, two flowing wells, an ideal stock farm and at so low a price that we are not allowed to say right out loud what it is.

96

Yep! Here's your chance at last. Will exchange for Detroit city property. Farm of 160 acres in Southfield township, very productive soil, in a high state of cultivation, not a foot of waste land on the place, flowing wells, excellent buildings, best wire fences, farm thoroughly drained, 75 grape vines, 25 apple trees, 50 raspberries, two barns, fine dwelling, one swine house (capacity 100), icehouse and milk house combined, everything ready to do the finest and most profitable dairy business in the country but failing health makes it advisable to dispose of this desirable property. Price $95.00 an acre.

97

One hundred and eighty acres in the township of Bagley, Otsego county, Mich. No buildings, price ten dollars per acre. That's all.

98

Farm of 240 acres half a mile from the D. U. R. Electric railway between Pontiac and Birmingham, not a foot of waste land on the farm 15 acres of orchard. Six buildings, dwelling with 22 rooms (brick), bath room, good wells with two windmills, 2 1-2 miles from Pontiac tenant house and all necessary conveniences. Now, say, if you will be good and get busy and inquire about it, we will tell you more, or what is better, if you will call, we will take you to see it. If you are in earnest about it, we will say right here that it can be bought way down below a hundred dollars an acre. Do it now.

99

An ideal country home for anyone. House worth $2,000 with all the conveniences you can have in the big, wicked city. Eighty-five acres 5 acres oak timber. Soil a rich, loamy gravel, 6 acres fine orchard, whole farm fenced with best woven wire fencing with cedar posts, miles and miles of tile drain, and about a mile from the electric road between Birmingham and Pontiac. Will exchange for improved city property. Price $110.00 per acre and when you take into consideration the cost of the improvements, it is well worth the price. No? Well, you just let us take you to see it and then if you don't say we are all right we will take it all back. Won't cost you anything to poke around a little and find out about it.

120

Eighty acres of unimproved land in the township of Jerome, Midland county, S. ½ of N. W. ¼ Section 27, T. 15 N., R. 1 W. 'Taint very good land and there are no buildings, but you can buy it for $3.00 per acre.

121

One hundred and three acres just outside of the corporate limits of the city of Pontiac, on the electric railway, 2 acres orchard, 12 acres of oak timber, 9 buildings in poor repair (the buildings don't cost anything at the price we are asking, so you needn't kick about 'em,) beautiful living spring of pure water, excellent soil. Formerly leased by D. M. Ferry & Co. for seed farm. The very first hint that you would like to investigate and we'll get our bonnet on and be ready to go with you to look it over. Farms of this kind are getting mighty popular just now and when we tell you that it can be bought for ninety dollars per acre, you will understand that you'd better hurry.

71

Ten acres, no buildings, 6 acres cleared, 4 acres elm and ash timber, 1½ miles west of Birmingham, Mich. ... $100 per acre.

100

Farm of 77½ acres on the Twelve mile road, 1½ miles east of the Electric Railway on Woodward avenue, two-story house, good barn and buildings which are insured for for $1,500. Dark loamy soil, admirable for truck gardening; plenty of fruit of all kinds. Price $6,500.

101

Farm of 31 acres in sections 22 and 15, Southfield; 2 acres best grafted fruit, 5 buildings insured for $2,100; all plow land, well drained and under a high state of cultivation. Price $3,000.

102

Two story brick residence in the village of Franklin, Mich., and one of the finest in the country, with beautiful surroundings, nestled among the hills and valleys of the prettiest little village in Eastern Michigan. The cellar is divided into vegetable, provision, laundry and furnace room. The house has thirteen rooms and five closets, hot and cold water, furnace room, water closets, and in fact every convenience that you could possibly have in the city. Two barns, 2 woodhouses, pig pen, hen house and corn house combined, work shop for odd hours on odd jobs, iron fence around entire lot, cement walks, house fronts west and north on a corner lot of one acre. The house alone cost $6,000 to build, and the money was well expended. Plenty of fruit—an ideal place for city people who would like to settle down in a pleasant little country village and rest. Price (we are ashamed to say it), is only $4,000, half cash, balance on long time and easy terms. If you live in the big wicked city and would like to see a place that would suit you, we will take you to see this place and be glad to get acquainted with you whether you buy or not.

103

Eighty acre farm in White Lake township, W. ½ S. E. ¼, Sec. 32; 70 acres cleared, 10 acres timber and huckleberry swamp. (Don't laugh! this swamp netted the owner over $150.00 last summer). Three acres of orchard, house of 7 rooms, good neighborhood; 4½ miles from Milford, 3 miles from Commerce, proposed electric road comes within a mile of the house. Price $2,000. Say, what do you want, anyhow?

104

House and barn and south half of four lots, corner of Fremont and Pierce streets, Birmingham; comfortable little home for small family, 52 feet front on Pierce street and 160 on Fremont. Price $1,200; tearms easy. Will trade for other property.

105

Beautiful little 28 acre farm in Troy, on the Romeo branch of the D. U. R.; fine buildings, flowing well, 7 acres of timber, 1 acre of orchard, thoroughly drained and fenced with woven wire fence and cedar posts; 3 buildings worth $2,000, house of 8 rooms, 800 bearing grapes. Well, if that don't satisfy you, you would'nt come anyhow. Just think! Get off the car right at your own door, one hour from the city hall; fare 15c. Price $3,500. Come on and let us show it to you.

106

House and two lots on Stanley avenue, Birmingham, 156x130; well, cistern, cellar, fruit; house worth $1,000 and that's all we ask for the place. Wouldn't that take you to the fair?

107

One of the finest residences in the village of Birmingham, 200 feet front on Brown and 200 on Daines street; 2 story house with furnace, 8 large rooms, well cistern, cellar, plenty of fruit; one block from electric cars for Detroit. Price $3,500.

108

About 15 acres of vacant property in the village of Birmingham, suitable for platting; 500 feet on west side of Woodward avenue, along the line of the electric railway; will plat into 65 lots 50x120 each, and a thousand dollars cash will buy it with the balance of the purchase price on long time at low rate of interest. Honest, we are almost ready to take it ourselves. There is money in it for anyone who has time to devote to the selling of it, and who could take monthly payments, etc.

109

Lot 52½x150 in Randall subdivision, with nice little one story cottage, on Greenwood avenue. Price $750.

110

Two story house and one lot in Campbell subdivision, rents for $8.00 a month, good neighborhood. Price $900; enough to secure.

111

Store and residence on Saginaw street; 182 feet front and 169 feet deep; one of the best locations for a business or residence property in the village. The price is low enough to make it attractive, and if you are interested we can show you the property in about a minute. Do it now! Just grab a postal card and tell us your address, and what you want to know and you'll get it right off the bat.

112

Nice little farm of nineteen acres in the township of Troy, 1½ miles from the electric railway; good for chicken raising, plenty of timber for fire wood. Log house and small frame barn and other buildings. Price $1,400.

113

Vacant lots No. 26, 27, 28, 29 and 30, Castle's plat, Birmingham, Mich. About 242 feet front on Townsend street and 125 feet on Merrill street. Good building sites, fine drainage and good locality. Price upon application; it's too cheap to mention in public.

114

Fine farm in the township of Southfield; 80 acres, of which 75 are cleared, and the balance in good maple timber. Two acres of orchard, 5 buildings worth $3,000, and this exceptionally fine place can be bought for $5,000. Nuf ced!

115

New house and one lot on the Randall subdivision, house not quite finished, but will sell for what it has cost to make it in the present shape. Don't you believe a word about what we say to you about these places. Just insist that we go with you and prove it to you, will you?

116

Farm in Southfield. Really you will begin to think we have the whole town of Southfield for sale. Well, we have a lot of it, and there is no better farming land in the world. Only they have been asking too much for it. Now they are just getting down to reason and some are very cheap. 'Forinstance, 61 acres at $60 per acre; 4 buildings, nice spring of ever-flowing water, all good plow land, except 1½ acres of scattering timber. No marsh land on the place. There!

117

Now, here's one that don't look quite so cheap, but just consider that it is the finest building site between Birmingham and Pontiac, with an excellent orchard of six acres, good barn and fairly good house. Seventeen acres of the finest kind of land, and $2,500 will be enough cash down and the balance can be paid at your own sweet will. Right on the electric railway.

118

Seven acres just outside the city limits of Pontiac, on Elizabeth Lake Road, less than one-half mile from electric cars. Buildings new, house 7 rooms, bath room, well and cistern, or will sell the buildings and one or more acres of land. Will sell the whole business for $2,000 with cash enough to insure, and will take the balance on the installment plan, if necessary.

119

Two lots, house, barn and chicken house, corner of Greenwod and Harmon in Birmingham, Mich., and it is one of the most comfortable and pleasing homes in the village. Buildings are nearly all new, good cellar, well sewer was constructed along the east line of the property last summer and is all paid for. Builuings are insured for $1,000 and the place will cost you only a trifle more than that. You really could not build the buildings and sidewalks for what is asked for it. Ask the man at the Exchange Bank.

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