The Drummer's Victory.

BY MILTON GOLDSMITH.

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The telegram which, though innocent in itself, was the cause of it all, read as follows:

"Go at once to Burkesville and sell Featherly & Co.'s new concern. Get ahead of Daniels's men.

"Farmer & Jones."

This brief message from my firm was sent in with instructions for me to their traveling salesman, and my face I said something my plans and doubtless would have caused me to leave for that town at once. I knew that Featherly & Co. were my strongest competitors, and I would be ill rewarded for my efforts if any of my customers succeeded in getting ahead of me. I knew, moreover, that I had a reputation for promptness to live up to. I was the same sated [illegible] last train [illegible] morrow, turning [illegible]

[illegible] [illegible] [illegible] [