Good Nature.

I ain't a-goin' to quarrel *et* my fellow
man gits gay,
An' comes a-seekin' trouble an' a-gittin'
in the way.
Though when the earth is simmerin' an'
steamin' in the sun,
I kind o' feel that trouble would be jes'
the same as fun.
My feelin's is uncertain an' my disposition's bad;
But, to tell the honest truth, I'm most
too lazy to git mad.

There is somethin' in the weather that
makes people quick to see
An' criticise a thing that isn't what it
ought to me.
An' when folks gets overheated an' disposed to raise the deuce,
I check my disposition to mix in, 'cause
what's the use?
Ily lack of energy, I must confess, is
somethin' sad.
But, to tell the honest truth, I'm most
too lazy to get mad.

—Philander Johnson, in the Washington Star.

Two Love Stories.

BY JOSEPH GREGORY.

(Copyright, 1902, by Daily Story Pub. Co.)

My Lady yawned politely behind her fan and looked distinctly tired. In her eyes was a gleam of interest as she glanced at the earnest face of the handsome young man before her—but it was only a gleam, and an instant later took form as an expression of utter boredom.

"I don't doubt that you mean it all, Percy," she said, "that is—now, but how about next week or next year?"

"Margery," burst in the young man with blazing eyes, "I——"

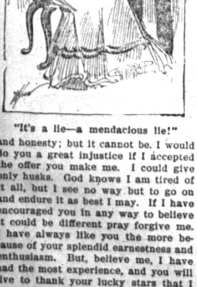
"Yes, I know all about it," she interrupted, with a smile—oh, such a weary and glassy smile. "You forget that I have had several seasons of it, and I have seen a good deal of other people's affairs, besides what I have experienced myself. It is dreadfully serious for the moment, and it does seem that one would really do something desperate if one can't have one's way. But if one can't, then one goes one's way, and pretty soon the balls and the dinners and the yachting parties and the golf links and all that sort of thing make one forget—and—and—don't you see, that's all there is to it—until the next affair comes along, and then there's another little drama which threatens to become a tragedy. And if one does get one's way, forsooth, why, then there's a grand wedding and a great show and a trip abroad and in a little while the happy twain are pursuing their divers ways—in society and at the club, or if in much some old rut, only the little spark of romance they both thought was ahead is now behind, and the prosy old world is prosier and more hopeless and unendurable than ever. No, 'Percy, I like you immensely, but don't let us spoil such good fellowship as ours to go chasing a will-o'-the-wisp. It's our misfortune to have been born into an age and a set where romance is a tradition and love a memory. Let's make the best of it."

And she laughed a merry little laugh, albeit the merriment was tinged with a suggestion of harshness—if anything which fell from the full, red lips of My Lady could be described as harsh.

The youth flushed to the ears at this speech, and when My Lady had concluded he broke in passionately, with hands clenched, jaw set, head thrown back and eyes blazing:

"It's a lie—it's all a mendacious lie—this talk that people of our class—people who are born with good blood in their veins and who have the opportunities for culture and refinement and development have no hearts! You are deluding yourself, but you cannot delude me. I love you—yes, I love you as much as though I was an impossible clerk and you a factory girl, and I always will love you. You will make your choice now—for love and happiness or for the old life, with its hollowness, as you have pointed out so well. But if you choose against love you will always know that you were once face to face with honest love—and Margery, I want you always to remember that my love will never change, and so long as I breathe I will come to you at the slightest sign you may make."

My Lady looked at the flushed and earnest young face before her with a mixture of admiration and pity. "Believe me, Percy," she said, seriously, "I appreciate the honor you have done me and I appreciate your earnestness



"It's a lie—a mendacious lie!"

and honesty; but it cannot be. I would do you a great injustice if I accepted the offer you make me. I could give only husks. God knows I am tired of it all, but I see no way but to go on and endure it as best I may. If I have encouraged you in any way to believe it could be different pray forgive me. I have always like you the more because of your splendid earnestness and enthusiasm. But, believe me, I have had the most experience, and you will live to thank your lucky stars that I send you away."

* * * *

My Lady really was tired of it all, and she proved it effectually by deserting the fashionable resorts at the very height of the season and fleeing into the far west, where she found a change of scene at least, on a farm consisting of wooded hills and half-cleared prairies. The house was not built for summer boarders and was a rough affair suited to the most imperative needs of the hardy yeomen who were trying to conquer the wilderness. They could not understand why she wanted to stay there when she could have all the luxuries of civilization at her command for the asking, but the price she offered was so princely that they were glad to give her the best they had and ask no questions. And she partially forgot her ennui watching these plodding, hard-working toiling pioneers in their ceaseless toil and self-sacrifice.

Always a close observer and always analytical, My Lady became intensely

There were tears in My Lady's eyes.

interested in the life about her. True it was hard and benumbing; true it was narrow and discouraging; true it seemed hopeless and pitiful, but they were so brave and uncomplaining that she marveled.

It was a mere struggle for the most obvious elements of existence—coarse of food, and sparsest; the barest roof over their heads, the most scanty raiment—and their eyes were never set on the time when the farm would be paid for; that was the goal, the end, the haven. After that they thought no more. All would be easy then.

And in the midst of all the pathos and the waiting and the toil, a thread of romance ran. Her practical eye saw it at once. John, the sturdy blue-eyed son of the owner of the next clearing, eyed with longing glances Mary, the buxom daughter of the farmer where My Lady occupied the best of the poor apartments. And My Lady was not long in observing that Mary flushed under his covetous gaze and ever and anon made him a sign. One day My Lady in a shady nook looking out over the fields and up into the monotonous sky and trying to read betimes, when the sound of voices in the adjoining field aroused her. It was John and Mary. They had met as he was taking the horses in after a hard day at the plow and Mary was on the way home from driving the cows to a new pasture.

"Mary," he said earnestly looking into her face, "you look so tired, girl."

"I am, John," she replied wearily. "It is a bit harder this summer because of the lady at the house. It makes more work, but she pays so much that dad is goin' to make two payments this fall instead of one, he thinks. You are workin' hard yourself, John."

"Yes, drat it, both o' us workin' out our lives and no nearer to a home o' our own than three years ago. I'm tired o' it, Mary, that I am. Can't we go 'way and set up for ourselves. We ain git along somehow—and there'll be the love to make us forget and contented like even if the work is just as hard."

"No, John," she replied looking him full in the eye. "My folks can't spare me tol the mortgage is lifted. We'll just have to wait. I know how you love each other we kin wait patiently, can't we John."

"Oh, I suppose so," replied John complainingly, "but I'm powerful tired o' waitin'."

"If ye want yer promise back, John, ye can have it," rejoined the girl quickly.

John dropped his reins and stepped forward with bowed head and eyes on the ground.

"Forgive me, Mary," he said humbly. "I didn't mean nothin' like that. Ye know 'at I'll wait for you 'a long as I live. There ain't no other woman I'm only a man and git impatient. Yer a woman an' an angel. Fergive me an' let me wait for you, will ye?"

"But it is goin' to be so many years," replied the girl, "and I am gettin' older all the time. Mebby you ought to take up with some girl who is more free like before half yer life is gone."

"There ain't no other girl," exclaimed the man passionately. "I want you and nobody else and I'll wait till the crack o' doom fer ye. An' I won't pester ye no more, but when you are ready make the least bit of a sign and I'll come to ye."

* * * *

There were tears in My Lady's eyes as they passed out of sight, this modern Jacob and Rachael, and presently she arose and went to the house. That night she sent a telegram to Percy Van Slack. It consisted of but one word: "Come."

A LESSON FROM THE BEES.

Habit of Industrious Insects a Pointer to Humanity.

"Don't stir up a beehive unless you know it is a rich one," said an apiarist to a visitor at his bee farm.

"I think that I would leave them alone altogether," was the reply. "They have too angry a buzz about them to win my confidence."

"You are not used to them, that's all," said the beeman. "For example, these hives are full of honey, and if I puff a little smoke into the doors, so as to sort of suffcate the sentries, I can topple a hive over, handle the bees like so many beans, clean the honeycombs and carry them off. The bees won't harm me." And to prove his words the speaker performer his experiment, and came back to his friend with a smile and several heavy combs of honey.

"If those hives had been nearly empty," said the apiarist, "I would have been lucky to have escaped with my life. The tenants o a poor hive sting to kill."

"That's strange," said the visitor. "I should think that they would defend their hoards with especial jealousy, and the more they have the hotter they would fight."

"The reason is," said the beeman, "that when alarmed the bees fly to their storehouse and gorge themselves. When full of honey a bee can't bend its body and sting."

"Then it should be a lesson to us," said the other. "Don't get too full."

LAST WORDS OF WEBSTER.

Neighbor Explains Significance of Phrase, "I Still Live."

Concerning "last words," A. H. McRae of New York has this to say of Webster: "I knew an old lady who was a neighbor and intimate friend of the Websters in Washington. She explained to me the meaning of his last words—'I still live.' Webster, as all the world knows, was a hard drinker. Liquor caused his death. In his last days he was kept alive by brandy, which he constantly craved. The day he died his physicians visited him early in the morning and found him very low and, as he thought, unconscious. Turning to the nurse, he said: 'If he is alive at 8 o'clock give him another drink of brandy.' The family gathered at the bedside to see the operative his last. A clock in the room struck 8. For a moment he remained silent, then, as no one offered to help him, he said, rousing up and opening his ox eyes, 'I still live.' The nurse, recollecting the directions, immediately hastened to give him another drink, which proved to be his last, as he relapsed into a quiet stupor and died within an hour. The old lady did not have a very high opinion of Webster as a moral standpoint, knowing that the immortal words, I still live, were uttered for the purpose of getting a final drink."

Sam Jones to Reporters.

A prominent Baltimore physician tells in the Baltimore Sun the following anecdote about Sam Jones, the Georgia evangelist:

When several years ago Mr. Jones was at Emory Grove camp, the newspaper report of his sermons caused him to complain.

At the last service he looked down at the reporters, who sat at a table just in front of the pulpit and said:

"And I want to tell you fellows that I like you on pulpit in spite of your manifold faults. You boys don't treat me right, though. You take my sermons and pick out a piece here, a piece there and a piece somewhere else, then you string the pieces together, and naturally they read funny.

"Now, suppose I reported the Bible in that way! A man asks me what the Bible tells him to do. I read in one place, 'And Judas went out and hanged himself.' I turn over and read, 'Go thou and do likewise.' And in another place I find, 'And do it quickly.'

"Now, you see, boys, that sort of thing won't do; it ain't fair."

A Sailor's Summons.

Something while came up last night,
It was the mist, I wist or not,
It whacked about, flashed in and out
And beckoned at the window pane
It was a bird, no doubt, no doubt,
And will not come again.

And something boat with slow oar beat,
Just beneath my window sill
And shrill and clear and piercing sweet,
I thought I heard the boatswain's call,
The sailor who set sail yesterday
It may have been no boat at all.

But if to-night a sail should hail
From out the dark and driving rain,
You must not hold me back for sleep
For I must go to the sea again
To find and have, to hold and keep,
What I have sought so long in vain.

I need no chart of sea nor sand
Nor any blazing beacon star,
My prow against wild wind and sail stand
Until it cuts the blessed bar,
And I run up the shining strand
Where my lost youth and Mary are.

—Flavia Bessey in August National.

What Is Woman?

Then do not waste much time in country schools, and all through August the coaching and driving parties in Maine passing over the country roads have come across quaint little school houses tucked away in picturesque nooks, and, seen inside, the scholars hard at work under the direction of some pretty country school marm. It was at one of these little school houses that the teacher was endeavoring to show the general understanding of the little ones to a party of visitors.

"Now, Thomas," she said to one of the youngest boys, apropos of a lesson upon farm life, "what are the domestic animals?" Thomas hesitated, thinking seriously, and then answered slowly, but with the air of authority of one who knows that he is in the right:

"Cats, dogs, sheep and women."

And the visitors thought that he was not very far wrong.

Trust or no trust, we don't allow outsiders in the Smokers' Brotherhood until they call them tobies instead of stogies.

POPULAR SCIENCE

Triplicate Baggage Check.

It is a subject of common knowledge, among travelers especially, that much confusion and annoyance result from the present duplicate system of checking articles in parcel rooms, railroad stations, etc., mistakes in delivery often occurring because there is no means of identifying the owner should the article be delivered at the wrong address.

The object sought to be attained by William F. Connor of New York city by the use of the triplicate check is

Third Coupon Identifies the Owner.

to give the owner of the parcel or baggage a third coupon, to be given up as a means of identification upon delivery of the goods.

The tag is to be used in the following manner: On each of the three parts appears the same number and if the baggage is to be transferred from the station of deposit, then the parts will also have the name of the station of departure and destination. The two detachable coupons are given to the owner of the baggage and the third is placed on the goods. When the owner arrives at his or her destination and desires the delivery of the baggage one of the coupons may be given to the delivery man, enabling him to secure the goods, the remaining coupon being given up when the delivery is made, thus identifying the owner and at the same time providing a receipt to prove the proper delivery has been made.

Electrical Experiments.

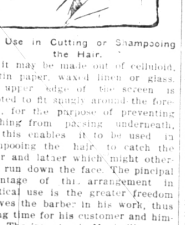
In regard to German high speed experiments the Electrical Review says that although the results of the Gossen high speed tests showed that the track was the weak part of the installation, it is stated that the German engineers are now getting ready a steam locomotive for similar experiments on the same track. This would seem to involve a great deal of unnecessary trouble. The track was found unsuitable and did not even permit a thorough test of the electric locomotive. Instead of laying down a better track and continuing the work so well begun, says the Review, they are building a special steam locomotive and will see what can be accomplished with this on a track known to be unsafe for speeds of a little in excess of those now obtained on standard steam roads. The results of the tests with steam can hardly be expected to repay the trouble and expense of making them.

Baffin Land Survey.

Dr. Robert Bell of the Canadian Geological Survey, has been engaged in making a geological survey on Baffin Land. This territory is composed of about 200,000 square miles, making it the largest island in the world, excepting Australia and Greenland.

Screen to Protect the Face.

The discomfort occasioned by the hair falling on the face as it is being cut from the head by the barber is an unpleasant experience, which a majority of men are called upon to pass through at frequent intervals, and it has occurred to a German inventor that the annoyance could easily be obviated by providing some sort of a face screen to catch the cuttings as they are clipped from the head. How the idea has been carried out is shown in the accompanying drawing, the device consisting of a screen to protect the face, together with a trough to prevent the hair from falling on the clothing. The device is preferably transparent, in order that the customer's view may not be obstructed,



For Use in Cutting or Shampooing the Hair.

and it may be made out of celluloid, gelatin paper, waxed linen or glass. The upper edge of the screen is adapted to be fastened to the forehead, for the purpose of preventing anything from passing underneath, and this enables it to be used in shampooing the hair to catch the water and latter which might otherwise run down into the face. The principal advantage of this arrangement in practical use is the greater freedom it gives the barber in his work, thus saving time for his customer and himself. The inventor is Maximilian Galley of Hanover, Germany.

New Kind of Nickel Steel.

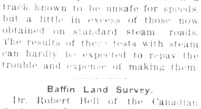
Metallurgists have long been aware that the addition of a certain percentage of nickel to harden steel makes an alloy of especial hardness. Advantage is taken of that discovery in the manufacture of armor plate for war vessels. Nickel steel possesses other well known virtues, such as susceptibility to high polish and a loss of corrosibility. A Frenchman named Guillaumy now declares that he has found a new trait of much importance. He says that he gets rid of expansion with temperature, thus adapting his alloy to many useful purposes, such as the construction of boiler tubes, whose varying length tends to impair their connections and create leaks. Presumably the proportions in which the iron and nickel are combined in this product are different from those commonly observed. Otherwise it is likely that the disappearance of the usual effect of heat on solids would have been noticed before.

Electricity for Plants.

An important paper has recently been published by Dr. Selim Lemstrom of Helsingfors, on the use of electricity as a plant fertilizer. His experiments show that for plants growing on arable land of medium quality an inucrease of 45 per cent in the crops is obtainable, the better the field is tilled the greater the increase; on poor soil the effect is trifling. Certain plants, such as peas, cabbages and turnips do not respond to electrical treatment, until after being watered. Electricity applied when the sun is shining strongly is almost invariably injurious.

Shoe Horn With Clamp Attachment.

The shoe horn is an almost indispensable article to persons who are wearing low shoes in the summer time, as it is next to impossible to make the shoe conform to the shape of the heel and still be large enough to pull on freely. With a horn of the ordinary construction it is necessary to press the shoe against the floor or other surface to aid in forcing the foot into it. George Schneider of Baltimore, Md., has just patented a shoe horn having the prime advantage of enabling the user to stand in an upright position while putting on his shoes. The improvement consists in mounting a gripping jaw pivotally on a lug on the convex face of the horn, with a lever pivoted on a second lug to close the jaw and clamp the leather tightly when the end of the horn and the lever are grasped in the hand. The face of the jaw is covered with corrugated rubber, which affords a firm grasp without injury to the leather. With the clamp in position and being gripped by the hand, a pull on the two members will draw the



shoe on the foot without pressing it against any surface.

Electrically Preserved Wood.

The Brandscher Maschinenfabrik Gesellschaft, a northern firm of preserving woods by electricity, which is applicable not only to railway ties, telegraph poles and the like, but also to fine woods used in making furniture. The apparatus employed comprises a wooden or metal trough filled with a solution of borax, resin and sodium carbonate, and under the influence of an electric current the zinc of the wood oxides and rises to the surface of the bath, its place being taken by the preserving solution. After five or eight hours of this treatment, the wood is removed and dried, either in the open air or in a drying oven.

New College Course.

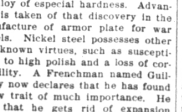
One of the New England colleges has recently established what is called a School of Administration and Finance. Its purpose is to give young men such instruction as will silence the old objection that a college education unfits a man for business. The course has been fixed at two years, and has for its principal topics private banking, brokerage and investment, railroad and steamship service and commercial law. There is also instruction in the general principles of manufacturing and the relations between employer and employed. Journalism, consular work and general administration are also taught.

New Telegraphy System.

It is stated that Prof. Fessenden expects to retire from the weather bureau in September, that he may devote his energies to pushing his telegraphy system, and introduce it for commercial use. Prof. Fessenden is authority for the statement that stations will soon be erected thirty miles from San Francisco for the purpose of disseminating weather reports.

Coin-Operated Hair Brush.

While the illustration below does not give an adequate idea of the appearance of the rotary hair brush recently patented by Clarence M. Stiner of New York city, yet there is enough detail shown to explain the mechanism which controls the rotation of the brush wheels. In carrying out the invention the bristles are radially attached to hubs to form brush wheels, the wheels are interconnected by gearing, and are adapted to be rotated to a limited extent upon the insertion of a coin and the subsequent manipulation of the lever to bring the bristles into position to be used. While carrying the previously used bristles into the casing, they will be seen, a casing surrounds the brush wheels on nearly all sides, leaving only one surface exposed. At the rear of this casing and in conjunction with the handle is the actuating mechanism, consisting of a hinged plate carrying a coin tube and a pivoted lever, the latter extending through a slot to be actuated by the thumb.



When a coin is inserted in the tube it comes in contact with the lever and releases the mechanism, allowing the hinged plate to be depressed. As the plate carries a lever in conjunction with a toothed wheel mounted on the hub of the first brush it is obvious that the rotation of the brush will follow.

Real Estate Exchange

Of Whitehead & Mitchell at the Exchange Bank, Birmingham, Mich.

The following is a partial list of farms, city and village lots and real estate generally which we have for sale. As our list is constantly changing, we request that parties will write us if they do not see what they want in this list:

1.

John McCarroll has a nice little farm of 11 acres in the town of Southfield and John says he can sell it cheap. Good soil, all necessary but dings in good repair and ready for the successful production of a profitable farm and the establishment of a happy little home. Lots of good fruits and all necessary conveniences. Terms easy: Price $1,200, of which $600 will be taken as a mortgage at 6 per cent. Speak quick or you lose it.

2.

Farm of 30 acres, well fenced, well watered—never-failing stream; 10 acres timber, 14 miles from Birmingham, 1 mile from electric railway to Detroit and Pontiac. Terms easy.

3.

Twenty-three and two-thirds acres of land near Irish church, Royal Oak township. It is an excellent land, four good buildings and fences all in good repair. Apple orchard, 150 plum trees and plenty of other small fruit. Buildings insured for $1,600. Price $3,000. Terms easy. The plant is just outside of the lighter soil of Royal Oak and cannot be beaten for anyone requiring a small farm which produces small fruit or poultry farming. Come and let us show you over the place some day.

4.

No better farm in the State of Michigan in the John Keyser farm in the township of Southfield, Oakland county, one mile west of the Detroit & Pontiac R'y and one mile south of the postoffice in Birmingham, over a good roads; consists of 153¾ acres, of which 133 acres are cleared and 20 acres are timber and 4 acres of orchard, all selected fruit and in good condition. The soil is a rich clay loam and there are nine good buildings worth two thousand dollars, upon which there is $3,500 insurance. They consist of good two-story brick house with hot water, furnace heating whole house; large barn, shed, hop-house, horse-barn, chicken-house, silo, dairy and tool house creamery, e.c., fine flowing well piped to the creamery and to barns. The large barn (30x40) is new and has an excellent stone foundation with basement stables and all conveniences. We challenge comparison with any for productiveness. During the season of 1900 there were raised upon this farm 28 tons of sugar Beets to the acre; 130 bushels of corn to the acre. Seven acres of wheat raised 1d bushels when wheat was an absolute failure all over the state. It never fails on account of drought; clay, or other cereals or pasture. It is well fenced and thoroughly tiled and lies on a gently sloping aspect to the south. It is all ready to copy twice a profitable farming business. All things duly considered this is the best well worth the cost of One Hundred Dollars per Acre and we have it for sale upon this acre. If you have the most remote desire to become the possessor of one of the most productive and profitable farms in Michigan, we ask you to come, telephone or letter yet, come and see us about it. If you want to look the farm over we will be very glad to take you to see it. We will treat you right and we have no circumstances to combine to make it necessary to sell the farm at once and we have decided the owner to offer it at the extremely low price of $50 per acre. The farm contains 50 acres of land in all, and the gently sloping shores go down to a gravelly beach, affording delightful opportunities for boating, fishing and bathing. The house is comparatively new and has ten rooms. There are two good barns and outbuildings and there is ample accommodation of stock; 15 acres of excellent orchard and 5 acres of hardwood timber bordering the lake. The fences are in good shape and the buildings are insured for $,300. The terms will be made extremely favorable and the costs taking enough cash to simply secure the purchase price, will receive every consideration and be given the opportunity of securing one of the most beautiful and productive farms in the country for a nominal price. If parties are desirous of making a close inspection of the premises at any time, conveyances will be gladly furnished.

5.

Elegant house and lot 66 feet front and 20 rods deep on Maple Ave. East (half an acre). Fine barn and every modern convenience. Furnace, bath, closet, etc. Can be bought for what the buildings cost. Will exchange for improved city property for portion of the purchase price.

6.

The VanEvery farm on the north shore of Wing Lake, 160 acres, two good houses, three barns, fine lake frontage, 15 acres fine orchard, 15 acres timber, 100 acres tillable, loading and bathing. Terms easy.

7.

Beautiful lake property for sale, located on the east side of Gilbert lake in the township of Bloomfield, Oakland county, 24 miles from the Detroit & Pontiac R'y and 1½ miles half hour service each way. It constitutes the northerly part of the farm formerly owned by Henry C. Gardner property and is owned by his daughter, Mrs. M. Frances O'Brien, of Detroit, Mich., who finds it inconvenient to manage the property and prefers to sell the farm and employ the investment elsewhere. The farm is so situated as to combine to make it necessary to sell the farm at once and I have decided the owner to offer it at the extremely low price of $50 per acre. The farm contains 80 acres of land in all, and the gently sloping shores go down to a gravelly beach, affording delightful opportunities for boating, fishing and bathing. The house is comparatively new and has ten rooms. There are two good barns and outbuildings and there is ample accommodation of stock; 15 acres of excellent orchard and 5 acres of hardwood timber bordering the lake. The fences are in good shape and the buildings are insured for $,300. The terms will be made extremely favorable and parties taking enough cash to simply secure the purchase price, will receive every consideration and be given the opportunity of securing one of the most beautiful and productive farms in the country for a nominal price. If parties are desirous of making a close inspection of the premises at any time, conveyances will be gladly furnished.

8.

One of the best farms in Oakland county. It is almost enough to say it when we tell you that it is the John Hunsinger farm, one mile west of Troy, 200 acres, excellent buildings, two good flowing wells. Large pond well stocked, 2 miles of lake; fine orchard, 5 miles from Birmingham, 2 miles straight south of two corners, where there is a church, store, post-office, schools, etc. D., B. & L. G. runs past the door. Cars every hour to Detroit, Rochester, Romeo and Lake Orion. Price low and terms easy.

9.

Large, roomy two-story house on Townsend St. in Birmingham, good barn, city water and all modern conveniences, 120 ft. front and 150 ft. deep. Small fruit and good neighborhood.

10.

The Bayley farm in the town of Troy, 127½ acres, good farm house and large barn; buildings flowing well at the barn which is the wonder and pride of Troy. 20 acres good beech and maple timber, 4 acres fine grafted orchard. Chicken stanchions feeder. It adds zest to sell at once, and the man who comes first will secure one of the best farms in the country. Look it up.

11.

Farm in Southfield, 67 acres, of which 10 acres is timber, good beech and maple. Soil, clay loam. Creek runs through farm. Water in abundance year round. New, small house and small barn. Terms easy and price so low that it will pay you to look it up. Will trade for Birmingham property.

12.

Farm in Southfield, 40 acres, of which 10 acres is timber, good beech and maple. Soil, clay loam. Creek runs through farm. Water in abundance year round. New, small house and small barn. Terms easy and price so low that it will pay you to look it up. Will trade for Birmingham property.

13.

Two hundred and four acres in sections 13 and 24, Troy, with fine large farm buildings in the township. Large and productive orchard of all the best and best varieties of fruit, 10 acres of very heavy timber. Will sell or exchange for city property and well divide the two farms if required. Buildings on each tract. Price as low as any on our list, all things considered. And as about it.

14.

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15.

House and two lots on Ann St. in Birmingham, No. 1: 100 x 150 feet deep. Small fruit. House insured for $900. Price $600. Want enough cash to secure us and the balance can remain at low rate of interest. Send us a postal card, you get full particulars by return mail.

16.

Fine fruit farm of 40 acres about 3 miles from Birmingham, nice rolling land, 5 acres timber 3 acres, 2,300 peaches, 100 plums, 500 grapes, 20 apples, ½ acre raspberries, a good strawberries, etc. Good house nearly new Price $60 per acre. Will take other property for part pay. Tell you more about it if you ask us.

17.

A small farm of 8 acres, being part of the W½ of section 3, Southfield township, Oakland county. Four good buildings; house, barn, fowl-house and pig-pen. Buildings insured for $,300. Premises abundantly supplied with cold pure water from flowing well, which is piped to barn, furnishing plenty of water for stock or other purposes all the year round. Well fenced, excellent soil, gravelly loam in high state of cultivation. Home, two-story and well finished, many woodshed, cellar, cistern and all conveniences; 2½ miles from Birmingham, over roads which are the best in the county; 40 rods from good school; 10 rods from Kirby's mill. Excellent neighborhood. This little farm is ready for business, without a cent to repair or improvements. Price $1,800. Terms easy.

18.

A farm of 100 acres in the township of Rose, Ogemaw county, Mich.; 50 acres cleared, 50 acres fitted hardwood timber. Barn worth $100, well, sandy loam. Price $25 per acre; terms $500 cash, balance on long time at 6 per cent. Here is a golden opportunity for a poor man to secure a good home in a short time. Better investigate.

19.

This includes all of the Corson addition left unsold, comprising lots 1, 2, 3, 4, 5 and 7. Lots 1 and 2 are on Wood Ave. and 3 and 4 on the residence of W. C. Jenks and the others face out on Vinewood Ave. Price $100 each, with exception, the finest building lots in Birmingham, at $150 each. They are 50 feet wide and 150 feet deep. D. & P. Electric R'y and will be sold cheap and on easy terms. Prices range from $100 up. Let us tell you all the particulars about them. Lots 6 and 8 are the same as lots 5 and 7, but are 60 feet wide. Lot 6, $,300, and lot 8, $,300. Bloomfield, corner Hyde Park, $,100 per lot.

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21.

House and one acre of land, corner of Bay and Cemetery Ave., Birmingham, $600 cash and the balance in 3 years. Fine location, the electric park and one of the most delightful locations in the village.

22.

One hundred and ten acres in the town of Troy section 23, 15 acres cleared, 15 acres in timber, beech, maple and oak, 2 miles from Troy, 7 miles Rochester & Lake Orion Electric R'y, cars every hour each way, 15 miles from Detroit and Pontiac, Detroit. Good wells, cisterns, cellars, with house on each side of the road which has been used as two with each outfit. Other mild with three complete presses and 20 horse power steam engine in good repair. Good productive farming lands similar, good state of cultivation. Best of reasons for selling. The farm is crossed by Stony Creek and there is a good mill site. The most interesting part of it—be paid for by before electric railways were thought of. Only 40 rods to a good school and 1½ mile to the postoffice.

25.

One of the finest farms in the grand old township of Bloomfield, celebrated alike as to its fine scenery and productive soil. It is the Hurff farm about midway between Birmingham and Pontiac and just far enough from the electric railway to take advantage of all a convenience and not be inconvenienced; 80 acres gravelly loam, 13 acres of the finest orchard in the state, land peach and 700 plum trees, brick house 26x34 all conveniences, 23 rooms, 4 fireplaces, bath, barn 40x80, with ample sheds; good windmill, fine farm, and the soil is perfectly tiled, 2½ miles (15 minutes) to Pontiac. Excellent roads at all times. Price per acre is low and terms are easy. Let us tell you about it. A postal card will do it.

27.

Want to go west? Well, here's your chance. 160 acres of land in Delta county, Delta county, Colorado. Said by experts to be the finest fruit land in the world. Two-thirds of the farm is cleared and there are about 40 acres of it set out to the best and finest varieties of fruit; 3 buildings and everything in fine condition. Price for the 160 acres $7,000 and a proper discount for cash will be given from this rate and we have other fruit-raised lots for part of the purchase money. Remember that we have lots of other lands and will be pleased to explain about the healthful climate of Colorado if you have lung trouble or asthma this is worth your while to investigate.

30.

One of the very nicest and best arranged homes in Birmingham, and it is the Mitchell homestead that can be desired; on the west side of Saginaw St., lot 61x113. New house of 20 fine rooms, gas, furnace, bath, hot and cold water, both hard and soft water, cistern, pump, wood house, and plenty of room for a nice garden. $3,600 will buy it and you only have to pay $500 cash and the balance on easy terms of $20 per month. If you ask for anything better than that you are certainly hard to please, and if you will come and let us show you over the house and grounds we are sure that your possible objections will vanish. Ponder over it a minute and a half or two minutes.

31.

Lot No. 8 and 3 of block 3 in Campbell's Subdivision of the village of Birmingham. No buildings. Price $300 for the whole; will go with the lots, or will sell the lots separately as follows: Lot 3 for $100; lot 8 $200, and the pile of stone for $35; one-fourth cash and the balance in one and two years. These are acknowledged to be the finest building lots on the subdivision.

33.

Twenty-three hundred dollars cash will buy one of the nicest farms in the township of Southfield, consisting of 86 acres. The price is $50 per acre, and the balance of the purchase price will be allowed to continue on mortgage at 6 per cent, or will trade for a smaller farm or house and lot in Birmingham. Southfield has good buildings, good cellars, wells, cisterns and all the usual conveniences. There are other things which we will whisper in your ear upon application.

34.

Nice little forty-acre farm up in Sanilac county for $25 per acre; 30 acres cleared, 2 acres of orchard, a good well, good barn, 16x30, good log house; ½ miles from Lexington; 4 miles east of Applegate post-office and 6 miles west of the Port Huron & Detroit R. R. Price is low and if you want a good farm in a good locality for a home and without a mortgage on it, it will pay you to come and see if we can help you out. It don't cost anything if we don't deal, and if we do, the man who is selling the property pays all the commission.

35.

House and two lots S. & C. subdivision, Birmingham, 80x176 ft., on Southfield Ave., 1½ story house, good barn, fine well, good flowing well, city water, fine fruit. Parties have removed from this house and will sell for cash at the very low price of $1,000. That's all there is of it and to any person wanting a very desirable home in a good neighborhood it ought to be enough.

38.

Two story house and lot on south side of Daines St., two doors from electric road on Saginaw St., 80 ft. front by 150 ft. deep; city water on both floors, water closet, bath, furnace and every modern convenience. Terms $900 cash, balance in long time. At this price it will be all cash to owner—but we can arrange that some share it.

41.

Two and one-half acres and good house and barn 15 rods from the Electric road at Circle, 40 rods to peat, 20 apple trees and other fruit. Will exchange for small farm. Oh, yes! the price, Well, we might as well give you the rock bottom at once. It is $1,000 and we want to say it, but if we are properly approached, we will take $800 for it. Hurry!

42.

Brick house, good barn and seven acres of land suitable for platting on south side of Maple Ave. east, Birmingham. Adjoining Hunter's subdivision. Price $3,500 and it is worth every cent of it. If you don't believe it, ask us about it and we will prove it.

43.

Lot No. 8 of Randall's subdivision, Birmingham, one of the best in the plat. Next to the park. Price $75.

44.

Fine Stock Farm—the celebrated Collins Farm—140 acres in township of Southfield. Buildings are well painted and in good condition. Large 32 foot barn, 40 feet long, well divided into three compartments. House surrounded with large handsome elm trees. Horse barn with stalls for six horses and separate carriage room. Bank barn with granary, overhead track, cow stables underneath with cement floor and 5 or 6 additional stalls, sliding doors, good windows, window glass, good sound foundation, etc., etc. Horse barn with 10 box stalls and paddock. Horse barn with 8 box stalls and other stalls and paddock enclosed with high board fence. Silo as above. Tool house, enclosed with sliding doors. Office with large stallion or feeding box stall attached and sliding doors. Hog box stall with paddock secure and strong for this purpose and isolated from other buildings. Outside closet for men. Outside closet for stables. Fruit: Large and bearing apple orchard well trimmed and sprayed. Varieties: Baldwins, Greenings, Kings, Steeles (Red Jonathan and Russets), Northern Spies, Red peach, 25 cherry, 25 plum, all of best varieties, 3 apricots, 2 quince, currants, gooseberries, raspberries, etc. 5 acres timber or wood lot. Water: Good well with iron pump at house and well and iron pump at stables; branch of River Rouge runs across entire south end of farm and is never dry. Farm is well fenced. Fences all in first class shape, many of them entirely new. Condition of soil: Farm has been carried an average of 40 head of stock during last five years. No feed of any kind sold and entire farm heavily manured. No commercial fertilizers used. Better inquire about this farm it may pay you.

45.

Seventy-acre farm in Bloomfield. Buildings: Small house of little value, good barn. Good well, good water. Fruit: Peach and other stone fruits. Entire 70 acres heavily seeded to clover and timothy. A good bargain.

46.

The Evangeline Farm on west side of Woodward avenue between Birmingham and Royal Oak. Price $150 per acre. Contains 48½ acres. On line of Detroit & Pontiac electric railway. Fine soil, good buildings.

53

House and 2 lots in Randall's addition, Birmingham. Price $1500. Mortgage for $500 can run.

54

Forty acres fine farming land and there's 10 acres of timber. Fine gravel deposits. Within ½ mile of electric railway. Price $100 per acre, as a gold mine. Price $60 per acre.

Just tantalize, or you are interested in any of these places, if you just tease you would like to know more about any one or more of them, a postal card will do it, if you address it to

THE EXCHANGE BANK,

Birmingham, Mich.